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#### SECURITIES AND EXCHANGE COMMISSION

#### SEC FORM 20-IS

#### INFORMATION STATEMENT PURSUANT TO SECTION 20 OF THE SECURITIES REGULATION CODE

#### 1. Check the appropriate box:

- [ ] Preliminary Information Statement
- [✓] Definitive Information Statement
- 2. Name of Registrant as specified in its charter: Del Monte Philippines, Inc.
- 3. <u>Republic of the Philippines</u> Province, country or other jurisdiction of incorporation or organization
- 4. SEC Identification Number: **PW-112**
- 5. BIR Tax Identification Code: 000-291-799-000
- 6. JY Campos Centre, 9th Avenue corner 30th Street, Bonifacio Global City, Taguig City, Philippines 1634 Address of principal office Postal Code
- 7. Registrant's telephone number, including area code: +63 2 8856 2888
- 8. Date, time and place of the meeting of security holders:

	Annual Meeting of the Stockholders						
Date:	1 December 2022, Thursday						
Time:	2:00 p.m.						
Place:	Videoconference						

- 9. Approximate date on which the Information Statement is first to be sent or given to security holders: 9 November 2022
- 10. In case of Proxy Solicitations: <u>N/A</u> Name of Person Filing the Statement/Solicitor: Address and Telephone No.:
- 11. Securities registered pursuant to Sections 8 and 12 of the Code or Sections 4 and 8 of the RSA (information on number of shares and amount of debt is applicable only to corporate registrants):

Title of Each Class	Amount (in PhP)	Rate
Series A Bonds due 2023	5,832,560,000	3.4840%
Series B Bonds due 2025	645,900,000	3.7563%

12. Are any or all of registrant's securities listed in a Stock Exchange?

Yes \_\_\_\_\_ No \_\_\_\_

If yes, disclose the name of such Stock Exchange and the class of securities listed therein:

N/A

#### **DEL MONTE PHILIPPINES, INC.**

## INFORMATION STATEMENT

This Information Statement is dated as of 9 November 2022 and is being furnished to stockholders of record of DEL MONTE PHILIPPINES, INC. ("**DMPI**" or the "**Company**") as of 8 November 2022 in connection with its Annual Stockholders' Meeting (the "**Meeting**").

#### A. GENERAL INFORMATION

#### 1. Date, Time and Place of Meeting of Security Holders.

a. The annual meeting of the stockholders of the Company will be held on 1 December 2022 at 2:00 p.m. and will be convened and held by videoconference via Zoom.

The mailing address of the Company is JY Campos Centre, 9<sup>th</sup> Avenue corner 30<sup>th</sup> Street, Bonifacio Global City, Taguig City, 1634 Philippines, for the attention of the Corporate Secretary.

b. The approximate date on which copies of this Information Statement shall first be sent and given to the stockholders is 9 November 2022.

#### 2. Dissenters' Right of Appraisal

There are no items on the Agenda that may give rise to dissenter's right of appraisal.

Under the Revised Corporation Code of the Philippines, any stockholder of a corporation shall have the right to dissent and demand payment of the fair value of the shares (otherwise known as the appraisal right) in the following instances:

(a) In case an amendment to the articles of incorporation has the effect of changing or restricting the rights of any stockholder or class of shares, or of authorizing preferences in any respect superior to those of outstanding shares of any class, or of extending or shortening the term of corporate existence;

(b) In case of sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property and assets as provided in the Revised Corporation Code;

(c) In case of merger or consolidation; and

(d) In case of investment of corporate funds for any purpose other than the primary purpose of the corporation.

The appraisal right may be exercised by the dissenting stockholder who votes against a proposed corporate action by making a written demand on the corporation for the payment of the fair value of shares held within thirty (30) days from the date on which the vote was taken. Failure to make the demand within such period shall be deemed a waiver of the appraisal right.

If, within sixty (60) days from the approval of the corporate action by the stockholders, the withdrawing stockholder and the corporation cannot agree on the fair value of the shares, it shall be determined and appraised by three (3) disinterested persons, one of whom shall be named by the stockholder, another by the corporation, and the third by the two (2) thus chosen. The findings of the majority of the appraisers shall be final, and their award shall be paid by the corporation within thirty (30) days after such award is made: *Provided*, That no payment shall be made to any dissenting stockholder unless the corporation has unrestricted retained earnings in its books to cover such payment: *Provided*, *further*, That upon payment by the corporation of the agreed or awarded price, the stockholder shall forthwith transfer the shares to the corporation.

None of the aforementioned instances will occur in the upcoming annual meeting of the shareholders of the Company.

## 3. Interest of Certain Persons in or Opposition to Matters to be Acted Upon

- a. None of the directors or officers of the Company, or any nominee to the Board, or any association of the foregoing persons have any substantial interest, direct or indirect, by security holdings or otherwise, in any matter to be acted upon during the Meeting, other than election to office.
- b. None of the directors has informed the Company in writing that he or she intends to oppose any matter to be acted upon at the Meeting.

## B. CONTROL AND COMPENSATION INFORMATION

## 4. Voting Securities and Principal Holders Thereof

a. The Company has a total of 2,797,320,004 outstanding common shares as of the date of this Information Statement.

Holders of common shares are entitled to one vote for each share of stock held as of the established record date.

As of the date of this Information Statement, almost 100% of the total outstanding common shares or 2,797,319,998 common shares of the Company are owned directly by foreign shareholders.

Name	Nationality	No. of Sha	res Subscribed	% of Total Shares	Amount Subscribed (Php)	Amount Paid-up (Php)
Central American Resources, Inc.	Panamanian	Common	2,433,668,396	87%	2,433,668,396	2,433,668,396
SEA Diner Holdings (S) Pte Ltd	Singapore	Common	363,651,600	13%	363,651,600	363,651,600
Rolando C. Gapud	Filipino	Common	1	0%	1.00	1.00
Joselito D. Campos, Jr.	Filipino	Common	1	0%	1.00	1.00
Edgardo M. Cruz, Jr.	Filipino	Common	1	0%	1.00	1.00
Jose T. Pardo	Filipino	Common	1	0%	1.00	1.00
Emil Q. Javier	Filipino	Common	1	0%	1.00	1.00
Godfrey E. Scotchbrook	British	Common	1	0%	1.00	1.00
Corazon S. De la Paz-Bernardo	Filipino	Common	1	0%	1.00	1.00
Luis F. Alejandro	Filipino	Common	1	0%	1.00	1.00
		TOTAL	2,797,320,004	100%	2,797,320,004.00	2,797,320,004.00

**Central American Resources, Inc.** ("**CARI**") is an investment holding company and was incorporated under Panamanian laws in 1971. CARI is an indirect wholly-owned subsidiary of Del Monte Pacific Limited ("**DMPL**"). The DMPL Group is one of the world's largest and most well-known global branded food and beverage companies, with a close to 130-year heritage of innovation and leadership in premium quality healthy food and beverage products. The DMPL Group caters to today's consumer needs for premium quality, healthy food and beverage products and produces, markets and distributes its products worldwide under a variety of brand names including Del Monte, which has been in existence since 1886, S&W, which has been in existence since 1896, Contadina, which has been in existence since 1918, and College Inn, which has been in existence since 1923.

**SEA Diner Holdings (S) Pte Ltd** ("**SEA Diner**") is a Singapore-incorporated company focused on investing in leading companies in the consumer sector in China and the ASEAN region. SEA Diner and its affiliates have invested over US\$1 billion in ASEAN and Chinese consumer businesses to date, including consumer product companies and technology companies. The food category has been a key focus for the Investor and its affiliates, with a particular emphasis on food products that have a large addressable market in China. SEA Diner has over 30 staff in the region and plays an active role in supporting the Company.

- b. Only stockholders of record at the close of business day on 8 November 2022 are entitled to notice of the Meeting and to attend and vote at the Meeting.
- c. Security Ownership of Certain Record and Beneficial Owners and Management

i. Security Ownership of Certain Record and Beneficial Owners of More Than 5%

The table below sets forth the security ownership of certain record and beneficial owners of more fthan 5% of the Company's voting securities as of the date of this Information Statement:

Title of Class	Name and Address of Record Owner and Relationship with Issuer	Name of Beneficial Owner and Relationship with Record Owner	Citizenship of Record Owner	No. of Shares Held	% of Total Outstanding Shares
Common Shares	Central American Resources, Inc. c/o PH ARIFA, 9 <sup>th</sup> & 10 <sup>th</sup> Floors, West Boulevard, Santa Maria Business District, Panama, Republic of Panama Stockholder	Joselito D. Campos, Jr. to the extent of 55.1178% Indirect shareholder; Director and Chairman The balance is held by beneficial owners not holding more than 5%.	Panama	2,433,668,396 (R) 1,486,495,850 (B)	87%
Common Shares	SEA Diner Holdings (S) Pte. Ltd. 77 Robinson Road, #33- 00 Robinson 77, Singapore 068896 Stockholder	There are no beneficial owners holding more than 5% stake.	Singapore	363,651,600 (R)	13%

## ii. Security Ownership of Management

The table below sets forth the security ownership of the Company's directors and executive officers as of the date of this Information Statement:

Title of Class	Name of Beneficial Owner	Amount and Nature of Ownership	Citizenship	Percentage of Ownership
Common Shares	Joselito D. Campos, Jr.	1,541,821,245 (B)	Filipino	55.1178%
Common Shares	Rolando C. Gapud	3,407,136 (B)	Filipino	0.1218%
Common Shares	Edgardo M. Cruz, Jr.	3,650,503 (B)	Filipino	0.1307%
Common Shares	Corazon De La Paz-Bernardo	1 (R)	Filipino	Nil
Common Shares	Emil Q. Javier	1 (R) 730,102 (B)	Filipino	0.02610%
Common Shares	Jose T. Pardo	1 (R)	Filipino	Nil
Common Shares	Godfrey E. Scotchbrook	1 (R)	British	Nil
Common Shares	Luis F. Alejandro	1 (R) 4,623,970 (B)	Filipino	0.1653%

Common Shares	Parag Sachdeva	0	Indian	Nil
Common Shares	Antonio E. S. Ungson	730,101 (B)	Filipino	0.02610%
Common Shares	Ruiz G. Salazar	0	Filipino	Nil
Common Shares	Philip G. Macahilig	0	Filipino	Nil
Common Shares	Chooi Khim Tan	0	Malaysian	Nil
	Total	1,554,963,062		

#### d. Voting Trust Holders of 5% or More

There are no persons holding more than 5% of a class of shares of the Company under a voting trust or similar agreement as of the date of this Information Statement.

e. Changes in Control

There are no arrangements which may result in a change in control of the Company as of the date of this Information Statement.

## 5. Directors and Executive Officers

- a. Directors, Independent Directors and Executive Officers
  - i. Directors and Board Committees

The overall management and supervision of the Company, including the exercise of corporate powers and the conduct of the business of the Company, are undertaken by the Board. There are eight members of the Board, four of whom are Executive Directors and the remaining four are Non-Executive Directors who are also Independent Directors.

As of the date of this Information Statement, the composition of the Board is as follows:

Name	Age	Nationality	Position
Rolando C. Gapud	80	Filipino	Chairman of the Board
Joselito D. Campos, Jr.	71	Filipino	Director
Edgardo M. Cruz, Jr.	67	Filipino	Director
Luis F. Alejandro	69	Filipino	Director
Emil Q. Javier	82	Filipino	Independent Director
Corazon S. De La Paz- Bernardo	81	Filipino	Independent Director
Jose T. Pardo	83	Filipino	Independent Director
Godfrey E. Scotchbrook	76	British	Independent Director

Management, together with the Board Committees, including the Audit & Risk Committee ("**ARC**"), Nominating and Governance Committee ("**NGC**"), and Remuneration and Share Option Committee

("**RSOC**") support the Board in discharging its responsibilities. The members of the Board Committees are as follows:

Audit and Risk Committee	
Corazon S. De La Paz-Bernardo (Independent Director)	ARC Chairperson
Emil Q. Javier (Independent Director)	Member
Jose T. Pardo (Independent Director)	Member
Godfrey E. Scotchbrook (Independent Director)	Member
Nominating and Governance Committee	
Jose T. Pardo (Independent Director)	NGC Chairperson
Corazon S. De La Paz-Bernardo (Independent Director)	Member
Emil Q. Javier (Independent Director)	Member
Godfrey E. Scotchbrook (Independent Director)	Member
Remuneration and Share Option Committee	
Emil Q. Javier (Independent Director)	RSOC Chairman
Jose T. Pardo (Independent Director)	Member
Corazon S. De La Paz-Bernardo (Independent Director)	Member
Godfrey E. Scotchbrook (Independent Director)	Member

## ii. Senior Management

As of the date of this Information Statement, the following are the Company's Senior Management:

Name	Age	Nationality	Position
Joselito D. Campos, Jr.	71	Filipino	Chief Executive Officer
Luis F. Alejandro	69	Filipino	President and Chief Operating Officer
Edgardo M. Cruz, Jr.	67	Filipino	Assistant Corporate Secretary
Parag Sachdeva	52	Indian	Chief Financial Officer and Treasurer
Antonio Eugenio S. Ungson	51	Filipino	Corporate Secretary, Chief Legal Counsel, and Chief Compliance Officer
Ruiz G. Salazar	58	Filipino	Chief Human Resource Officer
Philip G. Macahilig	53	Filipino	Group Head for Philippine Market Commercial Operations
Chooi Khim Tan	61	Malaysian	Group Head for International Commercial Operations
Ignacio Carmelo O. Sison	58	Filipino	Chief Sustainability Officer and Head of Investor Relations
Katherine Joy F. de Jesus- Lagazo	44	Filipino	Assistant Corporate Secretary

The following is a brief description of the business experience of the Company's Board of Directors and Senior Management for the past five years.

Directors

#### *Rolando C. Gapud – 80, Filipino* Director and Chairman of the Board

Mr. Rolando C. Gapud has over 45 years of experience in banking, finance and general management, having worked as CEO of several Philippine companies, notably Security Bank and Trust Company, Oriental Petroleum and Minerals Corp and Greenfield Development Corp. He is Chairman of DMPL, the ultimate parent company of DMPI. He was also the COO of the joint venture operations of Bankers Trust and American Express in the Philippines. He has served in the Boards of various major Philippine companies, including the Development Bank of the Philippines, the development finance arm of the Philippine Government. Mr. Gapud is the Chairman of the Board of Del Monte Foods, Inc. ("DMFI"), DMPL's US subsidiary. He is also a Director of Del Monte Foods Pvt Ltd in India DM India("DM India"), a joint venture of DMPL with the Bharti Group of India. He holds a Master of Science in Industrial Management degree from the Massachusetts Institute of Technology. He is a member of the Asian Executive Board of the Sloan School in MIT and the Board of Governors of the Asia School of Business, a joint venture between the Sloan School of MIT and Bank Negara, the Central Bank of Malaysia.

#### Joselito D. Campos, Jr. – 71, Filipino Director and Chief Executive Officer

Mr. Joselito D. Campos, Jr. is a Director and President of DMPL, the ultimate parent company of DMPI. Mr. Campos is Chairman and Chief Executive Officer of the NutriAsia Group of Companies, a major food conglomerate in the Philippines. He is also Chairman of Fort Bonifacio Development Corporation and Ayala-Greenfield Development Corporation, two major Philippine property developers. He is a Director of San Miguel Corporation, one of the largest and oldest business conglomerates in the Philippines. Mr. Campos is a Director and the Vice Chairman of the Board of DMFI, an affiliate of the Company. He is also a Director of DM India, a joint venture of DMPL with the Bharti Group of India. He was formerly Chairman and Chief Executive Officer of United Laboratories, Inc. ("Unilab") and its regional subsidiaries and affiliates. Unilab is the Philippines' largest pharmaceutical company with substantial operations in the Asian region. Mr. Campos is the Consul General in the Philippines for the Republic of Seychelles. He is also Chairman of the Metropolitan Museum of Manila, Bonifacio Arts Foundation Inc., The Mind Museum and the Del Monte Foundation, Inc. He is a Trustee and Global Council Member of the Asia Society in the Philippines; a Trustee of the Philippines-China Business Council and the Philippine Center for Entrepreneurship; a National Advisory Council Member of the World Wildlife Fund-Philippines; and a Director of the Philippine Eagle Conservation Program Foundation, Inc. Mr. Campos holds an MBA from Cornell University.

#### *Edgardo M. Cruz, Jr. – 67, Filipino* Director and Assistant Corporate Secretary

Mr. Edgardo M. Cruz, Jr. is a member of the Board of the NutriAsia Group of Companies. Mr. Cruz is a Director of both DMPL and DMFI, the ultimate parent company and affiliate of DMPI, respectively. He is the Chairman of the Board of Bonifacio Gas Corporation, Bonifacio Water Corporation and Bonifacio Transport Corporation. He is a member of the Board of Evergreen Holdings Inc., Fort Bonifacio Development Corporation and the BG Group of Companies. He is also a Board member and Chief Financial Officer of Bonifacio Land Corporation. He sits on the Boards of Ayala Greenfield Development Corporation and Ayala Greenfield Golf and Leisure Club Inc. He is a member of the Board of Trustees of Bonifacio Arts Foundation Inc., The Mind Museum, and the Del Monte Foundation, Inc. Mr. Cruz earned his MBA degree from the Asian Institute of Management after graduating from De La Salle University. He is a Certified Public Accountant.

# Luis F. Alejandro – 69, Filipino

Director, President, and Chief Operating Officer

Mr. Luis F. Alejandro has over 30 years of experience in consumer product operations and management. He started his career with Procter & Gamble where he spent 15 years in Brand Management before joining Kraft Foods Philippines Inc. as President and General Manager. Later, he joined Southeast Asia Food Inc. and Heinz UFC Philippines, Inc., two leading consumer packaged condiment companies of the NutriAsia Group, as President and Chief Operating Officer. He then became President and Chief Operating Officer of ABS-CBN Broadcasting Corporation, a leading media conglomerate in the Philippines. Mr. Alejandro is the Chief Operating Officer of DMPL, and a Director of DMFI, an affiliate of the Company. He is also a Director of DM India, a joint venture of DMPL with the Bharti Group of India. He holds a bachelor's degree in Economics from the Ateneo de Manila University and an MBA from the Asian Institute of Management.

*Emil Q. Javier – 82, Filipino* Independent Director Dr. Emil Q. Javier is a Filipino agronomist with a broad understanding of developing country agriculture. He was the first and only developing country scientist to Chair the Technical Advisory Committee of the prestigious Consultative Group for International Agricultural Research (CGIAR), a global consortium led by the World Bank and the Food and Agriculture Organization of the United Nations (FAO). He was Director General of the Asian Vegetable Research and Development Center (AVRDC) based in Taiwan and has served as Chairman of the Board of International Rice Research Institute (IRRI), and as Chairman and Acting Director of the Southeast Asian Regional Center for Graduate Study and Research in Agriculture (SEARCA). In the Philippines at various periods, he had been President of the University of the Philippines, Minister for Science and Technology and President of the National Academy of Science and Technology, Philippines (NAST PHL). In August 2019, he was declared a National Scientist, the highest honor conferred by the President of the Philippines to a Filipino in the field of science and technology. Dr Javier is an Independent Director of DMPL and of DMFI, DMPL's US subsidiary. He is also an Independent Director of Philippine-listed Centro Escolar University. He holds doctorate and masteral degrees in plant breeding and agronomy from Cornell University and the University of Illinois. He completed his bachelor's degree in agriculture at the University of the Philippines at Los Baños.

#### Corazon S. De La Paz-Bernardo – 81, Filipino Independent Director

Corazon S. de la Paz-Bernardo is an Independent Director of the following publicly listed companies: Phinma Energy Corporation, Phinma Petroleum and Geothermal, Inc., D&L Industries, Republic Glass Holdings Corporation and Roxas & Co. She is Adviser to the Board and the Board Audit Committee of BDO Unibank, Inc., and Adviser to the Board Audit Committee of PLDT; Trustee of Miriam College, University of the East, UE Ramon Magsaysay Memorial Medical Center, , Philippine Business for Education, Laura Vicuna Foundation for Street Children, Philippine Business for the Environment, Philippine Business for Social Progress, Children's Hour, Vice Chairperson of Jaime V. Ongpin Foundation, Inc. and the Stockholders Association of the Philippines, Chairman of Jaime V. Ongpin Microfinance Foundation, Trustee/Treasurer of MFI Polytechnic Institute, Inc., and President of the Rizal High School Alumni Association. She was Chairman and Senior Partner of then Joaquin Cunanan & Co. (Price Waterhouse Philippines) from 1981 to 2001 and a member of the Board of Price Waterhouse World Firm from 1992 to 1995. She was a Director of San Miguel Corporation, PLDT, Philex Mining, among others, from 2001 to 2008, Ayala Land (2006-April 2010), Chairman of the Board of Equitable PCI Bank (2006-2007), and Vice Chairman of Banco de Oro (BDO, Inc.) (2007-2012). She was President of the Social Security System from 2001 to 2008 and of the Geneva-based International Social Security Association from 2004 to 2010 and is currently its Honorary President. She had served as National President of the Philippine Institute of CPAs, the Management Association of the Philippines, the Financial Executive Institute of the Philippines, Cornell Club of the Philippines, The Outstanding Women in the Nation's Service (TOWNS), and the Philippine Fulbright Scholars Association. She is an awardee of The Outstanding Filipino (TOFIL) in Public Accounting, and Outstanding Professional in Public Accounting by the Professional Regulatory Commission. She graduated Magna Cum Laude at the University of the East and ranked first place in the 1960 Certified Public Accountants Board Examination. She holds a Master of Business Administration degree from Cornell University in New York as a Fulbright grantee and University of the East Scholar. She is a life member of the Cornell University Council. She was conferred the degree of Doctor of Humanities (H.D.) honoris causa by the University of the Cordilleras (Baguio City) in 2017.

#### Jose T. Pardo – 83, Filipino Independent Director

Mr. Jose T. Pardo is the Chairman and Independent Director of The Philippine Stock Exchange, Inc., Securities Clearing Corporation of the Philippines, Philippine Seven Corporation, Philippine Savings Bank, and Bank of Commerce. He is also Chairman of the Council of Business Leaders of Employers Confederation of the Philippines and Philippine Chamber of Commerce, Inc. He is an Independent Director of JG Summit Holdings, Inc., National Grid Corporation of the Philippines, ZNN Radio Veritas, Synergy Grid and Development Philippines, Inc., League One Finance and Leasing Corporation, Monte Oro Grid Resources Corporation, Araneta Hotels, Inc., and DMPI. Mr. Pardo has held various positions in the government including Secretary of the Department of Finance (2000-2001) and Secretary of the Department of Trade and Industry (1998-2000). Mr. Pardo also served as the Chairman of the Foundation for Crime Prevention, Assumption College, Wenphil Corporation (Wendy's Philippines), Asian Holdings Corporation, OOCC General Construction Corp., and ABC Development Corporation. He also as Co-Chairman of De La Sale Philippines, Inc. and EDSA People Power Commission. He was also a Director for San Miguel Purefoods, Inc., Metropolitan Bank Trust Company (Metrobank), Mabuhay Philippine Satellite Corporation, and Coca-Cola Bottlers Philippines, Inc. He was also the President of the Land and Housing Development Corp. and Philippine Seven Corporation. Mr. Pardo obtained his Bachelor of Science in Commerce, major in Accounting, and his Master's Degree in Business Administration from De La Salle University in Manila. In February 2018, he was conferred an Honorary Doctorate in Finance by the same university.

#### Godfrey E. Scotchbrook – 76, British Independent Director

Mr Godfrey E. Scotchbrook is an independent practitioner in corporate communications, issues management and investor relations with more than 50 years of experience in Asia. In 1990, he founded Scotchbrook Communications and his prior appointments included being an executive director of the then publicly listed Shui On Group. A proponent of good corporate governance, he is an Independent Director of Boustead Singapore Ltd and a Non-Executive Director of Hong Kong-listed Convenience Retail Asia. He is a Fellow of the Hong Kong Management Association and also of the British Chartered Institute of Public Relations. He is also a Director of DMFI, DMPL's US subsidiary. Mr. Scotchbrook earned his DipCam PR having studied Media and Communications at City University, London.

#### Senior Management

Parag Sachdeva – 52, Indian Chief Financial Officer and Treasurer

Mr. Parag Sachdeva has more than 20 years of management and finance experience spanning planning and controllership, performance management, mergers and acquisitions, treasury, IT and human resources. Mr. Sachdeva is also the Chief Financial Officer of the Company's ultimate parent company, DMPL. Before joining the Company, he was with Carlsberg Asia for more than a year and supported efficiency and effectiveness programs across Asia and Africa regions. Prior to Carlsberg, he was with H.J. Heinz Company for 20 years and held leadership positions in Asia Pacific regions in finance, IT and human resources. Mr. Sachdeva graduated from the Aligarh Muslim University in India, Major in Accounting and Economics. He also has an MBA degree, Major in Finance from the same university.

#### Antonio E. S. Ungson – 51, Filipino Corporate Secretary, Chief Legal Counsel, and Chief Compliance Officer

Mr. Antonio E. S. Ungson is Chief Legal Counsel and Chief Compliance Officer of DMPL, the Company's ultimate parent company. He has been the Head of the Legal Department of DMPI since March 2007. Prior to joining the Company in 2006, Mr. Ungson was a Senior Associate in SyCip Salazar Hernandez & Gatmaitan in Manila, where he served various clients for eight years in assignments consisting mainly of corporate and transactional work, including mergers and acquisitions, securities and government infrastructure projects. He also performed litigation work and company secretarial services. Mr. Ungson was a lecturer on Obligations and Contracts and Business Law at the Ateneo de Manila University Loyola School of Management. He obtained his MBA from Kellogg HKUST, his Bachelor of Laws from the University of the Philippines College of Law, and his undergraduate degree in Economics, *cum laude* and with a Departmental award at the Ateneo de Manila University.

*Ruiz G. Salazar – 58, Filipino* Chief Human Resource Officer

Mr. Ruiz G Salazar is a Human Resources and Organization Development Leader with over 25 years of professional career focused on delivering strategic and effective solutions as a value-driven partner to business, most of which was spent with Johnson & Johnson (J&J). He was Regional Human Resources Director of J&J Asia Pacific, where he was responsible for talent management, organization transformation, succession pipelining and capability development covering mostly J&J's Consumer Division across the region. Prior to J&J, he was also Group Head – Human Resources and Organization Development of NutriAsia Food, Inc. Mr. Salazar completed the J&J's Senior Management Program at the Asian Institute of Management in 1996, and the J&J's Advanced Management Program at the University of California in 1995. He obtained his Bachelor of Arts degree (Major in Economics) from the University of Santo Tomas.

#### Philip G. Macahilig – 53, Filipino

Group Head for Philippine Market Commercial Operations

Mr. Philip G. Macahilig previously served as Group Head of DMPI's Customer Development Group, from 2006 to 2012. Afterwards, he established Ocean Skipjack Distribution, Inc. (distributor of Century

Tuna) and served as the General Manager of the same from 2012 to 2015. In 2015, he joined San Miguel Corporation as its National Sales Manager, and eventually its National Sales and Distribution Manager, before rejoining DMPI as the Group Head for Philippine Market Commercial Operations. Prior to joining DMPI in 2006, he was the National Sales Manager of Mead Johnson Nutrition. Mr. Macahilig obtained his bachelor's degree in Business Management, Marketing and Related Support Services from Ateneo de Manila University.

#### Chooi Khim Tan - 61, Malaysian

#### Group Head for International Commercial Operations

Ms. Chooi Khim Tan has been the General Manager of S&W Fine Foods International Limited ("**S&W**") since September 2009. Prior to joining the DMPL Group, she was with the Sara Lee organization, serving as Marketing Director of Sara Lee Malaysia from 1999 to 2003, General Manager of Sara Lee Thailand Ltd from 2003 to 2008, and President of Sara Lee Malaysia, Singapore, and Vietnam from 2008 to 2009. She has also worked for Unilever Malaysia in various capacities from 1987 to 1999. Ms. Tan obtained her bachelor of science degree in Chemistry from Cumberland College in Kentucky, USA and a master of science degree in Chemistry from Purdue University in Indiana, USA.

#### Ignacio Carmelo O. Sison - 58, Filipino Chief Sustainability Officer and Head of Investor Relations

Mr. Ignacio Carmelo O. Sison is the Chief Sustainability Officer and Head of Investor Relations of DMPI. He is also the Chief Corporate Officer of DMPI's parent company, DMPL, where he is responsible for sustainability, risk management, strategic planning and investor relations. He has been with DMPL group since 1999 and was the group's CFO for nine years. Mr. Sison has over 30 years of experience including leadership roles in finance and sustainability. Before joining DMPL, he was CFO of DMPL's previous parent company for three years. Among others, he also worked for Pepsi-Cola Products Philippines and SGV & Co., the Philippines' largest audit firm. Mr. Sison is a member of the Advisory Board of the Ateneo Institute of Sustainability, Ateneo de Manila University. He is Chair of the Finance and Budget Committee of the Board of the same university and was Chair of the National Committee of UWC Philippines. Mr. Sison holds an MSc degree in Agricultural Economics from Oxford University; an MA in International Relations, Major in Economics, from the International University of Japan; a BA in Economics, magna cum laude, from the University of the Philippines; and an International Baccalaureate from the Lester B. Pearson United World College in Canada.

Katherine Joy F. de Jesus-Lagazo – 44, Filipino Assistant Corporate Secretary

Ms. Katherine Joy F. de Jesus-Lagazo is the Director for Corporate Legal and Compliance of the Company. She is also the Assistant Corporate Secretary of Del Monte – Vinamilk Dairy Philippines, Inc. and Del Monte Foundation, Inc. Prior to joining the Company in 2007, Ms. de Jesus-Lagazo was an Associate in SyCip Salazar Hernandez & Gatmaitan in Manila, where she primarily handled corporate matters, special projects, and banking, finance and securities transactions. She also performed employment and labor relations work and company secretarial services. Ms. de Jesus-Lagazo obtained her Bachelor of Laws, cum laude, from the University of the Philippines College of Law, and her undergraduate degree in Legal Management, with Honorable Mention, from the Ateneo de Manila University.

#### b. Significant Employees

The Board and the Senior Management of the Company have been an integral part of its success. Their knowledge, experience, business relationships and expertise greatly contribute to the Company's operating efficiency and financial performance.

The Company maintains that it considers the collective efforts of the Board and all of its employees as instrumental to its overall success. The business of the Company is not dependent on any individual person. No employee is indispensable in the organization. The Company has institutionalized, through documentation, its processes and training to ensure continuity and scalability in the business without relying on any particular employee.

#### c. Family Relationships

There are no family relationships (by consanguinity or affinity up to the fourth civil degree) among directors and executive officers that are known to the Company.

#### d. Involvement in Certain Legal Proceedings

As to Directors, Executive Officers and Nominees for Election:

Except as set out below, the Company is not aware that any of the incumbent directors and any nominee for election as director, executive officer or control person of the Company has been the subject of any: (a) bankruptcy petition; (b) conviction by final judgment in a criminal proceeding, domestic or foreign; (c) order, judgment, or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending or otherwise limiting his involvement in any type of business, securities, commodities or banking activities; and (d) judgment of violation of a securities or commodities law or regulation by a domestic or foreign court of competent jurisdiction, in a civil action, the Philippine Securities and Exchange Commission ("**SEC**") or a comparable foreign body, or a domestic or foreign exchange or other organized trading market or self-regulatory organization, which has not been reversed, suspended or vacated, for the past five (5) years up to the latest date that is material to the evaluation of his ability or integrity to hold the relevant position in the Company:

Mr. Luis F. Alejandro, the President and Chief Operating Officer, is not involved in any criminal, bankruptcy or insolvency investigation or any other proceeding against him, except only the libel case pending between GMA Network, Inc. and ABS-CBN Broadcasting Corp. where he was impleaded several years ago as co-accused in his capacity as then President and Chief Operating Officer of ABS-CBN Broadcasting Corp. There are no updates on this case.

## As to the Company and its Subsidiaries (the "Group"):

The Group is the subject of, or a party to, other various suits and pending or threatened litigation. While it is not feasible to predict or determine the ultimate outcome of these matters, the Company believes that none of these legal proceedings will have a material adverse effect on its financial position.

e. Certain Relationships and Related Transactions

Related Party	Relationship to DMPI	Related Party Transaction	Year ended April 30, 2022 (In PHP)	Year endeo April 30, 202 (In PHP
Del Monte Philippines,	Retirement fund of the	Rental to DMPI Retirement Fund	92,440.66	74,337.99
Inc. Retirement Fund	Company	Management fees from DMPI Retirement Fund	203.21	204.58
		Rental to NAI Retirement Fund	32,857.27	25,869.2
		Purchases from NAI	4,292.09	1,217.2
		Utilities	5,087.24	2,049.0
NAI	Affiliate of the Company	Share in shared IT services and JYCC fit out	10,452.04	9,432.3
		Sale of tomato paste and other raw materials to NAI	610.78	816.4
		Surgical Masks and other reimbursements	16.36	518.4
GTL Limited	Affiliate of the Company	Services and other reimbursements	-	1,694.7
		Sale of products to S&W	2,786,905.47	2,740,416.6
		Royalty expense	17,955.73	12,389.7
	Affiliate of the	Management fee from S&W	111,272.36	84,538.6
S&W	Company	Purchase of various production materials	3,630.88	7,573.5
		Advances to S&W	1,444,680.00	1,451,880.0
		Services and other reimbursements	33,345.50	23,210.9

i. A summary of the transactions entered into by the Group with related parties for the years ended as of April 30, 2022 and 2021 are as follows:

	Affiliate of the	Advances to DMPL	1,812,613.91	9,818,649.55
DMPL	Company	Services and other reimbursements	29,028.70	642,024.28
DMPL Management		Rent Income for Bukit Pasoh	10,826,320	9,561.62
Services Pte Ltd ("DMS")	Affiliate of the Company	Management fee to DMS	20,774.15	18,232.44
	· · · · · · · · · · · · · · · · · ·	Services and other reimbursements	1,143.95	163.58
DM Pacific Limited –	Affiliate of the	Management fee to ROHQ	49,961.23	45,826.02
ROHQ ("ROHQ")	Company	Services and other reimbursements	-	609.72
South Bukidnon Fresh Trading, Inc.	Affiliate of the Company	Services and other reimbursements	-	11.46
		Management fee from DMFI	4,659.20	12,851.66
DMFI	Affiliate of the	Sales of products to DMFI	2,834,008.16	2,004,873.04
DMFI	Company	Purchases	4,033.85	4,665.94
		Services and other reimbursements	13,371.62	3,959.87
Nice Fruit S&W	Other Related Party	Packaging material processing fee	71,006.71	52,824.28
Philippines, Inc.		Lease Receivable	158.50	98.18
Nice Fruit Hong Kong	Other Related Party	Sale of frozen fruit products	299,774.72	221,846.87
Limited		Services and other reimbursements	762.58	
Industrias Citricolas de Montemorelos SA de	Other Related Party	Sale of products to ICMOSA	327,391.55	274,181.70
CV ("ICMOSA")		Other reimbursements	1,355.01	306.85
FieldFresh	Other Related Party	Sale of products to FieldFresh	107,848.32	85,577.55
	, 	Other reimbursements	1,414.86	893.63
CARI	Other Related Party	Other reimbursements	98,650.57	
Del Monte – Vinamilk Dairy Philippines, Inc.	Other Related Party	Services and other reimbursements	198,523.55	
TOTAL			21,246,550.74	17,633,307.97

#### Review

The Company is subject to the DMPL IPT and Related Party Transactions (RPT) policy and manual that set out the definitions, general guidelines, and review and monitoring procedures to be adopted across the Group for IPTs compliance with the Listing Manual of the SGX-ST and the SEC Memorandum Circular No. 10, Series of 2019 or the *Rules on Material Related Party Transactions for Publicly Listed Companies*. The manual presents a comprehensive view of IPT and RPT and the procedures that all affected Group personnel, including members of senior management, directors and employees in Purchasing, Treasury, Finance, Sales, Legal, Internal Audit, must follow. The policy and manual set out materiality thresholds for IPTs and RPTs that could trigger certain approval and disclosure requirements.

The Company established review procedures to ensure that IPTs and RPTs: (i) are carried out on an arm's length basis and on standard commercial terms, consistent with the Company's usual business practices and policies; and (ii) will not be prejudicial to the interests of the Company and its minority stockholders.

In general, the transactions with related parties are carried out based on terms agreed between the parties. Pricing for the sales of products are market driven, less certain allowances. For purchases, the Group's policy is to solicit competitive quotations. Bids from any related party are evaluated on arm's length commercial terms and subject to bidding against third party suppliers. Purchases are normally awarded based on the lowest price.

The ARC reviews the internal audit report on the IPTs and RPTs on a quarterly basis to ascertain that the established review procedures are complied with. If during these periodic reviews, the ARC is of the view that the review procedures as stated above have become inappropriate or insufficient in view of changes to the nature of, or the manner in which, the business activities of the Group are conducted, the Company will revert to its stockholders for a fresh mandate based on a new set of guidelines and review procedures that would ensure compliance with the established standards above.

The Company maintains a register of transactions carried out with Interested Persons, as defined in the IPT manual, and the Company's internal audit plan incorporates an annual review of all transactions entered into in the relevant financial year pursuant to the IPT mandate.

#### Approval or Ratification

The following are the categories of IPTs in the Company's manual:

- Mandated IPT refers to an IPT between the Group and any Interested Person pursuant to a stockholders' mandate approved on an annual basis by the Company's stockholders, which is subject to renewal each year at the annual general meeting. However, despite the existence of the stockholders' mandate, Mandated IPTs are still subject to auditors and ARC's review.
- Non-Mandated IPT refers to purchase or sale of fixed assets, undertakings or businesses, as well as transactions not included under the stockholders mandate, which may require announcements, management approval, Board approval and/or stockholders' approval, depending on the amounts involved.

## Monitoring and Recording

To facilitate recording of IPTs, the Company's Controller has two holding accounts that are used in recording IPTs – one to record Mandated IPTs and the other to record Non-Mandated IPTs. Transactions recorded under these two holding accounts will then be cleared monthly to the proper accounts. The transactions that are recorded under the holding accounts will then be reported on a quarterly basis to the CFO for consolidation which will then be submitted to the ARC for evaluation and review.

ii. Other than standard terms and conditions typical for these kinds of contracts and negotiated at arm's length and upon normal commercial terms with counterparties, there are no other commitments resulting from these arrangements.

Considering the arm's length negotiation of these IPTs and the Company's established IPT review, approval, monitoring and disclosure processes, we do not see any material risks arising from these transactions.

f. Resignation of Directors due to Disagreement

No director has resigned from, or declined to stand for re-election to, the Board since the date of the 2021 Meeting due to any disagreement with the Company on any matter relating to its operations, policies or practices.

- g. No provision of the Company's By-laws which relates to the selection, nomination and election of independent directors, has been recently amended. The Company's selection and election processes for independent directors are in accordance with the Company's By-laws and Manual on Corporate Governance.
- h. The directors of the Company attended the following trainings from May 1, 2021 until April 30, 2022:

		No. of			
Date	Location	hours	Training/Seminar/Conference	Organizer	Attendees

29 Oct 2021	Online	4.0	Board Primer on Managing the Sustainability Reporting Process Overview of Philippine Law on Public Integrity Orientation on the US Foreign Corrupt Practices Act Designing and Implementing an FCPA- Oriented Integrity Compliance Program	Center for Global Best Practices	Joselito Campos, Jr.			
6 Nov 2021	Online	3.0	Strategic IT Governance Issues and Cyber Security Building Business Resilience in Corporate Strategy	Institute of Corporate Directors (Philippines)	Emil Q. Javier			
17 Feb 2022	Online	1.5	Winning in a Dislocated Economy	Ernst & Young	Edgardo M. Cruz, Jr.			
1 Mar 2022	Online	4.0	Special Board Meeting on Sustainability	cial Board Meeting on Sustainability DMPL				
24 Mar 2022	Online	1.5	Creating Long-Term Value with ESG strategy	Ernst & Young	Edgardo M. Cruz, Jr.			
26 Apr 2022	Online	1.5	Changing the Game with Digital Ecosystems	Ernst & Young	Edgardo M. Cruz, Jr.			
2022	Online	1.0	ESG Update Sessions	Boustead and Convenience Retail Asia	Godfrey E. Scotchbrook			
	Online	1.0	Sustainability Sessions	Young Presidents Organization and Chief Executives Organization	Godfrey E. Scotchbrook			
	Online	1.0	Cyber Security	PwC	Godfrey E. Scotchbrook			
	Online	1.0	Digital Marketing	PwC	Godfrey E. Scotchbrook			
	Online	1.0	Trade Issues Emerging from the War on Ukraine	Chief Executives Organization	Godfrey E. Scotchbrook			
	Online	1.0	COVID Briefings and Impact onCompanies and Supply Chains		Godfrey E. Scotchbrook			

## 6. Appraisal and Performance Reports for the Board and the Criteria and Procedure for Assessment

As part of the DMPL Group, the Board, through the NGC, will implement a formal annual evaluation process to assess the effectiveness of the Board as a whole, each of its Board Committees and individual directors. The evaluation process would be undertaken annually as an internal exercise and would involve the completion of a questionnaire covering mainly the following areas of assessment:

- Board composition
- Information to the Board
- Board procedures, training and resources
- Board accountability
- Communication with CEO and Key Management Personnel
- Succession planning for Directors, Board Chairman and the CEO
- Standards of conduct and effectiveness of the Board
- Rigorous review of Independent Directors
- Board Committees' performance in relation to discharging their responsibilities under their respective terms of reference

Each director is to conduct a self-assessment of his/her performance and contribution to the Board through completion of a questionnaire. The directors' self-evaluation would deal with the following criteria:

- Fulfillment of Directors' duties
- Leadership
- Communication skills
- Strategy and risk management
- Board contribution
- Knowledge
- Interaction with fellow Directors, Key Management Personnel, Company Secretary, Legal Advisors and other professional advisors

#### 7. Compensation of Directors and Executive Officers

The aggregate compensation paid or incurred during the last three fiscal years to the Chief Executive Officer and four other most highly compensated executive officers and all other officers and directors (as a group) of the Company are as follows:

Name and Position	Year ended April 30, 2021	Salary ( in <del>P</del> )	Bonus ( in <del>P</del> )
Chief Executive Officer and four (4)	FY2022	70,264,425	14,681,441
most highly compensated executive officers*	FY2021	66,976,695	9,628,691
Uncers	FY2020	62,410,767	7,242,879
All other officers and directors as a	FY2022	129,585,423	38,239,969
group unnamed	FY2021	131,515,639	25,874,556
	FY2020	141,550,680	12,669,441

Notes:

\*The CEO and executive officers of the Company are as follows: Joselito D. Campos, Jr. –CEO; Luis F. Alejandro – President and Chief Operating Officer; Ruiz G. Salazar – Chief Human Resource Officer; Antonio Eugenio S. Ungson – Chief Legal Counsel and Chief Compliance Officer; and Philip G. Macahilig – Group Head, Philippine Market Commercial Operations.

#### Standard Arrangement

Other than directors' fees or payment of reasonable per diem as may be determined by the Board for every meeting, there are no standard arrangements pursuant to which the directors of the Company are compensated, or are to be compensated, directly or indirectly, for any services provided as a director for the last completed fiscal year and the ensuing year.

#### Other Arrangements

Dr. Emil Q. Javier provides guidance and support to the Group on its plantation operations and development of agri-based initiatives.

Except as described above, there are no other arrangements pursuant to which any of the Company's directors and officers are compensated, or are to be compensated, directly or indirectly.

#### Employment Contracts and Termination of Employment and Change-in-Control Arrangements

There are no arrangements for compensation to be received from the Company in the event of a resignation or termination of the executive officer's employment, or a change of control of the Company. The Company, however, provides retirement benefits to qualified employees, including the Senior Management.

#### Share Options

Share options had been granted to certain executives and senior managers of the Company in November 2021 subject to certain requisite regulatory approvals which remain pending.

#### Share Awards

There have been no share awards granted by the Company as of the date of this Information Statement.

#### Per diems

There are no per diems or allowances paid to the directors.

Information on all Outstanding Warrants or Options held by Directors and Officers

The Company has a pending registration exemption application filed with the Markets and Securities Regulation Department of the SEC, as well as a confidentiality treatment application.

#### Directors' disclosures on self-dealing and related party transactions

Other than as disclosed in Item 5 (e) of this Information Statement, none of the directors of the Company entered into any other related party or self-dealing transactions with the Company.

#### Compensation of the Directors

The non-executive and independent directors of the Company each received the following compensation for the Company's fiscal year ended 30 April 2022:

Director	Total Remuneration in FY 2022 (In PhP)
Emil Q. Javier	2,811,111.13
Jose T. Pardo	2,811,111.13
Corazon S. De La Paz-Bernardo	2,811,111.13
Godfrey E. Scotchbrook	1,271,719.46
Total	9,705,052.85

The Company's executive directors do not receive remuneration for their function as directors of the Company. Details of the executive's remuneration have been disclosed to the Company's shareholders, Central American Resources, Inc. and SEA Diner Holdings (S) Pte. Ltd.

#### 8. Independent Public Accountants

SGV & Co. has acted as the Company's external auditor since May 2015. Erwin Paigma is the audit partner for the Company beginning fiscal year 2022. The Company has not had any material disagreements on accounting and financial disclosures with its current external auditor for the same periods or any subsequent interim period. SGV & Co. has neither shareholdings in the Company nor any right, whether legally enforceable or not, to nominate persons or to subscribe for the securities in the Company. SGV & Co. will not receive any direct or indirect interest in the Company or its securities (including options, warrants or rights thereto).

The following table sets out the aggregate fees for the fiscal years presented for professional services rendered by SGV & Co.:

Fees	FY 2020	FY 2021	FY 2022					
rees	Php in millions							
Audit Fees	3.5	7.2	5.0					
Other fees	1.8	3.1						
Tax Fees	0.2		0.5					
Total	5.5	10.3	5.5					

Notes:

(1) Audit fees includes the audit of annual financial statements, and services that are normally provided by the independent auditor in connection with statutory and regulatory filings or engagements for those calendar years.
 (2) Other fees includes forensic services, royalty expense audit and advice in relation to IFRS 16.

(3) Tax fees includes tax advisory services provided by the independent auditor.

The fees presented above include out-of-pocket expenses incidental to the independent auditors' work, the amounts of which do not exceed 15% of the agreed-upon engagement fees.

In relation to the audit of the Company's annual financial statements, pursuant to the Company's Manual on Corporate Governance, the ARC shall, among other activities: (a) review significant financial reporting issues

so as to ensure the integrity of the Company's financial statements and any announcements relating to the Company's financial performance; (b) review and report to the Board the adequacy and effectiveness of the Company's internal controls and internal audit function; (c) review the scope and results of the external audit, and the independence and objectivity of the external auditors; (d) make recommendations to the Board on the appointment, re-appointment and removal of the external auditors, including the remuneration and terms of engagement of the external auditors; and (e) meet with the Company's external auditor and with the head of the Internal Audit department without the presence of Management at least once a year.

#### 9. Compensation Plans

There are no actions to be taken with respect to any plan pursuant to which cash or non-cash compensation may be paid or distributed during the Meeting.

#### C. ISSUANCE AND EXCHANGE OF SECURITIES

#### 10. Authorization or Issuance of Securities Other than for Exchange

There have been no sales by the Company of any unregistered or exempt securities including any recent issuance of securities constituting an exempt transaction.

There has also been no recent offering of securities of the Company that will require prior registration with the SEC.

#### 11. Modification or Exchange of Securities

There are no actions to be taken with respect to the modification or exchange of the Company's securities.

#### 12. Financial and Other Information

There will be no financial information to be considered or approved by the stockholders. However, for their reference, attached are the audited financial statements for FY2022, MD&A and the latest 17Q of the Company that had been filed with the SEC.

#### 13. Mergers, Consolidations, Acquisitions and Similar Matters

There are no actions to be taken in relation to any merger, acquisition or business combination.

#### 14. Acquisitions and Investments

There are no matters to be taken with respect to any merger, consolidation, and acquisition of any property.

#### 15. Restatement of Accounts

There are no actions to be taken and submitted for stockholders' approval with respect to the restatement of any asset, capital or surplus account of the Company.

## 16. Recent Cash Dividends

On 1 September 2022, the Board declared cash dividends of PhP0.17906 per share to holders of the Company's common shares as of close of business of 19 September 2022.

Cash dividends may only be declared out of the Company's unrestricted retained earnings. On 22 January 2018, the Board approved the adoption of a new cash dividend policy. The Company intends to maintain an annual cash dividend payout ratio of at least 33.0% of its consolidated net income for the preceding fiscal year, subject to compliance with applicable laws and regulations, and the absence of circumstances which may restrict the payment of such amount of dividends, including, but not limited to, major corporate projects and undertakings. The Board had also approved a policy limiting the total dividend that may be declared in any fiscal year to a maximum of 75% of the Company's consolidated net income for the preceding fiscal year, except as may be otherwise decided by the Board. On 18 August 2021, the Board approved a policy of declaring quarterly dividends, subject to availability of unrestricted retained earnings for such purpose. The Board may, at any time, modify such dividend payout ratio and any dividend policy depending on the Company's results of operations and future projects.

#### 17. Corporate Governance and Protection of Minority Shareholders

The Company has adopted its parent company's practice to dutifully accomplish the Integrated Annual Corporate Governance Report to assess the level of compliance by the Company, the Board and Senior Management with the Manual of Corporate Governance.

The DMPL Group to which the Company belongs participates in regular Corporate Governance surveys such as the ASEAN Corporate Governance Scorecard and the Singapore Transparency Index. Hence, the Company keeps abreast of best practices in corporate governance matters. The directors and executives also regularly attend training seminars and workshops on these matters and training hours are monitored regularly.

We are not aware of any material deviation by the directors or the members of top level management from the Company's Manual of Corporate Governance.

The Board continues to find ways to enhance the independence of the independent directors. For instance, measurable objectives relating to this as well as diversity are being considered. There is also a plan to consider adopting a Board charter for the Company.

In the interest of good corporate governance and the protection of minority stockholders, the Company also observes DMPL's Interested Party Transaction and Related Party Transactions policy and manual to ensure that its related party transactions are (i) carried out on an arm's length basis and on standard commercial terms, consistent with the Company's usual business practices and policies; and (ii) will not be prejudicial to the interests of the Company and its minority shareholders. All related party transactions are subject to the review and approval of the ARC, the Board and the stockholders, depending on the amounts involved.

And to manage the risk of potential limitations on minority stockholders' rights, the Company remains cognizant of the requirements of applicable laws as well as of its Articles of Incorporation and By-Laws governing stockholder meetings and stockholders' voting rights

The NGC is also tasked with reviewing the performance and contribution of the directors in order to consider them for re-election or re-appointment. The NGC will review, in particular, the directors' attendance and participation at meetings of the Board and Board Committees, and their efforts and contributions towards the success of the Company's business and operations.

## 18. Previous Meeting of the Stockholders

On 7 December 2021, the stockholders of the Company held its annual meeting by videoconference. Notice of the meeting was sent to all stockholders of record and all the stockholders have notified the Corporate Secretary in advance of their intention to participate in such meetings through remote communication. The Corporate Secretary confirmed and noted the participants and certified that a quorum existed for the transaction of business by the stockholders.

Voting and vote tabulation procedures used in the previous meeting.

The amendment to the Articles of Incorporation to increase the number of directors from seven to nine required the affirmative vote of at least two-thirds (2/3) of the total outstanding capital stock of the Company entitled to vote, while the approval and authorizations for the Long Term Incentive Plan and the other matters in the agenda required the affirmative vote of a majority of the issued and outstanding shares of the Company's common stock present and represented and entitled to vote at the meeting.

Abstentions with respect to any matter are treated as shares present and represented and entitled to vote for purposes of determining whether the stockholders have approved that matter and, thus, abstentions had the same effect as negative votes. Shares as to which proxy authority have been withheld with respect to any matter are not deemed to be present or represented for purposes of determining whether stockholder approval of that matter has been obtained.

Items that required the vote of stockholders were presented for approval of the stockholders at the previous meetings and voting were done by viva voce via remote communication and by voting in absentia in accordance with the procedures for registration and casting of votes on-line. Votes were counted and recorded by the Corporate Secretary.

Opportunity given to stockholders or members to ask questions. In the notice of the meeting, the stockholders were advised that they could send their questions, comments and/or remarks prior to or during the meeting to the Corporate Secretary at his provided email address.

The following matters were presented to the stockholders and, upon discussion, were unanimously approved by the stockholders:

1. Amendment of the Amended Articles of Incorporation

RESOLVED, That the amendments below to Article Six of the Amended Articles of Incorporation of the Corporation be approved:

SIXTHLY: That the number of directors of said Corporation shall be seven **nine**  $(79)^1$  and that the names and residences of all directors of the Corporation who are to serve until their successors are elected and qualified as provided by the By-Laws are as follows, to wit: \* \* \*

RESOLVED FINALLY, that the President, Corporate Secretary, Treasurer and other officers of the Corporation be, as they are hereby, authorized and empowered, to do any and all acts necessary and proper to give the foregoing resolutions force and effect.

2. Approval of and Authorizations for the Company's Long Term Incentive Plan and Application with the Securities and Exchange Commission for Exemption from Registration, as may be necessary

RESOLVED, That the stockholders of **DEL MONTE PHILIPPINES**, **INC.** (the "**Corporation**") hereby approve the Corporation's Long Term Incentive Plan ("**LTIP**"), as may be approved by the Remuneration and Stock Option Committee (the "**RSOC**");

RESOLVED, FURTHER, That should the RSOC determine that the LTIP shall comprise of a stock ownership plan, stock option plan or any other structure with terms and conditions requiring any approvals from the Securities and Exchange Commission (the "**SEC**") or any other government agencies, the stockholders authorize the filing of all such necessary applications and requests with relevant government agencies such, as but not limited to, a Request for Exemption from Registration with the SEC, and the performance of such acts as may be necessary or desirable in connection with such applications and requests; and

RESOLVED, FINALLY, That any two (2) of the following directors/officers (the "**Authorized Officers**") be authorized to jointly sign, execute and deliver any and all such documents as may be necessary or desirable in connection with the filing of the applications and requests mentioned in the immediately preceding paragraph, and to take any and all actions and to otherwise act as designated and authorized signatories of the Corporation for these purposes, under such terms and conditions as they may deem beneficial to the Corporation:

Name	Position
Joselito D. Campos, Jr.	Director, President, and Chief Executive Officer
Edgardo M. Cruz, Jr.	Director and Assistant Corporate
	Secretary
Luis F. Alejandro	Chief Operating Officer
Parag Sachdeva	Treasurer and Chief Financial Officer

The following are the directors, officers, and stockholders who attended the 7 December 2021 meeting:

- 1. Central American Resources, Inc. represented by Joselito D. Campos, Jr.
- 2. SEA Diner Holdings (S) Pte Ltd represented by Jason Michael Rosenblatt
- 3. Rolando C. Gapud
- 4. Joselito D. Campos, Jr.
- 5. Edgardo M. Cruz, Jr.
- 6. Corazon S. de la Paz-Bernardo
- 7. Emil Q. Javier
- 8. Jose T. Pardo
- 9. Godfrey E. Scotchbrook
- 10. Luis F. Alejandro
- 11. Antonio Eugenio S. Ungson
- 12. Parag Sachdeva
- 13. Ignacio Carmelo O. Sison

#### **19. Directors' Attendance Report**

<sup>&</sup>lt;sup>1</sup> As amended on February 20, 1991, June 8, 1981, March 30, 1993, May 1, 1996, July 21, 2014, and December 6, 2017; and further amended on December 7, 2021.

The following shows the number of meetings attended by the directors of the Company for the fiscal year 2022 (from May 1, 2021 to April 30, 2022):

Directors	Board	ARC	RSOC	NGC	Special Stockholders' Meeting (July and December 2021)
Rolando C Gapud	7	N/A	N/A	N/A	2
Joselito D Campos, Jr	7	N/A	N/A	N/A	2
Edgardo M Cruz, Jr	7	N/A	N/A	N/A	2
Luis F Alejandro	1/1 *Elected director on the last meeting of the fiscal year	N/A	N/A	N/A	N/A
Emil Q Javier	7	5			2
Corazon S de la Paz- Bernardo	7	5			2
Jose T Pardo	7	5			2
Godfrey E Scotchbrook	7	5			2
Total	7	5	0	0	2

## D. OTHER MATTERS

#### 20. Matters Not Required to be Submitted

There are no actions to be taken at the Meeting with respect to any matter which is not required to be submitted to a vote of security holders.

## 21. Amendment of Articles, By-laws or Other Documents

The proposed amendment of the Company's Articles of Incorporation to add "to raise animals such as but not limited to livestock and poultry, process animal products and by-products, operate dairy farms, meat processing plants, feedmills and slaughterhouses, and otherwise engage in livestock operations;" as part of the Company's purposes shall be submitted for stockholders' approval during the meeting. There are no actions to be taken at the Meeting with respect to any amendment of the Company's By-laws.

#### 22. Other Proposed Action

Approval of minutes of previous meeting, approval/ratification of Appointment of External Auditors, and other actions on matters of incidence that may properly arise during the Meeting.

#### 23. Voting Procedures

The proposed amendment of the Company's Articles of Incorporation will require the affirmative vote of at least two-thirds (2/3) of the total outstanding capital stock of the Company entitled to vote. The other proposed actions will require the affirmative vote of a majority of the issued and outstanding shares of the Company's common stock present and represented and entitled to vote at the Meeting. Because abstentions with respect to any matter are treated as shares present and represented and entitled to vote for purposes of determining whether the stockholders have approved that matter, abstentions have the same effect as negative votes.

Shares as to which proxy authority has been withheld with respect to any matter are not deemed to be present or represented for purposes of determining whether stockholder approval of that matter has been obtained.

Items requiring the vote of stockholders will be presented for approval of the stockholders at the Meeting and voting shall be by *viva voce* via remote communication and by voting *in absentia* by in accordance with the procedures for registration and casting of votes below.

For the election of directors, each stockholder is entitled to one vote for each share of stock held as of the established record date. Cumulative voting will be allowed for election of members of the Board. Each stockholder is allowed to vote the number of shares of stock outstanding in its own name as of the record date of the meeting for as many persons as there are directors to be elected or it may cumulate said shares and give one (1) candidate as many votes as the number of directors to be elected multiplied by the number of its shares shall equal, or it may distribute them on the same principle among as many candidates as it shall see fit; provided that the total number of votes cast by it shall not exceed the number of shares owned by it as shown in the books of the Company multiplied by the whole number of directors to be elected and provided, however, that no delinquent stock shall be voted.

Considering that the Annual Stockholders' Meeting will be held virtually and in accordance with SEC Memorandum Circular No. 6, Series of 2020, the following are the internal procedures, describing the steps to be taken by stockholders for the latter to cast/submit their votes online:

a) Stockholders of record as of 8 November 2022 are entitled to attend and participate and vote in absentia during the Meeting on 1 December 2022 provided, they:

- (i) Register by sending an email, together with the requirements to the Corporate Secretary at ungsonaes@delmonte-phil.com on or before 24 November 2022 (5:00 p.m., Philippine time)
- (ii) Have their shares authenticated and verified through the registration process and Proxies, if any and applicable, accompanied by their respective authorities (Special Power of Attorney or Secretary's Certificate) validated.

b) Only stockholders who have registered and whose shares have been verified, proxies validated shall be counted in the determination of a quorum and other corporate actions.

c) Stockholders may send their questions, comments and/or remarks prior to or during the Meeting to the Corporate Secretary at ungsonaes@delmonte-phil.com. It is requested and encouraged that questions will be limited to the matters set out in this Information Statement sent to all stockholders of record as of 9 November 2022.

Since the Meeting will be conducted virtually, voting shall be cast through the submission of votes/ballots to any of the following addresses:

(1) Office of the Corporate Secretary at 10/F JY Campos Centre, 9<sup>th</sup> Avenue corner 30<sup>th</sup> Street, Bonifacio Global City, Taguig City; or

(2) Submission of the vote/ballot forms through email to the Corporate Secretary at ungsonaes@delmonte-phil.com.

The registration, authentication and validation process shall be open starting on 24 November 2022 and will close at 5:00 p.m. on 28 November 2022. Thereafter, the stockholder of record may no longer avail of the option to vote *in absentia*.

The Company reserves the right to reject processing of registration and deny access to the Meeting facilities for incomplete documents or for any discrepancy found in information provided. An email confirmation on the status of the stockholder of record's registration shall be sent to the registered email.

## 24. Other Matters

Stockholders of record as of 8 November 2022 owning at least 5% of the total outstanding capital stock of the Company may submit proposals on items for inclusions in the agenda on or before 24 November 2022, in accordance with SEC Memorandum Circular No. 14, Series of 2020.

The Chairman may also open the floor for other matters that stockholders may wish to raise, and will decide whether the same may be taken up in the Meeting or in another forum.

After reasonable inquiry and to the best of my knowledge and belief, I certify the information set out in this Information Statement.

Anternio Eugenio S. Ungson Corporate Secretary, Chief Legal Counsel and Chief Compliance Officer

## SECRETARY'S CERTIFICATE

I, ANTONIO EUGENIO S. UNGSON, of legal age, Filipino, and with office address at JY Campos Centre, 9<sup>th</sup> Avenue corner 30<sup>th</sup> Street, Bonifacio Global City, Taguig City, Philippines, as the duly appointed and qualified Corporate Secretary of DEL MONTE PHILIPPINES, INC. (the "Corporation"), a corporation duly organized and existing under the laws of the Republic of the Philippines with principal address at JY Campos Centre, 9<sup>th</sup> Avenue corner 30<sup>th</sup> Street, Bonifacio Global City, Taguig City, Philippines, hereby certify that none of the directors or officers or nominees for election as directors or officers of the Corporation is connected to any government agency or its instrumentalities.

IN WITNESS WHEREOF, I have hereunto set my hand the day of November 2022 in Makati City, Philippines.

ANTONIO EUGENIO S. UNGSON Corporate Secretary

# REPUBLIC OF THE PHILIPPINES ) CITY OF MAKATI, METRO MANILA ) S.S.

Before me, a notary public in and for the city named above, personally appeared Antonio Eugenio S. Ungson, who exhibited to me his Passport with number P2425790B and issued on 3 July 2019 at DFA-NCR East, who is personally known to me to be the same person who presented the foregoing.

Witness my hand and seal this? I day of November 2022.

Doc. No.  $\frac{205}{14}$ ; Page No.  $\frac{14}{3}$ ; Book No.  $\frac{3}{5}$ 

Series of 2022.

GE DAVID D. SITON Y PUBLIC FOR MAKATI CITY NOT APPT. NO. M-061 - UNTIL DEC. 31, 2038 ROLL NO. 68402 / MCLE COMPLIANCE NO. VII-0010136/2-15-2022 HBP O.R NO.002282-LIFETIME MEMBER MAY 5, 2017 PTR No.8852066- JAN 03, 2022-MAKATI CITY

EXECUTIVE BLDG. CENTER MAKATI AVE., COR. JUPITER ST., MAKATI CITY

## UNDERTAKING

**DEL MONTE PHILIPPINES, INC.** (the "Corporation"), a corporation duly organized and existing under the laws of the Republic of the Philippines with principal address at JY Campos Centre, 9<sup>th</sup> Avenue corner 30<sup>th</sup> Street, Bonifacio Global City, Taguig City, Philippines, through its Assistant Corporate Secretary, **KATHERINE JOY F. DE JESUS-LAGAZO**, hereby undertakes that it will cause the submission of the signed and notarized Certifications of Independent Director of Corazon S. de la Paz-Bernardo and Emil Q. Javier by 18 November 2022, and the signed and notarized Certification of Independent Director of Godfrey E. Scotchbrook by 7 December 2022.

IN WITNESS WHEREOF, I have hereunto set my hand this \_\_\_\_ day of November 2022 in Makati City, Philippines.

KATHERINE JOY F. DE JESUS-LAGAZO Assistant Corporate Secretary

# REPUBLIC OF THE PHILIPPINES ) CITY OF MAKATI ) S.S.

Before me, a notary public in and for the city named above, personally appeared Katherine Joy F. de Jesus-Lagazo, with Driver's License No. N04-96-377311 issued on 18 August 2022, who is personally known to me to be the same person who presented the foregoing instrument and signed the instrument in my presence, and who took an oath before me as to such instrument.

NOV 0 9 2022

Witness my hand and seal this \_\_\_\_ day of

Doc. No. **4b** ; Page No. **39** ; Book No. **341**, Series of 2022.

ATTY.GEORGE DAVID D. SITON NOTARY PUBLIC FOR MAKATI CITY

APPT. NO. M-061 - UNTIL DEC. 31, 2023 ROLL NO. 68402 / MICLE COMPLIANCE NO. VII-0010136/2-15-2022 IBP O.R NO.0022822-LIFETIME MEMBER MAY 5, 2017 PTR NO.8852056- JAN 03, 2022-MAKATI CITY EXECUTIVE BLDG. CENTER MAKATI AVE., COR. JUPITER ST., MAKATI CITY

#### CERTIFICATION OF INDEPENDENT DIRECTOR

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I, **JOSE T. PARDO**, of legal age and a resident of Manila, Philippines, after having been duly sworn to in accordance with law do hereby declare that:

- 1. I am an elected independent director of **Del Monte Philippines**, **Inc.** and have been its independent director since 13 April 2018.
- 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

COMPANY/ORGANIZATION	POSITION/ RELATIONSHIP	PERIOD OF SERVICE
Philippine Seven Corporation	Independent Director/ Chairman	2015 to Present
The Philippine Stock Exchange, Inc.	Independent Director/ Chairman	2011 to Present
Securities Clearing Corp. of the Philippines	Independent Director/ Chairman	2011 to Present
Bank of Commerce	Chairman, Board of Advisers	2022 to Present
Philippine Savings Bank	Independent Director/ Chairman	2007 to Present
Araneta Hotels, Inc.	Independent Director	2016 to Present
League One Finance & Leasing Corp.	Independent Director	2016 to Present
National Grid Corp. of the Philippines	Non-Executive Director	2009 to Present
Radio Veritas Global Broadcasting System, Inc.	Board Director	2006 to Present
JG Summit Holdings, Inc.	Independent Director	2003 to Present
Del Monte Philippines, Inc.	Independent Director	2018 to Present
ECOP Council of Business Leaders (Non- Profit)	Chairman (Non- Executive)	2009 to Present
PCCI Council of Business Leaders (Non- Profit)	Chairman (Non- Executive)	2007 to Present
Philippine Stock Exchange Foundation	Chairman & Trustee	2021 to Present
Bayaning Pulis Foundation	Trustee	2022 to Present

3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of **Del Monte Philippines**, **Inc.**, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.

- 4. I am not related to the director/officer/substantial shareholder of **Del Monte Philippines, Inc.** and its subsidiaries and affiliates.
- 5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.
- 6. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.

I shall inform the Corporate Secretary of **Del Monte Philippines**, **Inc.** of any changes in the abovementioned information within five days from its occurrence.

NOV 0 7 2022 MAKATI CITY Done, this **JO\$E T. PARDO** Affiant

SUBSCRIBED AND SWORN to before me this <u>NOV 0 7 2022</u> in <u>BRAKATI GIFY</u>, affiant personally appeared before me and exhibited to me his Passport with number P0859171B issued on 28 February 2019 at DFA-NCR South.

Doc. No. 27;Page No. 46;Book No. 384;

Series of 2022.

GEORGE DAVID D. SITON

NOTARY PUBLIC FOR MAKATI CIEV APPT. NO. M-061 - UNTIL DEC. 31, 2023 ROTI NO. 68402 / MCLE COMPLIANCE NO. VII-0010136/2-15-2022 IBP O.R NO.002482-LIFETIME MEMBER MAY 5, 2017 PTR NO.8852066- JAN 03, 2022-MAKATI CITY EXECUTIVE BLDG. CENTER MARATI AVE., COR. JUPITER ST., MAKATI CITY

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# **CERTIFICATION OF INDEPENDENT DIRECTOR**

I, **GODFREY E. SCOTCHBROOK**, British, of legal age and a resident of Hong Kong SAR, after having been duly sworn in accordance with law, do hereby declare that:

1. I am an independent director of Del Monte Philippines, Inc. ("**DMPI**") and had been elected as such on 19 April 2021.

2. I am affiliated with the following companies or organizations:

Company/Organization	Position/Relationship	Period of Service		
Convenience Retail Asia Limited	Non-Executive Director	2002 – present		
August Consulting	Partner	1992 - present		
Speedflex Ltd.	Partner	1982- present		
Fung Group	Consultant	1987 - present		
Pacific Century Group	Consultant	1991 - present		
Del Monte Pacific Limited	Independent Director	2000 - present		
Del Monte Foods, Inc.	Independent Director	2014 – present		
Yorick Limited	Partner	2013 - present		
Scotchbrook Associates International	Managing Partner	1990 – present		

3. To the best of my knowledge, I possess all the qualifications and none of the disqualifications to serve as an Independent Director of DMPI, as provided for in Section 38 of the Securities Regulation Code ("**SRC**"), its Implementing Rules and Regulations and other issuances of the Securities and Exchange Commission ("**SEC**").

4. I am not related to any director, officer or substantial shareholder of DMPI and its subsidiaries and affiliates other than the relationship provided under Rule 38.2.3 of the SRC.

5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.

6. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the listing rules of the Singapore Exchange Securities Trading Limited, the SRC and its Implementing Rules and Regulations, the SEC Code of Corporate Governance for Publicly Listed Companies and other SEC issuances.

7. I shall inform the Company Secretary of DMPI of any changes in the abovementioned information within five days from its occurrence.

Done this 30th day of	October	_ 2022 in _	Turkey/Türkiye
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		V	GODFREY E. SCOTCHBROOK
			Affiant

# COVER SHEET

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NOTE 1: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

2: All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies.

## SECURITIES AND EXCHANGE COMMISSION

#### SEC FORM 17-A

## ANNUAL REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SECTION 141 OF THE CORPORATION CODE OF THE PHILIPPINES

- 1. For the fiscal year ended April 30, 2022
- 2. SEC Identification Number 112

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- 3. BIR Tax Identification No. 000-291-799-000
- 4. Exact name of issuer as specified in its charter: DEL MONTE PHILIPPINES, INC.
- 5. Province, Country or other jurisdiction of incorporation or organization: Philippines
- 6. Industry Classification Code:\_\_\_\_\_ (SEC Use Only)
- 7. Address of principal office and Postal Code: <u>JY Campos Centre, 9<sup>th</sup> Avenue corner 30<sup>th</sup> Street</u> <u>Bonifacio Global City, Taguig City</u>
- 8. Issuer's telephone number, including area code: (088) 855-4312
- 9. Former name, former address, and former fiscal year, if changed since last report N/A
- 10. Securities registered pursuant to Sections 8 and 12 of the SRC, or Sec. 4 and 8 of the RSA

Title of Each Class Common shares Number of Shares issued and outstanding 2,797,320,004 shares

Amount of debt outstanding PHP 6,478,460,000

11. Are any or all of these securities listed on a Stock Exchange.

Yes [] No [X]

If yes, state the name of such stock exchange and the classes of securities listed therein: N/A

12. Check whether the issuer:

(a) has filed all reports required to be filed by Section 17 of the SRC and SRC Rule 17.1 thereunder or Section 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of The Corporation Code of the Philippines during the preceding twelve (12) months (or for such shorter period that the registrant was required to file such reports);

Yes [] No [X]

(b) has been subject to such filing requirements for the past ninety (90) days.

Yes [] No [X]

13. State the aggregate market value of the voting stock held by non-affiliates of the registrant. The aggregate market value shall be computed by reference to the price at which the stock was sold, or the average bid and asked prices of such stock, as of a specified date within sixty (60) days

prior to the date of filing. If a determination as to whether a particular person or entity is an affiliate cannot be made without involving unreasonable effort and expense, the aggregate market value of the common stock held by non-affiliates may be calculated on the basis of assumptions reasonable under the circumstances, provided the assumptions are set forth in this Form. (See definition of "affiliate" in "Annex B").

#### APPLICABLE ONLY TO ISSUERS INVOLVED IN INSOLVENCY/SUSPENSION OF PAYMENTS PROCEEDINGS DURING THE PRECEDING FIVE YEARS:

14. Check whether the issuer has filed all documents and reports required to be filed by Section 17 of the Code subsequent to the distribution of securities under a plan confirmed by a court or the Commission.

Yes [] No [] N/A

÷.

#### DOCUMENTS INCORPORATED BY REFERENCE

- 15. If any of the following documents are incorporated by reference, briefly describe them and identify the part of SEC Form 17-A into which the document is incorporated:
  - a) Any annual report to security holders; none
  - b) Any proxy or information statement filed pursuant to SRC Rule 20 and 17.1 (b); none
  - c) Any prospectus filed pursuant to SRC Rule 8.1-1; none

## SIGNATURES

Pursuant to the requirements of Section 17 of the Code and Section 141 of the Corporation Code, this report is signed on behalf of the issuer by the undersigned, thereunto duly authorized, in the City of MAKATI CITY on \_\_\_\_\_\_\_\_

By:

Joselito D. Campos, Jr.

Chief Executive Officer

20 Luis F. Alejandro

Chief Operating Officer

Sad

Parag Sachdeva Chief Financial Officer

Aptonio E. S. Ungson

Company Secretary

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_\_ affiant(s) exhibiting to me his/their Residence Certificate, as follows:

NAMES	PASSPORT NO.	DATE/PLACE OF ISSUE
Joselito D. Campos, Jr.	PO033661A	24 Aug 2016 / DFA-Manila
Luis F. Alejandro	P4710982A	13 Oct 2017 / DFA-Manila
Parag Sachdeva	Z4816522	16 May 2018 / Manila
Antonio E. S. Ungson	P2425790B	3 July 2019 / DFA-NCR East

Doc No. 313 Page No. 71 Book No. 337 Series of 20 22

Y.GEORG D. SITON E DAVID

NOTARY PUBLIC FOR MANATI CITY APPT. NO. M 061 - UNITS. DEC. 31, 2023 ROLL NO. 68402 / MCLE C PAPLIANCE NO. VI-OCI0135/2-15-2022 IBP O.R NO.002233 - UPPTIME MEMBER MAY 5, 2017 PTR NO.8352056 - JAN 03, 2022 - MAKATI CITY EXECUTIVE BLDG. CENTER MAKATI AVE., CON. JUPITER ST., MAKATI CITY

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## PART V. ANNEX

Annex A	Financial Statements and Supplementary Schedules (Item 7)
	Statement of Management's Responsibility for Financial Statements
	Consolidated Financial Statements
	Supplementary Schedules

## Part I – BUSINESS AND GENERAL INFORMATION

## Item 1. Business

## <u>Overview</u>

DMPI is a market-leading food and beverage producer in the Philippines and internationally, with a dominant position across a range of products. DMPI has been in operation in the Philippines for 96 years and caters to the needs of today's consumers for premium quality, healthy and convenient fresh and packaged products. DMPI produces, markets and distributes its products worldwide under a variety of brand names, including Del Monte, a brand in existence since 1886, S&W, which has been in existence since 1896, and Contadina, which has been in existence since 1918. The Del Monte brand is the number one locally-owned brand in the Philippines in 2020, according to Campaign Asia.

The Company's four main product segments are (i) Convenience Cooking and Dessert, (ii) Healthy Beverages and Snacks, (iii) Premium Fresh Fruit, and (iv) Packaged Fruit and Beverages – Export. The Company's key products include: ketchup, tomato sauce, spaghetti sauce, pasta and packaged pineapple and mixed fruit in the Convenience Cooking and Dessert segment; pineapple or other fruit juices and juice drinks in the Healthy Beverages and Snacks segment; S&W Sweet 16 pineapples in the Premium Fresh Fruit segment; and various pineapple and mixed fruit products and pineapple juice concentrate in the Packaged Fruit and Beverages – Export segment. For the year ended April 30, 2022 the Company's Convenience Cooking and Dessert, Healthy Beverages and Snacks, Premium Fresh Fruit, and Packaged Fruit and Beverages – Export segments contributed 33%, 19%, 18% and 21%, respectively, to the Company's revenues.

According to Nielsen, DMPI is among the market leaders in the Philippines for a number of its products, such as, packaged pineapples and packaged mixed fruits, ready-to-drink juices (excluding doy/foil packs), and tomato sauce and spaghetti sauce, with market shares ranging from 27% to 94% for the year ended April 30, 2022. In the international market, DMPI had an approximately 43.7% share of the market by volume for imported fresh pineapples in China for the year ended December 31, 2020, according to GlobalData.

DMPI manages one of the world's largest pineapple growing operations, including an approximately 26,000-hectare plantation in Mindanao in the southern Philippines, which is situated in an area outside the typhoon belt and at elevations and climate conditions suitable for pineapple cultivation year-round. The Company's processing facility in Bugo, Cagayan de Oro (the "**Bugo Processing and Production Facility**"), situated an hour's drive from the plantation, has an annual capacity to process approximately 700,000 tons of pineapples. The Bugo Processing and Production Facility is complemented by a state-of-the-art fresh cold storage and fresh packing facilities, a freezing facility, a not-from-concentrate juicing plant, and an adjacent dock. These fully integrated operations in Mindanao ensure an efficient supply chain from production to market and the delivery of premium quality products. DMPI also has a beverage plant in Cabuyao, Laguna (the "Cabuyao PET Plant"), which is about a 1.5-hour drive from Manila.

As a result of its extensive distribution network in the Philippines selling into general trade, modern trade, food service, and convenience and other emerging channels, DMPI's products are available in every major city in the Philippines. Beyond the stores, Del Monte is able to continuously engage with its consumers through Del Monte Kitchenomics, the company's 37-year-old Customer Relationship Marketing program. Throughout the years, Del Monte Kitchenomics remains committed to provide recipes and cooking tips to its consumers --- evolving from a direct mail program in 1984 to a pioneering online ecosystem with a 3 million strong Facebook community, mobile application and direct-to-consumer website where consumers can explore, learn to cook and shop.

Internationally, DMPI sells S&W-branded and private label premium fresh fruit products directly to customers in the Asia Pacific region and the Middle East, and other S&W-branded and private label packaged products to its affiliate S&W Fine Foods for sale in the Asia Pacific region and the Middle East. Moreover, DMPI sells packaged fruit and beverage products to its affiliates DMFI for sale in the United States and South America, and FieldFresh for distribution in India, in each case, under the Del Monte brand, and various packaged fruit and beverage products to third-party customers that sell Del Monte-branded products in other parts of the world.

The Company has been able to sustain consistent growth over the past several years. In the year ended April 30, 2022, the Company recorded consolidated revenues of  $\mathbb{P}36,556.5$  million (U.S.\$ 700.88 million), an increase by 6.1% from  $\mathbb{P}34,464.6$  million in the year ended April 30, 2021. The Company's net income increased by 6.0% from  $\mathbb{P}4,616.2$  million in the year ended April 30, 2021 to  $\mathbb{P}4,893.8$  million (U.S.\$93.8 million) in the year ended April 30, 2022. The Company's EBITDA (before depreciation for bearer plants) for the year ended April 30, 2022 was  $\mathbb{P}13,000.0$  million (U.S.\$241.1 million), an increase of 9.6% from  $\mathbb{P}11,858.7$  million in the year ended April 30, 2021.

## Risk Factors affecting operations

## Demand for and Pricing of the Company's Products

The price at which the Company sells its products affects demand and is a key driver of revenue and profitability. The Company considers various factors including, among others, inflation, sales channels, increases in prices of raw materials, packaging materials, and competitors' pricing to determine the prices for its products. To the extent that the Company cannot sufficiently pass on price increases, or cannot adjust prices or address changes in factors affecting demand, its profitability and results of operations would be affected.

The Company believes that many of its products are staple products positioned in premium segments of the market, and are thus relatively inelastic to changes in price. As such, through its pricing strategy, the Company seeks to achieve a balance between profit and market share. For example, the Company has historically been able to pass on the effect of regular price increases for selected products in its Healthy Beverages and Snacks segment to consumers. Given current economic condition, our categories have employed plans on fill optimization, multipacks, and store promotions in order to continue striking a balance between profit and market share. In the Company's export markets, the Company has also been able to grow demand in its Premium Fresh Fruits segments while maintaining its premium pricing.

On the other hand, despite the Company's products being positioned in the premium end of the market, demand in the Philippines for the Company's Convenience Cooking and Desserts products are influenced by the competing products in adjacent categories, more affordable products in the same category and various food service options available to consumers. Consumers tend to adjust their buying choices according to shifts in the perceived value-for-money propositions for these products, in addition to convenience and taste. To address this, the Company has implemented various strategies such as offering a wider selection of packaging sizes and more affordable packaging formats for products in this segment such as ketchup and offering Today's as a mid-tier brand option for spaghetti sauce, which has resulted in the Company being able to capture demand from more price-sensitive consumers.

## Adaptation to Changes in Consumer Tastes and Preferences

The Company's future business and financial performance depend, in part, on its ability to successfully evolve its current product portfolio within existing segments to continuously strengthen its relevance, as well as on its ability to increase consumption of its products among a broader customer base. The Company's future success is also dependent, to a certain extent, on its ability to maintain the competitive positioning of its products, adopt relevant new technologies to meet changes in consumer demand and continue to introduce innovative products in a timely manner. To achieve these objectives, the Company must anticipate and respond to changes in consumer tastes and preferences by introducing new products or improving its existing products (such as in terms of flavor, texture, formats, or packaging) to address changing consumption habits and preferences (including emerging dietary and health concerns). Consumer preferences may evolve due to a number of factors, including changes in economic conditions and income levels, shifts in demographic and social trends, changes in lifestyle and leisure activity patterns, regulatory factors and developments, and actions and strategies of competitors – any of which may affect consumers' perception of and willingness to purchase the Company's products.

As a result of the recent trend both within the Philippines and internationally towards healthier eating, the Company has developed products that target the more health-conscious consumer, such as *Fit 'n Right* juice drinks, which are fortified with green coffee extract to help reduce sugar absorption from food and L-carnitine to assist in fat metabolism, and a new range of *100% Pineapple Juice* enriched with fiber or calcium or which have cholesterol-reducing

properties. 100% Pineapple Juice Fiber-enriched is fortified with acacia gum, a natural dietary fiber to aid in digestion and may help reduce risk of heart disease. 100% Pineapple Juice Heart Smart is fortified with a blend of plant sterols and stanols and is clinically proven to help reduce cholesterols while 100% Pineapple Juice Bone Smart is fortified with calcium that helps build strong bones and vitamin D3 that helps boosts calcium absorption. The ability of the Company to maintain or grow its market share going forward will be influenced by its ability to continue to enhance its existing products and develop new products in response to the healthier eating trend or any other trends that may develop in the future.

Beyond its existing core categories, the Company's innovation programs provide the Company with an ability to expand into adjacent categories or incorporate new technologies that may require a different route-to-market strategy. The Company typically incurs development and marketing costs in connection with the introduction of new products both within existing and adjacent categories. The successful launch and sale of new products utilizes the Company's sales and marketing resources and typically requires incurrence of new product launch expenses. An unsuccessful introduction of a new product may result in a reduction of the Company's operating income as introduction costs, including listing fees, can exceed revenues during the year the product is launched. The ability of the Company to successfully introduce new products in the market in the future, as it has done in recent years, will affect the Company's financial position and results of operations.

# **Product Mix**

The Company's profit margins and operational performance are affected by changes in the combination of products that the Company sells. The Company's business can be broadly divided into the following product segments: (i) Convenience Cooking and Dessert, (ii) Healthy Beverages and Snacks, (iii) Premium Fresh Fruit and (iv) Packaged Fruit and Beverages – Export. Revenues from the Philippines are derived primarily from the Convenience Cooking and Dessert segment includes products such as pineapple solids, mixed tropical fruit, tomato-based sauces, pasta sauces, condiments and pasta; while the Healthy Beverages and Snacks segment includes products such as juices, dairy drinks and biscuits. On the other hand, revenues from the international market are derived primarily from sales in the Premium Fresh Fruit segment (comprising sales of premium fresh MD2 pineapples), as well as in the Packaged Fruit and Beverages – Export segment (which includes sales of not-from-concentrate juice and *Deluxe Gold* packaged pineapples). Typically, different products vary in product pricing, revenue growth rate and gross profit margin. Each of the Company's products and brands has its own unique positioning with different marketing strategies and product promotion costs. As a result, the Company's revenue and profitability are significantly affected by its product mix.

While product mix is determined by multiple factors, the Company is focused on developing and growing its more profitable and higher margin business segments, particularly Convenience Cooking and Dessert, Healthy Beverages and Snacks, and Premium Fresh Fruit. For example, in August 2020 and February 2021, the Company entered into the dairy and snacks sub-segments with the launch its new products *Mr. Milk* and *Del Monte* Potato Crisp. By July 2021, another biscuits brand Del Monte Fruity Munchsters was introduced in the market. In September 2021, following the success of the company's initial entry into Dairy via Mr. Milk, the company also entered into a jount venture with Vinamilk, Vietnam's largest dairy company, aiming to leverage Vinamilk's technical expertise and DMPI's distribution muscle in making available a portfolio of superior-tasting dairy products with relevant fortification and health benefits. Further, in respect of the international market, sales volumes from the Company's Premium Fresh Fruit segment have grown faster than sales volumes from Packaged Fruit and Beverages – Export. Accordingly, due to the higher profit margins and faster volume growth of this segment, the Company has increased the production of premium fresh MD2 pineapples and recorded a corresponding increase in profitability in its international business.

The Company continues to invest in the development of new and innovative products and technologies to reduce wastage and generate additional revenue from MD2 pineapples that are not used for the Premium Fresh Fruit segment. Nice Frozen Dry technology utilizes MD2 pineapples that are not exportable and converts them into a branded packaged frozen pineapple product that is able to maintain all the characteristics of the fruit despite freezing and defrosting, without the use of chemicals. The Company's not-from-concentrate juice process helps it maximize the use of all parts of MD2 pineapples which do not qualify for exports. The ability of the Company to continuously

develop new products and utilize new technologies to expand its product mix and diversify its revenue streams while maximizing the usage of its raw materials will affect its revenues and results of operations.

# Sales Channels

The Company sells its products through multiple channels, including generally: (i) directly to modern trade channels such as large supermarket chains, (ii) through wholesale distributors who then sell the Company's to modern trade and general trade outlets; (iii) to food service channels, and (iv) to industrial customers, in both the Philippine market and the international market. Sales to retail outlets generally result in the highest margin; retail sales generally comprise sales where products can be bought through modern trade and general trade channels (such as supermarkets, groceries, sari-sari stores and public market stalls), convenience stores, and e-commerce channels. Food service channels comprise quick service restaurants and other food service restaurants, while industrial channels consist of mostly bulk sales to manufacturers. Each channel is influenced by competitive dynamics, consolidation and channel competition trends that may influence the Company's results of operations. For example, consolidation in retail channels may increase the negotiating power of large retailers against product manufacturers like the Company and its distributors. The financial health or operational issues of certain wholesale distributors may influence the amount of goods that such distributor is willing to buy from the Company. On the other hand, for the industrial channel, consumer demand for such manufacturers' products will influence the amount of goods that the manufacturer is willing to buy from the Company. Lastly, events such as the COVID-19 pandemic has had a negative effect on the food service channel in the Philippines as a whole as a result of lockdowns and related dining restrictions. Apart from affecting its margins and results of operations, the Company's sales channels mix help to diversify its revenue base and make it less susceptible to fluctuations from any single market or customer.

# **Raw Materials Costs**

The primary inputs, ingredients and other raw materials that are required by the Company include energy (including natural gas), fuel, packaging materials, fruits, vegetables, tomatoes, grains (including corn), sugar, spices, meats, meat by-products, soybean meal, water, fats, oils and chemicals. These inputs are primarily sourced locally and internationally, and to the extent that these raw materials are not manufactured or grown by the Company, prices for these and other items being used may fluctuate and the Company might experience shortages in these items due to factors beyond its control. Examples of events beyond the Company's control include as commodity market fluctuations, inflation, availability of supply, weather conditions, natural disasters, currency fluctuations, governmental regulations (including import restrictions, agricultural programs and energy programs), labor strikes and the financial health of the Company's suppliers. These events may result in higher costs for the Company or interruptions to the Company's production schedules, each of which could have a material adverse effect on its results of operations. Production delays could lead to reduced sales volumes and profitability as well as loss of market share. Conversely, favorable movements of raw materials costs and other items would improve the Company's margins and results of operations.

# Competition

The Company is subject to a number of competitive factors in both the Philippine and international markets, including in respect of price, product quality and availability, production efficiency, brand awareness and loyalty, distribution coverage, security of raw material supply, customer service, the ability to respond effectively to changes in the regulatory environment, and shifting consumer tastes and preferences. Changes in the competitive landscape, including new entrants to the market, consolidation of existing competitors, and other factors affecting the competitive environment could have a material impact on the Company's financials and results of operations.

# Philippines

In the Philippines, the Company faces competition from other domestic producers as well as from imported products and foreign brands. The Company's primary competition in its main business segments comprises: Dole Philippines, Inc., RAM Foods Corporation, NutriAsia and RFM Corporation in respect of Convenience Cooking and Dessert segment products such as pineapple solids, mixed tropical fruit, tomato-based sauces, condiments and pasta; and Dole Philippines, Inc., Coca-Cola and PepsiCo in respect of products in its Healthy Beverages and Snacks segment, such as juices in Tetra Pak, PET and single-serve cans. Although a number of the Company's products hold market-leading positions in their respective categories in the Philippines, the Company expects to face new competition as it expands its product offering in the Philippines to categories where it does not have clear market presence or leadership. To protect the Company's market-leading positions and increase brand awareness, the Company continues to invest in its marketing, advertising and promotional activities as well as in new product development and innovation.

# International

In the international market, the Company faces competition from other Philippine producers as well as multinational and other foreign companies who sell products under different brands, and in certain instances, under the same brand as the Company's products. In order to remain competitive, the Company continually aims to improve the quality and efficiency of its pineapple production processes and to develop new and innovative pineapple-based products for export.

In respect of the Premium Fresh Fruit segment, the Company faces competition from a few players that have largescale operations and offer products of similar quality. The Company's primary competitors are Dole Philippines, Inc., which exports Dole-branded fresh pineapple out of the Philippines for sale internationally, and Fresh Del Monte Produce Inc., which sells Del Monte-branded fresh pineapples out of the Philippines in the international market. In addition, the Company faces competition from pineapple producers in Taiwan, though, due to the climate conditions in Taiwan, the pineapple growing period is restricted to specific months, as opposed to being year-round like the Philippines. Costa Rica is also a significant producer of pineapples globally, although logistical considerations prevent it from being a major supplier to Asia and the Middle East. In respect of the Packaged Fruit and Beverages – Export segment, the Company's key competitors in the Asia Pacific region are Dole Asia Company Limited, which sells Dole-branded packaged fruit products in the region, and Fresh Del Monte Produce Inc., which also sells Del Montebranded packaged fruit products such as pineapple juice concentrate. Depending on supply levels from these competing producers and countries, which from time to time can experience fluctuations due to various factors, the Company's sales volumes may be affected over specific periods.

# Effectiveness of Sales and Marketing Activities

The effectiveness of the Company's sales and marketing activities is critical to its market share expansion and revenue growth. In the Philippines, the Company communicates with consumers through various channels and customer touchpoints, including advertisement on television and social media platforms (such as YouTube, Facebook, Instagram and Twitter) and its *Del Monte Kitchenomics* website and mobile application. Customer touchpoints at the purchase stage include in-store promotions and loyalty programs. In addition, the Company partners with celebrities and other key influencers for media or online collaborations and events in the Philippines and internationally.

As a result of increased sales and marketing activities internationally (oftentimes in collaboration with its distributors), the Company has seen a significant increase in sales in its Premium Fresh Fruit segment. In China, the Company has partnered with distributors who have enabled the expansion of the availability of the Company's products beyond tier 1 cities, to include a number of tier 2 and 3 cities, such as Chengdu, Chongqing, Zhengzhou and Changsha. The recent shift to online sales through e-commerce sites, such as JD.com and Alibaba's Hema, has resulted in an additional increase in the Premium Fresh fruit sales. As the Company continues to expand the geographic distribution of its products into new tier 2, 3 and 4 cities, the success and profitability of such expansion may be affected by the effectiveness of the Company's sales and marketing activities, such as in-store promotions and sampling, and promotions on social media and e-commerce platforms.

Advertising affects consumer awareness of the Company's products and brands, which in turn, affects purchase decisions and consequently, sales volumes. The Company believes that customer loyalty for its brands is the cumulative result of the Company's marketing and brand-building efforts to build consumers' awareness of and affinity for the Company's products. As the effect of the Company's sales and marketing activities on the sales and revenues may be delayed, the benefit of such activities may not be fully reflected in the Company's financial performance in the period in which such sales and marketing activities took place.

# Economic, Social and Political Conditions

The majority of the Company's assets and revenues are located in or derived from its operations in the Philippines; as a result, the Company's financial performance and results of operation are substantially influenced by the economic, social and political conditions within the Philippines. Although prior to the COVID-19 pandemic the Philippine economy has experienced stable growth in recent years, the Philippine economy has in the past been affected by or subject to periods of slow or negative growth, high inflation, rising interest rates, changes in energy prices and other costs of doing business, significant fluctuations in the Peso, weak economic conditions and volatility in the global or regional economies.

Sales of many of the Company's products in the Philippines are influenced to a certain extent by the general state of the Philippine economy as well as the stability of economic, social and political conditions in the country. As an example, while demand for certain of the Company's products, such as juice drinks, tend to be susceptible to changes in income levels or nominal price increases due to inflation, the Company also sells a number of other products, such as packaged pineapple, *100% Pineapple Juice* and spaghetti sauces, sales of which are less sensitive to changes in income and other economic and social conditions due to the perception of such goods as staple household items.

In addition to sales in the Philippine market, a significant portion of the Company's revenues are derived from exports of premium fresh pineapples and packaged fruit and beverage products internationally. As such, the Company's revenues from international operations are influenced by the economic, social and political conditions of its export markets, particularly in China, which is the Company's primary export market for the Premium Fresh Fruit segment. Changes in the international trade policies and relations of China and other countries to which the Company exports its products, such as capital controls or tariffs, may adversely affect demand for the Company's products or prevent the Company from exporting its products to the affected country. The imposition of any such capital controls or tariffs, particularly in China, would have a significant impact on the Company's international export operations and revenues from international sales. On the other hand, in recent years, the trade tension between the United States and China has resulted in closer trade relations between China and the rest of Asia, resulting in volume growth in the Company's export volumes to China.

# Taxes and Regulatory Environment

The Company operates in a highly-regulated environment and is subject to various taxes. As a result, the Company's results of operations can be significantly affected by the introduction of new taxes, such as excise taxes on sweetened beverages, or changes to existing tax laws which change the way the Company's production inputs or final products are treated for tax purposes or the rate of tax to which they are subject. As a PEZA-registered Ecozone Export Enterprise, the Company can enjoy certain fiscal and tax incentives, including a reduced tax rate of 5% on gross income earned, in lieu of all national and local taxes, provided that it complies with the requirement to sell 70% of its production volume to the export market in order to benefit. During certain periods in the past, DMPI has not been able to meet this export requirement, and the Company may continue to have difficulty complying with the export requirement in the future. During those periods in the past, if the Company failed to comply with the 70% export requirement (i.e., exceeded the maximum allowable local sales of 30%), the Company was subject to (a) the corporate income tax at the regular rate of 25% (with retroactive application from July 1, 2020, pursuant to CREATE, which became effective on April 11,2021) and the applicable local business tax on the excess local sales, (b) duties and taxes on the annual depreciation value of imported production machinery and equipment in an amount proportionate to the excess local sales, and (c) real property tax on the assessed value of machinery and equipment in an amount proportionate to the excess local sales. For the year ended April 30, 2022, the effective tax rate of the Company was 13.7% of income before income tax. This range can vary depending on the mix of export and local volume. For the year ended April 30,2022,70.4% of the Company's total sales volume was subject to a tax rate of 5% on gross income earned and 29.6% of such volume was subject to the normal corporate income tax rate.

In general, the Company passes on tax increases to consumers by raising the prices of products, although the timing and size of such increases can be influenced by factors such as inflation and other economic conditions in the Philippines and the Company's international markets, such as China. Price changes that the Company makes in response to changes in tax rates can affect demand for the Company's products as well as its revenues, profit margin and net income.

The Company is also subject to a number of local, national and international laws and regulations in the Philippines and other countries in which it operates. Such laws and regulations primarily relate to, among other things, environmental protection, employee health and safety, food safety and product labeling requirements. While the Company has internal processes and procedures in place to comply with applicable laws and regulations, changes in such laws and regulations may result in substantial compliance costs and have a material adverse effect on the Company's business and results of operations.

# Pineapple Output

The Company's results are affected by the volume and quality of pineapples it is able to successfully produce from its plantation, from where it sources the majority of its pineapple requirements. Pineapple cultivation in open fields and the resulting harvest tonnage is affected by weather conditions which can influence the crop yield, quality and timing of harvest, as well as require an increase in and optimization of the Company's plantation area for its main crop. For example, incidence of abnormally low rainfall for significantly long periods of time, resulting in poor growth and nutritional content and delay in pineapple harvests. Drought also results in pineapples become exposed to intense solar radiation causing high incidence of severe sunburn thereby reducing the volume for export market and increasing rejection for production.

Conversely, abnormally high and frequent rainfall for significantly long periods of time may affect harvest tonnage, as such extended rainfall may affect internal fruit quality and cause fruit translucency characterized by water-soaked flesh that reduces fruit recovery.

The adverse weather conditions above can cause significant impact on profitability by reducing the volume of pineapples at the same or even higher cost of cultivation. Moreover, the ability of the Company to increase its land bank to support demand and expansion plans, as well as optimizing the acreage of its plantation used for growing different pineapple variants, will both affect the Company's results and profitability. In particular, given the success of its Premium Fresh Fruit segment in recent years which relies on the MD2 pineapple variant, the Company's growth and results in international markets will be influenced by the availability of supply of MD2 pineapples from its plantation to support its expansion targets.

In light of the above factors and through the implementation of various measures, the Company has been able to generate a steadily growing supply of quality pineapples.

# COVID-19 Pandemic

Despite the challenges brought on at the outset of the COVID-19 pandemic, the Company was able to continue operating throughout the community quarantine period since its products are considered to be essential goods and its farming and manufacturing activities are based in Mindanao, where the quarantine measures allowed the Company to continue operations while adhering to the minimum health standards set by the Government. During the first few weeks of the implementation of the ECQ in Metro Manila in March 2020, the Company experienced increased delivery lead times due to controls in the movement of vehicles by cities, municipalities and provinces and a reduction in its workforce since there was no public transportation, which hampered the receiving operations of the Company's customers and distributors. However, overall, the Company did not experience any significant disruption in its internal operational interruptions or in the supply of raw materials required for production. By working closely with customers and suppliers, the Company was able to manage disruptions caused by external factors, such as restrictions to movement of materials, equipment and goods, as well as the resulting reduction in economic activity, to ensure the unhampered flow of goods and prevent stock shortages in stores. The Company also increased the number of hauling and transportation units to ensure physical distancing of workers while in transit.

Moreover, to mitigate the transmission of the virus, the Company implemented robust health and safety protocols across its sites and facilities, including physical distancing, the wearing of face masks and shields, frequent disinfection and sanitation, thermal scanning and contact mapping. Compliance with the Company's internal protocols is audited

by the human resources department on a daily basis. These initiatives have contributed significantly to the Company being able to maintain smooth flow operations, and have resulted in an aggregate of less than 3% of the Company's full-time employees having contracted COVID-19, most of whom contracted the virus in September and October 2020 and have since recovered.

The Company's results will continue to be affected by COVID-19 and its possible effects both on production of and demand for the Company's products. The Company's ability to adapt to any production issues from infections or logistical difficulties or disruptions, or its ability to respond and address changing demand and consumption patterns arising from COVID 19-related factors such as lockdowns and other restrictions, will continue to affect its results of operations and profitability moving forward.

# Seasonality

The Company's business is subject to seasonal fluctuations as a result of increased demand during the end of year festive season. The Company's sales, particularly in Philippines, are usually highest during the three months from October to December. This seasonal production primarily relates to the majority of packaged fruits and toll manufactured goods. As a result, seasonality could affect the Company's financial condition and results of operations from one quarter to another, particularly in relation to the third quarter of each year. To counter the seasonality of certain of the Company's products sold in the Philippines, such as packaged fruit, the Company has implemented a number of marketing and advertising initiatives to encourage the sustained consumption of such products throughout the year, rather than for one-off consumption at festive occasions.

# **Item 2. Properties**

DMPI operates a Bugo Processing and Production Facility in Bugo, Cagayan de Oro City which occupies approximately 27 hectares of land, of which approximately 16 hectares of freehold land are owned by DMPI. DMPI leases the remaining approximately 11 hectares of land from the NDC and the Bank of the Philippine Islands as Trustee of the DMPI Retirement and Provident Plans pursuant to 25-year lease agreements, which are due to expire on February 29, 2032 and January 28, 2038, respectively. DMPI acquired the 16-hectare freehold land on March 30, 1931. The constitutional restriction on foreign ownership of land only took effect in 1935 and has no effect on such land owned by DMPI. The Company also owns approximately 135 square meters of land with a building in Singapore, which is partly leased to an affiliate company that is domiciled in Singapore and partly leased to a third party. The re are no mortgages, liens, or encumbrances on the land owned by the Company. However, 2,629 square meters of the land owned by DMPI in Bugo, Cagayan de Oro City is subject to a road right of way.

DMPI also enters into lease agreements or other arrangements with various persons and entities for its pineapple growing operations, which cover approximately 28,087 hectares of land in Mindanao, Philippines. DMPI has an existing long-term lease agreement with DEARBC for approximately 8,506 (including Dumlao Properties) hectares of land; an existing long-term lease agreement with the NDC for approximately 983 hectares less an estimated area of 14.2 hectares of foreshore land; and growership agreements with several owners for approximately 18,438 hectares of agricultural land. None of the Company's material lease agreements are due to expire in the next 12 months. Generally, the leased properties are required to be devoted to their present actual use or the purposes stated in the relevant agreements. The Company is looking to acquire more land dedicated to planting MD2 pineapples by entering into lease and growership agreements with landowners, to be funded using internally generated funds.

The Company's owned and leased properties are in good condition, save for ordinary wear and tear.

Description	Location/Address	Condition	Book Value (₱ in millions)
Bugo Processing and Production Facility			2,347.05
Administrative (Main) Office	Bugo, Cagayan de Oro City	Good	88.01
Can Plant	Bugo, Cagayan de Oro City	Good	274.15
Cannery Clothes and Shoes Changing	Bugo, Cagayan de Oro City	Good	1.91
Central Maintenance	Bugo, Cagayan de Oro City	Good	61.77

Coal-Fired Boiler Plant	Bugo, Cagayan de Oro City	Good	79.39
Compound and Yard	Bugo, Cagayan de Oro City	Good	656.09
Concentrate Plant	Bugo, Cagayan de Oro City	Good	32.84
DM Bugo Clinic	Bugo, Cagayan de Oro City	Good	3.42
Engineering and Design	Bugo, Cagayan de Oro City	Good	0.57
Factory Offices	Bugo, Cagayan de Oro City	Good	6.02
General Products Plant	Bugo, Cagayan de Oro City	Good	0.00
GPSL/PCL/GL Plant	Bugo, Cagayan de Oro City	Good	142.74
Labeling and Warehousing	Bugo, Cagayan de Oro City	Good	157.48
Machine Shop	Bugo, Cagayan de Oro City	Good	0.43
Mixed Fruit Plant	Bugo, Cagayan de Oro City	Good	33.17
Preparation Plant	Bugo, Cagayan de Oro City	Good	101.24
Processing Plant	Bugo, Cagayan de Oro City	Good	207.57
Quality Control	Bugo, Cagayan de Oro City	Good	5.93
Steam and Power Plant	Bugo, Cagayan de Oro City	Good	72.86
Sugar Recovery Plant	Bugo, Cagayan de Oro City	Good	18.08
Tetra Plant	Bugo, Cagayan de Oro City	Good	126.46
Waste Water Treatment Plant	Bugo, Cagayan de Oro City	Good	276.91
Others			451.25
Customers Area	Various locations	Good	26.14
Forwarding Warehouses	Various locations	Good	8.74
Kalawaan Office	Pasig City	Good	0.70
Las Piñas Warehouse	Las Piñas City	Good	0.82
NutriAsia Plant	Cabuyao, Laguna	Good	0.79
PET Plant	Cabuyao, Laguna	Good	216.39
Taguig Office	Taguig City	Good	172.75
Tollpacker – Dairy Zest	Valenzuela City	Good	0.00
Tollpacker - Innovative Packaging	Valenzuela City	Good	4.78
Tropical Asset Fruit Corp	Malolos, Bulacan	Good	2.61
FG Warehouse - MITIMCO		Good	0.00
Mindanao Distribution Center	Tagoloan, Misamis Oriental	Good	15.42
Iloilo Warehouse	Iloilo City	Good	2.12
Plantation Operations			1,697.02
Baungon	Baungon, Bukidnon	Good	12.27
Camp 1 (JMC)	Manolo Fortich, Bukidnon	Good	288.03
Camp 14	Manolo Fortich, Bukidnon	Good	11.40
Camp 9	Manolo Fortich, Bukidnon	Good	30.68
Camp Fabia	Manolo Fortich, Bukidnon	Good	14.97
Camp Phillips	Manolo Fortich, Bukidnon	Good	477.28
Cawayanon	Manolo Fortich, Bukidnon	Good	30.49
Claveria	Claveria, Misamis Oriental	Good	3.75
Dalwangan	Malaybalay City, Bukidnon	Good	3.33
Damilag	Manolo Fortich, Bukidnon	Good	0.74
Dehydro Freezing Plant	Manolo Fortich, Bukidnon	Good	609.47
El Salvador	El Salvador, Misamis Oriental	Good	0.33
FF Packing Shed	Manolo Fortich, Bukidnon	Good	87.28
Harvester Shop	Manolo Fortich, Bukidnon	Good	0.00
Hospital	Manolo Fortich, Bukidnon	Good	6.10
Impasug-ong	Impasug-ong, Bukidnon	Good	11.75
Kiantig Quezon	Quezon, Bukidnon	Good	3.94
Livestock and Cut-meat	Manolo Fortich, Bukidnon	Good	5.84
	Manolo Porticil, Dukiulioli	Guu	5.04

Montemar Industries	Manolo Fortich, Bukidnon	Good	0.18
Pat-pat	Malaybalay City, Bukidnon	Good	2.64
Phillips Social Hall	Manolo Fortich, Bukidnon	Good	0.00
South Bukidnon	Quezon, Bukidnon	Good	87.16
Sumilao	Sumilao, Bukidnon	Good	8.06
Taliwan	Taliwan, Misamis Oriental	Good	1.33
Total			4,495.32

# **Item 3. Legal Proceedings**

The Group is the subject of, or a party to, other various suits and pending or threatened litigation. While it is not feasible to predict or determine the ultimate outcome of these matters, the Group believes that none of these legal proceedings will have a material adverse effect on its financial position.

# Item 4. Submission of Matters to a Vote of Security Holders

In the joint special meeting of the stockholders and the Board of Directors held last December 7, 2021, the stockholders unanimously approved and authorized the amendment of Article Six of the Amended Articles of Incorporation of the Company to increase the number of directors from seven (7) to nine (9). In the same meeting, the stockholders also unanimously approved the Company's 2021 Long Term Incentive Plan and authorized the filing of all such necessary applications and requests with relevant government agencies such as, but not limited to, a request for exemption from registration of securities with the Philippine Securities and Exchange Commission ("SEC").

# Part II – OPERATIONAL AND FINANCIAL INFORMATION

# Item 5. Market for Registrant's Common Equity and Related Stockholder Matters

The Common Shares have not been publicly traded in the Philippines as of April 30, 2022, and the relative volatility and illiquidity of the Philippine securities market may substantially limit the holder's ability to sell the Common Shares at a suitable price or at a time they desire.

On March 1, 2021, the Philippine SEC approved the Company's application for the amendment of its Articles of Incorporation, including amendment of Article Seventh to convert all of its preferred shares to Common Shares. The amendment was approved by DMPI's Board of Directors and shareholders on February 5, 2021. Following such conversion on a one-to-one ratio and issuance of one share to an independent director, the Company's total issued shares consist of 2,797,320,004 Common Shares. Previously, there were 335,678,400 issued preferred shares and 2,461,641,603 issued Common Shares.

The following table sets forth the shareholders of the Company, their respective shareholdings and the corresponding percentage of ownership as of April 30, 2022:

Name	Type of Shares	Number of Shares	% of Ownership
Central American Resources, Inc	Common	2,433,668,397	87%
SEA Diner Holdings (S) Pte. Ltd	Common	363,651,600	13%
Rolando C. Gapud	Common	1	0%
Joselito D. Campos, Jr	Common	1	0%
Edgardo M. Cruz, Jr.	Common	1	0%
Emil Q. Javier	Common	1	0%
Corazon S. De La Paz-Bernardo	Common	1	0%
Jose T. Pardo	Common	1	0%
Godfrey E. Scotchbrook	Common	1	0%
Total		2,797,320,004	100%

# **Dividends and Dividend Policy**

## Limitations and Requirements

Under Philippine law, dividends may be declared out of a corporation's unrestricted retained earnings which shall be payable in cash, property or stock to all stockholders on the basis of outstanding stock held by them. The amount of retained earnings available for declaration as dividends may be determined pursuant to regulations issued by the Philippine SEC.

Unless otherwise required by law, the Board, at its sole discretion, shall determine the amount, type and date of payment of the dividends to the shareholders, taking into account various factors, including:

- the level of the Company's earnings, cash flow, return on equity and retained earnings;
- its results for and its financial condition at the end of the year in respect of which the dividend is to be paid and its expected financial performance;
- the projected levels of capital expenditures and other investment programs;
- restrictions on payments of dividends that may be imposed on it by any of its financing arrangements and current or prospective debt service requirements; and
- such other factors as the Board deems appropriate.

The approval of the Board is generally sufficient to authorize the distribution of dividends, except in the case of stock dividends which requires the approval of stockholders representing at least two-thirds of the outstanding capital stock at a regular or special meeting duly called for the purpose.

The Revised Philippine Corporation Code prohibits stock corporations from retaining surplus profits in excess of 100% of their paid-in capital stock, except when justified by definite corporate expansion projects or programs approved by the Board, or when the corporation is prohibited under any loan agreement with any financial institution or creditor, whether local or foreign, from declaring dividend without its consent, and such consent has not yet been secured, or when it can be clearly shown that such retention is necessary under special circumstances obtaining in the corporation, such as when there is need for special reserve for probable contingencies.

In relation to foreign shareholders, dividends payable may not be remitted using foreign exchange sourced from the Philippine banking system unless the investment was first registered with the BSP.

#### **Record Date and Payment Date**

Pursuant to existing Philippine SEC rules, cash dividends declared by corporations whose securities are registered or whose shares are listed in the stock exchange must have a record date not less than 10 days nor more than 30 days from the date of declaration. For stock dividends, the record date should not be less than 10 days nor more than 30 days from the date of the stockholders' approval, provided however, that the set record date should not be less than 10 trading days from receipt by the Philippine Stock Exchange ("**PSE**") of the notice of declaration of stock dividend. In the event that a stock dividend is declared in connection with an increase in authorized capital stock, the same shall be approved by, and the corresponding record date shall be fixed by, the Philippine SEC. Disclosure of the record date for both cash and stock dividends must be made not less than 10 trading days from the said record date.

Pursuant to the Philippine SEC and PSE rules, all cash dividends and stock dividends declared by a company shall be remitted to PDTC for immediate distribution to participants not later than 18 trading days after the record date (the "**Payment Date**"); provided that in the case of stock dividends, the credit of the stock dividend shall be on the Payment Date which in no case shall be later than the stock dividends' listing date. If the stock dividend shall come from an increase in capital stock, all stock shall be credited to PDTC for immediate distribution to its participants not later than 20 trading days from the record date set by the Philippine SEC, which in no case shall be later than the stock dividends' listing date.

## Dividend History

Cash dividends declared by the Company for the three most recent fiscal years are as follows:

In respect of					
the year		Dividend	Total dividend		
ended April		per share	amount		
30,	Declaration date	(₱)	(₱)	Record date	Payment date
2022	June 17, 2022 <sup>(1)</sup>	0.80143	2,241.9 million	July 4, 2022	July 7, 2022
2022	March 17, 2022 <sup>(2)</sup>	0.16975	403.6 million	March 17, 2022	March 21, 2022
2022	December 7, 2021(3)	0.15	419.6 million	December 21, 2021	December 22, 2021
2022	August 18, 2021 <sup>(4)</sup>	0.147559	412.8 million	September 6, 2021	September 7, 2021
2021	May 27, 2021 <sup>(5)</sup>	0.34	940.9 million	June 11, 2021	June 14, 2021
2021	March 3, 2021 <sup>(6)</sup>	0.9013	2.5 billion	March 15, 2021	March 16, 2021
2020	June 29, 2020	0.9235	2.6 billion	July 6, 2020	July 29, 2020

Notes:

(1) On June 17, 2022, the Parent Company has approved the declaration of cash dividends in the amount of ₱0.80143 per share to the holders of common shareholders as of close of July 4, 2022, and paid on July 7, 2022, amounting to ₱2,241.9 million.

(2) On March 3, 2022, the Parent Company declared cash dividend amounting to ₱474,845 to holders as of close of business of March 17, 2022. Dividends amounting to ₱52.0 million and ₱351.1 million, both net of final taxes, were remitted to Sea Diner Holdings Pte and CARI, respectively.

(3) On December 7, 2021, the Parent Company declared cash dividend to the holders of common shares of the Corporation as of close of December 21, 2021 amounting to ₱419.6 million. Dividends amounting to ₱46.4 million, net of final tax, were remitted to Sea Diner Holdings Pte. Ltd. The remaining balance was subsequently entered by the Parent Company and CARI, into an offsetting agreement t wherein the dividend payable to CARI amounting to ₱310.3 million, net of final tax, was offset against the receivables DMPL of ₱380.3 million and payables to S&W Fine Foods International Ltd. of ₱66.3 million.

(4) On August 18, 2021, the Parent Company declared cash dividend to the holders of common shares of the Corporation as of close of September 6, 2021 amounting to ₱412.8 million. Dividends amounting to ₱45.6 million and ₱289.2 million, both net of final taxes, were remitted to Sea Diner Holdings Pte. Ltd and CARI respectively. The remaining balance due to CARI amounting to ₱16.0 million was offset against the receivables from DMPL.

- (5) On May 27, 2021, the Board approved the cash dividend declaration of ₱0.34 dividend per Common Share. The amount of dividends payable to SEA Diner is ₱122.3 million (gross of withholding tax), while the amount of dividends payable to CARI is ₱818.6 million (gross of withholding tax). The Company and CARI are expected to enter into an offsetting agreement whereby the dividends due to CARI, amounting to ₱695.8 million (net of withholding tax), will be offset against the receivables due to the Company from S&W Fine Foods.
- (6) On March 3, 2021, the Company declared a dividend amounting to P2.5 billion, or P0.9013 per Common Share. Of the total P2.5 billion dividend, P327.8 million was distributed in cash to CARI on March 16, 2021 and P278.6 million (net of withholding tax) was distributed to SEA Diner, while the balance of P1,864.4 million was offset, pursuant to an offsetting agreement between the Company and CARI, against P1,559.0 million of receivables due to the Company from DMPL in connection with the extension of interest-bearing advances by the Company and P305.4 million of receivables due to the Company from S&W Fine Foods. As of April 30, 2021, P467.6 million (U.S.\$9.7 million) of advances remained outstanding and not yet repaid by DMPL. During the year ended April 30, 2021, these advances were repaid by DMPL through the trademark acquisition by PPMSC, repayments by DMPL and SEA Diner's acquisition of shares in DMPI.

# **Dividend Policy**

On January 22, 2018, the Company's Board of Directors approved the adoption of a new cash dividend policy. The Company intends to maintain an annual cash dividend payout ratio of at least 33.0% of its consolidated net income for the preceding fiscal year, subject to compliance with applicable laws and regulations, and the absence of circumstances which may restrict the payment of such amount of dividends, including, but not limited to, major corporate projects and undertakings. Further, on March 3, 2020, the Board approved a policy limiting the total dividend that may be declared in any fiscal year to a maximum of 75.0% of the Company's consolidated net income for the preceding fiscal year, except as may be otherwise decided by the Board. The Board may, at any time, modify such dividend payout ratio and any dividend policy depending on the Company's results of operations and future projects.

The Company's subsidiaries, which are not significant businesses as of April 30, 2022, do not have defined dividend policies. Dividend declaration is discretionary to the Board and subject to the respective companies' board approval.

## Item 6. Management's Discussion and Analysis or Plan of Operation

The following discussion pertaining to the financial condition and results of operations of the Company should be read in conjunction with the Company's audited consolidated financial statements as of and for the years ended April 30, 2020, 2021 and 2022 and the notes thereto set forth elsewhere in this report. The Company's audited consolidated financial statements as of and for the years ended April 30, 2020, 2021 and 2022, included in this report were prepared in compliance with the PFRS.

This discussion contains forward-looking statements and reflects the current views of the Company with respect to future events and financial performance. Actual results may differ materially from those anticipated in these forward-looking statements as a result of certain factors such as those set forth in Item 1 of this report and elsewhere in this report.

The translation of Peso amounts into U.S. dollars as of and for the year ended April 30, 2022 are provided for convenience only and is unaudited. For readers' convenience only, amounts in Pesos as of and for the year ended April 30, 2022 were converted to U.S. dollars using the BSP Reference Rate quoted on in the BSP's Reference Exchange Rate Bulletin on April 30, 2022 of ₱52.158= U.S.\$1.00.

# **Results of Operations**

## Year Ended April 30, 2022 Compared to Year Ended April 30, 2021

	For the year ended April 30,					
	20	21				
	(audited)	(unaudited)	(audited)	(unaudit	ed)	
			(in millions, e	xcept %)		
	₽	% of total	₽	<b>U.S.\$</b>	% of total	% change
Revenues	34,464.6	100.0	36,556.5	700.88	100.0	6.1
Cost of sales	(24,101.9)	(69.9)	(25,742.2)	(493.54)	(70.4)	6.8
Gross income	10,362.7	30.1	10,814.3	207.34	29.6	4.4
Distribution and selling						
expenses	(3,288.3)	(9.5)	(3,631.3)	(69.62)	(9.9)	10.4
General and administrative						
expenses	(902.3)	(2.6)	(864.2)	(16.57)	(2.4)	(4.2)
Finance cost	(762.6)	(2.2)	(698.4)	(13.39)	(1.9)	(8.4)
Foreign exchange gain – net	68.7	(0.2)	(107.2)	(2.06)	(0.3)	56.1
Interest income	24.1	0.1	60.9	1.17	0.2	152.1
Loss from joint venture			(50.1)	(1.0)	(0.1)	0
Other income	204.3	0.6	188.6	3.62	0.5	(7.7)
Other expense	(188.4)	(0.5)	(241.0)	(4.62)	(0.7)	27.9
Income before income						
tax Income tax expense	5,518.3	16.0	5,686.0	109.0	15.6	3.0
Current	(917.8)	(2.7)	(792.6)	(15.96)	(2.2)	(13.6)
Deferred	15.6	0.0	0.3	(0.005)	0.0	(98.3)
Net income	4,616.2	13.4	4,893.8	93.83	13.4	6.0

#### Revenues

The Company's consolidated revenues increased by ₱2,091.9 million, or 6.1%, from ₱34,464.6 million in the year ended April 30, 2021 to ₱36,556.5 million (U.S.\$ 700.88 million) in the year ended April 30, 2022, as the Company recorded growth in revenues from the Premium Fresh Fruit and Packaged Fruit and Beverages – Export segments.

The following table sets forth the Company's consolidated revenues by operating segment for the periods indicated:

	For the year ended April 30,					
	202	21	2022			
	(audite d)	(unaudited)	(audite d)	(unaudi	ted)	
			(in millions,	except %)		
	₽	% of total	₽	<b>U.S.\$</b>	% of total	% change
Convenience Cooking and						
Dessert	12,257.6	35.6	12,057.2	231.17	33.0	(1.6)
Healthy Beverages and Snacks	6,937.5	20.1	6,889.3	132.09	18.8	(0.7)
Premium Fresh Fruit	5,803.5	16.8	6,586.7	126.28	18.0	13.5
Packaged Fruit and Beverages –						
Export	6,614.8	19.2	7,639.4	146.47	20.9	15.5
Others	118.0	0.3	87.8	1.68	0.2	(25.6)
Changes in Fair Value – PAS 41	2,733.1	7.9	3,296.1	63.19	9.0	20.6
Total	34,464.6	100.0	36,556.5	700.88	100.0	6.1

# Convenience Cooking and Dessert

Revenues from the Convenience Cooking and Dessert segment decreased by  $\mathbb{P}200.4$  million, or 1.6%, from  $\mathbb{P}12,257.6$  million (U.S.\$235.01 million) for the year ended April 30, 2021 to  $\mathbb{P}12,057.2$  million for the year ended April 30, 2022. The decrease was mainly due to lower sales of Mixed Fruit and Spaghetti Sauce with increased activity from competition. Packaged fruit and spaghetti sauce category consumption was down due to shifting consumer priorities in the face of food inflation. Despite volume decline, Del Monte's market share of packaged fruit increased from sustained marketing programs. However, spaghetti sauce lost share from low-priced brands. This is partly offset by higher sales prices for selected products in Convenience Cooking and Dessert segment, which contributed  $\mathbb{P}673.4$  million to segment revenues as compared to the previous year.

# Healthy Beverages and Snacks

Revenues from the Healthy Beverages and Snacks segment decreased by P48.2 million, or 0.7%, from P6,937.5 million for the year ended April 30, 2021 to P6,889.3 million (U.S.\$132.09 million) for the year ended April 30, 2022. The decrease was mainly due to decline in sales of 100% pineapple juice as some consumers shifted to multi-flavored juice drinks. This is partly offset by higher sales prices for selected products in the Healthy Beverages and Snacks segment, which contributed P400.9 million to segment revenue growth as compared to the year ended April 30, 2021

# Premium Fresh Fruit

Revenues from the Premium Fresh Fruit segment increased by P783.2 million, or 13.5%, from P5,803.5 million for the year ended April 30, 2021 to P6,586.7 million (U.S.\$126.28. million) for the year ended April 30, 2022. The increase was primarily due higher export sales to China and South Korea. In China, sales benefitted from expanded distribution coverage from existing distributors, plus new distributors which have supported the continued expansion into tier 2 and 3 cities. The Company launched the extra sweet S&W Deluxe Premium in China, Japan and South Korea in the earlier quarter with sustained favorable market feedback. This premium fresh variety is gaining traction in China's retail segment. Price increases implemented in the fourth quarter of fiscal year 2021 have been sustained throughout the current year which resulted to increase in sales. Furthermore, the growth in Premium Fresh Fruit segment revenues was driven by the devaluation of the Peso against the US dollar during the period, which had a positive impact of Php189.4 million on segment revenues compared to the previous year.

# Packaged Fruit and Beverages - Export

Revenues from the Packaged Fruit and Beverages – Export segment increased by ₱1,024.6 million, or 15.5%, from ₱6,614.8 million for the year ended April 30, 2021 to ₱7,639.4 million (U.S.\$146.47 million) for the year

ended April 30, 2022. This increase was mainly due to higher sales of pine juice concentrates to the US and pine solids to South Korea. Pricing also continued to improve in FY22. In addition, the growth in sales was driven by the devaluation of the Peso against the U.S. dollar for the period, which had a favourable impact of ₱222.2 million to segment revenues for the period compared to the same period last year. The Company also started supplying 100% pineapple juice to Jollibee Malaysia, supporting their key outlet with an S&W-labelled juice dispenser.

# Cost of Sales

Cost of sales increased by  $\mathbb{P}1,640.3$  million, or 6.8%, from  $\mathbb{P}24,101.9$  million in the year ended April 30, 2021 to  $\mathbb{P}25,742.2$  million (U.S.\$ 493.54 million) in the year ended April 30, 2022. As a percentage of revenue, cost of sales was higher at 70.4% of revenues in the year ended April 30, 2022 as compared to 69.9% of revenues in the previous year. The increase was primarily the result of higher cost of imported packaging materials (mainly tinplate), warehousing and fuel, light and power. Fresh Fruit product cost also increase mainly driven by lower recovery and higher growing and hauling cost.

# Gross Income

As a result of the foregoing, gross income increased by \$\P451.6 million, or 4.4%, from \$\P10,362.7 million in the year ended April 30, 2021 to \$\P10,814.3 million (U.S.\$207.34 million) in the year ended April 30, 2022. The Company's gross margin in the year ended April 30, 2021 was 29.6%, 0.5% lower than the 30.1% gross margin it recorded in the year ended April 30, 2021.

# Distribution and Selling Expenses

Distribution and selling expenses increased by ₱343.0 million, or 10.4%, from ₱3,288.3 million in the year ended April 30, 2021 to ₱3,631.3 million (U.S.\$69.62 million) in the year ended April 30, 2022. This increase was the result of higher freight, storage cost and personnel costs for the period. As a percentage of revenues, distribution and selling expenses were slightly higher at 9.9% of revenues in the year ended April 30, 2022 compared to 9.5% in the previous period.

# General and Administrative Expenses

General and administrative expenses decreased by ₱38.1 million, or 4.2%, from ₱902.3 million in the year ended April 30, 2021 to ₱864.2 million (U.S.\$16.6 million) in the year ended April 30, 2022 mainly driven by lower personnel cost on salaries and incentives and lower professional fees. This is partially offset by higher recruitment expenses, donations, rent expenses and higher spending on COVID tests.

# Finance Cost

Finance cost, which primarily consists of interest expenses and miscellaneous financial charges decreased by P64.3 million, or 8.4%, from P762.6 million in the year ended April 30, 2021 to P698.4 million in the year ended April 30, 2022 due to lower market interest rates and capitalization of interest amounting to P57.7 million.

# Foreign Exchange Gain – net

Foreign exchange gain – net increased by ₱38.5 million, or 56.1%, from ₱68.7 million in the year ended April 30, 2021 to ₱107.2 million in the year ended April 30, 2022 due to devaluation of the Peso against the U.S. dollar which resulted in higher translation of export sales and receivables. The Company's foreign exchange gain consists of unrealized translation of balance sheet items (primarily foreign currency-denominated receivables and foreign currency loan) and realized foreign exchange gains as a result of changes in exchange rate

# Interest Income

Interest income increased by  $\mathbb{P}36.7$  million, or 152.1%, from  $\mathbb{P}24.1$  million in the year ended April 30, 2021 to  $\mathbb{P}60.8$  million (U.S.\$1.2 million) in the year ended April 30, 2022, primarily due to interest income charged on the overdue balance of S&W Fine Foods.

## Other Income

Other income decreased by ₱15.7 million, or 7.7%, from ₱204.3 million in the year ended April 30, 2021 to ₱188.6 million (U.S.\$3.62 million) in the year ended April 30, 2022, primarily due to lower rental income and lower scrap sales.

# Other Expense

Other expense increased by ₱52.6 million, or 27.9%, from ₱188.4 million in the year ended April 30, 2021 to ₱241.0 million (U.S.\$4.62 million) in the year ended April 30, 2022, primarily due to higher management fees paid to S&W Fine Foods and property operating expenses.

# Income before Income Tax

As a result of the foregoing, income before income tax increased by P167.7 million, or 3%, from P5,518.3 million in the year ended April 30, 2020 to P5,686.1 million (U.S.\$109.02 million) in the year ended April 30, 2022.

#### Income Tax Expense

Income tax expense decreased by ₱109.9 million, or 12.2%, from ₱902.2 million in the year ended April 30, 2020 to ₱792.3 million (U.S.\$15.9 million) in the year ended April 30, 2022, mainly attributable to lower average tax rate.

#### Net Income

As a result of the forgoing, net income increased by ₱277.6 million, or 6%, from ₱₱4,616.2 million in the year ended April 30, 2021 to ₱4,893.8 million (U.S.\$93.83 million) in the year ended April 30, 2022. The Company's net income margin in the year ended April 30, 2022 was 13.4%, same margin in the previous year.

#### EBIT

The following table sets forth the Company's consolidated EBIT by operating segment for the periods indicated:

	For the year ended April 30,					
-	20	21		2022		
	(audited)	(unaudited)	(audited)	(unaudit	ed)	
			(in millions, e	xcept %)		
	₽	% of total	₽	<b>U.S.\$</b>	% of total	% change
Convenience Cooking and						
Dessert	3,024.0	49.2	2,831.6	54.29	45.7	(6.4)
Healthy Beverages and						
Snacks	1,129.5	18.4	713.5	13.68	11.5	(36.8)
Premium Fresh Fruit	1,674.3	27.3	1,931.5	37.03	31.2	15.4
Packaged Fruit and Beverages						
– Export	387.9	6.3	679.5	13.03	11.0	75.2
Others	(5.4)	(0.1)	31.5	0.61	0.5	(683.3)
Changes in Fair Value - PAS						
41	(68.3)	(0.9)	12.04	0.23	0.2	(117.6)
Total	6,142.0	100.0	6,199.6	118.86	100.0	0.9

# Convenience Cooking and Dessert

EBIT from the Convenience Cooking and Dessert segment decreased by ₱192.4 million, or 6.4%, from ₱3,024.0 million for the year ended April 30, 2021 to ₱2,831.6 million (U.S.\$54.29 million) for the year ended April 30, 2022. The decrease was mainly due lower sales in Mixed Fruit and Spaghetti Sauce from increased competition. In addition, product cost increased driven by increases in packaging materials (tinplate, carton) and fixed costs (fixed overheads and warehousing costs) as well as higher selling expenses which resulted to ₱304.8 million

increase in cost for the period. This is partly offset by increase in prices which contributed P673.4 million to segment revenue growth as compared to the year ended April 30, 2021.

# Healthy Beverages and Snacks

EBIT from the Healthy Beverages and Snacks segment decreased by P416.0 million, or 36.8 %, from P1,129.5 million for the year ended April 30, 2021 to P713.5 million (U.S.\$13.68 million) for the year ended April 30, 2022. The decrease was mainly due lower sales of 100% pineapple juice as some consumers shifted to multiflavored juice drinks and higher product cost of P227.9 million driven by higher tinplate and fuel costs, higher fixed costs (fixed overheads and warehousing costs) as well as higher selling expenses. This is partially offset by price increases which amounted to an increase of P400.9 million.

# Premium Fresh Fruit

EBIT from the Premium Fresh Fruit segment increased by ₱257.20 million, or15.4%, from ₱1,674.3 million for the year ended April 30, 2021 to ₱1,931.5 million (U.S.\$37.03 million) for the year ended April 30, 2022, primarily as a result of the sustained price increases across all markets and favourable effects of devaluation of the Peso against the US dollar during the period. This was partially offset by higher fruit and packaging costs, resulting in a P199.27 million cost increase. Additionally, ocean freight cost and trucking rates increased across all destinations driven by higher fuel rate in the second half of the year.

# Packaged Fruit and Beverages – Export

EBIT from the Packaged Fruit and Beverages – Export segment increased by ₱291.6 million, or 75.2%, from ₱387.9 million for the year ended April 30, 2021 to ₱679.5 million (U.S.\$13.03 million) for the year ended April 30, 2022 backed by strong sales in the Americas and North Asia. The growth in EBIT in this segment was also attributable to price increases and favourable effects of devaluation of the Peso against the US dollar for the period. This was partly offset by higher cannery and warehousing cost.

	For the year ended April 30,					
	20	20				
	(audited)	(unaudited)	(audited)	(unaudi	ted)	
			(in millions, e	xcept %)		
	₽	% of total	₽	<b>U.S.\$</b>	% of total	% change
Revenues	31,916.3	100.0	34,464.6	712.2	100.0	8.0
Cost of sales	(23,384.2)	(73.3)	(24,101.9)	(498.1)	(69.9)	3.1
Gross income Distribution and selling	8,532.1	26.7	10,362.7	214.2	30.1	21.5
expenses	(3,208.3)	(10.1)	(3,288.3)	(68.0)	(9.5)	2.5
General and administrative						
expenses	(817.4)	(2.6)	(902.3)	(18.6)	(2.6)	10.4
Finance cost	(695.2)	(2.2)	(762.6)	(15.8)	(2.2)	9.7
Foreign exchange gain – net	163.3	0.5	68.7	1.4	(0.2)	(57.9)
Interest income	19.2	0.1	24.1	0.5	0.1	25.5
Other income	226.8	0.7	204.3	4.2	0.6	(9.9)
Other expense	(122.3)	(0.4)	(188.4)	(3.9)	(0.5)	54.0
Income before income						
tax Income tax expense	4,098.2	12.8	5,518.3	114.0	16.0	34.6
Current	(656.0)	(2.1)	(917.8)	(19.0)	(2.7)	39.9
Deferred	31.4	(0.1)	15.6	0.3	0.0	(50.3)
Net income	3,473.6	10.9	4,616.2	95.4	13.4	32.9

# Year Ended April 30, 2021 Compared to Year Ended April 30, 2020

#### Revenues

The Company's consolidated revenues increased by ₱2,548.3 million, or 8.0%, from ₱31,916.3 million in the year ended April 30, 2020 to ₱34,464.6 million (U.S.\$712.2 million) in the year ended April 30, 2021, as the Company recorded growth in revenues from the Convenience Cooking and Dessert, Healthy Beverages and Snacks, Premium Fresh Fruit and Packaged Fruit and Beverages – Export segments.

The following table sets forth the Company's consolidated revenues by operating segment for the periods indicated:

	For the year ended April 30,					
	20	20		2021		
	(audite d)	(unaudited)	(audite d)	(unaudi	ited)	
			(in millions,	except %)		
	₽	% of total	₽	<b>U.S.\$</b>	% of total	% change
Convenience Cooking and						
Dessert	10,710.8	33.6	12,257.6	253.3	35.6	14.4
Healthy Beverages and Snacks	6,686.9	21.0	6,937.5	143.4	20.1	3.7
Premium Fresh Fruit	5,740.8	18.0	5,803.5	119.9	16.8	1.1
Packaged Fruit and Beverages –						
Export	5,767.4	18.1	6,614.8	136.7	19.2	14.7
Others	87.4	0.3	118.0	2.4	0.3	35.1
Changes in Fair Value – PAS 41	2,923.1	9.2	2,733.1	56.5	7.9	(6.5)
Total	31,916.3	100.0	34,464.6	712.2	100.0	8.0

#### Convenience Cooking and Dessert

Revenues from the Convenience Cooking and Dessert segment increased by  $\mathbb{P}1,546.8$  million, or 14.4%, from  $\mathbb{P}10,710.8$  million for the year ended April 30,2020 to  $\mathbb{P}12,257.6$  million (U.S.\$253.3 million) for the year ended April 30, 2021. The increase was mainly due to higher sales volumes in the Philippines attributable to products such as spaghetti sauce, pasta, ketchup and packaged fruits as a result of an increase in home cooking, and supported by an increase in the Company's consumer advertising campaigns. Revenues from sales to customers in retail channels grew during the period as a result of the Company's improved distribution capabilities (such as real-time tracking and expansion into e-commerce), offsetting the decline in revenues from sales to food service channels. Food service remains challenged due to COVID-19 related lockdowns in the Philippines as customers opted to dine at home instead of at restaurants. The growth in revenues during the year ended April 30, 2021 was also driven by higher sales prices for selected products in Convenience Cooking and Dessert segment, which contributed  $\mathbb{P}143.4$  million to segment revenues as compared to the previous year.

# Healthy Beverages and Snacks

Revenues from the Healthy Beverages and Snacks segment increased by  $\mathbb{P}250.6$  million, or 3.7%, from  $\mathbb{P}6,686.9$  million for the year ended April 30, 2020 to  $\mathbb{P}6,937.5$  million (U.S.\$143.4 million) for the year ended April 30, 2021. The increase was mainly due to the higher sales volumes for the Company's *DelMonte* branded beverages in the Philippines, which benefitted from an increased preference by customers for healthier beverages with vitamins and other health benefits given the pandemic situation. The Company's entry into the dairy and snacks subsegments in August 2020 and February 2021, respectively, also contributed incremental growth in revenues to the Healthy Beverages and Snacks segment as compared to the year ended April 30, 2020. In addition, the growth in revenues was driven by higher sales prices for selected products in the Healthy Beverages and Snacks segment, which contributed  $\mathbb{P}120.7$  million to segment revenue growth as compared to the year ended April 30, 2020. These improvements in revenue were partially offset by a decrease in revenues from beverage dispensers due to COVID-19 related lockdowns in the Philippines, as well as higher trade support expenses, such as listing and slotting fees, particularly on new product launches.

# Premium Fresh Fruit

Revenues from the Premium Fresh Fruit segment increased by P62.7 million, or 1.1%, from P5,740.8 million for the year ended April 30, 2020 to P5,803.5 million (U.S.\$119.9 million) for the year ended April 30, 2021. The increase was mainly due to higher sales volume to export markets and the higher prices of premium fresh pineapples in China and Japan, particularly in the fourth quarter of the year ended April 30, 2021. Revenues from the Premium Fresh Fruit segment steadily recovered in the second half of the year ended April 30, 2021, with the segment recording sales growth of approximately 24% during such six-month period compared to the corresponding period in the previous year, as logistics and retail restrictions in China and other North Asian markets eased, allowing demand for premium fresh pineapples to recover and the Company to incrementally increase prices. The increase in revenues from the Premium Fresh Fruit segment was partially offset by the strengthening of the Peso against the U.S. dollar during the period, which also had an unfavorable impact of P275.6 million on segment revenues as compared to the previous year.

# Packaged Fruit and Beverages – Export

Revenues from the Packaged Fruit and Beverages – Export segment increased by ₱847.4 million, or 14.7%, from ₱5,767.4 million for the year ended April 30, 2020 to ₱6,614.8 million (U.S.\$136.7 million) for the year ended April 30, 2021 as sales in the Americas, North Asia and Southeast Asia improved. These increases in sales were driven by the launch of Deluxe Gold pineapple in the U.S. market by the Company's affiliate and customer DMFI, reduced supply of competing packaged fruit products from suppliers in Thailand, and the general increase in at-home consumption internationally brought about by the onset of lockdowns and other related restrictions as a result of the COVID-19 pandemic, which in turn caused the Company's customers to increase their order volumes. These increases were partially offset by the effects of the strengthening of the Peso against the U.S. dollar for the period, which had a unfavorable impact of ₱299.0 million to segment revenues for the period compared to the same period in the previous year.

# Cost of Sales

Cost of sales increased by P717.7 million, or 3.1%, from P23,384.2 million in the year ended April 30, 2020 to P24,101.9 million (U.S.\$498.1 million) in the year ended April 30, 2021. As a percentage of revenue, cost of sales was lower at 69.9% of revenues in the year ended April 30, 2021 as compared to 73.3% of revenues in the previous year. The improvement was primarily the result of lower wastage and obsolescence. The improvement in the cost of sales as a percentage of revenue was also attributable to the lower product cost driven by pineapple, lower cost of purchased raw and packaging materials, such as tomato paste, sugar and tinplate, due to the favorable foreign exchange rate for the period, and reduced royalty expense as a result of the assignment of a number of trademarks to PPMSC from an affiliate entity on May 1, 2020.

# Gross Income

As a result of the foregoing, gross income increased by ₱1,830.6 million, or 21.5%, from ₱8,532.1 million in the year ended April 30, 2020 to ₱10,362.7 million (U.S.\$214.2 million) in the year ended April 30, 2021. The Company's gross margin in the year ended April 30, 2021 was 30.1%, 3.4% higher than the 26.7% gross margin it recorded in the year ended April 30, 2020.

# Distribution and Selling Expenses

Distribution and selling expenses increased by  $\mathbb{P}80.0$  million, or 2.5%, from  $\mathbb{P}3,208.3$  million in the year ended April 30, 2020 to  $\mathbb{P}3,288.3$  million (U.S.\$68.0 million) in the year ended April 30, 2021. This increase was the result of higher freight and storage cost, research and development and personnel costs for the period. The increase in distribution and selling expenses was partially offset by lower advertising, promotions, merchandiser salaries and selling overhead for the year. Advertising was lower due to decreased production costs as the Company primarily focused on building on the prior year's campaigns. Merchandiser salaries, which relate to payments to agencies deploying merchandisers in various retail stores for managing and stock the shelves with the Company's products, were also lower due to the streamlining of resources as well as the lower need for merchandisers at the start of the year due to pandemic-related lockdowns. As a percentage of revenues, distribution and selling expenses were slightly lower at 9.5% of revenues in the year ended April 30, 2021 compared to 10.1% in the previous period.

# General and Administrative Expenses

General and administrative expenses increased by P84.9 million, or 10.4%, from P817.4 million in the year ended April 30, 2020 to P902.3 million (U.S.\$18.6 million) in the year ended April 30, 2021 mainly driven by higher personnel cost on salaries and increased spending on COVID-19 related expenses and professional services. The increases were partially offset by a reduction in employee activities, training and travel expenses due to COVID-19 related lockdowns and restrictions.

# Finance Cost

Finance cost, which primarily consists of interest expenses and miscellaneous financial charges increased by ₱67.4 million, or 9.7%, from ₱695.2 million in the year ended April 30, 2020 to ₱762.6 million (U.S.\$15.8 million) in the year ended April 30, 2021 due to an increase in long-term debt to support sales growth.

# Foreign Exchange Gain - net

Foreign exchange gain – net decreased by  $\mathbb{P}94.6$  million, or 57.9%, from  $\mathbb{P}163.3$  million in the year ended April 30, 2020 to  $\mathbb{P}68.7$  million (U.S.\$1.4 million) in the year ended April 30, 2021 due to a strengthening of the Peso against the U.S. dollar which resulted in lower translation of export sales and receivables. The Company's foreign exchange gain consists of unrealized translation of balance sheet items (primarily foreign currency-denominated receivables and foreign currency loan) and realized foreign exchange gains as a result of changes in exchange rate.

# Interest Income

Interest income increased by  $\mathbb{P}4.9$  million, or 25.5%, from  $\mathbb{P}19.2$  million in the year ended April 30, 2020 to  $\mathbb{P}24.1$  million (U.S.\$0.5 million) in the year ended April 30, 2021, primarily due to interest income charged on the overdue balance of S&W Fine Foods and recognition of interest income on the sublease of a portion of the Company's corporate office in line with PFRS 16.

# Other Income

Other income decreased by P22.5 million, or 9.9%, from P226.8 million in the year ended April 30, 2020 to P204.3 million (U.S.\$4.2 million) in the year ended April 30, 2021, primarily due to lower reversal of long out standing payables and forfeited personal retirement account amounts, which offset higher scrap sales, rental income and reversal of employee incentives.

# Other Expense

Other expense increased by P66.1 million, or 54.0%, from P122.3 million in the year ended April 30, 2020 to P188.4 million (U.S.\$3.9 million) in the year ended April 30, 2021, primarily due to the recognition of management fees paid pursuant to the Commercial Assistance Services Agreement entered into with S&W Fine Foods as other expenses, whereas such management fees were recognized as royalty expenses prior to May 1, 2020.

# Income before Income Tax

As a result of the foregoing, income before income tax increased by  $\mathbb{P}1,420.0$  million, or 34.6%, from  $\mathbb{P}4,098.2$  million in the year ended April 30, 2020 to  $\mathbb{P}5,518.3$  million (U.S.\$114.0 million) in the year ended April 30, 2021.

# Income Tax Expense

Income tax expense increased by  $\mathbb{P}277.6$  million, or 44.4%, from  $\mathbb{P}624.6$  million in the year ended April 30, 2020 to  $\mathbb{P}902.2$  million (U.S.\$18.6 million) in the year ended April 30, 2021, mainly attributable to higher income before income tax.

# Net Income

As a result of the forgoing, net income increased by ₱1,142.6 million, or 32.9%, from ₱3,473.6 million in the year ended April 30, 2020 to ₱4,616.2 million (U.S.\$95.4 million) in the year ended April 30, 2021. The Company's net

income margin in the year ended April 30, 2021 was 13.4%, an improvement from the 10.9% net income margin it recorded in the year ended April 30, 2020, mainly as a result of improvement in gross margin from 30.1% to 26.7% due to lower purchase costs, favorable foreign exchange rates and lower general and administrative expenses.

# EBIT

The following table sets forth the Company's consolidated EBIT by operating segment for the periods indicated:

	For the year ended April 30,					
-	20	20		2021		
	(audited)	(unaudited)	(audited)	(unaudit	ted)	
			(in millions, e	xcept %)		
	₽	% of total	₽	<b>U.S.\$</b>	% of total	% change
Convenience Cooking and						
Dessert	1,779.4	38.1	3,024.0	62.5	49.2	69.9
Healthy Beverages and						
Snacks	716.1	15.3	1,129.5	23.3	18.4	57.7
Premium Fresh Fruit	1,714.8	36.7	1,674.3	34.6	27.3	(2.4)
Packaged Fruit and Beverages						
- Export	139.3	3.0	387.9	8.0	6.3	178.5
Others	20.0	0.4	(5.4)	(0.1)	(0.1)	(126.9)
Changes in Fair Value – PAS						
41	299.1	6.4	(68.3)	(1.4)	(0.9)	(122.8)
Total	4,668.7	100.0	6,142.0	126.9	100.0	31.6

# Convenience Cooking and Dessert

EBIT from the Convenience Cooking and Dessert segment increased by  $\mathbb{P}1,244.6$  million, or 69.9%, from  $\mathbb{P}1,779.4$  million for the year ended April 30, 2020 to  $\mathbb{P}3,024.0$  million (U.S.\$62.5 million) for the year ended April 30, 2021. The increase was mainly due to higher sales volumes and favorable product mix coupled with higher pricing, in aggregate, amounting to  $\mathbb{P}831.6$  million. These increases were also attributable to increased home cooking supported by consumer campaigns promoting regular cooking with Del Monte packaged pineapples, mixed fruits, spaghetti sauce, pasta, tomato sauce, and Quick 'n Easy meal sauces. The increase in EBIT was also attributable to lower product cost (primarily due to pineapple, tomato paste and tinplate) which resulted in a  $\mathbb{P}225.2$  million reduction in costs for the period, in addition to reduced spending on advertising, selling and administrative overhead expenses. Further, the assignment of a number of trademarks from an affiliate to PPMSC resulted in a favorable impact of  $\mathbb{P}289.2$  million due to the intra-Group elimination of royalty payments in respect of such trademarks.

# Healthy Beverages and Snacks

EBIT from the Healthy Beverages and Snacks segment increased by P413.4 million, or 57.7%, from P716.1 million for the year ended April 30, 2020 to P1,129.5 million (U.S.\$23.3 million) for the year ended April 30, 2021. The increase was mainly due to higher sales volume of Del Monte-branded beverages in the Philippines, which led to a net gain of P391.7 million, as a result of the increased preference of customers for healthier beverages with vitamins and other health benefits in light of the pandemic. The Company's entry into the dairy and snacks subsegments also provided incremental sales volumes amounting to P21.7 million in EBIT during the year. EBIT growth during the period was also driven by higher sales prices for selected products in the segment, which amounted to an increase of P120.7 million, and lower product costs of P138.1 million (primarily as a result of lower pineapple and tinplate costs), as well as reduced spending on advertising, selling and administrative overhead expenses. Further, the assignment of a number of trademarks from an affiliate to PPMSC resulted in a favorable impact of P186.1 million due to the intra-Group elimination of royalty payments in respect of such trademarks.

# Premium Fresh Fruit

EBIT from the Premium Fresh Fruit segment decreased by P40.5 million, or 2.4%, from P1,714.8 million for the year ended April 30, 2020 to P1,674.3 million (U.S.\$34.6 million) for the year ended April 30, 2021, primarily as a result of the strengthening of the Peso against the U.S. dollar for the period, which had an unfavorable impact of P275.6 million on the segment's EBIT for the year. The decrease in EBIT was also attributable to the weaker demand for fresh pineapple in the first half of the year ended April 30, 2021 due to the impact of the COVID-19 pandemic in China and other key export markets. In addition, to compensate for the reduction in demand, the Company was required to increase discounts in order to move the excess supply of fresh fruit products, which resulted in unfavorable pricing and led to an overall unfavorable impact on segment EBIT of P58.3 million for the year. The decrease in EBIT in the year ended April 30, 2021 was partially offset by higher productivity and efficiency at the plantation, which lowered overall costs.

# Packaged Fruit and Beverages – Export

EBIT from the Packaged Fruit and Beverages – Export segment increased by P248.6 million, or 178.5%, from P139.3 million for the year ended April 30, 2020 to P387.9 million (U.S.\$8.0 million) for the year ended April 30, 2021 as sales in the Americas, North Asia and Southeast Asia improved. The growth in EBIT in this segment was also attributable to favorable pricing of pineapple juice concentrate and pineapple solids, which resulted in a P147.8 million increase in EBIT, favorable product costs during the period, and higher productivity and efficiency at the plantation, which lowered overall costs. These increases were partially offset by the effects of the strengthening of the Peso against the U.S. dollar for the period that had an unfavorable impact on segment revenues of P299.0 million.

# **Financial Condition**

# As of April 30, 2022 Compared to as of April 30, 2021

The following is a discussion of DMPI's current and noncurrent assets and liabilities as of April 30, 2022 compared to April 30, 2021.

# Assets

DMPI's assets increased by ₱5,670.1 million, or 15.7%, from ₱36,013.1 million as of April 30, 2021 to ₱41,683.2 million (U.S.\$ 799.2 million) as of April 30, 2021, primarily as a result of increases in property, plant and equipment, intangible assets, inventories, prepaid expenses and other current assets, as discussed below.

	As of April 30,			
—	2021	2022	2022	
—	(audite	d)	(unaudited)	
—	(₱)	(₱)	(U.S.\$)	
		(in millions)		
ASSETS				
Current assets				
Cash and cash equivalents	1,004.8	856.7	16.4	
Receivables	6,057.5	7,696.4	147.6	
Inventories	5,121.4	5,170.9	99.1	
Biological assets	2,158.3	2,476.1	47.5	
Prepaid expenses and other current assets	625.6	1,142.0	21.9	
Total current assets	14,967.7	17,342.1	332.5	
Noncurrent assets				
Biological assets	129.5	144.9	2.8	
Financial assets at fair value through other comprehensive				
income	12.6	15.4	0.3	
Investment properties	177.9	171.7	3.3	
Property, plant and equipment	16,498.8	19,261.6	369.3	

	As of April 30,				
-	2021	2022	2022		
-	(audite	ed)	(unaudite d)		
-	(₱)	(₱)	(U.S.\$)		
-		(in millions)			
Intangible assets	2,987.4	2,987.4	57.3		
Receivable – net of current portion	188.1	157.6	3.0		
Net retirement benefits asset	379.9	512.9	9.8		
Deferred tax assets – net	0.2	0.0	0		
Other noncurrent assets	671.0	1,089.6	20.9		
Total noncurrent assets	21,045.4	24,341.1	466.7		
Total assets	36,013.1	41,683.2	799.2		

#### Current Assets

DMPI's current assets increased by ₱2,374.5 million, or 15.9%, from ₱14,967.7 million as of April 30, 2021 to ₱17,342.1 million (U.S.\$332.5 million) as of April 30, 2022 due to the increase in receivables and prepaid and other current expenses, as discussed below.

#### Cash and cash equivalents

Cash and cash equivalents decreased by  $\mathbb{P}148.1$  million, or 14.7%, from  $\mathbb{P}1,004.8$  million as of April 30, 2021 to  $\mathbb{P}856.7$  million (U.S.\$16.4 million) as of April 30, 2022, primarily as a result of decrease in cash in bank from operations.

#### Receivables

Receivables increased by  $\mathbb{P}1,638.9$  million, or 27.1%, from  $\mathbb{P}6,057.5$  million as of April 30, 2021 to  $\mathbb{P}7,696.4$  million (U.S.\$147.6 million) as of April 30, 2022, primarily as a result of increase in related party receivables from higher sales, and third parties.

#### Inventories

Inventories increased by P49.5 million, or 1%, from P5,121.4 million as of April 30, 2021 to P5,170.9 million (U.S.\$99.1 million) as of April 30, 2022 primarily as a result of the increase in materials used for cans and finished goods for beverage and culinary markets. Average days in inventory (calculated as the past four quarters of average inventory over daily total delivered cost for the past 12 months) for the period was 84 days, which was higher only by 1 day from average days in inventory of 83 days in the year ended April 30, 2021.

# Biological assets

The current portion of biological assets increased by ₱317.8 million, or 14.7%, from ₱2,158.3 million as of April 30, 2021 to ₱2,476.1 million (U.S.\$47.5 million) as of April 30, 2022, primarily as a result of an increase in harvested agricultural produce to support increased sales volumes, and increase prices of farm inputs.

#### Prepaid expenses and other current assets

Prepaid expenses and other current assets increased by ₱516.4 million, or 82.5%, from ₱625.6 million as of April 30, 2021 to ₱1,142.0 million (U.S.\$21.9 million) as of April 30, 2022, primarily due to increase in the advances to suppliers that are still undelivered as of end of period.

#### Noncurrent Assets

DMPI's noncurrent assets increased by  $\mathbb{P}3,295.6$  million, or 15.7%, from  $\mathbb{P}21,045.4$  million as of April 30, 2021 to  $\mathbb{P}24,341.0$  million (U.S.\$466.7 million) as of April 30, 2022 mainly due to the increase of property, plant and equipment and other non-current assets, as discussed below.

# **Biological** assets

The noncurrent portion of biological assets increased by P15.4 million, or 11.8%, from P129.5 million as of April 30, 2021 to P144.9 million (U.S.\$2.8 million) as of April 30, 2022, primarily as a result of the decrease of live cattle sales and increased cattle births.

# Financial assets at fair value through other comprehensive income

Financial assets at fair value through other comprehensive income increased by ₱2.8 million, or 22.5%, from ₱12.6 million as of April 30, 2021 to ₱15.4 million (U.S.\$0.3 million) as of April 30, 2022, primarily as a result of higher fair values.

# Investment properties

Investment properties decreased by P6.2 million, or 3.5%, from P177.9 million as of April 30, 2021 to P171.7 million (U.S.\$3.3 million) as of April 30, 2022 due to depreciation of property and right-of-use assets.

# Property, plant and equipment

Property, plant and equipment increased by ₱2,762.8 million, or 16.7%, from ₱16,498.8 million as of April 30, 2021 to ₱ 19,261.6 million (U.S.\$369.3.0 million) as of April 30, 2022, primarily as a result of the additions to the bearer plants at cost resulting from higher hectares used for standing crops and increased prices of farm inputs.

# Intangible Assets

There were no additions to the Intangible Assets during the period ended April 30, 2022.

# Receivable – net of current portion

Receivable – net of current portion decreased by ₱30.5 million, or 16.2%, from ₱188.1 million as of April 30, 2021 to ₱157.6 million (U.S.\$3.0 million) as of April 30, 2022, as a result of lease collections from its lease arrangements.

# Net retirement benefits asset

Net retirement benefits asset increased by ₱133.0 million, or 35.0%, from ₱379.9 million as of April 30, 2021 to ₱512.9 million (U.S.\$9.8 million) as of April 30, 2022, primarily as a result of decrease in present value of defined benefit retirement obligation due to higher actuarial gains and benefit payments.

# Deferred tax assets – net

Deferred tax assets – net decreased by ₱0.2 million, or 100%, from ₱0.1 million as of April 30, 2021 to ₱0 (U.S.\$0) as of April 30, 2022, primarily as a result of lower timing differences particularly on accrued expenses.

# Other noncurrent assets

Other noncurrent assets increased by ₱418.6 million, or 62.4%, from ₱671.0 million as of April 30, 2021 to ₱1,089.6 million (U.S.\$20.9 million) as of April 30, 2022 due to higher advances to suppliers to cover capital expenditures of the Company, and higher advance rent which will commence beyond one year from the reporting period.

# Liabilities

DMPI's liabilities increased by ₱2,854.90 million, or 11.28%, from ₱25,306.3 million as of April 30, 2021 to ₱28,161.2 million (U.S.\$523.0 million) as of April 30, 2022 primarily as a result of the increase in long-term debt and issuance of bonds payable, as discussed below.

	As of April 30,		
—	2021	2022	2022
—	(audited)	)	(unaudited)
—	(₱)		(U.S.\$)
—		(in millions)	
LIABILITIES			
Current liabilities			
Short-term notes payable	7,888.7	8,777.8	168.3
Accounts payable and accrued expenses	5,414.9	6,792.1	130.2
Current portion of:			
Long-term debt	—		—
Lease liabilities	291.2	472.5	9.1
Income tax payable	92.4	121.2	2.3
Total current liabilities	13,687.3	16,163.6	309.9
Noncurrent liabilities			
Long-term debt – net of current portion	2,980.1	2,985.6	57.2
Bonds payable	6,389.8	6,422.4	123.1
Deferred tax liabilities – net	135.4	191.0	3.7
Lease liabilities – net of current portion	2,113.7	2,398.6	46.0
Other noncurrent liabilities	—		_
Total noncurrent liabilities	11,619.0	11,997.6	230.0
Total liabilities	25,306.3	28,161.2	539.9

# Current Liabilities

DMPI's current liabilities increased by ₱2,476.3 million, or 18.1%, from ₱13,687.3 million as of April 30, 2021 to ₱16,163.6 million (U.S.\$309.9 million) as of April 30, 2022, primarily as a result of the increase in short-term notes payable, as discussed below.

# Short-term notes payable

Short-term notes payable increased by ₱889.1 million, or 11.3%, from ₱7,888.7 million as of April 30, 2021 to ₱8,777.8 million (U.S.\$168.3 million) as of April 30, 2022, to support working capital needs.

# Accounts payable and accrued expenses

Accounts payable and accrued expenses increased by P1,377.2 million, or 25.4%, from P5,414.9 million as of April 30, 2021 to P6,792.1 million (U.S.\$130.2 million) as of April 30, 2022, primarily as a result of the increase in trade payables related to foreign purchases.

# Current portion of lease liabilities

Current portion ogef lease liabilities increased by ₱181.3 million, or 62.3%, from ₱291.2 million as of April 30, 2021 to ₱472.5 million (U.S.\$9.1 million) as of April 30, 2022, primarily as a result of additional lease contracts entered into by Company during the year.

# Income tax payable

Income tax payable increased by ₱28.8 million, or 31.2%, from ₱92.4 million as of April 30, 2021 to ₱121.2 million (U.S.\$2.3 million) as of April 30, 2022 due to higher income.

# Noncurrent Liabilities

DMPI's noncurrent liabilities increased by ₱378.6 million, or 3.3%, from ₱11,619.0 million as of April 30, 2021 to ₱11,997.6 million (U.S.\$230.0 million) as of April 30, 2022, primarily as a result of the increase in long-term debt and issuance of bonds payable.

# Long-term debt – net of current portion

Long-term debt – net of current portion increased to ₱5.5 million or 0.2% as of April 30, 2022 from ₱2,980.1 as of April 30, 2021 to ₱2,985.6 million (U.S.\$2 million) as of April 30, 2022, attributable to accretion of interest expense for the period.

## Bonds payable

Bonds payable increased by ₱32.6 million, or 0.5%, from ₱6,389.8 million as of April 30, 2021 to ₱6,442.4 million (U.S.\$123.1 million) as of April 30, 2022 attributable to accretion of interest expense for the period.

# Deferred tax liabilities – net

Deferred tax liabilities – net increased by ₱55.6 million, or 41.1%, from ₱135.4 million as of April 30, 2021 to ₱191.0 million (U.S.\$3.7 million) as of April 30, 2021, primarily as a result of lower timing differences on accrued expenses.

#### *Lease liabilities – net of current portion*

Lease liabilities – net of current portion increased by ₱284.9 million, or 13.5%, from ₱2,113.7 million as of April 30, 2021 to ₱2,398.6 million (U.S.\$45.9 million) as of April 30, 2022, due to additions of lease contracts entered into by the Company during the period.

# As of April 30, 2021 Compared to as of April 30, 2020

The following is a discussion of DMPI's current and noncurrent assets and liabilities as of April 30, 2021 compared to April 30, 2020.

#### Assets

DMPI's assets increased by ₱2,475.4 million, or 7.4%, from ₱33,537.7 million as of April 30, 2020 to ₱36,013.1 million (U.S.\$744.2 million) as of April 30, 2021, primarily as a result of increases in property, plant and equipment, intangible assets, inventories, prepaid expenses and other current assets, as discussed below.

	As of April 30,			
-	2020	2021	2021	
-	(audit	ed)	(unaudited)	
-	(₱)	(₱)	(U.S.\$)	
-		(in millions)		
ASSETS				
Current assets				
Cash and cash equivalents	1,170.9	1,004.8	20.8	
Receivables	7,298.2	6,057.5	125.2	
Inventories	4,645.3	5,121.4	105.8	
Biological assets	3,076.2	2,158.3	44.6	
Prepaid expenses and other current assets	436.6	625.6	12.9	
Total current assets	16,627.2	14,967.7	309.3	
Noncurrent assets				
Biological assets	107.3	129.5	2.7	
Financial assets at fair value through other comprehensive				
income	13.1	12.6	0.3	
Investment properties	206.2	177.9	3.7	
Property, plant and equipment	15,340.1	16,498.8	341.0	
Intangible assets	—	2,987.4	61.7	
Receivable – net of current portion	3.1	188.1	3.9	
Net retirement benefits asset	336.7	379.9	7.9	
Deferred tax assets – net	0.3	0.2	0.0	
Other noncurrent assets	903.7	671.0	13.9	

	As of April 30,		
	2020 2021		2021
-	(audite	(unaudited)	
-	( <b>P</b> )	(₱)	(U.S.\$)
-		(in millions)	
Total noncurrent assets	16,910.4	21,045.4	434.9
Total assets	33,537.7	36,013.1	744.2

# Current Assets

DMPI's current assets decreased by ₱1,659.6 million, or 10.0%, from ₱16,627.2 million as of April 30, 2020 to ₱14,967.7 million (U.S.\$309.3 million) as of April 30, 2021 due to the decrease in receivables and biological assets, as discussed below.

# Cash and cash equivalents

Cash and cash equivalents decreased by ₱166.1 million, or 14.2%, from ₱1,170.9 million as of April 30, 2020 to ₱1,004.8 million (U.S.\$20.8 million) as of April 30, 2021, primarily as a result of decrease in cash in bank from operations.

# Receivables

Receivables decreased by  $\mathbb{P}1,240.7$  million, or 17.0%, from  $\mathbb{P}7,298.2$  million as of April 30, 2020 to  $\mathbb{P}6,057.5$  million (U.S.\$125.2 million) as of April 30, 2021, primarily as a result of a decrease in related party receivables. The related party receivables, amounting to  $\mathbb{P}2,987.4$  million, were offset as the consideration for the assignment of trademarks acquired by the Company's wholly owned subsidiary, PPMSC, from an affiliated entity during the period. For more information, see Note 6 to the audited consolidated financial statements included elsewhere in this report. In addition, the Company and CARI entered into an offsetting agreement wherein the dividend payable amounting to  $\mathbb{P}1,864.4$  million, net of applicable final tax, to CARI was offset against the receivables from DMPL and S&W Fine Foods amounting to  $\mathbb{P}1,559.0$  million and  $\mathbb{P}305.4$  million, respectively.

# Inventories

Inventories increased by P476.1 million, or 10.2%, from P4,645.3 million as of April 30, 2020 to P5,121.4 million (U.S.\$105.8 million) as of April 30, 2021, primarily as a result of the increase in materials used for cans and introduction of new beverage products in line with sales growth. Average days in inventory (calculated as the past four quarters of average inventory over daily total delivered cost for the past 12 months) for the period was 83 days, which was lower by 14 days from average days in inventory of 97 days in the year ended April 30, 2020 as result of an increase in sales in the Philippines and in the international market as well as lower supply of pineapple in the first half of the year ended April 30, 2021.

# Biological assets

The current portion of biological assets decreased by ₱917.9 million, or 29.8%, from ₱3,076.2 million as of April 30, 2020 to ₱2,158.3 million (U.S.\$44.6 million) as of April 30, 2021, primarily as a result of an increase in harvested agricultural produce to support increased sales volumes.

# Prepaid expenses and other current assets

Prepaid expenses and other current assets increased by ₱189.0 million, or 43.3%, from ₱436.6 million as of April 30, 2020 to ₱625.6 million (U.S.\$12.9 million) as of April 30, 2021, primarily as a result of the increase in prepaid expenses associated with the initial public offering which will be recharged to CARI, prepaid input VAT and short-term deposits.

## Noncurrent Assets

DMPI's noncurrent assets increased by  $\mathbb{P}4,135.0$  million, or 24.5%, from  $\mathbb{P}16,910.4$  million as of April 30,2020 to  $\mathbb{P}21,045.4$  million (U.S.\$434.9 million) as of April 30, 2021 mainly due to the increase of property, plant and equipment and intangible assets, as discussed below.

# Biological assets

The noncurrent portion of biological assets increased by P22.2 million, or 20.7%, from P107.3 million as of April 30, 2020 to P129.5 million (U.S.\$2.7 million) as of April 30, 2021, primarily as a result of the decrease of live cattle sales and increased cattle births.

# Financial assets at fair value through other comprehensive income

Financial assets at fair value through other comprehensive income decreased by ₱0.5 million, or 3.8%, from ₱13.1 million as of April 30, 2020 to ₱12.6 million (U.S.\$0.3 million) as of April 30, 2021, primarily as a result of lower fair values.

# Investment properties

Investment properties decreased by ₱28.3 million, or 13.7%, from ₱206.2 million as of April 30, 2020 to ₱177.9 million (U.S.\$3.7 million) as of April 30, 2021 due to depreciation of property and de-recognition of right-of-use assets pertaining to the sublease of a portion of the Company's corporate office in line with PFRS 16.

# Property, plant and equipment

Property, plant and equipment increased by ₱1,158.8 million, or 7.6%, from ₱15,340.1 million as of April 30, 2020 to ₱16,498.8 million (U.S.\$341.0 million) as of April 30, 2021, primarily as a result of the additions to the bearer plants at cost resulting from higher hectares used for standing crops.

# Intangible Assets

Intangible assets increased by  $\mathbb{P}2,987.4$  million as of April 30, 2021. On May 1, 2020, a DMPI affiliate, Dewey Sdn. Bhd., assigned to DMPI's wholly-owned subsidiary, PPMSC, various trademarks which include the "*Del Monte*" and "*Today*'s" trademarks for use in connection with packaged foods in the Philippines.

# *Receivable – net of current portion*

Receivable – net of current portion increased by  $\mathbb{P}185.0$  million, or 5,952.1%, from  $\mathbb{P}3.1$  million as of April 30, 2020 to  $\mathbb{P}188.1$  million (U.S.\$3.9 million) as of April 30, 2021, primarily as a result of the sale of buildings, warehouses and equipment which is payable in installment.

# Net retirement benefits asset

Net retirement benefits asset increased by ₱43.2 million, or 12.8%, from ₱336.7 million as of April 30, 2020 to ₱379.9 million (U.S.\$7.9 million) as of April 30, 2021, primarily as a result of decrease in present value of defined benefit retirement obligation due to higher actuarial gains and benefit payments.

# Deferred tax assets - net

Deferred tax assets – net decreased by  $\mathbb{P}0.1$  million, or 33.3%, from  $\mathbb{P}0.3$  million as of April 30, 2020 to  $\mathbb{P}0.2$  million (U.S.\$4.8 thousand) as of April 30, 2021, primarily as a result of lower timing differences particularly on allowances for expected credit losses.

# Other noncurrent assets

Other noncurrent assets decreased by P232.7 million, or 25.7%, from P903.7 million as of April 30, 2020 to P671.0 million (U.S.\$13.9 million) as of April 30, 2021 due to the security deposit that was returned by NutriAsia to the company in August 2020.

# Liabilities

DMPI's liabilities increased by ₱2,816.7 million, or 12.5%, from ₱22,489.5 million as of April 30, 2020 to ₱25,306.3 million (U.S.\$523.0 million) as of April 30, 2021 primarily as a result of the increase in long-term debt and issuance of bonds payable, as discussed below.

	As of April 30,			
—	2020	2021	2021	
—	(audited)		(unaudited)	
—	(₱)		(U.S.\$)	
—		(in millions)		
LIABILITIES				
Current liabilities				
Short-term notes payable	11,442.8	7,888.7	163.0	
Accounts payable and accrued expenses	5,042.1	5,414.9	111.9	
Current portion of:				
Long-term debt	3,000.0	_	_	
Lease liabilities	289.2	291.2	6.0	
Income tax payable	226.4	92.4	1.9	
Total current liabilities	20,000.4	13,687.3	282.9	
Noncurrent liabilities				
Long-term debt – net of current portion	—	2,980.1	61.6	
Bonds payable	_	6,389.8	132.0	
Deferred tax liabilities – net	142.0	135.4	2.8	
Lease liabilities – net of current portion	2,347.2	2,113.7	43.7	
Other noncurrent liabilities	_	_	_	
Total noncurrent liabilities	2,489.1	11,619.0	240.1	
Total liabilities	22,489.5	25,306.3	523.0	

# Current Liabilities

DMPI's current liabilities decreased by \$\P6,313.1\$ million, or \$1.6%, from \$\P20,000.4\$ million as of April 30, 2020 to \$\P13,687.3\$ million (U.S.\$282.9 million) as of April 30, 2021, primarily as a result of the decrease in short-term notes payable, as discussed below.

# Short-term notes payable

Short-term notes payable decreased by ₱3,554.1 million, or 31.1%, from ₱11,442.8 million as of April 30, 2020 to ₱7,888.7 million (U.S.\$163.0 million) as of April 30, 2021, primarily as a result of repayment of short-term loans from proceeds of the Company's bond issuance.

# Accounts payable and accrued expenses

Accounts payable and accrued expenses increased by P372.9 million, or 7.4%, from P5,042.1 million as of April 30, 2020 to P5,414.9 million (U.S.\$111.9 million) as of April 30, 2021, primarily as a result of the increase in trade payables and accrued advertising and promotions expenses.

# Current portion of long-term debt

Current portion of long-term debt as of April 30, 2021 was nil as compared to  $\mathbb{P}3,000.0$  million (U.S.\$62.0 million) as of April 30, 2020 as a result of the refinancing of the Company's long-term credit loan due in August 2020. Of the  $\mathbb{P}3,000.0$  million aggregate principal amount of the loan, the Company refinanced  $\mathbb{P}1,500.0$  million over nine equal quarterly installments with the first repayment date on August 3, 2023 and last repayment date on August 3, 2025. The remaining  $\mathbb{P}1,500.0$  million was refinanced over eight quarterly installments with the first repayment date on February 6, 2024 and last repayment date on November 6, 2025.

# Current portion of lease liabilities

Current portion of lease liabilities decreased by P2 million, or 0.7%, from P289.2 million as of April 30, 2020 to P291.2 million (U.S.\$6.0 million) as of April 30, 2021, primarily as a result of lease payments of the remaining period covered by lease contracts.

# Income tax payable

Income tax payable decreased by ₱134.0 million, or 59.2%, from ₱226.4 million as of April 30, 2020 to ₱92.4 million (U.S.\$1.9 million) as of April 30, 2021 due to the effectivity and partial effects from the implementation of CREATE.

# Noncurrent Liabilities

DMPI's noncurrent liabilities increased by ₱9,129.9 million, or 366.8%, from ₱2,489.1 million as of April 30,2020 to ₱11,619.0 million (U.S.\$240.1 million) as of April 30,2021, primarily as a result of the increase in long-term debt and issuance of bonds payable.

# *Long-term debt – net of current portion*

Long-term debt – net of current portion increased to P2,980.1 million as of April 30, 2021 from nil as of April 30, 2020, primarily as a result of the Company's availment of a long-term credit facility amounting to P3,000.0 million to replace the Company's previous long-term loan, which was due to mature in August 3, 2020.

# Bonds payable

Bonds payable increased by P6,389.8 million, or 100%, from nil as of April 30, 2020 to P6,389.8 million as of April 30, 2021 as a result of the issuance in October of 3.484% and 3.7563% Peso-denominated fixed-rate bonds due in 2023 and 2025, respectively. The bonds were assigned a rating of PRS Aaa with a stable outlook, the highest issue credit rating, by PhilRatings.

# Deferred tax liabilities – net

Deferred tax liabilities – net decreased by ₱6.6 million, or 4.6%, from ₱142.0 million as of April 30, 2020 to ₱135.4 million (U.S.\$2.8 million) as of April 30, 2021, primarily as a result of lower timing differences on accrued expenses.

# *Lease liabilities – net of current portion*

Lease liabilities – net of current portion decreased by ₱233.4 million, or 9.9%, from ₱2,347.2 million as of April 30, 2020 to ₱2,113.7 million (U.S.\$43.7 million) as of April 30, 2021, primarily as a result of payments during the lease term. Lease liabilities increased from April 30, 2019 to April 2020 due to adoption of PFRS 16, a new standard on accounting for leases.

# Liquidity and Capital Resources

# Overview

The Company's principal liquidity requirements are for both operating expenses and capital expenditures, which comprise inventory purchases, salaries and wages, overhead costs, advertising and promotion and logistics costs.

The Company's principal sources of liquidity are from internally generated cash from operations and unsecured bank loans. As of April 30, 2022, the Company's total current assets were P17,342.1 million (U.S.\$332.5 million), of which cash and cash equivalents accounted for 4.9% or P856.7 million (U.S.\$16.4 million), as compared to total current assets of P14,967.7 million as of April 30, 2021. This was against the Company's total current liabilities as of April 30, 2022 of P16,163.6 million (U.S.\$309.9 million), of which 54.3%, or P8,777.8 million (U.S.\$168.3 million), were short-term notes payable, as compared to total current liabilities of P13,687.3 million as of April 30, 2021.

The table below shows the Company's current and quick ratio for the year ended April 30, 2020, 2021, and 2022.

	As of and for the year ended April 30,				
	2020	2021	2022		
		(unaudite d)			
	(in millions	except %, ratios and	l days)		
Current ratio or working capital ratio <sup>(1)</sup>	0.8	1.1	1.1		
Quick ratio <sup>(2)</sup>	0.4	0.5	0.5		

Notes:

(1) Current ratio or working capital ratio is calculated as total current assets divided by total current liabilities.

(2) The table below sets forth the computation of the quick ratio for the years ended April 30, 2020, 2021 and 2022:

	For the years ended April 30,			
	2020	2021	202	22
		(audited) (₱)		(unaudite d) (U.S.\$)
		(in milli	ons)	
Total current assets	16,627.3	14,967.7	17,342.1	332.5
Less:				
Inventories	4,645.3	5,121.4	5,170.9	99.1
Prepaid expenses and				
other current assets	436.6	625.6	1,142.0	21.9
Biological assets	3,076.2	2,158.3	2,476.2	47.5
	8,469.2	7,062.4	8,553	164.0
Divided by: Total current				
liabilities	20,000.4	13,687.3	16,163.6	309.9
Quick ratio	0.4	0.5	0.5	0.5

As of April 30, 2022, the Company's current ratio was 1.1, ratio same as April 30, 2021. The Company's current liabilities increased due to higher short-term notes payable and accrued expenses, however, current assets, driven by increase in receivables also increased proportionately resulting to the same ratio.

As of April 30, 2021, the Company's current ratio was 1.1, versus 0.8 as of April 30, 2020, due to the comparatively larger decrease in current liabilities as of April 30, 2021 as compared to the decrease in current assets as of the same date as a result of a decrease in receivables and biological assets. The Company's current liabilities decreased as of April 30, 2020 as a result of the decrease in short-term notes payable in connection with the refinancing of the Company's long-term credit loan due in August 2020.

The Company expects an increase in its working capital requirements due to increased sales and market share expansion. Moving forward, the Company expects to fund its working capital requirements from its operating cash flows and borrowings. The Company may also, from time to time, seek other sources of funding, which may include debt or equity financing, depending on its financing needs and market conditions. In the course of conducting its business, the Company has incurred, and will continue, to incur short-term debt from banking institutions. As of April 30, 2021, the Company expects to be able to service its working capital requirements for the next 12 months from its cash flow from operations. The Company also has several unused credit lines from certain financial institutions, which it can use to service its short-term working capital requirements if needed.

#### Cash Flows

The following table sets forth the selected information from the Company's consolidated statements of cash flows for the periods indicated:

	For the years ended April 30,			
2020	2021	2022		
	(audited)	(unaudited)		

	(in millions)					
—	₽	₽	₽	U.S.\$		
Net cash flows provided by						
operating activities	5,680.5	5,093.2	9,468.5	181.5		
Net cash flows used in						
investing activities <sup>(1)</sup>	(5,932.4)	(6,618.0)	(9,226.1)	(176.9)		
Adjustment for trademark <sup>(2)</sup>		2,987.4				
Operating free cash flow <sup>(3)</sup>	_	8,183.4	—	—		
Adjusted net cash flows used						
in investing activities <sup>(4)</sup>		(9,513.2)				
Net cash flows provided by						
(used in) financing activities						
	865.7	1,363.0	396.5	7.6		
Net increase (decrease) in						
cash and cash equivalents	607.0	(166.1)	(148.2)	(2.8)		

Notes:

- (1) Net cash flows used in investing activities includes additions to bearer plants at cost recognized as property, plant and equipment in compliance with the amendments in PAS 41.
- (2) Adjustment for trademark represents the reduction in related party receivables of ₱2,987.4 million (U.S.\$61.7 million) as consideration for the acquisition of certain trademarks by the Company's wholly owned subsidiary from an affiliate in the year ended April 30, 2021.
- (3) Operating free cash flow represents net cash provided by operating activities plus the adjustment for trademark.
- (4) Adjusted net cash flows used in investing activities for the year ended April 30, 2021 is calculated as net cash flows used in investing activities for the period, less the adjustment for the acquisition of trademarks amounting to ₱2,987.4 million (U.S.\$61.7 million) and less operating free cash flow of ₱8,183.4 million (U.S.\$169.1 million).

#### Net cash flows provided by operating activities

For the year ended April 30, 2022, net cash flows provided by operating activities was P9,468.5 million (U.S.\$181.5 million), while the Company had consolidated income before income tax of P5,686.1 million (U.S.\$109.0 million). Cash generated by operating income (after adding back non-cash items and after deducting working capital changes) was P9,938.5 million (U.S.\$190.5 million). This primarily resulted from the Company's higher profit for the period and decrease in working capital as a result of a decrease in receivables during the period. The Company generated cash from interest of P58.4 million (U.S.\$1.1 million) and paid income taxes of P499.7 million (U.S.\$9.6 million) in the year ended April 30, 2022.

For the year ended April 30, 2021, net cash flows provided by operating activities was P5,093.2 million (U.S.\$105.3 million), while the Company had consolidated income before income tax of P5,518.3 million (U.S.\$114.0 million). Cash generated by operating income (after adding back non-cash items and after deducting working capital changes) was P5,935.2 million (U.S.\$122.7 million). This primarily resulted from the Company's higher profit for the period and decrease in working capital as a result of a decrease in receivables during the period, P5,601.8 million (U.S.\$115.8 million) of which were offset as consideration for the assignment of trademarks acquired by the Company's wholly owned subsidiary, PPMSC, from an affiliated entity during the period (see Note 9 to the audited consolidated financial statements included elsewhere in this report). The Company generated cash from interest of P24.1 million (U.S.\$0.5 million) and paid income taxes of P849.9 million (U.S.\$17.6 million) in the year ended April 30, 2021.

For the year ended April 30, 2020, net cash flows provided by operating activities was P5,680.5 million, while the Company had consolidated income before income tax of P4,098.2 million. Cash generated by operating income (after adding back non-cash items and after deducting working capital changes) was P6,024.9 million. This primarily resulted from the Company's higher profit for the period, which was partially offset by an increase in working capital of P4,121.9 million as a result of an increase in receivables and a decrease in payables. The Company generated cash from interest of P19.4 million and paid income taxes of P337.1 million in the year ended April 30, 2020.

*Net cash flows provided by (used in) investing activities* 

For the year ended April 30, 2022, adjusted net cash flows used in investing activities was P9,227.0 million (U.S.\$176.9 million). This cash outflow comprised of construction in progress of P647.8 million (U.S.\$12.4 million), additional machinery and equipment of P718.6 million (U.S.\$13.8 million), and additions to bearer plants of P6,785.0 million (U.S.\$130.1 million). Major items in construction in progress include installation of additional FDM 202 Line in Bugo Cannery, construction of North DC Warehouse in Marilao Bulacan and purchase of Tetra Line for Cabuyao Plant.

For the year ended April 30, 2021, adjusted net cash flows used in investing activities was P6,618.0 million (U.S.\$136.8 million). This cash outflow comprised P2,987.4 million (U.S.\$61.7 million) primarily related to the acquisition of various trademarks, which included Del Monte and Today's (see Note 9 to the audited consolidated financial statements included elsewhere in this report), construction in progress of P406.6 million (U.S.\$8.4 million), additional machinery and equipment of P165.6 million (U.S.\$3.4 million), and additions to bearer plants of P5,881.8 million (U.S.\$121.5 million). Major items in construction in progress included expenses related to the construction of certain manufacturing equipment, such as can making equipment, a production line for pineapple tidbits in stand-up pouches and a filling and seaming machine.

For the year ended April 30, 2020, net cash flows used in investing activities was P5,932.4 million. This cash outflow primarily consisted of construction in progress of P337.2 million, additional machinery and equipment of P204.9 million, additions to bearer plants of P4,950.7 million, and recognition of right-of-use assets of P151.3 million in year ended April 30, 2020. Major items in construction in progress included expenses related to the construction of certain manufacturing equipment, such as can making equipment, a production line for pineapple tidbits in stand-up pouches and a filling and seaming machine.

# Net cash flows provided by (used in) financing activities

For the year ended April 30, 2022, net cash flows provided by financing activities was ₱396.5 million (U.S.\$7.6 million). For the year ended April 30, 2021, the Company received proceeds of ₱108,189.8 million (U.S.\$2,074.3 million) from availments of Peso and U.S. dollar-denominated bank loans and paid out a corresponding ₱107,355.1 million (U.S.\$2,058.3 million) for the same.

For the year ended April 30, 2021, net cash flows provided by financing activities was ₱1,363.0 million (U.S.\$28.2 million). For the year ended April 30, 2021, the Company received proceeds of ₱146,343.4 million (U.S.\$3,024.2 million) from availments of Peso and U.S. dollar-denominated bank loans and paid out a corresponding ₱149,891.4 million (U.S.\$3,097.6 million) for the same.

For the year ended April 30, 2020, net cash flows provided by financing activities was P865.7 million. For the year ended April 30, 2020, the Company received proceeds of P161,839.1 million from availments of Peso and U.S. dollar-denominated bank loans and paid out a corresponding P160,206.1 million for the same.

# Capital Expenditures

Pursuant to its business expansion, the Company has invested and expects to continue to allocate a significant amount of its resources to capital expenditures to improve and expand its operations, reduce costs and maintain its existing equipment and facilities, including through investments related to the expansion of fresh packing and Mindanao production capacity, among other things.

The table below sets forth certain components of the Company's additions to property, plant and equipment excluding right-of-use assets for the periods indicated:

			For the	years ended A	April 30,		
	2	020	20	021		2022	
	(audited)	(unaudite d)	(audited)	(unaudited)	(audited)	(unau	dited)
			(in m	illions, excep	ot %)		
	₽	% of total	₽	% of total	₽	U.S.\$	% of total
Machinery and equipment	204.9	3.6	165.6	2.5	718.6	13.8	8.5

	For the years ended April 30,						
	2	020	20	021		2022	
	(audited)	(unaudited)	(audited)	(unaudited)	(audite d)	(unau	dited)
			(in m	illions, excep	ot %)		
	₽	% of total	₽	% of total	₽	U.S.\$	% of total
Buildings and improvements	44.8	0.8	29.2	0.4	23.7	0.5	0.3
Leasehold improvements	80.6	1.4	179.2	2.7	321.6	6.2	3.8
Construction in progress	337.2	6.0	406.6	6.1	647.8	12.4	7.6
Bearer plants at cost <sup>(1)</sup>	4950.7	88.1	5,881.8	88.3	6,785.0	130.1	79.9
Total	5,618.1	100.0	6,662.4	100.0	8,496.7	163.0	100.0

Notes:

- (1) Bearer plants at cost are calculated as additions to bearer plants at cost for the period less capitalizable borrowing cost. The Company adopted the amendments in PAS 41. The amendments change the accounting requirements for biological assets that meet the definition of bearer plants. Under the amendments, biological assets that meet the definition of bearer plants will no longer be within the scope of PAS 41. Instead, PAS 16 will apply.
- (2) In the year ended April 30, 2020, the Company, as lessee, adopted PFRS 16 on its leases which sets forth that at the commencement date of a lease, a lessee will recognize a liability to make lease payments (i.e., the lease liability) and an asset representing the right to use the underlying asset during the lease term (i.e., the right-of-use asset). Lessees will be required to separately recognize the interest expense on the lease liability and the depreciation expense on the right-of-use asset. The Company adopted PFRS 16 using the modified retrospective approach upon adoption of PFRS 16 in 2020 and elected to apply the standard to contracts that were previously identified as leases applying PAS 17 and Philippine Interpretation IFRIC-4.

Capital expenditures for the next three years are attributable to factory equipment acquisitions and replacement of farm equipment asset enhancement/modification.

The following table sets out the Company's planned and estimated future capital expenditures (excluding capital expenditure related to bearer plants) based on approved budgets and executable contracts:

	For the year ended April 30,			
	2023	2024	2025	
-	(u	naudited, estimated)		
		(₱ in millions)		
Uncommitted amounts approved by the Board	786.2	547.5	420.4	
Commitments in respect of contracts made	—	—		
Total	786.2	547.5	420.4	

Uncommitted amounts represent the total expected amount of capital spending for the period with no purchase order yet and not yet contracted while the commitments in respect of contracts made pertain to the expected cost of materials and services both delivered and served and still to be delivered and to be served based on purchase orders or contracts with suppliers.

The Company expects to incur capital expenditures of up to an aggregate of approximately ₱1,460.7 million for the year ended April 30, 2022, primarily for supporting growth and capacity expansion, driving automation and cost efficiency, enhancing quality control, safety and compliance across the Company's facilities, and replacing and overhauling existing assets. Other than ordinary course research and development, there are no product research and development projects that form part of the Company's 12-month plan of operation. The Company expects to source the funds necessary to support its estimated capital expenditure requirements for the next three years from operating cash flows, retained earnings and debt financing, subject to market conditions.

These expected amounts reflects the Company's estimates and strategy as of April 30, 2022. The capital expenditures may change as projects are reviewed, or contracts are entered into and are subject to various factors, including market

conditions, the general state of the Philippine economy, the operating performance and cash flow of the Company and its ability to obtain financing on terms satisfactory to management.

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# **Contractual Obligations and Commitments**

The following table sets forth the Company's contractual obligations and commitments as of April 30, 2022.

	Total	Year ending April 30, 2023	Years ending April 30, 2024 and beyond
Short-term notes payable	8,777.8	8,777.8	
Long-term debt	2,985.6	(14.4)	3,000.0
Bonds payable	6,422.4	(56.1)	6,478.5
Accounts payable and accrued expenses	6,792.2	6,792.2	_
Income tax payable	121.2	121.2	
Lease liabilities (current and non-current) – upon adoption of PFRS 16	2,871.0	472.5	2,398.5
Rentals and lease commitments	5,319.6	817.0	4,502.6
Total	33,289.8	16,910.2	13,981.1

The Company's short-term interest-bearing loans and borrowings consist of U.S. dollar-denominated unsecured notes payable in original currency amounting to U.S.\$55.7 million (₱2,897.8 million) as of April 30, 2022. The loans bear interest at 1.85% to 2.0% and usually mature after 28 to 90 days.

Trade payables are non-interest-bearing and are normally settled on 30- to 60-day terms.

Income tax payable consists of current tax liability and deferred tax liability. Current tax is the expected tax payable or receivable on the taxable income or loss for the period, using tax rates enacted or substantively enacted by the end of the reporting date, and any adjustment to tax payable in respect of previous years. Deferred tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

Based on existing agreements, the future minimum rental commitments as of April 30, 2022 for all non-cancellable long-term leases of real property, equipment and grower agreements amounted to ₱5,319.6 million (U.S.\$102 million).

The Company has unsecured lines of credit with local banks amounting to P26,043.4 million (U.S.\$499.3 million) as of April 30, 2022. The Company can draw on these credit lines for its working capital and capital expenditure needs.

# Covenant Compliance

Certain of the Company's unsecured bank loan agreements contain covenants that are typical of such facilities, such as financial covenants relating to required interest cover and debt-to-equity ratios.

The Company's loan agreements require that the Company maintain a debt service coverage ratio of at least 1.2x and a debt-to-equity ratio not exceeding 2.5x. For the years ended April 30, 2020, 2021 and 2022, the Company was in compliance with the covenants stipulated in the loan agreement.

Any failure by the Company to comply with its financial covenants could constitute an event of default, if irremediable or if remediable but not remedied during the applicable grace period. Upon the occurrence of an event of default, in respect of the Company's bonds, the principal of the bonds together with all accrued and unpaid interest shall be due and payable, and in respect of the Company's loans, the lenders may terminate the commitment, accelerate debt repayment, and declare the entire unpaid principal amount of the loan, all interest accrued and unpaid and all other amounts payable to be due and payable.

## **Off-Balance Sheet Arrangements**

As of April 30, 2022, the Company was not a financial guarantor of the obligations of any unconsolidated entity. As of April 30, 2022, the Company had future rental commitments for all non-cancellable long-term leases of real property, equipment and grower agreements based on existing agreements.

#### **Key Performance Indicators**

The following are the key performance indicators that the Company uses to track its profitability, leverage and insolvency, which are integral aspects of the Company's performance and financial position.

	As of and for the year ended April 30,		
—	2020	2021	2022
	(unaudite d)		
Profitability			
Gross profit margin <sup>(1)</sup>	26.7%	30.1%	29.6%
EBIT margin <sup>(2)(3)</sup>	14.6%	17.8%	17.0%
Net revenue growth <sup>(4)</sup>	11.0%	8.0%	6.1%
Financial Leverage			
Debt-to-equity ratio <sup>(5)</sup>	2.0	2.4	2.1
Solvency			
Current ratio or working capital			
ratio <sup>(6)</sup>	0.8	1.1	1.1

Notes:

(1) Gross profit margin is calculated as gross income divided by revenues.

(2) The table below sets forth the computation of EBIT for the years ended April 30, 2020, 2021 and 2022:

	For the years ended April 30,			
	2020	2021	202	2
		(audited)		(unaudited)
		(₱)		(U.S.\$)
		(in millions)	)	
Net income	3,473.6	4,616.2	4,893.8	93.8
Non-controlling interest	0.1	0.0	0.0	0
Interest expense	589.7	647.6	605.0	11.6
Interest income	(19.2)	(24.1)	(60.9)	(1.2)
Income tax expense	624.6	902.2	792.3	15.2
EB IT	4,668.7	6,142.0	6,230.3	119.4

(3) EBIT margin is calculated as EBIT divided by revenues, where EBIT is calculated as set out in note 3 above.

(4) Net revenue growth is calculated as current period revenues less prior period revenues, divided by prior period revenues.

(5) Debt-to-equity ratio is calculated as total liabilities divided by total equity, where total liabilities is composed of notes payable (short-term and long-term), accounts payable and accrued expenses, lease liabilities (current and non-current), income tax payable, deferred tax liabilities and other noncurrent liabilities.

(6) Current ratio or working capital ratio is calculated as total current assets divided by total current liabilities.

# Item 7. Financial Statements (FS) and Other Documents required to be filed with the FS under SRC Rule 68, as Amended

The FY 2021 Audited Financial Statements of the Company is attached hereto as Annex "A". The additional components of the FS are hereto attached as follows:

Index to Supplementary Schedules

Tabular schedule of standards and interpretations as of reporting date, and a Map of the group of companies showing the relationships between and among the company and its ultimate parent company, middle parent, subsidiaries or co- subsidiaries, and associates

#### Item 8. Independent Public Accountant and External Audit Fees

SGV & Co., a member firm of Ernst & Young Global Limited, has audited the Company's consolidated financial statements as of and for the years ended April 30, 2020, 2021 and 2022, in accordance with Philippine Standards on Auditing.

SGV & Co. has acted as the Company's external auditor since May 2015. Erwin A. Paigma serves as the current audit partner while Johnny F. Ang had served as such since 2019 until 2021. The Company has not had any material disagreements on accounting and financial disclosures with its current external auditor for the same periods or any subsequent interim period. SGV & Co. has neither shareholdings in the Company nor any right, whether legally enforceable or not, to nominate persons or to subscribe for the securities in the Company. SGV & Co. will not receive any direct or indirect interest in the Company or its securities (including options, warrants or rights thereto) pursuant to or in connection with the initial public offering. The foregoing is in accordance with the Code of Ethics for Professional Accountants in the Philippines set by the Board of Accountancy and approved by the Professional Regulation Commission.

The following table sets out the aggregate fees for the years ended April 30, 2020, 2021 and 2022 for professional services rendered by SGV & Co. to the Company, excluding fees directly related to the initial public offering.

	For the year ended April 30,		
	2020 2021		2022
	(₱ in millions)		
Audit fees <sup>(1)</sup>	3.5	7.2	5.0
Other fees <sup>(2)</sup>	1.8	3.1	
Tax fees <sup>(3)</sup>	0.2	_	0.5
Total	5.5	10.3	5.5

Notes:

(1) Audit fees includes the audit of annual financial statements, and services that are normally provided by the independent auditor in connection with statutory and regulatory filings or engagements for those calendar years.

(2) Other fees includes forensic services, royalty expense audit and advice in relation to IFRS 16.

(3) Tax fees includes tax advisory services provided by the independent auditor.

The fees presented above include out-of-pocket expenses incidental to the independent auditors' work, the amounts of which do not exceed 15% of the agreed-upon engagement fees.

In relation to the audit of the Company's annual financial statements, pursuant to the Company's Manual on Corporate Governance, the Audit and Risk Committee shall, among other activities: (a) review significant financial reporting issues so as to ensure the integrity of the Company's financial statements and any announcements relating to the Company's financial performance; (b) review and report to the Board of Directors the adequacy and effectiveness of the Company's internal controls and internal audit function; (c) review the scope and results of the external audit, and the independence and objectivity of the external auditors; (d) make recommendations to the Board on the appointment, re-appointment and removal of the external auditors, including the remuneration and terms of engagement of the external auditors; and (e) meet with the Company's external auditor and with the head of the Internal Audit department without the presence of Management at least once a year.

# Part III – CONTROL AND COMPENSATION INFORMATION

#### Item 9. Directors and Executive Officers of the Registrant

## **Board of Directors**

The overall management and supervision of the Company, including the exercise of corporate powers and the conduct of the business of the Company, are undertaken by the Board of Directors.

Pursuant to the Company's amended articles of incorporation, its Board of Directors shall consist of seven members. The table below sets forth the members of the Company's Board of Directors as of April 30, 2022:

Name	Age	Nationality	Position
Rolando C. Gapud	80	Filipino	Chairman of the Board
Joselito D. Campos, Jr.	71	Filipino	Director
Edgardo M. Cruz, Jr.	67	Filipino	Director
Emil Q. Javier	81	Filipino	Independent Director
Corazon S. De La Paz-Bernardo	81	Filipino	Independent Director
Jose T. Pardo	83	Filipino	Independent Director
Godfrey E. Scotchbrook	76	British	Independent Director

The following is a brief description of the business experience of the Company's Board of Directors for the past five years.

**Mr. Rolando C. Gapud**, 80, Filipino, is the Director and Chairman of the Board, a position he has held since April 2018. Mr. Gapud has over 45 years of experience in banking, finance and general management, having worked as the Chief Executive Officer of several Philippine companies, notably Security Bank and Trust Company, Oriental Petroleum and Minerals Corp and Greenfield Development Corp. He is Executive Chairman of DMPL, the indirect parent company of DMPI. He was also the Chief Operating Officer of the joint venture operations of Bankers Trust and American Express in the Philippines. He has served in the Boards of various major Philippine Companies, including the Development Bank of the Philippines, the development finance arm of the Philippine Government. Mr. Gapud is the Chairman of the Board of Del Monte Foods, Inc, DMPL's U.S. subsidiary. He is also a Director of FieldFresh Foods Private Ltd, a joint venture of DMPL with the Bharti Group of India. He holds a Master of Science in Industrial Management degree from the Massachusetts Institute of Technology. He is a member of the Asian Executive Board of the Sloan School in MIT and the Board of Governors of the Asia School of Business, a joint venture between the Sloan School of MIT and Bank Negara, the Central Bank of Malaysia.

Mr. Joselito D. Campos, Jr., 71, Filipino, is a Director and the Chief Executive Officer of the Company. Mr. Campos is also Managing Director and Chief Executive Officer of DMPL, the indirect parent company of DMPI. Mr. Campos is Chairman of Nutri-Asia Inc., a major food company in the Philippines and an affiliate and indirect minority shareholder of DMPI. He is also Chairman of Fort Bonifacio Development Corporation and Avala-Greenfield Development Corporation, two major Philippine property developers. He is a Director of San Miguel Corporation, one of the largest and oldest business conglomerates in the Philippines. Mr. Campos is a Director and the Vice Chairman of the Board of DMFI, an affiliate of the Company. He is also a Director of FieldFresh Foods Private Ltd, a joint venture of DMPL with the Bharti Group of India. He was formerly Chairman and Chief Executive Officer of United Laboratories, Inc. ("Unilab") and its regional subsidiaries and affiliates. Unilab is the Philippines' largest pharmaceutical company with substantial operations in the Asian region. Mr. Campos is the Consul General in the Philippines for the Republic of Seychelles. He is also Chairman of the Metropolitan Museum of Manila, Bonifacio Arts Foundation Inc., The Mind Museum and the Del Monte Foundation, Inc. He is a Trustee and Global Council Member of the Asia Society in the Philippines; a Trustee of the Philippines-China Business Council and the Philippine Center for Entrepreneurship; a National Advisory Council Member of the World Wildlife Fund-Philippines; and a Director of the Philippine Eagle Conservation Program Foundation, Inc. Mr. Campos holds an MBA from Cornell University.

**Mr. Edgardo M. Cruz, Jr.**, 66, Filipino, is a Director and the Assistant Corporate Secretary of the Company. Mr. Cruz is a member of the Board and Corporate Secretary of Nutri-Asia Inc. and a Director of both DMPL and DMFI, the indirect parent company and affiliate of DMPI, respectively. He is the Chairman of the Board of Bonifacio Gas Corporation, Bonifacio Water Corporation and Bonifacio Transport Corporation. He is a member of the Board of Evergreen Holdings Inc., Fort Bonifacio Development Corporation and the BG Group of Companies. He is also a Board member and Chief Financial Officer of Bonifacio Land Corporation. He sits on the Boards of Ayala Greenfield Development Corporation and Ayala Greenfield Golf and Leisure Club Inc. He is a member of the Board of Trustees of Bonifacio Arts Foundation Inc., The Mind Museum, and the Del Monte Foundation, Inc. Mr. Cruz earned his MBA degree from the Asian Institute of Management after graduating from De La Salle University. He is a Certified Public Accountant.

**Dr. Emil Q. Javier**, 81, Filipino, is an Independent Director of the Company and a director of the Company. Dr. Javier is a Filipino agronomist with a broad understanding of developing country agriculture. He was the first and only developing country scientist to Chair the Technical Advisory Committee of the prestigious Consultative Group for International Agricultural Research, a global consortium led by the World Bank and the Food and Agriculture Organization of the United Nations. He was Director General of the Asian Vegetable Research and Development Center based in Taiwan and has served as Chairman of the Board of International Rice Research Institute, and as Chairman and Acting Director of the Southeast Asian Regional Center for Graduate Study and Research in Agriculture. In the Philippines at various periods, he had been President of the University of the Philippines, Minister for Science and Technology and President of the National Academy of Science and Technology, Philippines. In August 2019, he was declared a National Scientist, the highest honor conferred by the President of the Philippines to a Filipino in the field of science and technology. Dr Javier is an Independent Director of DMPL and of Del Monte Foods, Inc, DMPL's U.S. subsidiary. He is also an Independent Director of Philippine-listed Centro Escolar University of Illinois. He completed his bachelor's degree in agriculture at the University of the Philippines at Los Baños.

Ms. Corazon S. De La Paz-Bernardo, 80, Filipino, is an Independent Director of the Company. Ms. De La Paz-Bernardo is also an Independent Director of the following publicly listed companies: Phinma Education Holdings, Inc., D&L Industries, Republic Glass Holdings Corporation and Roxas & Co. She is Adviser to the Board and the Board Audit Committee of BDO Unibank, Inc., and Adviser to the Board Audit Committee of PLDT; Trustee of Miriam College, University of the East, UE Ramon Magsaysay Memorial Medical Center, Philippine Business for Education, Laura Vicuna Foundation for Street Children, Vice Chairperson of Jaime V. Ongpin Foundation, Inc. and the Stockholders Association of the Philippines, Chairman of Jaime V. Ongpin Microfinance Foundation, and Trustee/Treasurer of MFI Polytechnic Institute, Inc. She was Chairman and Senior Partner of then Joaquin Cunanan & Co. (Price Waterhouse Philippines) from 1981 to 2001 and a member of the board of Price Waterhouse World Firm from 1992 to 1995. She was a Director of San Miguel Corporation, PLDT, Philex Mining, among others, from 2001 to 2008, Ayala Land (2006-April 2010), Chairman of the Board of Equitable PCI Bank (2006-2007), and Vice Chairman of Banco de Oro (BDO, Inc.) (2007-2012). She was President of the Social Security System from 2001 to 2008 and of the Geneva-based International Social Security Association from 2004 to 2010 and is currently its Honorary President. She had served as National President of the Philippine Institute of CPAs, the Management Association of the Philippines, the Financial Executive Institute of the Philippines, Cornell Club of the Philippines, The Outstanding Women in the Nation's Service, and the Philippine Fulbright Scholars Association. She is an awardee of The Outstanding Filipino in Public Accounting, and Outstanding Professional in Public Accounting by the Professional Regulatory Commission. She graduated Magna Cum Laude at the University of the East and ranked first place in the 1960 Certified Public Accountants Board Examination. She holds a Master of Business Administration degree from Cornell University in New York as a Fulbright grantee and University of the East Scholar. She is a life member of the Cornell University Council. She was conferred the degree of Doctor of Humanities (H.D.) honoris causa by the University of the Cordilleras (Baguio City) in 2017.

Mr. Jose T. Pardo, 82, Filipino, is an Independent Director of the Company. Mr. Pardo is also the Chairman and Independent Director of The Philippine Stock Exchange, Inc., Securities Clearing Corporation of the Philippines, Philippine Seven Corporation, Philippine Savings Bank, and Bank of Commerce. He is also Chairman of the Council of Business Leaders of Employers Confederation of the Philippines and Philippine Chamber of Commerce, Inc. He is an Independent Director of JG Summit Holdings, Inc., National Grid Corporation of the Philippines, ZNN Radio Veritas, Synergy Grid and Development Philippines, Inc., League One Finance and Leasing Corporation, Monte Oro Grid Resources Corporation, and Araneta Hotels, Inc. Mr. Pardo has held various positions in the government including Secretary of the Department of Finance (2000-2001) and Secretary of the Department of Trade and Industry (1998-2000). Mr. Pardo also served as the Chairman of the Foundation for Crime Prevention, Assumption College, Wenphil Corporation (Wendy's Philippines), Asian Holdings Corporation, OOCC General Construction Corp., and ABC Development Corporation. He also served as Co-Chairman of De La Salle Philippines, Inc. and EDSA People Power Commission. He was also a Director for San Miguel Purefoods, Inc., Metropolitan Bank Trust Company, Mabuhay Philippine Satellite Corporation, and Coca-Cola Bottlers Philippines, Inc., and the President of the Land and Housing Development Corp. and Philippine Seven Corporation. Mr. Pardo obtained his Bachelor of Science in Commerce, major in Accounting, and his Master's Degree in Business Administration from De La Salle University in Manila. In February 2018, he was conferred an Honorary Doctorate in Finance by the same university.

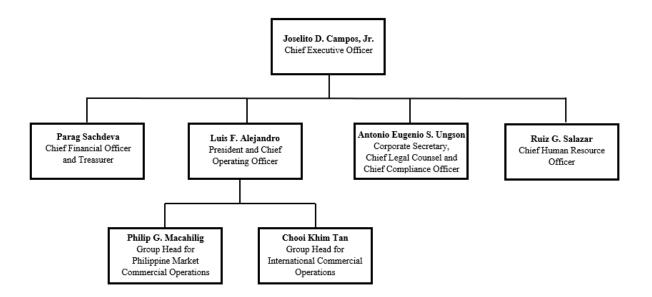
**Mr. Godfrey E. Scotchbrook**, 76, British, is an Independent Director of the Company and an independent director of DMPL. Mr. Scotchbrook is an independent practitioner in corporate communications, issues management and investor relations with more than 50 years of experience in Asia. In 1990, he founded Scotchbrook Communications and his prior appointments included being an executive director of the then publicly listed Shui On Group. Mr. Scotchbrook is also an Independent Director of Boustead Singapore Ltd, a Non-Executive Director of Hong Kong-listed Convenience Retail Asia, and a Director of DMPL and DMFI. He is a Fellow of the Hong Kong Management Association and also of the British Chartered Institute of Public Relations. Mr. Scotchbrook earned his DipCam PR having studied Media and Communications at City University, London.

#### Senior Management

The table below sets forth the Company's senior management as of the date:

Name	Age	Nationality	Position
Joselito D. Campos, Jr.	71	Filipino	Chief Executive Officer
Luis F. Alejandro 68 Filipino			President and Chief Operating Officer
Parag Sachdeva	52	Indian	Chief Financial Officer and Treasurer
Antonio Eugenio S. Ungson	50	Filipino	Corporate Secretary, Chief Legal Counsel and
			Chief Compliance Officer
Ruiz G. Salazar	58	Filipino	Chief Human Resource Officer
Philip G. Macahilig	52	Filipino	Group Head for Philippine Market Commercial
			Operations
Chooi Khim Tan	61	Malaysian	Group Head for International Commercial
			Operations

The senior management reporting structure is set out below:



The following is a brief description of the business experience of the Company's senior management for the past five years.

Mr. Joselito D. Campos, Jr., see page 38 of this report.

Mr. Luis F. Alejandro, 68, Filipino, is the President and Chief Operating Officer of the Company. Mr. Alejandro has over 30 years of experience in consumer product operations and management. He started his career with Procter &

Gamble where he spent 15 years in Brand Management before joining Kraft Foods Philippines Inc. as President and General Manager. Later, he became President and Chief Operating Officer of Southeast Asia Food Inc. and Heinz UFC Philippines, Inc., two leading consumer packaged condiment businesses, which have since been assumed by Nutri-Asia Inc. He then became President and Chief Operating Officer of ABS-CBN Broadcasting Corporation, a leading media conglomerate in the Philippines. As a reflection of the importance of the Philippines operations and his immense contributions to the DMPL Group, Mr. Alejandro also concurrently holds the title the Chief Operating Officer of DMPL, the indirect parent company of DMPI, and is a Director of DMFI, an affiliate of the Company. He is also a Director of FieldFresh Foods Private Ltd, a joint venture of DMPL with the Bharti Group of India. He holds a Bachelor's degree in Economics from the Ateneo de Manila University and an MBA from the Asian Institute of Management.

**Mr. Parag Sachdeva**, 52, Indian, is the Company's Chief Financial Officer and Treasurer. Mr. Parag Sachdeva has more than 20 years of management and finance experience spanning planning and controllership, performance management, mergers and acquisitions, treasury, IT and human resources. Mr. Sachdeva is also the Chief Financial Officer of DMPL, the indirect parent company of DMPI. Mr. Sachdeva is also concurrently serving as the Chief Operating Officer of DMFI in a temporary capacity until a suitable replacement is appointed. Before joining the Company, he was with Carlsberg Asia for more than a year and supported efficiency and effectiveness programs across Asia and Africa regions. Prior to Carlsberg, he was with H.J. Heinz Company for 20 years and held leadership positions in Asia Pacific regions in finance, IT and human resources. Mr. Sachdeva graduated from the Aligarh Muslim University in India, Major in Accounting and Economics. He also has an MBA degree, Major in Finance from the same university.

**Mr. Antonio E. S. Ungson**, 50, Filipino, is the Corporate Secretary, Chief Legal Counsel and Chief Compliance Officer of Officer of the Company. Mr. Antonio E. S. Ungson is also the Chief Legal Counsel and Chief Compliance Officer of DMPL, the Company's indirect parent company. He has been the Head of the Legal Department of DMPI since March 2007. Prior to joining the Company in 2006, Mr. Ungson was a Senior Associate in SyCip Salazar Hernandez & Gatmaitan in Manila, where he served various clients for eight years in assignments consisting mainly of corporate and transactional work, including mergers and acquisitions, securities and government infrastructure projects. He also performed litigation work and company secretarial services. Mr. Ungson was a lecturer on Obligations and Contracts and Business Law at the Ateneo de Manila University Loyola School of Management. He obtained his MBA from Kellogg HKUST, his Bachelor of Laws from the University of the Philippines College of Law, and his undergraduate degree in Economics, *cum laude* and with a Departmental award at the Ateneo de Manila University.

**Mr. Ruiz G. Salazar**, 58, Filipino, is the Company's Chief Human Resource Officer. He is also the Chief Human Resource Officer of DMPL, the indirect parent company of DMPI. Mr. Ruiz G Salazar is a Human Resources and Organization Development Leader with over 25 years of professional career focused on delivering strategic and effective solutions as a value-driven partner to business, most of which was spent with Johnson & Johnson (J&J). He was Regional Human Resources Director of J&J Asia Pacific, where he was responsible for talent management, organization transformation, succession pipelining and capability development covering mostly J&J's Consumer Division across the region. Prior to J&J, he was also Group Head – Human Resources and Organization Development of NutriAsia Food, Inc. Mr. Salazar completed the J&J's Senior Management Program at the Asian Institute of Management in 1996, and the J&J's Advanced Management Program at the University of California in 1995. He obtained his Bachelor of Arts degree (Major in Economics) from the University of Santo Tomas.

**Mr. Philip G. Macahilig**, 52, Filipino, is the Group Head for Philippine Market Commercial Operations. Mr. Philip G. Macahilig previously served as Group Head of DMPI's Customer Development Group, from 2006 to 2012. Afterwards, he established Ocean Skipjack Distribution, Inc. (distributor of Century Tuna) and served as the General Manager of the same from 2012 to 2015. In 2015, he joined San Miguel Corporation as its National Sales Manager, and eventually its National Sales and Distribution Manager, before rejoining DMPI as the Group Head for Philippine Market Commercial Operations in May 2019. Prior to joining DMPI in 2006, he was the National Sales Manager of Mead Johnson Nutrition. Mr. Macahilig obtained his bachelor's degree in Business Management, Marketing and Related Support Services from Ateneo de Manila University.

**Ms. Chooi Khim Tan**, 61, Malaysian, is the Group Head for International Commercial Operations. Ms. Tan has been the General Manager of S&W Fine Foods since September 2009. Prior to joining the DMPL Group, she was with the Sara Lee organization, serving as Marketing Director of Sara Lee Malaysia from 1999 to 2003, General Manager of Sara Lee Thailand Ltd from 2003 to 2008, and President of Sara Lee Malaysia, Singapore, and Vietnam from 2008 to

2009. She has also worked for Unilever Malaysia in various capacities from 1987 to 1999. Ms. Tan obtained her bachelor of science degree in Chemistry from Cumberland College in Kentucky, USA and a master of science degree in Chemistry from Purdue University in Indiana, USA.

#### Significant Employees

The Board of Directors and the senior management of the Company have been an integral part of its success. Their knowledge, experience, business relationships and expertise greatly contribute to the Company's operating efficiency and financial performance.

The Company maintains that it considers the collective efforts of the Board of Directors and all of its employees as instrumental to its overall success. The business of the Company is not dependent on any individual person. No employee is indispensable in the organization. The Company has institutionalized through documentation, its processes and training to ensure continuity and scalability in the business without relying on any particular employee.

#### Family Relationships

As of April 30, 2022, there are no family relationships (by consanguinity or affinity up to the fourth civil degree) among directors and executive officers that are known to the Company.

## Involvement in Certain Legal Proceedings

Except as set out below, the Company is not aware of the occurrence of any of the following events during the past five years, which events may be considered material to an evaluation of the ability or integrity of any director, any nominee for election as director, executive officer, underwriter or control person of the registrant:

- Any bankruptcy petition filed by or against any business of which such person was a general partner or executive officer either at the time of the bankruptcy or within two years prior to that time;
- Any conviction by final judgment, including the nature of the offense, in a criminal proceeding, domestic or foreign, or being subject to a pending criminal proceeding, domestic or foreign, excluding traffic violations and other minor offenses;
- Being subject to any order, judgment, or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending or otherwise limiting his involvement in any type of business, securities, commodities or banking activities; and
- Being found by a domestic or foreign court of competent jurisdiction (in a civil action), the Commission or comparable foreign body, or a domestic or foreign exchange or other organized trading market or self-regulatory organization, to have violated a securities or commodities law or regulation, and the judgment has not been reversed, suspended, or vacated.

Mr. Luis F. Alejandro, the Company's President and Chief Operating Officer, is not involved in any criminal proceeding, or bankruptcy and insolvency investigation, except for the libel case filed 11 years ago by GMA Network, Inc. against ABS-CBN Broadcasting Corp. ("ABS-CBN"), Mr. Alejandro was impleaded as co-accused in his capacity as then President and Chief Operating Officer of ABS-CBN, together with other officers and employees. The prosecution has completed its presentation of evidence and has filed its formal offer of evidence, while the accused has filed a motion for leave to file demurrer to evidence. This case remains pending as of April 30, 2022.

# Item 10. Compensation of Directors and Executive Officers

The aggregate compensation paid or incurred during the last three fiscal years to the President and Chief Executive Officer and four other most highly compensated executive officers and all other officers and directors (as a group) of the Company are as follows:

Name and Position	Year ended April 30,	Salary (₱ in millions)	Bonus (₱ in millions)
	2022	70.2	14.7
Chief Executive Officer and four most highly compensated executive officers <sup>(1)</sup>	2021	67.0	9.6
	2020	62.4	7.2
	2022	129.6	38.2
All other officers and directors as a group unnamed	2021	131.5	25.9
	2020	141.6	12.7

Note:

#### Standard Arrangement

Other than directors' fees or payment of reasonable per diem as may be determined by the Board for every meeting, there are no standard arrangements pursuant to which the directors of the Company are compensated, or are to be compensated, directly or indirectly, for any services provided as a director for the last completed fiscal year and the ensuing year.

#### Other arrangements

There are no arrangements pursuant to which any of the Company's directors is compensated, or are to be compensated, directly or indirectly, for any service provided as a director.

#### Warrants and Options

There are no outstanding warrants or options held by the directors and executive officers of the Company in respect of the shares of the Company.

#### Employment Contracts and Termination of Employment and Change-in-Control Arrangements

There are no arrangements for compensation to be received from the Company in the event of a resignation or termination of the executive officer's employment, or a change of control of the Company. The Company, however, provides retirement benefits to qualified employees, including the senior management.

#### Item 11.Security Ownership of Certain Beneficial Owners and Management

The table below sets out the security ownership of DMPI's shareholder of more than 5.0% of the Company's voting securities as of April 30, 2022:

Title of Class	Name and Address of Record Owner; Relationship with Company; and Authorized Representative	Name of Beneficial Owner and Relationship with Record Owner	Citizenship	No. of Common Shares Held	% of Total Outstanding
Common Shares	Central American Resources, Inc.; c/o PH Arifa, 9 <sup>th</sup> and 10 <sup>th</sup> Floors, West Boulevard, Santa Maria Business District, Panama, Republic of Panama;	Resources, Inc. is the beneficial and record	Panamanian	2,433,668,397	87%

<sup>(1)</sup> The Chief Executive Officer and executive officers of the Company are as follows: Joselito D. Campos, Jr. – President and Chief Executive Officer; Luis F. Alejandro – President and Chief Operating Officer; Ruiz G. Salazar – Chief Human Resource Officer; Antonio Eugenio S. Ungson – Chief Legal Counsel and Chief Compliance Officer; and Philip G. Macahilig – Group Head for Philippine Market Commercial Operations.

	Stockholder; Mr. Joselito D. Campos, Jr.				
Common Shares	SEA Diner Holdings (S) Pte. Ltd.; 77 Robinson Road, #33- 00, Robinson 77, Singapore, 068896; Stockholder; Mr. Tang Edmund Koon Kay	Pte. Ltd. is the beneficial and record owner of the	Singaporean	363,651,600	13%

The table below sets forth the security ownership of the Company's directors and executive officers as of April 30, 2022:

		No. of Shares	Held and Nature		
Title of Class	Name of Beneficial Owner	of Benefic	ial Ownership	<b>Citize nship</b>	Percent of Class
Common	Rolando C. Gapud	1	Direct	Filipino	0%
Common	Joselito D. Campos, Jr.	1	Direct	Filipino	0%
Common	Edgardo M. Cruz, Jr.	1	Direct	Filipino	0%
Common	Emil Q. Javier	1	Direct	Filipino	0%
Common	Corazon S. De La Paz-Bernardo	1	Direct	Filipino	0%
Common	Jose T. Pardo	1	Direct	Filipino	0%
Common	Godfrey E. Scotchbrook	1	Direct	British	0%

(a) Voting Trust Holders of 5% or more

There are no persons holding more than 5.0% of a class of shares of the Company under a voting trust or similar agreement as of end of fiscal year.

(b) Changes in Control

There are no arrangements which may result in a change in control of the Company.

#### Item 12. Certain Relationships and Related Transactions

DMPI, in the ordinary course of business, engages in various transactions with related parties and affiliates principally consisting of purchases and sales of products and services, intellectual property licensing and leases of property. DMPI's policy with respect to related party transactions is to ensure that these transactions are (i) carried out on an arm's length basis and on standard commercial terms, consistent with the Company's usual business practices and policies; and (ii) will not be prejudicial to the interests of the Company and its minority shareholders. All related party transactions will be subject to the review and approval of the Audit and Risk Committee, the Board and the shareholders, depending on the amounts involved. The Company also complies with the board and shareholder voting mechanisms provided under the Revised Philippine Corporation Code and the relevant regulations of the Philippine SEC for related party transactions. In the case of interlocking directors, directors on the Board and on the Audit and Risk Committee who are interested in the transactions to be approved are required to abstain from voting thereon.

The Company believes that each of its related party transactions is beneficial to DMPI as such transactions enable the Company to capitalize on the know-how and experience of its affiliates' respective management teams and employees, and the intellectual property held by, and distribution network of, entities within the wider DMPL Group, and to achieve synergies as a result of shared procurement and specialized production. Accordingly, the Company believes that its transactions with related parties are not prejudicial to interests of minority shareholders.

For further information on the Company's related party transactions, see Note 31 of the Company's audited consolidated financial statements as of and for the years ended April 30, 2020, 2021 and 2022.

A summary of the amount of the transactions entered into by the Company with related parties for the year ended April 30, 2022 and the outstanding balance due from or to related parties as of April 30, 2022 are set out below. All outstanding balances with these related parties are due to be settled within 12 months of the reporting date. None of the balance is secured.

			Outstanding from (due to) 1	
	Amount of tra		as	
	the year ended	April 30, 2022	April 3	0, 2022
	<u>₽</u>	U.S.\$	₽	<b>U.S.</b> \$
	(audite d)	(unaudited)	(audite d)	(unaudited)
		(in mi	llions)	
Nutri-Asia, Inc.				
Sales	0.6	0.0	2.0	0.0
Purchases and advanced payment of toll pack fee	(9.4)	(0.2)	(2.7)	(0.1)
Advances and security deposit	0.0	0.0	0.0	0.0
Services and other reimbursement	10.4	0.2	2.3	0.0
Affiliates under common control <sup>(1)</sup>				
Sales	6,056.2	116.1	3,564.8	68.3
Purchases and royalties	(17.1)	(0.3)	(14.1)	(0.3)
Advances	3,257.3	62.5	0.0	0.0
Services and other reimbursement	6.7	0.1	46.6	0.9
Other related parties	••••			
Sales	299.8	5.7	380.9	7.3
Purchases	(71.0)	(1.4)	(49.4)	(0.9)
Rendering of services	199.5	3.8	214.7	4.1
Lease receivable	0.1	0.0	3.4	0.1
Rental of office space and common use service area	(124.9)	(2.4)	(23.2)	(0.4)
Total			4,125.1	79.1

Notes:

(1) Related party transactions with affiliates under common control includes transactions between the Company and its wholly owned subsidiary PPMSC.

#### Part IV - CORPORATE GOVERNANCE

#### Item 13. Annual Corporate Governance

#### **Corporate Governance**

#### Manual on Corporate Governance

Pursuant to Article 9 of the Revised Code of Corporate Governance, the Manual on Corporate Governance of the Company was approved by the Board of Directors on January 22, 2018.

#### Compliance and Monitoring System

The monitoring of the implementation of the evaluation system of the Company to measure and determine the adherence to and the level of compliance of the Board of Directors and top-level management with the Manual is vested by the Board of Directors in the Chief Compliance Officer. As of April 30, 2022, the Chief Compliance Officer is Mr. Antonio Eugenio S. Ungson.

The Chief Compliance Officer is responsible for monitoring compliance by the Company with the provisions and requirements of the Manual and the rules and regulations of the relevant regulatory agencies and ensures adherence to corporate principles and best practices.

Further, the Company may organize regular seminars or programs on Corporate Governance for directors and key officers, in accordance with SEC regulations.

Pursuant to its commitment to good governance and business practice, the Company shall continue to review and strengthen its policies and procedures, giving due consideration to developments in the area of corporate governance which it determines to be in the best interests of the Company and its stockholders.



**Del Monte Philippines, Inc.** 

#### STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR CONSOLIDATED FINANCIAL STATEMENTS

The management of **Del Monte Philippines, Inc. and Subsidiaries** (the **Group**) is responsible for the preparation and fair presentation of the consolidated financial statements including the schedules attached therein, for the fiscal period ended April 30, 2022, April 30, 2021 and April 30, 2020, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Group's financial reporting process.

The Board of Directors reviews and approves the consolidated financial statements including the schedules attached therein, and submits the same to the stockholders or members.

SyCip Gorres Velayo & Co., the independent auditors appointed by the stockholders, has audited the consolidated financial statements of the Group in accordance with Philippine Standards on Auditing, and in its report to the Stockholders, has expressed its opinion on the fairness of presentation upon completion of such audit.

Rolande C. Gapud, Chairman of the Board

Signature

Joselito D. Campos, Chief Executive Officer

Signature:

Signature:

Parag Sachdeva, Chief Financial Officer

Signed this 5<sup>th</sup> day of July, 2022

# COVER SHEET

# for

# **AUDITED FINANCIAL STATEMENTS**

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thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated. 2 : All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies.





SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines Tel: (632) 8891 0307 Fax: (632) 8819 0872 ey.com/ph

# **INDEPENDENT AUDITOR'S REPORT**

The Board of Directors and Stockholders Del Monte Philippines, Inc. JY Campos Centre, 9th Avenue corner 30th Street Bonifacio Global City, Taguig City

# Opinion

We have audited the consolidated financial statements of Del Monte Philippines, Inc. and Subsidiaries (the Group), which comprise the consolidated statements of financial position as at April 30, 2022, 2021 and 2020, and the consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for the years then ended, and the notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at April 30, 2022, 2021 and 2020 and its consolidated financial performance and its consolidated cash flows for the years then ended in accordance with Philippine Financial Reporting Standards (PFRSs).

# **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For the matters in the next page, our description of how our audit addressed the matter is provided in that context.





We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matter below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

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# Fair Value of Agricultural Produce

A substantial portion of the Group's biological assets consists of agricultural produce such as harvested and unharvested pineapple and papaya fruits from the Group's bearer plants. The Group's unharvested and harvested agricultural produce amounted to P2,476 million and P3,872 million, respectively, as of April 30, 2022. Agricultural produce are measured at their fair value from the time of maturity of the bearer plant until harvest. The Group estimates the fair value of unharvested agricultural produce using estimated tonnage of harvest, estimated future selling prices and gross margin of finished goods less estimated future growing costs and adjusted for margin related to production. The Group's harvested produce are measured at the point of harvest based on the estimated selling prices reduced by cost to sell and margin related to production.

The valuation of agricultural produce is significant to our audit because the estimation process is complex, involves significant management judgment, and is based on assumptions that can be affected by natural phenomena.

The disclosures related to the biological assets and fair value measurement of agricultural produce applied are included in Notes 4, 8, 23 and 36 to the consolidated financial statements.

# Audit response

We obtained an understanding of management's fair value measurement methodology and their process in valuing the biological assets. We tested the key assumptions used in the valuation, which include estimated selling prices, cost to sell and gross margin related to production for harvested produce; and estimated tonnage of harvests, estimated future selling prices, gross margin of finished goods, estimated future growing costs and margin related to production by comparing them to external data such as selling prices in the principal market and historical information. We also assessed the methodology used in estimating the fair value. We also reviewed the adequacy of the related disclosures to biological assets in relation to PAS 41, *Agriculture*.

# Impairment Testing of Trademark

Under Philippine Accounting Standard (PAS) 36, *Impairment of Assets*, the Group is required to perform annual impairment tests on the amount of indefinite life intangible asset. As at April 30, 2022, the carrying value of the Group's indefinite life intangible asset amounted to P2,987 million. The annual impairment test of indefinite life intangible asset is significant to our audit because the amount is material to the financial statements. In addition, the determination of the recoverable amount involves management's judgment and significant assumptions about the future results of business such as cumulative average annual revenue growth rates, royalty rate and discount rate that were applied to the relief-from-royalty calculation.





The Group's disclosures about indefinite life intangible asset is included in Note 10 to the consolidated financial statements.

# Audit Response

We obtained an understanding of the Group's impairment assessment process and the related controls. We tested the key assumptions used in the valuation, which include cumulative average annual revenue growth rates, royalty rate and discount rate. We compared the key assumptions used, such as cumulative average annual revenue growth rates against historical sales generated with the use of the trademark, local economic development, industry outlook and other relevant external data. We tested the parameters used in the determination of the discount rate against market data. We also reviewed the Group's disclosures about those assumptions to which the outcome of the impairment test is most sensitive; specifically, those that have the most significant effect on the determination of the recoverable amount.

# Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

# Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.





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As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.





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From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Erwin A. Paigma.

SYCIP GORRES VELAYO & CO.

Erwin A. Paigma

Erwin A. Paigma Partner CPA Certificate No. 0118576 Tax Identification No. 944-093-568 BOA/PRC Reg. No. 0001, August 25, 2021, valid until April 15, 2024 SEC Partner Accreditation No. 118576-SEC (Group A) Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions SEC Firm Accreditation No. 0001-SEC (Group A) Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions BIR Accreditation No. 08-001998-137-2021, November 10, 2021, valid until November 9, 2024 PTR No. 8854346, January 3, 2022, Makati City

July 5, 2022



# DEL MONTE PHILIPPINES, INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(In Thousands)

		April 30	
	2022	2021	2020
ASSETS			
Current Assets			
Cash and cash equivalents (Notes 5, 35 and 36)	₽856,653	₽1,004,815	₽1,170,916
Receivables (Notes 6, 34, 35 and 36)	7,696,415	6,057,539	7,298,204
Inventories (Notes 7, 20 and 28)	5,170,899	5,121,377	4,645,327
Biological assets (Note 8)	2,476,150	2,158,274	3,076,198
Prepaid expenses and other current assets (Note 12)	1,142,001	625,649	436,607
Total Current Assets	17,342,118	14,967,654	16,627,252
Noncurrent Assets			
Investment in joint venture (Note 9)	-	-	-
Biological assets (Note 8)	144,876	129,530	107,265
Financial assets at fair value through other comprehensive income			
(FVOCI) (Notes 11, 35 and 36)	15,384	12,557	13,058
Investment properties (Note 13)	171,703	177,882	206,185
Property, plant and equipment (Note 14)	19,261,622	16,498,849	15,340,067
Intangible asset (Note 10)	2,987,400	2,987,400	-
Receivable - net of current portion (Notes 6 and 38)	157,627	188,098	3,108
Net retirement benefits asset (Note 33)	512,850	379,920	336,729
Deferred tax assets - net (Note 29) Other noncurrent assets (Notes 15, 35 and 36)	1,089,581	212 670.992	329 903,658
Total Noncurrent Assets	24,341,043	21,045,440	16,910,399
	₽41,683,161	₽36,013,094	₽33,537,651
LIABILITIES AND EQUITY			
Current Liabilities			
Short-term notes payable (Notes 16, 35 and 36)	₽8,777,789	₽7,888,665	₽11,442,750
Accounts payable and accrued expenses			
(Notes 19, 35 and 36)	6,792,153	5,414,949	5,042,055
Current portion of:			2 000 000
Long-term debt (Notes 17, 35 and 36)	_		3,000,000
Lease liabilities (Note 38)	472,454	291,236	289,191
Income tax payable (Note 29)	121,190	92,416	226,415
Total Current Liabilities	16,163,586	13,687,266	20,000,411
Noncurrent Liabilities			
Long-term debt - net of current portion (Notes 17, 35 and 36)	2 0.95 (22	2 080 124	
Bonds payable (Note 18)	2,985,632	2,980,124 6,389,792	_
Deferred tax liabilities - net (Note 29)	6,422,398 190,989	135,357	141,956
Lease liabilities - net of current portion (Note 38)	2,398,620	2,113,745	2,347,181
Total Noncurrent Liabilities	11,997,639	11,619,018	2,347,181
Total Liabilities	28,161,225	25,306,284	22,489,137
			,,
Equity Attributable to Equity Holders of the Parent Convertible common stock (Note 30)	_	_	2,797,320
Common stock (Note 30)	2,797,320	2,797,320	2,191,320
Other comprehensive income reserves (Notes 11, 13 and 33)			765 866
Retained earnings:	582,420	412,963	265,866
Appropriated (Note 32)	2,796,541	2,796,541	2,796,541
Unappropriated (Notes 31, 32 and 38)	7,337,584	4,691,860	5,180,226
Total Equity Attributable to Equity Holders of the Parent	13,513,865	10,698,684	11,039,953
Non-controlling interest	8,071	8,126	8,150
Total Equity	13,521,936	10,706,810	11,048,103
	₽41,683,161	₽36,013,094	₽33,537,651

# DEL MONTE PHILIPPINES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(In Thousands)

		Years Ended April 30	)
	2022	2021	2020
REVENUES (Notes 24 and 34)	₽36,556,457	₽34,464,604	₽31,916,290
COST OF SALES (Note 20)	(25,742,201)	(24,101,870)	(23,384,240)
GROSS INCOME	10,814,256	10,362,734	8,532,050
DISTRIBUTION AND SELLING EXPENSES (Note 21)	(3,631,340)	(3,288,297)	(3,208,291)
GENERAL AND ADMINISTRATIVE EXPENSES			
(Note 22)	(864,164)	(902,251)	(817,432)
FINANCE COST (Note 26)	(698,358)	(762,617)	(695,161)
FOREIGN EXCHANGE GAIN - net (Note 35)	107,215	68,688	163,311
INTEREST INCOME	60,872	24,147	19,187
SHARE IN NET LOSS FROM JOINT VENTURE (Note 9)	(50,064)	_	_
OTHER INCOME (Note 24)	188,638	204,290	226,802
OTHER EXPENSE (Note 25)	(240,978)	(188,365)	(122,291)
INCOME BEFORE INCOME TAX	5,686,077	5,518,329	4,098,175
INCOME TAX EXPENSE (Note 29)			, ,
Current	792,561	917,796	655,980
Deferred	(260)	(15,627)	(31,417)
	792,301	902,169	624,563
NET INCOME	4,893,776	4,616,160	3,473,612
OTHER COMPREHENSIVE INCOME (LOSS) Items that will never be reclassified to profit or loss Unrealized gain (loss) on change in fair value of financial assets at FVOCI (Note 11) Revaluation of land (Note 14) Remeasurement gain (loss) in retirement	2,827	(501)	1,003 152,477
liability (Note 33)	222,734	156,743	(37,539)
Income tax effect	(56,104)	(9,145)	(34,645)
	169,457	147,097	81,296
TOTAL COMPREHENSIVE INCOME	₽5,063,233	₽4,763,257	₽3,554,908
<b>Total Net Income (Loss) Attributable to</b> Equity holders of the Parent Company Non-controlling interests	₽4,893,831 (55) ₽4,893,776	₽4,616,184 (24) ₽4,616,160	₽3,473,665 (53) ₽3,473,612
	14,050,770	1,010,100	15,175,012
<b>Total Comprehensive Income (Loss) Attributable to</b> Equity holders of the Parent Company Non-controlling interests	₽5,063,288 (55) ₽5,063,233	₽4,763,281 (24) ₽4,763,257	₽3,554,961 (53) ₽3,554,908
	10,000,200	1 1,703,237	10,001,000
Attributable to equity holders of the parent Basic earnings per share (Note 42) Diluted earnings per share (Note 42)	₽1.75 ₽1.75	₽1.65 ₽1.65	₽1.24 ₽1.24
Dividends declared per share to common stock (Note 31)	₽1.75 ₽0.80	₽1.03 ₽1.82	₽1.24 ₽4.93



# DEL MONTE PHILIPPINES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (In Thousands)

			Eq	uity Attributable to Ho	ders of the Parent				
		Capital	Stock		Retained H	Carnings			
	Preferred (Note 30)	Convertible Common (Note 30)	Common (Note 30)	Other Comprehensive Income Reserves (see Notes 11, 14, and 33)	Appropriated (see Note 32)	Unappropriated	Total Equity Attributable to Holders of the Parent	Non-Controlling Interest	Total Equity
As at May 1, 2021	₽-	₽-	₽2,797,320	₽412,963	₽2,796,541	₽4,691,860	₽10,698,684	₽8,126	₽10,706,810
Total comprehensive income for the year									
Net income (loss) for the year	-	-	-	-	-	4,893,831	4,893,831	(55)	4,893,776
Other comprehensive income during the year - net of tax	-	-	-	169,457	-	-	169,457	_	169,457
Total comprehensive income (loss) for the year	-	-	-	169,457	-	4,893,831	5,063,288	(55)	5,063,233
Cash dividend (see Note 31)	-	-	_		-	(2,248,107)	(2,248,107)	-	(2,248,107)
As at April 30, 2022	₽-	₽-	₽2,797,320	₽582,420	₽2,796,541	₽7,337,584	₽13,513,865	₽8,071	₽13,521,936
				•					• •
As at May 1, 2020	₽-	₽2,797,320	₽-	₽265,866	₽2,796,541	₽5,180,226	₽11,039,953	₽8,150	₽11,048,103
Total comprehensive income for the year									
Net income (loss) for the year	-	-	-	-	-	4,616,184	4,616,184	(24)	4,616,160
Other comprehensive income during the year - net of tax	-	-	-	147,097	-		147,097	_	147,097
Total comprehensive income (loss) for the year	-	-	-	147,097	-	4,616,184	4,763,281	(24)	4,763,257
Conversion of convertible common stock to common stock (Note 30)	335,678	(2,797,320)	2,461,642	-	-	-	-	_	-
Conversion of preferred stock to common stock (Note 30)	(335,678)	-	335,678	-	-	-	-	-	-
Cash dividend (see Note 31)	-	-	-	-	-	(5,104,550)	(5,104,550)	-	(5,104,550)
As at April 30, 2021	₽-	₽-	₽2,797,320	₽412,963	₽2,796,541	₽4,691,860	₽10,698,684	₽8,126	₽10,706,810
			2 505 220	104 550	15 (00 000	2 (01 100	21 201 000	0.000	21 200 202
As at May 1, 2019, as adjusted Total comprehensive income for the year	-	-	2,797,320	184,570	15,698,000	2,601,199	21,281,089	8,203	21,289,292
Net income (loss) for the year						3,473,665	3,473,665	(52)	3,473,612
Other comprehensive income during the year - net of tax	_	_	_	81,296	_	5,475,005	3,473,003	(53)	81,296
Total comprehensive income (loss) for the year				81,290		3,473,665	3,554,961	(53)	3,554,908
Reversal of appropriations (Note 32)	—	—	-	81,296		3,473,005	3,334,901	(55)	3,554,908
Cash dividend (Note 31)	_	_	_	_	(15,695,000)	(13,796,097)	(13,796,097)	_	(13,796,097)
Conversion of common stock to convertible common stock	_	2,797,320	(2,797,320)	_	_	(13,770,077)	(15,770,097)	_	(13,770,097)
Appropriation	_		(2,777,520)	_	2,793,541	(2,793,541)	_	_	_
As at April 30, 2020	₽-	₽2,797,320	₽_	₽265,866	₽2,796,541	₽5,180,226	₽11,039,953	₽8,150	₽11,048,103



# DEL MONTE PHILIPPINES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

(In Thousands)

		rs Ended April 30	
	2022	2021	2020
CASH ELOWS EDOM ODED ATINC			
CASH FLOWS FROM OPERATING ACTIVITIES			
Income before income tax	₽5,686,077	₽5,518,329	₽4,098,175
Adjustments for:	#3,000,077	#3,310,329	£4,096,175
Depreciation and amortization (Notes 13, 14			
and 28)	6,769,735	5,716,951	5,342,742
Finance cost (Note 26)	629,113	647,592	589,665
Net retirement benefit expense (Note 33)	118,476	129,716	85,330
1 1	,		
Unrealized foreign exchange loss (gain) (Note 35)	(80,970)	3,153	51,956
Interest income	(60,872)	(24,147)	(19,187)
Share in net loss of joint venture (Note 9)	50,064	_	_
Amortization of debt issuance costs $(N_{1}+1, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0,$	29 170	15 709	
(Note 6, 17 and 18)	38,179	15,798	- (1.901)
Gain on sale of property, plant and equipment	(1,876)	(12,831)	(1,891)
Operating income before working capital changes	13,147,926	11,994,561	10,146,790
Decrease (increase) in:			
Receivables (Notes 6 and 34)	(3,401,516)	(5,747,904)	(3,979,552)
Inventories (Note 7)	(49,522)	(476,050)	1,308,074
Biological assets (Note 8)	(333,222)	895,659	(378,539)
Prepaid expenses and other current assets			
(Note 11)	(502,930)	(190,695)	28,058
Increase (decrease) in:			
Accounts payable and accrued expenses (Note 19)	1,077,714	(540,379)	(1,099,893)
Cash generated from operations	9,938,450	5,935,192	6,024,938
Income taxes paid	(499,729)	(849,930)	(337,139)
Interest received	58,445	24,147	19,388
Contributions paid to pension plan (Note 33)	(28,672)	(7,328)	(26,729)
Benefits paid to pension plan (Note 33)	_	(8,838)	_
Net cash provided by operating activities	9,468,494	5,093,243	5,680,458
CASH FLOWS FROM INVESTING ACTIVITIES			
Additions to:	(0.555.122)	(((1(210)	(5.505.70.4)
Property and equipment (Notes 14 and 41)	(8,557,133)	(6,616,319)	(5,525,794)
Advances to suppliers	(518,133)	(149,327)	(148,187)
Investment in joint venture (Note 9)	(50,064)	_	_
Refundable deposits	(20,112)	(636,110)	(699,162)
Security deposits	(1,984)	(4,447)	(12,000)
Payments/ applications of:			
Advances to suppliers	349,457	184,879	192,500
Refundable deposits	8,031	945,564	387,085
Security deposits	6,010	4,026	4,098
Movement in other noncurrent assets (Note 15 and 41)	(448,644)	(476,443)	(141,008)
Proceeds from sale of property and equipment	5,595	130,132	10,107
Net cash used in investing activities	(9,226,977)	(6,618,045)	(5,932,361)

(Forward)



	Years Ended April 30					
	2022	2021	2020			
CASH FLOWS FROM FINANCING						
ACTIVITIES						
Proceeds from availments of notes payable						
(Notes 16 and 41)	₽108,189,786	₽146,343,378	₽161,839,072			
Payments of notes payable (Notes 16 and 41)	(107,335,096)	(149,891,372)	(160, 206, 051)			
Payment of lease liabilities (Notes 38 and 41)	(531,072)	(490,027)	(210,221)			
Interest paid (Notes 16, 17 and 41)	(471,727)	(435,059)	(557,053)			
Dividends paid (Notes 31 and 41)	(248,416)	(537,953)	—			
Proceeds from issuance of bonds (Notes 18 and 41)	-	6,373,994	—			
Net cash flows provided by (used in) financing						
activities	(396,525)	1,362,961	865,747			
EFFECT OF EXCHANGE RATE CHANGES ON						
CASH AND CASH EQUIVALENTS	6,846	(4,260)	(6,862)			
NET INCREASE (DECREASE) IN CASH AND						
CASH EQUIVALENTS	(148,162)	(166,101)	606,982			
			-			
CASH AND CASH EQUIVALENTS AT	1 004 015	1 170 016	5(2,024			
BEGINNING OF YEAR	1,004,815	1,170,916	563,934			
CASH AND CASH EQUIVALENTS AT END						
OF YEAR	₽856,653	₽1,004,815	₽1,170,916			



# DEL MONTE PHILIPPINES, INC. AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (In Thousands except Par Value, Earnings per Share and Number of Shares)

# 1. Reporting Entity

Del Monte Philippines, Inc. ("DMPI" or the "Parent Company") was incorporated in the Philippines on January 11, 1926. On September 13, 1963, the Board of Directors (the "Board") amended the Parent Company's Articles of Incorporation to extend its life by 50 years from January 11, 1976, which was approved by the Philippine Securities and Exchange Commission ("SEC") on February 23, 1966. On March 1, 2021, the SEC approved the Parent Company's amended Articles of Incorporation to extend the corporate term to perpetual life. The Parent Company's principal activities are the growing, processing and distribution of food products mainly under the brand names "Del Monte", "Today's" and "S&W".

The Parent Company is a subsidiary of Central American Resources, Inc. ("CARI"), a company incorporated in Panama. The intermediate parent company is Del Monte Pacific Ltd. ("DMPL"), a company incorporated in the British Virgin Islands and a listed entity in the Singapore Exchange Securities Trading Limited and the Philippine Stock Exchange. The Parent Company's u ltimate shareholders is NutriAsia Inc., which is also incorporated in the British Virgin Islands.

The Parent Company's cannery operation is registered with the Philippine Economic Zone Authority ("PEZA") at the Philippine Packing Agricultural Export Processing Zone ("PPAEPZ") as an Ecozone Export Enterprise under Certificate of Registration No. 05-34F which was approved on December 3, 2007. On October 12, 2015, Certificate of Registration No. 07-68 was approved for the registration of its additional activity, particularly the Fresh Fruit Processing Project at the Bukidnon Agro-Resource Export Zone (BAREZ) in Manolo Fortich, Bukidnon (see Note 40).

The Parent Company's registered address is JY Campos Centre 9th Avenue corner 30th Street, Bonifacio Global City, Taguig City, Philippines.

The Parent Company and its subsidiaries (collectively referred to as the "Group") are all incorporated in the Philippines. The principal activities of the Parent Company's subsidiaries are as follows:

	Principal Place of		Effective equity held by DMPI April 30		
Name of subsidiary	Business	Principal Activities	2022	2021	2020
Philippines Packing Management Services Corporation (PPMSC)	Philippines	Own and administer intellectual property assets; management, logistics and support services	100%	100%	100%
Del Monte Txanton Distribution Inc. (DMTDI)	Philippines	Trading, selling and distributing food, beverages and other related products	40%	40%	40%

On May 1, 2020, Dewey Sdn. Bhd., a subsidiary of CARI and organized and existing under the laws of Malaysia, assigned to PPMSC the various trademarks which includes the "Del Monte" and "Today's" trademarks for use in connection with processed foods in the Philippines for US\$60 million (see Note 10).

On July 27, 2020, the SEC approved the amendment of the Articles of Incorporation of PPMSC to adopt the acquisition, ownership, holding and management of intellectual property assets as its primary purpose and the provision of management, logistical and support services as its secondary purpose.



On April 22, 2019, at a joint special meeting, the Board and stockholders of DMTDI authorized the dissolution and liquidation of DMTDI by shortening its corporate term. As at April 30, 2022, the application for the dissolution and liquidation is yet to be submitted with the SEC due to certain regulatory and documentary requirements.

On December 9, 2019, in a joint special meeting of the Board and stockholders of the Parent Company, the following amendments to the Articles of Incorporation were unanimously approved:

- 1. Conversion of the authorized common shares amounting to ₱3,000,000,000 to common shares convertible to voting, participating, redeemable and convertible preferred shares (RCPS). The RCPS shall be convertible to common shares.
- 2. The RCPS may be issued from time to time as the Board may determine the amount and the issue price, cash dividend rate, and period and manner of redemption of the RCPS. To the extent not set forth in this amended articles of incorporation, the specific terms and restrictions of each issuance of the RCPS shall be specified through Enabling Resolutions as may be adopted by the Board prior to the issuance thereof, which Enabling Resolutions shall be filed with the SEC and thereupon be deemed a part of the amended articles of incorporation.

The SEC approved these amendments to the Articles of Incorporation on February 11, 2020.

On January 24, 2020, DMPL, CARI, the Parent Company and SEA Diner Holdings (S) Pte. Ltd. (SEA Diner), a company incorporated in Singapore, entered into a Share Purchase Agreement whereby CARI will sell 335,678,400 shares equivalent to 12% ownership interest in the Parent Company to SEA Diner for a consideration of US\$120 million. Under the Shareholders' Agreement (SHA) entered into by the same parties, upon the occurrence of any of certain agreed RCPS default events, SEA Diner may require the Parent Company, DMPL or CARI to redeem all of the shares sold by CARI at such price that will allow SEA Diner to meet certain internal rate of return in case of default events, including but not limited to, any of DMPL, CARI or the Parent Company is in breach of the agreed transaction documents, the Parent Company fails to comply with its obligation to effect the conversion of the ordinary shares sold to SEA Diner to RCPS, enter the name of SEA Diner as the registered holder of the RCPS, and issue to SEA Diner the RCPS certificates within the agreed long-stop date, and any of NutriAsia Pacific Ltd. or NutriAsia, Inc. ceasing to be the direct or indirect controlling shareholder of DMPL or the Parent Company.

In the case of any other redemption events, including but not limited to, an exit not completed within five years from the closing date, breach of any financial covenant by DMPL, CARI and the Parent Company or a relevant DMPL Group Company is in default on any of its indebtedness which is not cured within 30 business days from written notice thereof, and any relevant DMPL Group Company or Del Monte Foods Holdings Limited or its subsidiaries suffers insolvency, the Parent Company shall redeem the RCPS subject to the mutual consent of the Parent Company and the holder of the RCPS.

The Board and the stockholders approved the share purchase transaction above and other transaction documents on March 3, 2020, including the conversion of the convertible common shares to RCPS. On August 3, 2020, the SEC approved the amendment of the Parent Company's Articles of Incorporation to reflect the conversion of 335,678,400 convertible common shares to RCPS and the removal of the conversion feature of the remaining convertible common shares.



On October 30, 2020, the Parent Company issued peso-denominated fixed-rate bonds with an aggregate principal amount of P6,478,460,000, with the following series of the Bonds: (i) 3.4840% p.a. three-year fixed-rate bonds due 2023 and (ii) 3.7563% p.a. five-year fixed-rate bonds due 2025.

On December 16, 2020, CARI sold additional 27,973,200 common shares of the Parent Company to SEA Diner for US\$10 million, which increased the ownership of SEA Diner in the Parent Company to 13%.

On February 5, 2021, the Board approved the amendment to the Articles of Incorporation to change the authorized capital stock to common shares in the amount of three (3) billion pesos (P3,000,000,000) and with par value of  $\Huge{P}1$  per share. Consequently, the 335,678,400 RCPS issued to SEA Diner were converted to 335,678,400 common shares. The SEC approved this amendment to the Articles of Incorporation on March 1, 2021. As a result, SEA Diner owns 363,651,600 common shares or 13% of the Parent Company, while CARI owns 2,433,668,396 common shares or 87% of the Parent Company.

The consolidated financial statements were approved and authorized for issuance by the Board on July 5, 2022.

# 2. Basis of Preparation

#### Statement of Compliance

The consolidated financial statements (the "consolidated financial statements") of the Group have been prepared in compliance with Philippine Financial Reporting Standards (PFRSs). PFRSs are based on International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB). PFRSs also includes Philippine Interpretations issued by the Philippine Financial Reporting Standards Council (FRSC).

#### **Basis of Measurement**

The consolidated financial statements of the Group have been prepared on a historical cost basis, except for the following items which are measured on the following basis at each reporting date:

- Investment in joint venture is measured using equity method;
- Financial instruments at fair value through other comprehensive income (FVOCI) are measured at fair value;
- Land under "Property, plant and equipment" account is measured at revalued amount;
- Biological assets are measured at fair value less point-of-sale costs, except for those whose fair
  value cannot be measured reliably, have no active markets or no similar assets are available in the
  relevant market. In such cases, these biological assets are stated at cost; and
- Retirement benefits asset/liability is measured at the net total of the fair value of the plan assets less the present value of the defined benefit obligation.

### Functional and Presentation Currency

The consolidated financial statements are presented in Philippine peso, which is also the Group's functional currency. All amounts have been rounded off to the nearest thousand (P000), unless otherwise indicated.



# Basis of Consolidation

Subsidiaries are entities controlled by the Parent Company. The Parent Company controls an investee if and only if the Parent Company has:

- power over the investee (i.e. existing rights that give the current ability to direct the relevant activities of the investee);
- exposure, or rights, to variable returns from its involvement with the investee; and
- the ability to use its power over the investee to affect its returns.

The Parent Company has less than majority of the voting rights or similar rights to an investee, the Parent Company considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- the contractual arrangement with the other vote holders of the investee;
- rights arising from other contractual arrangements; and
- the Parent Company's voting rights and potential voting rights.

The Parent Company re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the 3 elements of control. Subsidiaries are fully consolidated from the date control is obtained by the Parent Company and cease to be consolidated from the date the Parent Company loses control over the subsidiaries. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Parent Company gains control until the date the Parent Company ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the Parent Company and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Parent Company's accounting policies. All significant intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

Non-controlling interests represent the portion of profit or loss and net assets not held by the Parent Company and are presented separately from equity attributable to equity holders of the Parent Company in the consolidated financial statements. This includes non-controlling equity interests in DMTDI.

# Loss of control

If the Parent loses control over a subsidiary, it:

- Derecognizes the assets (including goodwill) and liabilities of the subsidiary
- Derecognizes the carrying amount of any noncontrolling interest
- Derecognizes the cumulative translation differences recorded in equity
- Recognizes the fair value of the consideration received
- Recognizes the fair value of any investment retained
- Recognizes any surplus or deficit in profit or loss
- Reclassifies the parent's share of components previously recognized in OCI to profit or loss or retained earnings, as appropriate



# Transactions Eliminated on Consolidation

Intra-company balances and transactions, and any unrealized income or expenses arising from intracompany transactions, are eliminated in preparing the consolidated financial statements. Unrealized gains arising from transactions with joint ventures are eliminated against the investment to the extent of the Parent Company's interest in the investee. Unrealized losses are eliminated in the same way as unrealized gains, but only to the extent that there is no evidence of impairment.

# Events after the Reporting Period

Post year-end events up to the date when the financial statements are authorized for issue that provide additional information about the Group's position at each reporting date (adjusting events) are reflected in the financial statements. Significant post year-end events that are not adjusting events are disclosed in the notes to the financial statements, when material (see Note 43).

# 3. Summary of Significant Accounting Policies

# **Changes in Accounting Policies**

The accounting policies adopted are consistent with those of the previous financial year, except that the Group has adopted the following new accounting pronouncements effective May 1, 2021. The Group has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective.

The adoption of these amendments did not have an impact on the consolidated financial statements of the Group.

Amendments to PFRS 16, COVID-19-related Rent Concessions beyond 30 June 2021

The amendments provides relief to lessees from applying the PFRS 16 requirement on lease modifications to rent concessions arising as a direct consequence of the COVID-19 pandemic. A lessess may elect not to assess whether a rent concession from a lessor is a lease modification if it meets all of the following criteria:

- The rent concession is a direct consequence of COVID-19;
- The change in lease payments results in a revised lease consideration that is substantially the same as, or less than, the lease consideration immediately preceding the change;
- Any reduction in lease payments affects only payments originally due on or before June 30, 2022; and
- There is no substantive change to other terms and conditions of the lease.

A lessee that applies this practical expedient will account for any change in lease payments resulting from the COVID-19 related rent concession in the same way it would account for a change that is not a lease modification, i.e., as a variable lease payment.

 Amendments to PFRS 9, PAS 39, PFRS 7, PFRS 4 and PFRS 16, *Interest Rate Benchmark Reform* – *Phase 2*

The amendments provide the following temporary reliefs which address the financial reporting effects when an interbank offered rate (IBOR) is replaced with an alternative nearly risk-free interest rate (RFR):

• Practical expedient for changes in the basis for determining the contractual cash flows as a result of IBOR reform



- Relief from discontinuing hedging relationships
- Relief from the separately identifiable requirement when an RFR instrument is designated as a hedge of a risk component

The Group shall also disclose information about:

- The nature and extent of risks to which the entity is exposed arising from financial instruments subject to IBOR reform, and how the entity manages those risks; and
- Their progress in completing the transition to alternative benchmark rates, and how the entity is managing that transition

# Standards Issued but not yet effective

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Group does not expect that the future adoption of the said pronouncements will have a significant impact on its consolidated financial statements. The Group intends to adopt the following pronouncements when they become effective.

# Effective beginning on or after May 1, 2022

Amendments to PFRS 3, *Reference to the Conceptual Framework* 

The amendments are intended to replace a reference to the Framework for the Preparation and Presentation of Financial Statements, issued in 1989, with a reference to the Conceptual Framework for Financial Reporting issued in March 2018 without significantly changing its requirements. The amendments added an exception to the recognition principle of PFRS 3, *Business Combinations* to avoid the issue of potential 'day 2'gains or losses arising for liabilities and contingent liabilities that would be within the scope of PAS 37, *Provisions, Contingent Liabilities and Contingent Assets* or Philippine-IFRIC 21, *Levies*, if incurred separately.

At the same time, the amendments add a new paragraph to PFRS 3 to clarify that contingent assets do not qualify for recognition at the acquisition date.

The amendments are effective for annual reporting periods beginning on or after January 1, 2022 and apply prospectively.

Amendments to PAS 16, *Plant and Equipment: Proceeds before Intended Use* 

The amendments prohibit entities deducting from the cost of an item of property, plant and equipment, any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognizes the proceeds from selling such items, and the costs of producing those items, in profit or loss.

The amendment is effective for annual reporting periods beginning on or after May 1, 2022 and must be applied retrospectively to items of property, plant and equipment made available for use on or after the beginning of the earliest period presented when the entity first applies the amendment.

Amendments to PAS 37, Onerous Contracts – Costs of Fulfilling a Contract

The amendments specify which costs an entity needs to include when assessing whether a contract is onerous or loss-making. The amendments apply a "directly related cost approach". The costs that relate directly to a contract to provide goods or services include both incremental



costs and an allocation of costs directly related to contract activities. General and administrative costs do not relate directly to a contract and are excluded unless they are explicitly chargeable to the counterparty under the contract.

The amendments are effective for annual reporting periods beginning on or after May 1, 2022. The Group will apply these amendments to contracts for which it has not yet fulfilled all its obligations at the beginning of the annual reporting period in which it first applies the amendments.

### Annual Improvements to PFRSs 2018-2020 Cycle

• Amendments to PFRS 1, *First-time Adoption of Philippines Financial Reporting Standards, Subsidiary as a First-time Adopter* 

The amendment permits a subsidiary that elects to apply paragraph D16(a) of PFRS 1 to measure cumulative translation differences using the amounts reported by the parent, based on the parent's date of transition to PFRS. This amendment is also applied to an associate or joint venture that elects to apply paragraph D16(a) of PFRS 1.

The amendment is effective for annual reporting periods beginning on or after May 1, 2022 with earlier adoption permitted.

• Amendments to PFRS 9, Financial Instruments, Fees in the '10 per cent' Test for Derecognition of Financial Liabilities

The amendment clarifies the fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability. These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf. An entity applies the amendment to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first applies the amendment.

The amendment is effective for annual reporting periods beginning on or after May 1, 2022 with earlier adoption permitted. The Group will apply the amendments to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first applies the amendment.

• Amendments to PAS 41, Agriculture, Taxation in Fair Value Measurements

The amendment removes the requirement in paragraph 22 of PAS 41 that entities exclude cash flows for taxation when measuring the fair value of assets within the scope of PAS 41.

The Group will apply the amendment prospectively to fair value measurements on or after the beginning of the first annual reporting period beginning on or after May 1, 2022 with earlier adoption permitted.



# Effective beginning on or after May 1, 2023

• Amendments to PAS 12, Deferred Tax related to Assets and Liabilities arising from a Single Transaction

The amendments narrow the scope of the initia recognition exemption under PAS 12, so that it no longer applies to tarnsactions that give rise to equal taxable and deductible temporary differences.

The amendments also clarify that where payments that settle a liability are deductible for tax purposes, it is a matter of judgement (having considered the applicable tax law) whether such deductions are attributable for tax purposes to the liability recognized in the financial statements (and interest expense) or to the related asset component (and interest expense).

The Group will apply the amendments to transactions that occur on or after the beginning of the earliest comparative period presented for annual reporting periods on or after May 1, 2023.

Amendments to PAS 8, Definition of Accounting Estimates

The amendments introduce a new definition of accounting estimates and changes in accounting policies and the correction of errors. Also, the amendments clarify that the effects on an accounting estimate of a change in an input or a change in a measurement technique are changes in accounting estimates if they do not result from the correction of prior period errors.

The Group will apply the amendments to changes in accounting policies and changes in accounting estimates that occure on or after January 1, 2023 with earlier adoption permitted. The amendments are not expected to have a material impact on the Group.

Amendments to PAS 1 and PFRS Practice Statement 2, Disclosure of Accounting Policies

The amendments provide guidance and examples to help entities apply materiality judgments to accounting policy disclosures. The amendments aim to help entities provide accounting policy disclosures that are more useful by:

- Replacing the requirement for entities to disclose to their 'significant' accounting policies with a requirement to disclose their 'material' accounting policies, and
- Adding guidance on how entites apply the concept of materiality in making decisions about accounting policy disclosures

The amendments to the Practice Statement provide non-mandatory guidance. Meanwhile, the amendments to PAS 1 are effective for annual periods beginning on or after January 1, 2023. Early application is permitted as long as this fact is disclosed.

# Effective beginning on or after May 1, 2024

Amendments to PAS 1, *Classification of Liabilities as Current or Non-current* 

The amendments clarify paragraphs 69 to 76 of PAS 1, *Presentation of Financial Statements*, to specify the requirements for classifying liabilities as current or non-current. The amendments clarify:

- What is meant by a right to defer settlement
- That a right to defer must exist at the end of the reporting period



- That classification is unaffected by the likelihood that an entity will exercise its deferral right
- That only if an embedded derivative in a convertible liability is itself an equity instrument would the terms of a libility not impact its classification.

The amendments are effective fro annual reporting periods beginning on or after May 1, 2023 and must applied restrospectively. However, in November 2021, the International Accounting Standards Board (IASB) tentatively decided to defer the effective date to no earlier than May 1, 2024.

Effective beginning on or after May 1, 2025

PFRS 17, Insurance Contracts

PFRS 17 is a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, PFRS 17 will replace PFRS 4, *Insurance Contracts*. This new standard on insurance contracts applies to all types of insurance contracts (i.e., life, non-life, direct insurance and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply.

The overall objective of PFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in PFRS 4, which are largely based on grandfathering previous local accounting policies, PFRS 17 provides a comprehensive model for insurance contracts, covering all relevant accounting aspects. The core of PFRS 17 is the general model, supplemented by:

- A specific adaptation for contracts with direct participation features (the variable fee approach)
- A simplified approach (the premium allocation approach) mainly for short-duration contracts

On December 15, 2021, the FRSC amended the mandatory effective date of PFRS 17 from May 1, 2023 to May 1, 2025. This is consistent with Circular Letter No. 2020-62 issued by the Insurance Commission which deferred the implementation of PFRS 17 by two (2) years after its effective date as decided by the IASB.

PFRS 17 is effective for reporting periods beginning on or after May 1, 2025, with comparative figures required. Early application is permitted.

# Deferred effectivity

• Amendments to PFRS 10, Consolidated Financial Statements, and PAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.



On January 13, 2016, the FRSC deferred the original effective date of January 1, 2016 of the said amendments until the International Accounting Standards Board (IASB) completes its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

# Current versus noncurrent classification

The Group presents assets and liabilities in the statements of financial position based on current or noncurrent classification. An asset is current if:

- Expected to be realized or intended to be sold or consumed in the normal operating cycle,
- Held primarily for the purpose of trading,
- Expected to be realized within twelve months after the financial reporting date, or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the financial reporting date.

All other assets are classified as noncurrent.

A liability is current when:

- It is expected to be settled in the normal operating cycle,
- It is held primarily for the purpose of trading,
- It is due to be settled within twelve months after the financial reporting date, or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the financial reporting date.

All other liabilities are classified as noncurrent.

Deferred tax assets and liabilities are classified as noncurrent assets and liabilities, respectively.

#### **Financial Instruments**

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

*Financial Assets.* Financial assets are classified, at initial recognition, as subsequently measured at amortized cost, fair value through OCI (FVOCI) and fair value through profit or loss (FVTPL).

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them. With the exception of trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient, the Group initially measures a financial asset at its fair value plus, in the case of a financial asset not at FVTPL, transaction costs. Trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient are measured at the transaction price determined under PFRS 15, *Revenue from Contracts with Customers*.

In order for a financial asset to be classified and measured at amortized cost or FVOCI, it needs to give rise to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level.

The Group's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both. Financial assets classified



and measured at amortized cost are held within a business model with the objective to hold financial assets in order to collect contractual cash flows while financial assets classified and measured at FVOCI are held within a business model with the objective of both holding to collect contractual cash flows and selling.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the marketplace (regular way trades) are recognized on the trade date, i.e., the date that the Group commits to purchase or sell the asset.

#### Subsequent Measurement

For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortized cost (debt instruments)
- Financial assets at FVOCI with recycling of cumulative gains and losses (debt instruments)
- Financial assets designated at FVOCI with no recycling of cumulative gains and losses upon derecognition (equity instruments)
- Financial assets at FVTPL

#### Financial Assets at Amortized Cost (Debt Instruments)

The Group measures financial assets at amortized cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are SPPI on the principal amount outstanding.

Financial assets at amortized cost are subsequently measured using the effective interest (EIR) method and are subject to impairment. Gains and losses are recognized in profit or loss when the asset is derecognized, modified or impaired.

The Group's cash and cash equivalents, receivables, short-term deposits (as part of prepaid expenses and other current assets), security deposits and refundable deposits (as part of other non-current assets) are classified under this category.

#### Financial Assets Designated at FVOCI (Equity Instruments)

Upon initial recognition, the Group can elect to classify irrevocably its equity investments as equity instruments designated at FVOCI when they meet the definition of equity under PAS 32, *Financial Instruments: Presentation*, and are not held for trading. The classification is determined on an instrument-by-instrument basis.

Gains and losses on these financial assets are never recycled to profit or loss. Dividends are recognized in the consolidated statement of comprehensive income when the right of payment has been established, except when the Group benefits from such proceeds as a recovery of part of the cost of the financial asset, in which case, such gains are recorded in OCI. Equity instruments designated at FVOCI are not subject to impairment assessment.

The Group elected to classify irrevocably under this category its market quoted shares and golf club shares as at April 30, 2022, 2021 and 2020.

#### Impairment of Financial Assets

The Group recognizes an allowance for expected credit losses (ECLs) for all debt instruments not held at FVTPL. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an



approximation of the original EIR. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

### General Approach

The Group uses the general approach in computing ECL for cash in banks, cash equivalents, shortterm deposits, security and refundable deposits, and due from related parties. Under the general approach, ECLs are recognized in two (2) stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

Financial assets migrate through the following 3 stages based on the change in credit quality since initial recognition:

Stage 1: 12-month ECL – not credit impaired. For credit exposures where there have not been significant increases in credit risk since initial recognition and that are not credit-impaired upon origination, the portion of lifetime ECLs that represent the ECLs that result from default events that are possible within the 12-months after the reporting date are recognized.

*Stage 2: Lifetime ECL – not credit-impaired.* For credit exposures where there have been significant increases in credit risk since initial recognition on an individual or collective basis but are not credit-impaired, lifetime ECLs representing the ECLs that result from all possible default events over the expected life of the financial asset are recognized.

*Stage 3: Lifetime ECL – credit-impaired.* Financial assets are credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of those financial assets have occurred. For these credit exposures, lifetime ECLs are recognized and interest revenue is calculated by applying the credit-adjusted effective interest rate to the amortized cost of the financial asset.

#### Simplified Approach

The Group uses the simplified approach in computing ECL for receivables. Therefore, the Group does not track changes in credit risk, but instead recognizes a loss allowance based on lifetime ECLs at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to debtors and the economic environment.

The Group considers a financial asset in default when contractual payments are past due. However, in certain cases, the Group may also consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual cash flows in full before taking into account any credit enhancements held by the Group. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

Financial liabilities. Financial liabilities are measured at amortized cost, except for the following:

- Financial liabilities measured at fair value through profit or loss;
- Financial liabilities that arise when a transfer of a financial asset does not qualify for derecognition or when the Group retains continuing involvement;
- Financial guarantee contracts;
- Commitments to provide a loan at a below-market interest rate; and
- Contingent consideration recognized by an acquirer in accordance with PFRS 3.



### Subsequent Measurement

A financial liability may be designated at FVTPL if it eliminates or significantly reduces a measurement or recognition inconsistency (an accounting mismatch):

- If a host contract contains 1 or more embedded derivatives; or
- If a group of financial liabilities or financial assets and liabilities is managed and its performance evaluated on a fair value basis is accordance with a documented risk management or investment strategy.

Where a financial liability is designated at FVTPL, the movement in fair value attributable to changes in the Group's own credit quality is calculated by determining the changes in credit spreads above observable market interest rates and is presented separately in OCI.

The Group's financial liabilities measured at amortized cost includes trade payables included under accounts payable and accrued expenses, short-term notes payable, long-term debt, bonds payable and lease liabilities (see Notes 16, 17, 18, 19, 35 and 36).

The Group has no financial liabilities designated at fair value through profit or loss as at April 30, 2022, 2021 and 2020.

# Derecognition of Financial Assets and Financial Liabilities

*Financial Assets*. A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the rights to receive cash flows from the asset have expired; or
- the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; and either: (a) has transferred substantially all the risks and rewards of the asset; or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or entered into a passthrough arrangement, it evaluates if and to what extent it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the Group continues to recognize the transferred asset to the extent of the Group's continuing involvement. In that case, the Group also recognizes the associated liability. The transferred asset and the associated liability are measured on the basis that reflects the rights and obligations that the Group has retained.

*Financial Liabilities*. A financial liability is derecognized when the obligation under the liability is discharged, cancelled or expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in profit or loss.

Classification of Financial Instruments between Debt and Equity

A financial instrument is classified as debt instrument if it provides for a contractual obligation to:

- deliver cash or another financial asset to another entity;
- exchange financial assets or financial liabilities with another entity under conditions that are
  potentially unfavorable to the Group; or
- satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.



If the Group does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability. The components of issued financial instruments that contain both liability and equity elements are accounted for separately, with the equity component being assigned the residual amount after deducting from the instrument as a whole the amount separately determined as the fair value of the liability component on the date of issue.

#### "Day 1" Difference

Where the transaction price in a non-active market is different from the fair value from other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a "Day 1" difference) in profit or loss unless it qualifies for recognition as some other type of asset. In cases where use is made of data which is not observable, the difference between the transaction price and model value is only recognized in profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the "Day 1" difference.

#### Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position if there is a currently enforceable legal right to set off the recognized amounts and there is intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. The Group assesses that it has a currently enforceable right of offset if the right is not contingent on a future event, and is legally enforceable in the normal course of business, event of default, and event of insolvency or bankruptcy of the Group and all of the counterparties.

#### Determination of Fair Value

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell or transfer the liability takes place either:

- in the principal market for the asset or liability; or
- in the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest. A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to their fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable



 Level 3 - Valuation techniques for which the lowest level input that is significant to their fair value measurement is unobservable

For assets and liabilities that are recognized in the consolidated financial statement on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by reassessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

The fair value for financial instruments traded in active markets at the reporting date is based on their quoted price or binding dealer price quotations (bid price for long positions and ask price for short positions), without any deduction for transaction costs. Securities defined in these account as 'listed' are traded in an active market. When the Group has financial assets and financial liabilities with offsetting positions in market risks or counterparty credit risk, it has elected to use the measurement exception to measure the fair value of its net risk exposure by applying the bid or ask price to the net open position as appropriate. For all other financial instruments not traded in an active market, the fair value is determined by using valuation techniques deemed to be appropriate in the circumstances. Valuation techniques include the market approach (i.e., using recent arm's length market transactions adjusted as necessary and with reference to the current market value of another instrument that is substantially the same) and the income approach (i.e., discounted cash flow analysis and option pricing models making as much use of available and supportable market data as possible).

For the purpose of the fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

#### Inventories

Inventories are valued at the lower of cost and net realizable value (NRV). Cost of inventories comprise of purchase cost, cost of conversion and other costs incurred in bringing the inventories to its present location and condition. Cost is determined using the weighted-average method for cased goods and other merchandise and the moving average method for production materials and storeroom supplies. Cost of cased goods include fair value of agricultural produce harvested from the Group's biological assets and used in production.

NRV of cased goods and other merchandise is the estimated selling price in the ordinary course of business, less the estimated costs of completion and the estimated costs necessary to make the sale. NRV of production materials and storeroom supplies is the current replacement cost.

The amount of any write-down of inventories to NRV and all losses of inventories are recognized as expense in the period the write-down or loss occurs. The amount of any reversal of any write down of inventories, arising from an increase in NRV is recognized as a reduction in the amount of inventories recognized as expense in the period in which the reversal occurs.

#### **Biological Assets and Agricultural Produce**

The Group's biological assets include: (a) agricultural produce consisting of pineapple and papaya; (b) breeding and dairy herd; (c) growing herd; and (d) cattle for slaughter. Agricultural produce includes: (a) harvested and unharvested pineapple and papaya fruits from the Group's bearer plants; and (b) cut meat from the cattle for slaughter. The Group's biological assets are accounted for as follows:

#### Growing Herd, Breeding and Dairy Herd, and Cattle for Slaughter

Growing herd, breeding and dairy herd, and cattle for slaughter are measured at cost. The cost method was used since the fair value cannot be measured reliably. Growing herd have no defined active market since it has not yet been identified if this will be for breeding or for slaughter. Growing



herd, breeding and dairy herd, and cattle for slaughter is classified as noncurrent assets in the consolidated statement of financial position.

The Group's agricultural produce is accounted for as follows:

#### Agricultural Produce

The Group's growing produce are measured at their fair value from the time of maturity of the bearer plant until harvest. The Group's unharvested produce are measured at fair value based on the future selling prices and gross margin of finished goods less future growing cost as the basis of fair value and adjusted for margin related to production. The fair value is multiplied to the estimated tonnage of pineapple fruit at the end of the period based on the age of the crops after planting date. The Group's harvested produce are measured at fair value at the point of harvest based on the estimated selling prices reduced by cost to sell and adjusted for margin related to production. The fair value is multiplied to actual harvest for the period. Gains and losses arising from changes in fair values are included in profit or loss under "Changes in fair values of biological assets" in "Revenue" for the period in which they arise.

#### Cutmeat

Cutmeat is measured at each reporting date at their fair value less cost to sell. Gains and losses arising from changes in fair values are included in profit or loss under changes in fair values of biological assets in revenue for the period in which they arise.

#### Prepaid Expenses and Other Current Assets

Prepaid expenses comprise of advance payments relating to purchases, rental fees, subscription fees, advertising expenses, employee benefits, local and real property taxes paid to various Local Government Units (LGU), and other expenses expected to be incurred and amortized by the Group within the next fiscal period.

#### **Investment Properties**

Investment properties comprise land and buildings and improvements that are held to earn rentals or capital appreciation or both and that are not occupied by the Group. Investment properties also include right-of-use assets involving real property that is leased to other entity on a short-term basis.

The Group uses the cost model in measuring investment properties since this represents the historical value of the properties subsequent to initial recognition. Investment properties, except for land, are carried at cost less accumulated depreciation and amortization and any impairment in residual value. Land is carried at cost less any impairment in value.

For the right-of-use asset that qualify as investment property, i.e., office building that is leased by the Group, this is classified under investment properties in accordance with paragraph 48 of PFRS 16. Consistent with the Group's policy regarding the measurement of investment properties, this asset is subsequently measured at cost less amortization and impairment in value.

Depreciation and amortization of buildings and improvements, which commences when the assets are available for their intended use, are computed using the straight line method over the estimated useful life of 5 to 20 years. In addition, right-of-use asset is depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term which is 4 years.

The useful lives, residual values and depreciation and amortization method are reviewed and adjusted, if appropriate, at each financial reporting date.



Investment property is derecognized either when it has been disposed of or when it is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement and disposal of investment property are recognized in profit or loss in the period of retirement or disposal.

Transfers are made to investment property when, and only when, there is a change in use, evidenced by the ending of owner-occupation or commencement of an operating lease to another party. Transfers are made from investment property when, and only when, there is a change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sell. For a transfer from investment property to owner-occupied property, the deemed cost for subsequent accounting is the carrying value at the date of change in use. If owner-occupied property becomes an investment property, the Group accounts for such property in accordance with the policy stated under "Property, plant and equipment" up to the date of change in use.

#### Investment in Joint Venture

Joint ventures are those entities in which the Group has joint control, whereby the Group has rights to the net assets of the arrangement, rather than rights to its assets and obligations for its liabilities. Joint control is the contractually sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The considerations made in determining significant influence or joint control are similar to those necessary to determine control over subsidiaries.

Investments in joint ventures are accounted for using the equity method. They are recognised initially at cost, which includes transactions costs.

Subsequent to the initial recognition, the financial statements include the Group's share of profit or loss and other comprehensive income of the joint ventures, after adjustments to align the accounting policies with those of the Group, from the date that significant influence or joint control commences until the date that significant influence or joint control ceases.

When the Group's share of losses exceeds its interest in joint ventures, the carrying amount of the investment, together with any long-term interests that form part thereof, is reduced to zero, and the recognition of further losses is discontinued except to the extent that the Group has an obligation to fund the investee's operations or has made payments on behalf of the investee.

#### Property, Plant and Equipment

The Group's property, plant and equipment consists of land, machinery and equipment, buildings and improvements, leasehold improvements, construction in progress, bearer plants at cost and right-of-use assets that do not qualify as investment properties.

Land is stated at revalued amounts. The initial cost of land comprises of purchase price, taxes, and any direct attributable cost in bringing the asset to its working condition for its intended use. Subsequent to initial recognition, land is measured at fair value at the date of revaluation. The fair value of land is determined from market-based evidence by appraisal report that is normally undertaken by professional qualified valuers.

The increase in land as a result of the revaluation is credited to OCI and presented as "Land revaluation surplus" under "Other comprehensive income reserves" account in the consolidated statement of changes in equity. Any decrease as a result of the revaluation is recognized up to the extent of any credit balance existing in the "Land revaluation surplus" and any excess shall be recognized in profit or loss.



The revaluation surplus included in equity in respect of land may be transferred directly to retained earnings when the asset is derecognized. This may involve transferring the whole of the surplus when the asset is retired or disposed of. Transfers from revaluation surplus to retained earnings are not made through profit or loss.

Right-of-use assets are initially measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The initial cost of right-of-use assets includes the amount of lease liabilities recognized, initial direct costs incurred, lease payments made at or before the commencement date less any lease incentives received and estimate of costs to be incurred by the lessee in dismantling and removing the underlying asset, restoring the site on which it is located or restoring the underlying asset to the condition required by the terms and conditions of the lease, unless those costs are incurred to produce inventories.

Unless the Group is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognized right-of-use assets are depreciated on a straight-line basis over the shorter of their estimated useful life and lease term. Right-of-use assets are subject to impairment.

Property, plant and equipment, except for land, are stated at cost less accumulated depreciation, amortization and any accumulated in value. Such cost includes the cost of replacing part of the property, plant and equipment at the time that cost is incurred, if the recognition criteria are met, and excludes the costs of day-to-day servicing.

The initial cost of property, plant and equipment comprises its construction cost or purchase price, including import duties, taxes and any directly attributable cost in bringing the asset to its working condition and location for its intended use. Cost also includes any related asset retirement obligation and interest incurred during the construction period on funds borrowed to finance the construction of projects. Expenditures incurred after the asset has been put into operation, such as repairs, maintenance and overhaul costs, are normally recognized as expense in the period the costs are incurred. Major repairs are capitalized as part of property, plant and equipment only when it is probable that future economic benefits associated with the items will flow to the Group and the cost of the items can be measured reliably.

Construction-in-progress (CIP) represents structures under construction and is stated at cost. This includes the cost of construction and other direct costs. Borrowing costs that are directly attributable to the construction of property, plant and equipment are capitalized during the construction period. CIP is not depreciated until such time that the relevant assets are ready for use.

Deferred land development costs represent cost incurred in developing agricultural lands and are amortized based on the average term of land lease contracts, which is normally within 10 years. Land development activities include land clearing, road construction and repairs, gravel spreading, desilting for permanent waterways, silting basin, culvert and flood breaker installation and construction of boundary ditches.

The Group's deferred land development costs are presented as "Leasehold improvements" in "Property, plant and equipment" in the consolidated statement of financial position.

#### **Bearer** Plants

Bearer plants are measured at cost less accumulated amortization based on actual volume of harvest over total estimated volume of harvest. Costs related to bearer plants are capitalized up to the point of maturity of the bearer plants, including costs during the ratoon crop cycle. Costs to grow include purchase cost of various chemicals and fertilizers, land preparation expenses and direct expenses during the cultivation of the primary ratoon and, if needed, re-ratoon crops.

The accumulated costs are deferred and are amortized as raw product costs under "Inventories" upon harvest. Amortization is based on the actual volume of harvest over total estimated volume harvest in a given period.

Depreciation and amortization (except bearer plants), which commences when the asset is available for its intended use, are computed using the straight-line method over the following estimated useful lives as follows:

	Number of Years
Machinery and equipment	3 - 30
Buildings and improvements and leasehold	3-50 or lease term,
improvements	whichever is shorter
Right-of-use assets – land	2 - 20
Right-of-use asset – building and improvements	2 - 20

The remaining useful lives, residual values and depreciation and amortization methods are reviewed and adjusted periodically, if appropriate, to ensure that such periods and method of depreciation and amortization are consistent with the expected pattern of economic benefits from the items of property, plant and equipment.

The carrying amount of property, plant and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying amount may not be recoverable.

Fully depreciated assets are retained in the accounts until they are no longer in use and no further depreciation and amortization are recognized in profit or loss.

An item of property, plant and equipment is derecognized when either it has been disposed of or when it is permanently withdrawn from use and no future economic benefits are expected from its use or disposal. Any gain or loss arising on the retirement and disposal of an item of property, plant and equipment (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the period of retirement or disposal.

For bearer plants, units-of-production method is used. Depreciation is charged according to the cost of fruits harvested at plant crop and ratoon crop harvest months.

Bearer plants are depreciated based on the ratio of actual quantity of harvest over the estimated yield for both plant crop and ratoon crop harvests. Plant crop harvest usually occurs within 16 to 18 months after planting while ratoon crop occurs within 32 to 34 months after planting. Depreciation is determined on a per field basis.

#### Intangible Assets

Intangible assets acquired separately are measured at cost on initial recognition. The cost of intangible assets acquired from business combinations is initially recognized at fair value on the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortization and accumulated impairment losses. The useful lives of intangible assets are assessed at the individual asset level as either finite or indefinite.

Intangible assets with finite lives are amortized over the economic useful life using the straight-line method and assessed for impairment whenever there is an indication that the intangible assets may be impaired. At the minimum, the amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at each financial year-end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are



accounted for by changing the amortization period or method, as appropriate, and treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in profit or loss.

Intangible assets with indefinite useful lives are not amortized but are tested for impairment annually either individually or at the cash-generating unit (CGU) level every April 30, unless there are impairment indicators noted during the year that will warrant earlier impairment testing. The useful life of an intangible asset with an indefinite life is reviewed annually to determine whether the indefinite life assessment continues to be supportable. If not, the change in the useful life assessment from indefinite to finite is made on a prospective basis.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in profit or loss when the asset is derecognized.

Internally generated intangibles are not capitalized, and the related expenditures are charged against operations in the period in which the expenditures are incurred.

#### Impairment of Non-financial Assets

The carrying amounts of investment properties, property, plant and equipment recognized at cost, investment in joint venture, deferred land development costs and deposits, are reviewed for impairment when events or changes in circumstances indicate that the carrying amount may not be recoverable. If any such indication exists, and if the carrying amount exceeds the estimated recoverable amount, the assets or cash-generating units are written down to their recoverable amounts. The recoverable amount of an asset is the greater of fair value less costs to sell and value in use. The fair value less costs to sell is the amount obtainable from the sale of an asset in an arm's length transaction between knowledgeable, willing parties, less cost of disposal. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs. Impairment losses are recognized in profit or loss in those expense categories consistent with the function of the impaired asset, except for properties previously revalued with the revaluation taken to OCI. For such properties, the impairment is recognized in OCI up to the amount of any previous revaluation.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. The increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in the prior years. Such reversal is recognized in profit or loss unless the asset is carried at a revalued amount, in which case, the reversal is treated as a revaluation increase. After such a reversal, the depreciation and amortization charge is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.

# Capital Stock

*Common Shares*. Common shares are classified as equity. Incremental costs directly attributable to the issue of common shares are recognized as a deduction from equity, net of any tax effects.





*Convertible Common Shares.* This represents common shares convertible to voting, participating RCPS. Incremental costs directly attributable to the issue of common shares are recognized as a deduction from equity, net of any tax effects.

*RCPS*. This represents redeemable, convertible preference shares, classified as equity. Incremental costs directly attributable to the issue of RCPS are recognized as a deduction from equity, net of any tax effects.

*Retained Earnings*. Retained earnings includes profit attributable to the equity holders of the Parent Company and reduced by dividends on capital stock. Dividends on capital stock are recognized as a liability and deducted from equity when they are approved by the Parent Company's stockholders. Retained earnings may also include effect of changes in accounting policy as may be required by the standard's transitional provisions.

Unappropriated retained earnings represent the portion which can be declared as dividends to stockholders subject to adjustments based on the regulatory requirements of the Philippine SEC.

Appropriated retained earnings represent that portion which has been restricted and therefore is not available for any dividend declaration.

# **Revenue Recognition**

Revenue from contracts with customers is recognized when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services, excluding amounts collected on behalf of third parties.

The Group assesses its revenue arrangements against specific criteria to determine if it is acting as principal or agent. The Group has concluded that it is acting as principal in all of its revenue arrangements.

A performance obligation may be satisfied at a point in time or over time. The amount of revenue recognized is the amount allocated to the satisfied performance obligation.

#### Revenue from sale of goods

Revenue from the sale of goods is recognized at a point in time when control of the asset is transferred to the customer, generally on delivery and acceptance of the promised goods.

The Group has official written agreements with its customer documented in a supply agreement and approved purchase orders. The supply agreements contain each party's respective obligations.

The Group considers whether there are other promises in the contract that are separate performance obligations to which a portion of the transaction price needs to be allocated. The Group concluded that it has only a single performance obligation for each revenue stream.

Certain customers are entitled to, and in most cases avail of, cash discounts when payments are made within a defined time frame. For certain contracts, the Group may be charged a penalty for late deliveries. Variable amounts related to these discounts and penalties are estimated using the most likely amount and included in the transaction price to the extent that it is highly probable that a significant revenue reversal will not subsequently occur.

The Group provides allowances under trade promotions to customers which are reimbursable by the Group to customers when redeemed. Allowances are generally considered as a reduction of the transaction price and recognized at the later of when the Group recognizes revenue for the transfer of the related goods and when the Group pays or promises to pay the allowances.



Variable amounts related to these allowances are estimated using the expected value method and included in the transaction price to the extent it is highly probable that a significant revenue reversal will not subsequently occur. Accruals for trade promotions are based on expected levels of performance. Settlement typically occurs in subsequent periods primarily through an off-invoice allowance at the time of sale or through an authorized process for deductions taken by a customer from amounts otherwise due to the Group. Evaluation of trade promotions are performed monthly and adjustments are made when appropriate to reflect the Group's estimates.

# Bill-and-hold arrangements

Bill-and-hold arrangements pertain to sales of the Group wherein the customers are billed for goods that are ready for delivery, but the Group retains physical possession of the product until it is transferred to the customer at a future date. The Group assessed whether control has transferred to the customers, even though the customers do not have physical possession of the goods. The following criteria must all be met in order for the customers to have obtained control in bill-and-hold arrangements:

- the reason for the bill-and-hold arrangement must be substantive;
- the product must be identified separately as belonging to the customer;
- the product currently must be ready for physical transfer to the customer; and
- the entity cannot have the ability to use the product or to direct it to another customer.

Custodial services provided to the customers are identified as a separate performance obligation. A portion of the contract price should be allocated to the custodial services and separately recognised over the period of time the product is being held by the Group, along with the related costs of storing the product.

Penalty on the late payment of the invoices affects the estimate of the transaction price.

#### Considerations payable to customers

The Group accounts for consideration payable to a customer as a reduction of the transaction price and therefore, of revenue, unless the payment to the customer is in exchange for a distinct good or service that the customer transfers to the Group.

A good or service that is promised to a customer is distinct if both of the following criteria are met:

- a. Customer can benefit from good/service on its own or with other resources readily available to the customer, and
- b. The Group's promise to transfer good/service to the customer is separately identifiable from other promises in the contract.

The Group's rebates and certain marketing incentives to customers which are not in exchange for a distinct good or service are accounted for as contra-revenue.

# Sales returns

The Group uses the expected value method to estimate the goods that will not be returned because this method best predicts the amount of variable consideration to which the Group will be entitled. The requirements in PFRS 15 on constraining estimates of variable consideration are also applied in order to determine the amount of variable consideration that can be included in the transaction price. The amount of revenue and the receivable recognized is adjusted for expected returns, which are estimated based on the historical data. No right of return asset (and corresponding adjustment to cost of sales) is recognized for the right to recover products from a customer since Group's policy is to destroy all goods to be returned.





#### Contract balances arising from revenue with customer contracts

#### Contract Assets

A contract asset is the right to consideration in exchange for goods or services transferred to the customer. If the Group performs by transferring goods or services to a customer before the customer pays consideration or before payment is due, a contract asset is recognized for the earned consideration that is conditional.

# Receivables

A receivable represents the Group's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due).

#### Contract Liabilities

A contract liability is the obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer. If a customer pays consideration before the Group transfers goods to the customer, a contract liability is recognized when the payment is made, or the payment is due (whichever is earlier). Contract liabilities are recognized as revenue when the Group performs under the contract.

The Group does not have contract assets and contract liabilities as at April 30, 2022, 2021 and 2020.

#### Interest Income

Interest income is recognized as it accrues, taking into account the effective yield on the asset.

#### Other Income

Other income is recognized when there is an incidental economic benefit, outside the normal course of business that will flow to the Group and can be measured reliably.

#### Cost and Expense Recognition

Costs and expenses are recognized upon receipt of goods, utilization of services or at the date they are incurred. These are measured at the fair value of the consideration paid or payable.

Expenses are also recognized in profit or loss when a decrease in future economic benefit related to a decrease in an asset or an increase in a liability that can be measured reliably has arisen. Expenses are recognized in profit or loss on the basis of a direct association between costs incurred and the earnings of specific items of income; on the basis of systematic and rational allocation procedures when economic benefits are expected to arise over several accounting periods and the association can only be broadly or indirectly determined; or immediately when an expenditure produces no future economic benefits or when, and to the extent that future economic benefits do not qualify, or cease to qualify, for recognition in the consolidated statement of financial position as an asset.

#### Short-term Employee Benefits

Short-term employee benefits include items such as salaries and wages, social security contributions and nonmonetary benefits, that are expected to be settled wholly within twelve months after the end of the reporting period in which the employees rendered the related services. Short-term employee benefits are expensed as the related service is provided. A liability is recognized for the amount expected to be paid if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

#### Retirement and Other Post-Employment Benefits

The Group has both defined contribution plan and defined benefit plan, administered by a trustee, covering their respective permanent employees.



# Defined Contribution Plan

Obligations for contributions to the Group's provident plan, which is classified as defined contribution pension plan, are recognized as an expense in profit or loss when they are due.

#### Defined Benefit Plan

The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets, if any, adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

Defined benefit costs comprise the following:

- Service cost
- Net interest on the net defined benefit obligation or asset
- Remeasurements of net defined benefit obligation or asset

Service costs which include current service costs, past service costs and gains or losses on nonroutine settlements are recognized as part of costs and expenses in profit or loss. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated annually by a qualified actuary using the projected unit credit method.

The Group determines the net interest expense or income on the net defined retirement obligation or asset for the period by applying the discount rate used to measure the defined benefit retirement obligation at the beginning of the annual period to the then-net defined retirement obligation or asset, taking into account any changes in the net defined benefit retirement obligation or asset during the period as a result of contributions and benefit payments. Net interest expense and other expenses related to defined benefit plans are recognized in profit or loss.

Remeasurements of the net defined benefit retirement obligation or asset, which comprise actuarial gains and losses, the return on plan assets (excluding interest) and the effect of the asset ceiling (excluding interest), if any, are recognized immediately in OCI. Remeasurements are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations).

When the benefits of a plan are changed, or when a plan is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognized immediately in profit or loss. The Company recognizes gains and losses on the settlement of a defined benefit retirement plan when the settlement occurs.

#### Leases

The determination of whether an arrangement is, or contains, a lease is based on the substance of the arrangement at inception date. The arrangement is assessed for whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset or assets, even if that right is not explicitly specified in an arrangement.



# Group as a lessee

The Group applies single recognition and measurement approach for non-land leases and portfolio approach for land leases, except for short-term leases and leases of low-value assets. For single recognition and measurement approach, the Group recognizes lease liability to make lease payments and right-of-use asset representing the right to use the underlying asset. For portfolio approach, the Group identify a portfolio of leases with similar characteristics and recognizes lease liability to make lease payments and right-of-use asset representing the right to use the underlying asset.

#### Right-of-use Asset

The Group recognizes right-of-use asset at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use asset is measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liability. The cost of right-of-use asset includes the amount of lease liability recognized, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received.

Unless the Group is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognized right-of-use asset is depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term.

The right-of-use asset is presented as part of investment properties and property, plant and equipment, and is also subject to impairment.

#### Lease Liabilities

At the commencement date of the lease, the Group recognizes lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating a lease, if the lease term reflects the Group exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognized as expense in the period on which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable.

After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

Lease liabilities – current and noncurrent - are presented separately in the consolidated statements of financial position.

#### Short-term Leases and Leases of Low-value Assets

The Group applies the short-term lease recognition exemption to its short-term leases of machinery and equipment (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the leases of low-value assets recognition exemption to leases that are considered of low value (i.e., below P250). Lease payments on short-term leases and leases of low-value assets are recognized as expense on a straight-line basis over the lease term.



# Group as a lessor

Leases where the Group retain substantially all the risks and benefits of ownership of the asset are classified as operating leases. Any initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized over the lease term on the same bases as rental income. Rental income is recognized in profit or loss on a straight-line basis over the lease term. All other leases are classified as finance leases. At the inception of the finance lease, the underlying is de-recognized and lease receivable is recognized. Interest income is accrued over the lease term using the EIR and lease amortization is accounted for as reduction to lease receivable.

# Sale and Leaseback

When the Group sells or transfers an asset to another entity (the buyer-lessor) and leases that asset back from the buyer-lessor, the Group account for the sale or transfer contract and the lease by applying the requirements of PFRS 16. The Group first applies the requirements for determining when a performance obligation is satisfied in PFRS 15 to determine whether the sale or transfer of an asset is accounted for as a sale of that asset.

For sale or transfer of an asset that satisfies the requirements of PFRS 15 to be accounted for as a sale of the asset, the Group measures the right-of-use asset arising from the leaseback at the proportion of the previous carrying amount of the asset that relates to the right of use retained by the Group. Accordingly, the Group recognizes only the amount of any gain or loss that relates to the rights transferred to the buyer-lessor.

If the sale or transfer of an asset does not satisfy the requirements of PFRS 15 to be accounted for as a sale of the asset, the Group continues to recognize the transferred asset and recognizes a financial liability equal to the proceeds from the sale or transfer. The Group accounts for the financial liability in accordance with the requirements of PFRS 9.

#### Sublease Arrangements

The Group determines if the sublease arrangement qualifies as a finance or operating lease. The Group assesses and classifies a sublease as finance lease if it has transferred substantially all the risk and rewards incidental to the ownership of the leased asset. The Group compares the sublease term with the head lease term. If the sublease term accounts for the majority or 75% of the head lease term, same is classified as a finance lease, otherwise it is classified as an operating lease.

At the inception date, if the sublease qualifies as finance lease, the Group derecognizes the right-ofuse asset on the head lease and continues to account for the original lease liability. The Group as a sublessor, recognizes a net investment in sublease and evaluate it for impairment. If classified as operating lease, the Group continues to account for the lease liability and right-of-use asset on the head lease like any other lease.

#### Borrowing Costs

Borrowing costs include interest charges and other costs incurred in connection with the borrowing of funds.

Borrowing costs are capitalized if they are directly attributable to the acquisition or construction of a qualifying asset. To the extent that funds are borrowed specifically for the purpose of obtaining a qualifying asset, the amount of borrowing costs eligible for capitalization on that asset shall be determined as the actual borrowing costs incurred on that borrowing during the period less any investment income on the temporary investment of those borrowings. To the extent that funds are borrowed generally and used for the purpose of obtaining a qualifying asset, the amount of borrowing costs eligible for capitalization rate to the expenditures on that asset. The capitalization rate shall be the weighted average of the borrowing



costs applicable to the borrowings of the Group that are outstanding during the period, other than borrowings made specifically for the purpose of obtaining a qualifying asset. The amount of borrowing costs capitalized during a period shall not exceed the amount of borrowing costs incurred during that period.

Capitalization of borrowing costs commences when the activities to prepare the asset are in progress and expenditures and borrowing costs are being incurred. Capitalization of borrowing costs ceases when all the activities necessary to prepare the asset for its intended use or sale are substantially complete. If the resulting carrying amount of the asset exceeds its recoverable amount, an impairment loss is recognized.

# Research and Development Costs

Research costs are expensed as incurred. Developmental costs incurred on an individual project are carried forward when their future recoverability can be reasonably regarded as assured. Any expenditure carried forward is amortized in line with the expected future sales from the related project.

The carrying amount of developmental costs is reviewed for impairment annually when the related asset is not yet in use. Otherwise, this is reviewed for impairment when events or changes in circumstances indicate that the carrying amount may not be recoverable.

# Foreign Currency Transactions and Translations

Transactions denominated in foreign currencies are translated to the functional currency of the Group at exchange rates at the dates of the transactions. Outstanding monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between the amortized cost in the functional currency at the beginning of the year, adjusted for effective interest and payments during the year, and the amortized cost in foreign currency translated at the exchange rate at the end of the reporting date.

Non-monetary items in a foreign currency that are measured in terms of historical cost are translated using the exchange rate at the date of the transaction.

Foreign currency differences arising on retranslation are recognized in profit or loss.

#### Income Taxes

Income tax expense consists of current tax and deferred tax. Current tax and deferred tax are recognized in profit or loss except to the extent that it relates to items recognized directly in equity or OCI.

*Current Tax.* Current tax is the expected tax payable or receivable on the taxable income or loss for the period, using tax rates enacted or substantively enacted by the end of the reporting date, and any adjustment to tax payable in respect of previous years.

*Deferred Tax.* Deferred tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax assets are recognized for all deductible temporary differences to the extent that it is probable that taxable profit will be available against which the deductible temporary can be utilized. Deferred tax liabilities are recognized for all taxable temporary differences, except to the extent that the deferred tax liability arises from: (a) initial recognition of goodwill; (b) the initial recognition of an asset or liability in a transaction which is not a business combination and at the time of transaction, affects neither accounting profit nor taxable profit (loss).



The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

The measurement of deferred tax reflects the tax consequences that would follow the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets or liabilities.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting date.

In determining the amount of current and deferred tax, the Group takes into account the impact of uncertain tax positions and whether additional taxes and interest may be due. This assessment relies on estimates and assumptions and may involve a series of judgment about future events. New information may become available that causes the Group to change its judgment regarding the adequacy of existing tax liabilities; such changes to tax liabilities will impact tax expense in the period that such determination is made.

Deferred tax assets and liabilities are offset if a legally enforceable right exists to offset current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

Value-added Tax (VAT). Revenues, expenses and assets are recognized, net of the amount of VAT, if applicable.

When VAT from sales of goods and/or services exceeds VAT passed on from purchases of goods and services, the excess is recognized as payable in the consolidated statement of financial position. When VAT passed on from the purchase of goods or services exceeds VAT from sales of goods and/or services, the excess is recognized as an asset in the consolidated statement of financial position to the extent of the recoverable amount.

*Input VAT*. Input VAT represents VAT passed on to the Group by its suppliers and contractors for the acquisition of goods and services required under Philippine taxation laws and regulations.

The portion of input VAT which represents VAT passed on the Group for the acquisition of depreciable assets with an estimated useful life of at least one year is required to be amortized over the life of the related asset or a maximum period of 60 months. This is classified as "Deferred input VAT" under "Other noncurrent assets" account in the consolidated statement of financial position.

Earnings per Common Share (EPS) Attributable to the Equity Holders of the Parent Company Basic EPS is computed by dividing net income attributable to the common equity holders of the Parent Company by the weighted average number of outstanding common shares during the year after giving retroactive effect to any stock dividend declared during the year.

The Group also has potential common share or other instruments that may entitle the holder to common shares. Computation of diluted EPS take into account these potential common shares.

#### Segment Reporting

The Group is organized into its major geographical and product segments. Financial information about the Group's business segments is presented in Note 44 to the consolidated financial statements.

# Provisions

Provisions are recognized when: (a) the Group has a present obligation (legal or constructive) as a result of a past event; (b) it is probable (i.e. more likely than not) that an outflow of resources embodying economic benefits will be required to settle the obligation; and (c) a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessment of the time value of money and the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense. Where some or all of the expenditure required to settle a provision is expected to be reimbursed by another party, the reimbursement shall be received if the entity settles the obligation. The reimbursement shall be treated as a separate asset. The amount recognized for the reimbursement shall be treated as a separate asset. The amount recognized for the reimbursement shall not exceed the amount of the provision. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.

# **Related Party Transactions and Relationships**

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Related parties may be individuals or corporate entities. These parties include: (a) individuals owning, directly or indirectly through one or more intermediaries, control or are controlled by, or under common control with the Group; (b) associates; (c) individuals owning, directly or indirectly an interest in the voting power of the Group that gives them significant influence over the Group and close members of the family of any such individual; and, (d) the Group's funded retirement plan.

#### Contingencies

Contingent liabilities are not recognized in the consolidated financial statements. They are disclosed in the notes to the consolidated financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but are disclosed in the notes to the consolidated financial statements when an inflow of economic benefits is probable. If it is virtually certain that an inflow of economic benefits will arise, the asset and the related income is recognized in the consolidated financial statements.

#### Events After the Reporting Date

Post year-end events that provide additional information about the Group's financial position at the financial reporting date (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are not adjusting events are disclosed in the notes to the consolidated financial statements when material.

# 4. Significant Accounting Judgments, Estimates and Assumptions

#### Use of Judgments, Estimates and Assumptions

The preparation of the Group's consolidated financial statements in accordance with PFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses reported in the consolidated financial statements at the reporting date. However, uncertainty about these judgments, estimates and assumptions could result in outcome that could require a material adjustment to the carrying amount of the affected asset or liability in the future. The effects of any change in judgments and estimates are reflected in the consolidated financial statements as they become reasonably determinable.



Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revisions are recognized in the period in which the judgments and estimates are revised and in any future period affected.

Judgments, key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next reporting period are consistent with those applied in the most recent annual financial statements.

#### Judgments

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimation, which have the most significant effect on the amounts recognized in the consolidated financial statements.

Assessing uncertain tax positions when determining taxable profit (tax loss), tax bases, unused tax credits and tax rates. The Group has assessed whether it has any uncertain tax position in accordance with Philippine Interpretation of International Financial Reporting Interpretations Committee (IFRIC) 23, Uncertainty over Income Tax Treatments. The Group applies significant judgement in identifying uncertainties over its income tax treatments. The Group determined, based on its tax compliance assessment, in consultation with its tax team, that it is probable that its income tax treatments will be accepted by the taxation authorities.

Determining the lease term of contracts with renewal and termination options - Group as a lessee. The Group has several lease contracts that include extension and termination options. The Group applies judgement in evaluating whether it is reasonably certain whether or not to exercise the option to renew or terminate the lease. That is, it considers all relevant factors that create an economic incentive for it to exercise either the renewal or termination. After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise or not to exercise the option to renew or to terminate such as construction of significant leasehold improvements or significant customization to the leased asset.

The Group included the renewal period for certain lease contract on warehouses as part of the lease term. The Group typically exercises its option to renew for the lease because there will be a significant negative effect on production if a replacement asset is not readily available. The renewable period of land, building and certain warehouse are not included as part of the lease term as these are not reasonably certain to be exercised since it is subject to mutual agreement of both parties and is considered as unenforceable.

The Group also entered into a lease contract with DMPI Employees and Agrarian Reform Beneficiaries (DEARBC), with an initial contract period of 25 years from January 11, 1999 to January 10, 2024. The lease contract was amended by both parties effective January 11, 2019 to extend the lease period to January 10, 2049. Effective January 2019, both parties also approved the amendment granting the Group the sole option to terminate the lease every five years without incurring penalty until the end of the contract period. Since the Group has the sole option to terminate the lease every five years without incurring penalty, the Group has the absolute right to enforce the entire duration of the lease (i.e., lease term).



The Group assessed the lease term to be 5 years from January 11, 2019 since it is not yet reasonably certain to renew beyond the initial 5-year noncancelable lease period due to the relatively long time horizon to be able to forecast the facts and circumstances that will merit the renewal of the contract. There are also no significant economic penalties other than the standing crops which only have a life cycle of up to 3 years.

In 2021, the Group reassessed the lease terms of certain land leases, to which the Group has rights to pre-terminate at the end of each pineapple life cycle, as a result of the Group's cost-effectiveness programs implemented in 2021. The Group reassessed the lease term to be for a period of 6 years instead of the full contractual term for identified land leases based on the pineapple's life cycle and time for land preparation. The Group is looking for ways to reduce pineapple costs by revisiting fields with low yields and/or high growing costs and expanding its outgrowership programs and the use of big planting materials which will save planting area. Due to the significant change of circumstance arising from the cost effectiveness strategy implemented in 2021 and the pretermination option which is within the control of the Group, management revisited the lease term and recognized a reduction in right-of-use asset and lease liability amounting to P491,284 in 2021 (Notes 14 and 38).

*Classification of leases as lessor.* The Group entered into lease agreements on its leased property. The Company determines whether it has transferred all the significant risks and rewards of ownership of the leased properties to a lessee, such as lessee has the ultimate control over the use of the asset and the lease term is for the major part of the economic life of the asset. If it is determinable that significant risks and rewards of ownership of lease properties were transferred to the lessees, the lease is accounted as finance lease. If otherwise, the lease is accounted for as an operating lease.

*Obligation to deliver additional RCPS.* The Share Purchase and Shareholders' Agreements between DMPL, CARI, the Parent Company and SEA Diner, provides conditional obligation to the Parent Company to deliver additional RCPS subject to meeting certain level of net income and adjusted equity value as defined in the abovementioned agreements for fiscal year ending April 30, 2021. Management assessed that the Parent Company's obligation to deliver additional RCPS has a carrying value of nil as at April 30, 2021 since the net income for fiscal year ended April 30, 2021 is higher than the agreed target income. Consequently, the Parent Company's obligation to deliver additional RCPS no longer exist since certain conditions as defined in the abovementioned agreements have already lapsed.

*De facto control over Del Monte Txanton Distribution, Inc. (DMTDI).* The Parent Company owns 40.0% of DMTDI's common shares as at April 30, 2022, 2021 and 2020. Even with less than the majority voting rights, the Parent Company concluded that DMTDI is a subsidiary and that it has power to direct the relevant activities of DMTDI due to the Parent Company's ability to carry out major decisions in Board meetings and govern the financial and operating policies decision-making of the Parent Company by having majority seats in the Board. This is in line with the Shareholders' Agreement where 4 out of 7 seats is designated to DMPI. The key management personnel (i.e., President and Chief Executive Officer, Chief Operating Officer, Chief Financial Officer and Treasurer and Corporate Secretary) of the Parent Company also serve in the same positions in DMTDI (see Note 1).

Assessment of indefinite life trademarks. Management has assessed the "Del Monte" and "Today's" trademarks used in connection with processed foods in the Philippines as having indefinite useful life since the Group has exclusive access to the use of these trademarks. These trademarks are expected to be used indefinitely by the Group as they relate to continuing local operations that have proven track record with stable cash flows.



(see Note 10). *Coronavirus disease of 2019 (COVID-19) Outbreak.* In a move to contain the COVID-19 outbreak, on March 13, 2020, the Office of the President of the Philippines issued a Memorandum directive to impose stringent social distancing measures in the National Capital Region effective March 15, 2020

on March 13, 2020, the Office of the President of the Philippines issued a Memorandum directive to impose stringent social distancing measures in the National Capital Region effective March 15, 2020. On March 16, 2020, Presidential Proclamation No. 929 was issued, declaring a State of Calamity throughout the Philippines for a period of six (6) months.

On September 15, 2020, Republic Act No. 11494 or the "Bayanihan to Recover As One Act" took effect, providing for COVID-19 response and recovery interventions and providing mechanisms to accelerate the recovery and bolster the resiliency of the Philippine economy, providing funds therefore and for other purposes. Apart from authorizing the President to exercise powers necessary to undertake certain COVID-19 response and recovery interventions, Republic Act No. 11494 also affirmed the existence of a continuing national emergency, in view of unabated spread of the COVID-19 virus and the ensuing economic disruption therefrom.

On September 16, 2020, Presidential Proclamation No. 1021 was issued, extending the State of Calamity throughout the Philippines due to COVID-19 for a period of one-year effective September 13, 2020 to September 12, 2021, unless earlier lifted or extended as circumstances may warrant. These measures have caused disruptions to various businesses and economic activities, and its impact on businesses continue to evolve.

The Group observed that the demand for beverage and culinary brands increased as the incidence of home cooking grew as well as the desire for products that are associated with health and wellness. While the Group's retail brands grew, food service sales experienced a decline due to the lockdowns imposed reducing the sales contribution to the total business. Aside from providing a cushion to total sales, the increase in the Group's retail business also provided additional lift to the profit margins as the food service business enjoyed higher discounts. Total volume for export of fresh fruits initially experienced a decline. However, the Group was able to offer certain price changes and reallocate product mix to drive higher volume and sales for the fiscal year ended April 30, 2022 and 2021.

The Group managed to continue operating in the middle of the pandemic since its products are considered to be essential goods and its farming and manufacturing activities are based in Mindanao. There were no significant internal operational interruptions. Disruptions caused by external factors such as restrictions to movement of materials, equipment and goods as well as the resulting reduction in economic activity were managed so that there will be no major adverse impacts to the overall results of operations for the fiscal year ended April 30, 2022 and 2021.

As a result, the COVID-19 outbreak did not have a significant impact on the Group's judgments and estimates.

# Estimates and Assumptions

The key estimates and assumptions used in the consolidated financial statements are based upon management's evaluation of relevant facts and circumstances as of the date of the consolidated financial statements. Actual results could differ from such estimates.

*Estimating credit losses on receivables.* The Company uses a provision matrix to calculate ECLs for trade receivables. The provision rates are based on days past due for groupings of various customer segments that have similar loss patterns (i.e., customer type and rating).



The provision matrix is initially based on the Company's historical observed default rates. The Company will calibrate the matrix to adjust the historical credit loss experience with forward-looking information. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analyzed.

The assessment of the correlation between historical observed default rates, forward-looking information such as inflation rate and gross domestic product growth rate, and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecast economic conditions. The Company's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future.

Provisions are made based on the simplified approach under PFRS 9. A loss allowance is recognized based on lifetime ECL. The allowance for impairment losses on receivables amounted to P91,893, P48,024 and P54,674 as at April 30, 2022, 2021 and 2020, respectively. The carrying amount of receivables, net of allowance for impairment losses, amounted to P7,854,042, P6,245,637 and P7,301,312 as at April 30, 2022, 2021 and 2020, respectively (see Note 6).

*Estimating net realizable value (NRV) of inventories.* The Group writes down inventories when net realizable value of inventories becomes lower than cost due to damage, physical deterioration, obsolescence, changes in price levels or other causes based on specific identification and as determined by management for inventories estimated to be unsaleable in the future.

Estimates of net realizable value are based on the most reliable evidence available at the time the estimates of the amount which the inventories are expected to be realized are made. These estimates take into consideration fluctuations of price or cost directly relating to events occurring after reporting date to the extent that such events confirm conditions existing at reporting date. The Group reviews on a continuous basis the product movement, changes in consumer demands and introduction of new products to identify inventories which are to be written down to net realizable values. The write-down of inventories is reviewed periodically to reflect the accurate valuation in the financial records.

The allowance for inventory losses amounted to P250,906, P390,938 and P352,516 as at April 30, 2022, 2021 and 2020, respectively. The carrying amount of inventories, net of allowance for inventory losses, amounted to P5,170,899, P5,121,377 and P4,645,327 as at April 30, 2022, 2021 and 2020, respectively (see Note 7).

*Estimating future tonnage of harvests.* Bearer plants are stated at cost which comprises actual costs incurred in nurturing the crops reduced by the equivalent amortization of fruits harvested which considers the future volume of harvests. Estimated harvest is affected by natural phenomenon such as weather patterns and volume of rainfall. Field performance and market demand also affect the level of estimated harvests. The cost is developed by allocating growing costs for the estimated growth cycle of 2 to 3 years over the estimated harvests to be made during the life cycle of the plant crops. The Group reviews and monitors the estimated future volume of harvests regularly.

*Estimating fair value of unharvested agricultural produce.* The fair values of the growing pineapple crops are based on the most reliable estimate of market prices, in both local and international markets at the point of harvest, as determined by the Group, multiplied by estimated tonnage of pineapple fruits based on crop age after planting. Fair value is initially recognized when the pineapple fruit develops when the bearer plant has reached maturity to bear fruit. The fair value is approximated by the estimated gross margin at point of harvest less future growing costs to be incurred until harvest. Such future growing costs decreases as the growing crops near the point of harvest.



For the pineapple variety being sold as fresh fruits, the gross margin is based on the market price of pineapple fruits being sold by the Group. For the pineapple variety being processed as cased goods, the gross margin is based on the selling price of the final product sold in the market adjusted for margin related to production.

Estimated tonnage is based on standard weight of the growing pineapple crops when they reach certain months after planting date. Estimated tonnage is also affected by natural phenomenon such as weather patterns and volume of rainfall, and actual field performance.

The change in fair value of unharvested agricultural produce attributable to price changes, actual harvest and estimated future harvest included as part of the biological assets in the consolidated statements of financial position amounted to P3,296,124, P2,733,121 and P2,923,050 as at April 30, 2022, 2021 and 2020, respectively (see Note 8).

*Estimating fair value of harvested agricultural produce.* The fair values of the harvested pineapple fruits are based on the most reliable estimate of market prices, in both local and international markets at the point of harvest, as determined by the Group. For the pineapple variety being sold as fresh fruits, the market price is based on the selling price of fresh fruits as sold in the local and international markets. For the pineapple variety being processed as cased goods, the market price is derived from average sales price of the processed product adjusted for margin and associated costs related to production. Changes in fair values of agricultural produce after initial recognition are included in the carrying amount of cased goods at the reporting date.

The fair value of harvested agricultural produce amounted to P3,872,298, P3,734,508 and P3,058,772 as at April 30, 2022, 2021 and 2020, respectively (see Note 8).

*Estimating useful lives of investment properties and property, plant and equipment (excluding right-of-use assets).* The Group estimates the useful lives of its investment properties and property, plant and equipment based on the period over which the assets are expected to be available for use. The estimated useful lives of investment property and property, plant and equipment are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets.

In addition, the estimation of the useful lives of investment property and property, plant and equipment is based on collective assessment of industry practice, internal technical evaluation and experiences with similar assets. It is possible, however, that future financial performance could be materially affected by changes in estimates brought about by changes in factors mentioned above. The amount and timing of recorded expenses for any period would be affected by changes in these factors and circumstances. A reduction in the estimated useful life of any of the investment properties and property, plant and equipment would increase the recorded expenses and decrease the noncurrent assets.

Acquisitions, replacements and additions of items of investment property and property, plant and equipment with estimated useful life of less than 3 years are charged to expense. Management believes that the difference between depreciating such items and directly charging them to expense is not material.

There were no changes in the estimated useful lives of investment properties and property, plant and equipment, excluding right-of-use assets, as at April 30, 2022, 2021 and 2020. The carrying amount of depreciable investment property amounted to P16,377, P22,556 and P50,859 as at April 30, 2022, 2021 and 2020, respectively (see Note 13). The carrying amount of depreciable property, plant and



equipment, excluding right-of-use assets, amounted to P17,388,123, P15,124,673 and P14,132,111 as at April 30, 2022, 2021 and 2020, respectively (see Note 14).

*Estimating realizability of deferred tax assets.* The Group reviews its deferred tax assets at each reporting date and reduces the carrying amount to the extent that it is no longer probable that sufficient future taxable profit will be available to allow all or part of the deferred tax assets to be utilized. The Group's assessment on the recognition of deferred tax assets on deductible temporary difference is based on the projected taxable income in the following periods, including the timing of reversal of future taxable and deductible temporary differences.

The Group's recognized deferred tax liabilities - net amounted to ₱190,989, ₱135,145 and ₱141,627 as at April 30, 2022, 2021 and 2020, respectively (see Note 29).

*Impairment of Nonfinancial Assets.* An impairment review is performed on non-financial assets (enumerated in the following table) when events or changes in circumstances indicate that the carrying value may not be recoverable. The factors that the Group considers important which could trigger an impairment review include the following:

- significant adverse changes in the technological, market, or economic environment where the Group operates;
- significant decrease in the market value of an asset;
- evidence of obsolescence and physical damage;
- significant changes in the manner in which an asset is used or expected to be used;
- plans to restructure or discontinue an operation;
- significant decrease in the capacity utilization of an asset; or
- evidence is available from internal reporting that the economic performance of an asset is, or will be, worse than expected.

Determining the recoverable amount of these assets requires estimation of cash flows expected to be generated from the continued use and ultimate disposition of such assets. While it is believed that the assumptions used in the estimation of the recoverable amount are appropriate and reasonable, significant changes in these assumptions may materially affect the assessment of recoverable amounts and any resulting impairment loss could have a material adverse impact on the financial performance.

The Group recognizes an impairment loss whenever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is computed using the value in use approach.

As at April 30, 2022, 2021 and 2020, the carrying values of nonfinancial assets that are subject to impairment testing when impairment indicators are present are as follows (see Notes 8, 10, 13, 14 and 15):

	2022	2021	2020
Biological assets - growing herd	₽144,876	₽129,530	₽107,265
Intangible asset	2,987,400	2,987,400	_
Investment properties	171,703	177,882	206,185
Property, plant and equipment	19,261,622	16,498,849	15,340,067
Other noncurrent assets,			
excluding security and			
refundable deposits	920,051	509,517	494,868

The Group did not note any impairment indicators in for the years ended April 30, 2022, 2021 and 2020. No impairment losses were recognized for the years ended April 30, 2022, 2021 and 2020.



*Determination of IBR.* The Group cannot readily determine the interest rate implicit in the lease at lease commencement date, therefore, it uses its IBR to measure lease liabilities. IBR is the rate of interest that a lessee would have to pay to borrow over a similar term, similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR reflects what the Group 'would have to pay', which requires estimation when no observable rates are available or when they need to be adjusted to reflect the terms and conditions of the lease. The Group estimates the IBR using observable inputs such as interest rates from partner banks based on the term of its loan borrowings and make certain-specific estimates based on the Group credit worthiness.

The Group's lease liabilities amounted to P2,871,074, P2,404,981, and P2,636,372 as at April 30, 2022, 2021 and 2020, respectively (see Note 38).

*Present value of defined benefit obligation*. The present value of the defined benefit retirement obligation depends on a number of factors that are determined on an actuarial basis using a number of assumptions such as discount rates and future salary increases, among others. Due to the complexity of the valuation, the underlying assumptions and its long-term nature, defined benefit obligations are highly sensitive to changes in these assumptions. All assumptions are reviewed at each financial reporting date.

The Group determines the appropriate discount rate at the end of each reporting period. It is the interest rate that should be used to determine the present value of estimated future cash outflows expected to be required to settle the retirement obligation. In determining the appropriate discount rate, the Group considers the interest rates on government bonds that are denominated in the currency in which the benefits will be paid. The terms to maturity of these bonds should approximate the terms of the related retirement obligation.

Other key assumptions for the defined benefit retirement obligation are based in part on current market conditions.

Further details about the assumptions used are provided in Note 33.

The present value of the defined benefit obligation amounted to P1,500,939, P1,670,911 and P1,724,091 at April 30, 2022, 2021 and 2020, respectively (see Note 33).

*Impairment of indefinite life trademark.* The Group determines whether trademark with indefinite useful life is impaired at least on an annual basis or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. This requires an estimation of the royalty savings on the asset to which the trademark is used. Estimating the royalty savings requires the Group to make an estimate of the cumulative average annual revenue growth rates and royalty rate and also consider market data in determining discount rate in order to calculate the present value of those cash flows.

Management has determined that trademark are not impaired. The carrying amount of trademark amounted to ₱2,987,400 as at April 30, 2022 and 2021, respectively (see Note 10).

*Provisions and contingencies*. The Company, in the ordinary course of business, sets up appropriate provisions for its present legal or constructive obligations, if any, in accordance with its policies on provisions and contingencies. In recognizing and measuring provisions, management takes risk and uncertainties into account.



# 5. Cash and Cash Equivalents

	2022	2021	2020
Cash on hand	₽3,300	₽3,076	₽2,899
Cash in banks	853,353	1,001,739	1,152,017
Cash equivalents	-	_	16,000
	₽856,653	₽1,004,815	₽1,170,916

Cash in banks earn interest at the respective bank deposit rates. Cash equivalents are short-term placements, which are made for varying periods of up to 3 months depending on the immediate cash requirements of the Company and earn interest at the respective short-term placement rates ranging from 1.19% to 4.20% p.a. in 2020 and 0.95% to 6.50% p.a. in 2019.

Interest earned for the fiscal years ended April 30, 2022, 2021 and 2020 amounted to P1,551, P6,441 and P18,889, respectively.

# 6. Receivables

	2022	2021	2020
Trade receivables from third	2022	2021	2020
	D2 125 (50	DO 540 520	DO 141 750
parties	₽3,137,659	₽2,548,538	₽2,141,753
Due from related parties			
(see Note 34)	4,233,001	3,269,310	4,994,813
Non-trade receivables from third			
parties	151,981	156,248	—
Advances to officers and	-		
employees	45,132	28,600	25,713
Others	378,162	290,965	193,707
	7,945,935	6,293,661	7,355,986
Less allowance for ECL	91,893	48,024	54,674
	7,854,042	6,245,637	7,301,312
Less noncurrent portion:			
Lease receivable	10,168	36,117	3,108
Receivable from third parties	147,459	151,981	
Noncurrent portion	157,627	188,098	3,108
Current portion	₽7,696,415	₽6,057,539	₽7,298,204

Trade receivables from third parties are noninterest-bearing and are generally on a 7 to 60-day credit term.

Due from related parties are noninterest-bearing and are generally due after 60 days. As at April 30, 2022, 2021 and 2020, intercompany receivable and payable eliminated upon consolidation amounted to P3,078,045, P3,009,058 and P44,257 respectively (see Note 34).

During the year ended April 30, 2022, the Parent Company declared various cash dividends to the holders of common shares, as follows:

• In March 2022, the Parent Company declared cash dividend amounting to ₱474,845 to holders as of close of business of March 17, 2022. Dividends amounting to ₱52,470 and ₱351,148, both net of final taxes, were remitted to SEA Diner and CARI, respectively.



- In December 2021, the Parent Company declared cash dividend to the holders of common shares of the Parent Company as of close of December 21, 2021 amounting to ₱419,598. Dividends amounting to ₱46,366, net of final tax, were remitted to SEA Diner. The remaining balance was subsequently entered by the Parent Company and CARI into an offsetting agreement wherein the dividend payable to CARI amounting to ₱310,293, net of final tax, was offset against the receivables from DMPL of ₱376,621 and payables to S&W Fine Foods International Ltd. of ₱66,328.
- In August 2021, the Parent Company declared cash dividend to the holders of common shares of the Parent Company as of close of September 6, 2021 amounting to ₱412,770. Dividends amounting to ₱45,611 and ₱289,208, both net of final taxes, were remitted to SEA Diner and CARI, respectively. The remaining balance due to CARI amounting to ₱16,035 was offset against the receivables from DMPL.
- In May 2021, the Parent Company declared cash dividend to the holders of common shares of the Parent Company of record as of June 11, 2021 amounting to ₱940,895. Dividends amounting to ₱103,969, net of final tax, were remitted to SEA Diner. The remaining balance was subsequently entered by the Parent Company and CARI into an offsetting agreement wherein the dividend payable to CARI amounting to ₱695,792, net of final tax, was offset against the receivables from DMPL of ₱263,990 and receivables from S&W Fine Foods International Ltd. of ₱431,802.
- In March 2021, the Parent Company declared cash dividend to the holders of common shares of the Parent Company as of close of business of March 29, 2021 amounting to ₱2,521,225. Dividends amounting to ₱278,595, net of final tax, were remitted to SEA Diner. The remaining balance was subsequently entered by the Parent Company and CARI into an offsetting agreement wherein the dividend payable to CARI amounting to ₱1,864,445, net of final tax, was offset against the receivables from S&W Fine Foods International Ltd., amounting to ₱305,409 and receivables from DMPL amounting to ₱1,559,036 (see Note 41).
- In June 2020, the Parent Company declared dividends amounting to ₱2,583,325. The Parent Company and CARI, subsequently entered into an offsetting agreement wherein the dividends payable amounting to ₱1,912,612, net of final tax, to CARI was offset against the receivables from GTL Limited, DMPL and S&W Fine Foods International Ltd. (see Note 31). The remaining balance of ₱259,358, net of final tax, was remitted by the Parent Company to CARI.

Advances to officers and employees are noninterest-bearing and are normally collected within the following year.

Other receivables mainly consist of claims from third party service providers and due from growers.



	2022	2021	2020
Trade receivables:			
Balance at beginning of year Additional provision	₽37,782	₽37,834	₽40,020
(Note 21)	47,728	-	286
Reversals	_	(52)	(2,472)
Balance at end of year	85,510	37,782	37,834
Nontrade receivables:			
Balance at beginning of year	10,242	16,840	20,608
Reversals	(3,859)	(6,598)	(3,471)
Write-off	_	_	(297)
Balance at end of year	6,383	10,242	16,840
Total	₽91,893	₽48,024	₽54,674

The movements in the allowance for ECLs are as follows:

# 7. Inventories

	2022	2021	2020
Cased goods and other			
merchandise:			
At NRV	₽1,269,502	₽1,468,272	₽1,528,761
At cost	956,754	997,632	676,175
Production materials and supplies			
- at NRV	2,260,832	2,138,061	1,925,766
Storeroom supplies - at NRV	683,811	517,412	514,625
	₽5,170,899	₽5,121,377	₽4,645,327

The balances of cased goods and other merchandise at NRV are as follows:

	2022	2021	2020
Cost	₽1,470,229	₽1,801,048	₽1,827,427
Less allowance for cased goods			
and other merchandise:			
Balance at beginning of the			
year	332,776	298,666	352,975
Provision for obsolescence			
(Note 20)	61,766	116,132	73,565
Write-off	(193,815)	(82,022)	(127,874)
Balance at end of year	200,727	332,776	298,666
NRV	₽1,269,502	₽1,468,272	₽1,528,761



	2022	2021	2020
Cost	₽2,306,361	₽2,185,603	₽1,962,826
Less allowance for production materials and supplies: Balance at beginning of the			
year Provision for obsolescence	47,542	37,060	21,198
(Note 20)	32,388	22,381	24,768
Write-off	(34,401)	(11,899)	(8,906)
Balance at end of year	45,529	47,542	37,060
NRV	₽2,260,832	₽2,138,061	₽1,925,766

The balances of production materials and supplies are as follows:

The balances of storeroom supplies are as follows:

	2021	2021	2020
Cost	₽688,461	₽528,032	₽531,415
Less allowance for storeroom			
supplies:			
Balance at beginning of year	10,620	16,790	21,123
Provision for (reversal of)			
obsolescence (Note 20)	(5,970)	(6,170)	201
Write-down	_	_	(4,534)
Balance at end of year	4,650	10,620	16,790
NRV	₽683,811	₽517,412	₽514,625

Inventories recognized as cost of sales amounted to ₱13,258,680, ₱13,003,540 and ₱14,301,556 for the fiscal years ended April 30, 2022, 2021 and 2020, respectively (see Note 20).

# 8. Biological Assets

	2022	2021	2020
Current -			
Unharvested agricultural			
produce - at fair value	₽2,476,150	₽2,158,274	₽3,076,198
Noncurrent -	, ,	<i>, ,</i>	, ,
Growing herd - at cost	144,876	129,530	107,265
~~~~~	₽2,621,026	₽2,287,804	₽3,183,463

Carrying amounts of the unharvested agricultural produce are as follows:

	2022	2021	2020
Balance at beginning of year	₽2,158,274	₽3,076,198	₽2,717,316
Additions	894,050	83,463	494,604
Harvest	(3,872,298)	(3,734,508)	(3,058,772)
Fair value attributable to price changes, actual harvest and estimated future harvest			
(Note 23)	3,296,124	2,733,121	2,923,050
Balance at end of year	₽2,476,150	₽2,158,274	₽3,076,198



Estimated hectares planted with growing crops are 16,130, 15,027 and 14,733 for pineapple, and 123, 111 and 48 for papaya as at April 30, 2022, 2021 and 2020, respectively.

Pineapple crops have a life cycle of 36 months while papaya crops have life cycle of 24 months.

Actual fruits harvested, in metric tons, from the growing crops are 785,876, 778,464 and 675,333 for pineapple, and 1,266, 1,008 and 227 for papaya for the years ended April 30, 2022, 2021 and 2020, respectively.

The fair value of harvested agricultural produce amounted to P3,872,298, P3,734,508 and P3,058,772 as at April 30, 2022, 2021 and 2020, respectively. These are recognized under:

	2022	2021	2020
Cost of sales	₽3,701,535	₽3,472,023	₽2,868,661
Inventories	170,763	262,485	190,111
	₽3,872,298	₽3,734,508	₽3,058,772

Movements in the carrying amounts of growing herd, are as follows:

	2022	2021	2020
Balance at beginning of year	₽129,530	₽107,265	₽87,608
Purchases	46,517	52,827	58,617
Sales and transfers	(31,171)	(30,562)	(38,960)
Balance at end of year	₽144,876	₽129,530	₽107,265

The Group maintains cattle for growing herd, breeding and dairy herd as part of its Environmental Management System wherein excess pineapple pulps are converted into cattle feeds.

As at April 30, 2022, 2021 and 2020, the number of heads of cattle for growing herd totaled to 2,325, 2,139 and 1,679 heads, respectively.

# 9. Investment in Joint Venture

In March 2021, the Parent Company entered into a joint venture with Vietnam Dairy Products Joint Stock Company. Del Monte – Vinamilk Dairy Philippines, Inc. (DMVDPI) was incorporated in the Philippines in July 2021 to undertake importation, marketing, promotion, selling and distribution of any and all goods, commodities, wares, merchandise of every nature and description related to milk and dairy. The equity held by the Group on the joint venture is 50% as at April 30, 2022.

The summarized financial information of the joint venture not adjusted for the percentage ownership held by the Group as at and for the ten months ended April 30, 2022, is as follows:

Revenue	₽309
Loss from continuing operations/ Total comprehensive loss <sup>a</sup>	(215,104)

(Forward)



<sup>a</sup> Includes:	
- depreciation	₽386
Asset	191,683
Liabilities	(306,749)
Net assets	(115,066)
Controlling interest	50%
	(57,533)
Share in net loss in excess of capital injection	(57,533)
Carrying amount of investment	₽_
Carrying amount of interest in DMVDPI at	
beginning of the year	₽
Capital injection during the year	50,064
Group's share of loss from continuing operations/	
total comprehensive loss	(50,064)
Carrying amount of interest at end of the year	₽_

# 10. Intangible Assets

On May 1, 2020, Dewey Sdn. Bhd., assigned to PPMSC, various trademarks which includes the "Del Monte" and "Today's" trademarks for use in connection with processed foods in the Philippines. The Parent Company and Dewey Sdn. Bhd. subsequently entered into an offsetting agreement wherein the payable amounting ₱2,987,400 to Dewey Sdn. Bhd. was offset against the receivables from DMPL.

Management has assessed the trademark as having indefinite useful life as the Group has exclusive access to the use of these trademarks. The trademark is expected to be used indefinitely by the Group as they relate to continuing businesses that have a proven track record with stable cash flows. The trademark has a carrying value of P2,987,400 as at April 30, 2022 and 2021.

In 2022, in determining the recoverable amount of the trademarks, the Group has changed its valuation technique from value in use calculation (VIU) to relief-from-royalty approach where free cash flow projections is based on 1% royalty savings from the Parent Company's sales derived from financial budgets approved by management covering a five-year period and discounted at a rate of 8.7%. The trademarks' cash flows beyond the five-year period is extrapolated using a steady 6.1% cumulative average annual revenue growth rate. Management believes that a 6.1% revenue growth rate is reasonable and that any reasonably possible change in the key assumptions on which the trademarks' recoverable amount is based would not cause the trademark's carrying amount to exceed its recoverable amount.

In 2021, the recoverable amount of the trademark has been determined based on a VIU calculation. The VIU calculation uses cash flow projections based on financial budgets approved by management covering a five-year period, and a discount rate of 10.03%. The trademarks' cash flows beyond the five-year period is extrapolated using a steady 5.4% cumulative average annual revenue growth rate. Management believes that a 5.4% revenue growth rate is reasonable and that any reasonably possible change in the key assumptions on which the trademarks' recoverable amount is based would not cause the trademark's carrying amount to exceed its recoverable amount.

As of April 30, 2022 and 2021, the carrying value of the intangible asset does not exceed the present value of asset and hence, no impairment has been recorded.

	2022	2021	2020
Cost -			
Balance at beginning and end			
of the year	₽444	₽444	₽444
Unrealized gain - gross of tax:			
Balance at beginning			
of the year	12,113	12,614	11,611
Unrealized gain (loss) during			
the year	2,827	(501)	1,003
Balance at end of the year	14,940	12,113	12,614
	₽15,384	₽12,557	₽13,058

This account consists of the following:

For the years ended April 30, 2022, 2021 and 2020, unrealized gain (loss), net of tax, recorded as fair value reserves in other comprehensive income reserves are as follows:

	2022	2021	2020
Balance at beginning of the year	₽10,291	₽10,717	₽9,879
Other comprehensive income			
(loss)	2,406	(426)	838
Balance at end of the year	<b>₽12,697</b>	₽10,291	₽10,717

Financial assets at FVOCI consist mainly of golf club and market-quoted shares. The golf club shares are classified as proprietary shares which entitles the holder to use and enjoy the club's facilities and services; to vote and be voted in meetings of the shareholders; and to receive a share in the net assets upon liquidation and dissolution. These shares are carried in the books at market values based on published stock quotes by brokers and dealers as at reporting date.

# 12. Prepaid Expenses and Other Current Assets

	2022	2021	2020
Advances to suppliers	₽664,830	₽192,428	₽179,702
Input VAT - net	162,790	48,539	26,327
Prepaid taxes	96,844	76,789	49,700
Deferred transportation cost	93,166	58,850	37,411
Prepaid expenses	88,242	194,680	102,446
Short-term deposit	21,172	21,101	_
Prepaid rent	13,992	24,947	23783
Others	965	8,315	17,238
	₽1,142,001	₽625,649	₽436,607

Advances to suppliers are down payments incurred by the Group for the purchase of materials and supplies that will be used for operations.

Input VAT pertain to prepayments made to regulatory authorities for the purchase of materials and supplies that will be used for manufacturing goods.



Prepaid taxes pertain to real property, local business, and excise taxes which are paid in advance to regulatory authorities and are usually amortized within the next reporting period.

Deferred transportation cost pertains to advanced payment on delivery and transportation services and is normally incurred within the next financial period.

Prepaid expenses pertain to costs associated with an initial public offering (IPO), employee benefits, and insurance on stocks and bonds. In 2022, prepaid expenses related to the Parent Company's IPO amounting to P99,548 have been charged to CARI and reclassified to due from related party. The Parent Company and CARI regularly enters into offsetting agreements between the dividends payable of Parent Company and receivables from CARI.

Short-term deposit pertains to time deposits in Robinsons Bank, with an interest rate of 0.75% and 0.875%, maturing on October 11, 2022 and October 12, 2021, respectively, for periods ending April 30, 2022 and April 30, 2021. Interest income earned amounted to ₱66 and ₱224 for the years ended April 30, 2022 and April 30, 2021, respectively.

Other current assets consist of advances to employees and insurance on executives.

# 13. Investment Properties

	April 30, 2022						
	Land	Buildings and improvements	Right-of-use Assets - Building and Improvements	Total			
Cost – Beginning and ending							
balances	₽155,326	<b>₽184,568</b>	₽-	₽339,894			
Accumulated Depreciation, Amortization and							
Impairment Losses							
Beginning balances	-	162,012	-	162,012			
Depreciation for the year	-	6,179	-	6,179			
Ending balances	-	168,191	_	168,191			
Net book value	₽155,326	₽16,377	₽-	₽171,703			

	April 30, 2021					
_			Right-of-use Assets -			
		Buildings and	Building and			
	Land	improvements	Improvements	Total		
Cost – Beginning balances	₽155,326	₽184,568	₽28,444	₽368,338		
Transfers/adjustment (Note 38)	—	-	(28,444)	(28,444)		
Ending balances	155,326	184,568	-	339,894		
Accumulated Depreciation,						
Amortization and						
Impairment Losses						
Beginning balances	—	155,832	6,321	162,153		
Depreciation for the year	—	6,180	-	6,180		
Transfers/Adjustment	—	-	(6,321)	(6,321)		
Ending balances	_	162,012	_	162,012		
Net book value	₽155,326	₽22,556	₽-	₽177,882		



	April 30, 2020					
_			Right-of-use			
			Assets -			
		Buildings and	Building and			
	Land	improvements	Improvements	Total		
Cost						
Beginning balances	₽155,326	₽183,358	₽28,444	₽367,128		
Additions	-	1,627	-	1,627		
Disposal	-	(417)	_	(417)		
Ending balances	155,326	184,568	28,444	368,338		
Accumulated Depreciation,						
Amortization and						
Impairment Losses						
Beginning balances	-	144,001	-	144,001		
Depreciation for the year	-	12,248	6,321	18,569		
Disposal	-	(417)	_	(417)		
Ending balances	_	155,832	6,321	162,153		
Net book value	₽155,326	₽28,736	₽22,123	₽206,185		

The fair market value of the investment properties, excluding right-of-use assets, based on the valuation conducted by a third-party appraiser on May 18, 2020 amounted to ₱556,425.

The fair value was determined by Cuervo Appraiser, Inc, an external and independent property valuer, having appropriate recognized professional qualification and recent experience in the location and category of the property being valued. The independent valuers provide the fair value of the Group's investment properties every 3 years.

Management believes that there are no events or changes in circumstances indicating a significant change in fair value of the investment properties from the last appraisal made.

The fair value measurement for investment property has been categorized as a Level 3 fair value based on the inputs to the valuation technique used. The valuation considers an industrial utility as the highest and best use of the property.

#### Valuation Techniques and Significant Unobservable Inputs

The valuation method used to determine fair value is Sales Comparison Approach and Income Approach for land and buildings, respectively. Sales Comparison Approach involves the analysis of comparable sales of similar and substitute properties and related market data to reflect the differences in location, planning area, ownership, land area, floor area, sale or asking price, unit value, gross yield, occupancy status, as well as date of transaction among other factors affecting value. Under Income Approach, the annual net rental is capitalized at an appropriate interest rate after deducting for property tax and other operating expenses to arrive at the capital value of the property. The unobservable inputs used to determine market value are the prevailing rental rates and return on investment as at valuation date. Key inputs to fair valuation are as follows:

	Valuation Techniques	Significant Unobservable Inputs	Range
Land	Sales Comparison	Price per square foot	₽104 - ₽106
Buildings and improvements	Income Approach	Lease rate per square foot per month	₽0.1 - ₽0.3



The valuation method used to determine fair value of right-of-use asset - building and improvement is Income Approach. The fair value of the underlying asset amounted to P47,261. Under Income Approach, the annual net rental is capitalized at an appropriate interest rate after deducting for property tax and other operating expenses to arrive at the fair value of the property. The significant unobservable input used to determine market value is the prevailing rental rates of P2.70 per square meter per month.

Rental income, included as part of other income, generated from the investment properties for the fiscal years ended April 30, 2022, 2021 and 2020 amounted to P44,249, P83,996 and P40,881, respectively (see Note 24). Direct costs arising from the investment properties that generated rent income for the fiscal years ended April 30, 2022, 2021 and 2020 amounted to P35,136, P23,352, and P29,587, respectively (see Note 25).



# 14. Property, Plant and Equipment

	2022								
	Land (At Revalued Amount)	Machinery and Equipment	Buildings and Improvements	Leasehold Improvements	Construction in Progress	Bearer Plants at Cost	Right-of-use Assets - Land	Right-of-use Assets - Building and Improvements	Total
Gross Carrying Amount									
Beginning balances, May 1, 2021	₽610,232	₽11,593,571	₽1,698,703	₽1,360,574	₽763,944	₽18,003,802	₽2,415,797	₽1,736,461	₽38,183,084
Additions	-	718,573	23,662	321,562	647,793	6,784,988	637,126	393,524	9,527,228
Transfers /adjustments	_	129,135	17,986	1,349	(148,470)	_	-	_	-
Disposals	-	(27,751)	-	(67,183)	_	(6,325,764)	(65,834)	(220,981)	(6,707,513)
Ending balances, April 30, 2022	610,232	12,413,528	1,740,351	1,616,302	1,263,267	18,463,026	2,987,089	1,909,004	41,002,799
Accumulated Depreciation and Amortization									
Beginning balances, May 1, 2021	-	8,960,615	787,685	556,285	_	10,300,809	699,285	379,556	21,684,235
Depreciation and amortization	_	636,190	86,658	117,717	-	5,219,738	429,566	273,687	6,763,556
Transfers /adjustments	_	(2,625)	(194)	_	-	-	-	_	(2,819)
Disposals	-	(24,033)		(67,183)	-	(6,325,764)	(65,834)	(220,981)	(6,703,795)
Ending balances, April 30, 2022	-	9,570,147	874,149	606,819	-	9,194,783	1,063,017	432,262	21,741,177
Carrying Value	₽610,232	₽2,843,381	₽866,202	₽1,009,483	₽1,263,267	₽9,268,243	₽1,924,072	₽1,476,742	₽19,261,622

		2021							
	Land (At Revalued Amount)	Machinery and Equipment	Buildings and Improvements	Leasehold Improvements	Construction in Progress	Bearer Plants at Cost	Right-of-use Assets - Land	Right-of-use Assets - Building and Improvements	Total
Gross Carrying Amount	,		*	•	0			· ·	
Beginning balances, May 1, 2020	₽610,232	₽11,310,024	₽1,884,088	₽1,292,047	₽597,724	₽18,207,559	₽2,586,618	₽1,175,684	₽37,663,976
Additions	-	165,570	29,155	179,247	406,642	5,881,764	399,202	560,777	7,622,357
Transfers /adjustments	-	155,431	64,335	20,656	(240,422)	-	(43,345)	-	(43,345)
Change in lease term (Note 4)	-	-	-	-	_	-	(491,284)	-	(491,284)
Disposals	-	(37,454)	(278,875)	(131,376)	-	(6,085,521)	(35,394)	-	(6,568,620)
Ending balances, April 30, 2021	610,232	11,593,571	1,698,703	1,360,574	763,944	18,003,802	2,415,797	1,736,461	38,183,084

(Forward)



	2021								
	Land (At Revalued Amount)	Machinery and Equipment	Buildings and Improvements	Leasehold Improvements	Construction in Progress	Bearer Plants at Cost	Right-of-use Assets - Land	Right-of-use Assets - Building and Improvements	Total
Accumulated Depreciation and Amortization									
Beginning balances, May 1, 2020	₽-	₽8,363,620	₽775,908	₽557,607	₽-	₽12,150,623	₽349,685	₽126,466	₽22,323,909
Depreciation and amortization	-	628,854	97,287	106,505	-	4,235,707	389,328	253,090	5,710,771
Transfers /adjustments	-	(2,637)	(194)	(32)	-	-	(4,334)	-	(7,197)
Disposals	_	(29,222)	(85,316)	(107,795)	_	(6,085,521)	(35,394)	-	(6,343,248)
Ending balances, April 30, 2021	-	8,960,615	787,685	556,285	-	10,300,809	699,285	379,556	21,684,235
Carrying Value	₽610,232	₽2,632,956	₽911,018	₽804,289	₽763,944	₽7,702,993	₽1,716,512	₽1,356,905	₽16,498,849

	2020								
	Land (At Revalued Amount)	Machinery and Equipment	Buildings and Improvements	Leasehold Improvements	Construction in Progress	Bearer Plants at Cost	Right-of-use Assets - Land	Right-of-use Assets - Building and Improvements	Total
Gross Carrying Amount									
Beginning balances, May 1, 2019	₽457,755	₽11,253,565	₽1,750,547	₽1,286,519	₽915,381	₽16,225,616	₽2,435,364	₽1,175,684	₽35,500,431
Additions	-	204,949	44,784	80,585	337,152	4,950,674	151,254	-	5,769,398
Revaluation	152,477	-	-	-	_	-	-	_	152,477
Transfers /adjustments	_	555,025	95,841	2,316	(654,809)	-	-	-	(1,627)
Disposals	-	(703,515)	(7,084)	(77,373)	_	(2,968,731)	-	-	(3,756,703)
Ending balances, April 30, 2020	610,232	11,310,024	1,884,088	1,292,047	597,724	18,207,559	2,586,618	1,175,684	37,663,976
Accumulated Depreciation and Amortization									
Beginning balances, May 1, 2019	_	8,405,795	703,854	535,536	-	11,103,038	-	-	20,748,223
Depreciation and amortization	-	654,106	78,616	98,984	-	4,016,316	349,685	126,466	5,324,173
Disposals	-	(696,281)	(6,562)	(76,913)	-	(2,968,731)	-	-	(3,748,487)
Ending balances, April 30, 2020	-	8,363,620	775,908	557,607	_	12,150,623	349,685	126,466	22,323,909
Carrying Value, April 30, 2020	₽610,232	₽2,946,404	₽1,108,180	₽734,440	₽597,724	₽6,056,936	₽2,236,933	₽1,049,218	₽15,340,067



Major items in CIP as of April 30, 2022 include installation of additional FDM 202 Line in Bugo Cannery, construction of North DC Warehouse in Marilao Bulacan and purchase of Terta Line for Cabuyao Plant, which are part of the top projects implemented in 2022. These projects are expected to be completed by May 2022, July 2022 and February 2023, respectively.

#### Capitalized Borrowing Cost

Capitalized borrowing costs for the year ended April 30, 2022 amounting to P672 is related to the installation of additional FDM 202 Line, can making equipment, installation of automated line for 2.3kg Tidbits and acquisition of 307 Line 6 Autocaser. For the year ended April 30, 2021, capitalized borrowing costs amounting to P1,461 is related to the installation of can making equipment and installation of automated line for 2.3kg Tidbits. General borrowing cost capitalized to ongoing constructions amounted to P20,031 for the year ended April 30, 2020.

The Group also capitalized interest expense arising from general borrowings and lease liabilities to bearer plants amounting to P119,310, P47,462 and P72,319 for the years ended April 30, 2022, 2021 and 2020, respectively. Average capitalization rate used is 2.25%, 2.62% and 4.06% for the fiscal years ended April 30, 2022, 2021 and 2020, respectively.

#### Land at Revalued Amount

The last revaluation was November 26, 2019 with land fair value of P610,232. Management believes that there are no events or changes in circumstances indicating a significant change in fair value of the land from the last appraisal made. The original cost of the land is P101.

	2022	2021	2020
Beginning balance - net of tax	₽457,598	₽427,092	₽320,358
Revaluation during the year - net			
oftax	_	—	106,734
Effect of change in tax rate			
(Note 29)	_	30,506	_
Ending balance – net of tax	₽457,598	₽457,598	₽427,092

For the years ended April 30, 2022, 2021 and 2020, adjustment of land revaluation surplus net of deferred tax effect are as follows:

# Valuation Techniques and Significant Unobservable Inputs

The fair value of land was determined by Cuervo Appraisers, external and independent property valuers, having appropriate recognized professional qualification and recent experience in the location and category of the property being valued.

The fair value measurement for land has been categorized as a Level 3 fair value based on the inputs to the valuation technique used.

The value of the land was estimated using the Sales Comparison Approach. This is a comparative approach to value that considers the sales of similar or substitute properties and related market data and establishes a value estimate by involving comparison.

The key inputs to the fair valuation are as follows:

	Range
Price per square meter	₽4,050 to ₽4,500
Lot size (square meters)	15,997 to 47,151
Location	Cagayan de Oro City



The unobservable inputs used to determine market value are the net selling prices, sizes, property location and market values. Other factors considered to determine market value are the desirability, neighborhood, utility, terrain, and the time element involved.

No property and equipment are pledged nor treated as security to the outstanding liabilities as at April 30, 2022, 2021 and 2020.

#### Changes in Right of Use Assets

In 2021, the Group reassessed the lease terms of certain land leases, to which the Group has rights to pre-terminate at the end of each pineapple life cycle, as a result of the Group's cost-effectiveness programs implemented in 2021. The Group reassessed the lease term to be for a period of 6 years instead of the full contractual term for identified land leases based on the pineapple's life cycle and time for land preparation. The Group is looking for ways to reduce pineapple costs by revisiting fields with low yields and/or high growing costs and expanding its outgrowership programs and the use of big planting materials which will save planting area. Due to the significant change of circumstance arising from the cost-effectiveness strategy implemented in 2021 and the pre-termination option which is within the control of the Group, management revisited the lease terms and recognized a reduction in right-of-use asset and lease liability amounting to ₱491,284 in 2021.

# 15. Other Noncurrent Assets

	2022	2021	2020
Advance rent	₽632,887	₽413,767	₽361,133
Advances to suppliers	220,416	51,740	87,292
Refundable deposits	111,561	99,480	95,824
Security deposits	57,969	61,995	312,966
Deferred input VAT	25,988	30,262	37,571
Others	40,760	13,748	8,872
	₽1,089,581	₽670,992	₽903,658

Advance rent pertains to payments related to contracts which will commence beyond one year from the reporting period.

Advances to suppliers represent advance payments made to cover capital expenditures of the Group.

Refundable deposits are deposits made under lease contracts entered by the Group.

The security deposits in 2020 pertain to payments made to Nutri-Asia, Inc. in connection with the Parent Company's intention to avail of the additional production capacity under the toll manufacturing agreement. The security deposit will be returned when tolling agreement for the additional capacity does not materialize. In August 2020, the security deposit has been returned by Nutri-Asia, Inc. to the Parent Company.

Deferred input VAT on capital goods represents input VAT on property and equipment that are to be amortized over its useful life or 5 years, whichever is shorter.

Other noncurrent assets pertain to deferred expenses expected to be amortized beyond one year from the next reporting period.



# 16. Short-term Notes Payable

	2022	2021	2020
Peso-denominated loans	₽5,880,000	₽4,720,000	₽7,580,000
Dollar-denominated loans	2,897,789	3,168,665	3,862,750
	₽8,777,789	₽7,888,665	₽11,442,750

The unsecured peso-denominated loans bear interest at 2.125% to 2.250%, 2.50% to 4.125% and 5.25% to 5.50% as at April 2022, 2021 and 2020, respectively, and usually mature after 30 to 90 days.

As at April 30, 2022, 2021 and 2020, the balance of dollar-denominated unsecured notes payable in original currency amounted to US55,730 or P2,897,789, US65,800 or P3,168,665, and US76,575 or P3,862,750, respectively. The loans bear an interest at 1.85% to 2.00%, 2.25% to 2.65% and 3.00% to 3.90% as at April 30, 2022, 2021 and 2020, respectively, and usually mature after 28 to 90 days.

Total interest expense on short-term loans amounted to ₱210,762, ₱353,182 and ₱419,531 for the fiscal years ended April 30, 2022, 2021 and 2020, respectively (see Note 26).

The Company has unsecured lines of credit with local banks amounting to P26,043,400, P20,483,006 and P20,772,200 of which P11,777,789, P7,888,665 and P11,442,750 have been availed as at April 30, 2022, 2021 and 2020, respectively.

	2022	2021	2020
Bank and Financial Institution:			
BDO	₽1,500,000	₽1,500,000	₽3,000,000
DBP	1,500,000	1,500,000	_
	3,000,000	3,000,000	3,000,000
Less debt issuance cost	14,368	19,876	
	2,985,632	2,980,124	3,000,000
Less current portion	_	_	3,000,000
	₽2,985,632	₽2,980,124	₽-

# 17. Long-term debt

The long-term loan amounting to  $\mathbb{P}3,000,000$  as at April 30, 2020 is an unsecured loan which matured in August 2020. On August 3, 2020, the Parent Company fully paid the long-term loan through its existing short-term credit facility. On October 23, 2020, the Parent Company obtained a new loan amounting to  $\mathbb{P}1,500,000$  payable over 9 equal quarterly installments with the first repayment date on August 3, 2023 and last repayment date on August 3, 2025 at an interest rate of 4.125% p.a. This loan is guaranteed by DMPL as its surety.

On November 6, 2020, the Parent Company availed of an unsecured long-term credit facility amounting to  $\mathbb{P}1,500,000$  at an interest rate of 3.00% p. a., maturing on 2025, to partially finance its general corporate requirements and/or refinance existing debts. The Parent Company shall repay the loan in 5 years, inclusive of a 3-year grace period on the principal, the principal payable in 8 equal quarterly installments to commence at the end of the 13<sup>th</sup> quarter from the initial drawdown date until fully paid.



The loan agreements require a debt service coverage ratio of at least 1.2x and debt-to-equity ratio of not exceeding 2.5x based on consolidated financial statements. The Parent Company is compliant with its loan covenants as at April 30, 2022, 2021 and 2020.

Details of long-term loans from various local banks, payable as follows:

Availment date	Maturity date	Payment schedule	Principal	Interest rate
November 6, 2020	November 6, 2025	8 quarterly payments	₽1,500,000	3.00%
October 23, 2020	August 3, 2025	9 quarterly payments	1,500,000	4.125%
August 3, 2015	August 3, 2020	Upon maturity	3,000,000	4.50%

Interest expense on long-term loans amounted to ₱98,571, ₱93,984, and ₱137,250 for the years ended April 30, 2022, 2021 and 2020, respectively (see Notes 14 and 26).

The movements in unamortized debt issuance costs follow:

	2022	2021	2020
Balance at beginning of year	₽19,876	₽_	₽-
Additions	_	23,138	_
Amortization	(5,508)	(3,262)	_
Balance at end of year	₽14,368	₽19,876	₽_

The maturity analysis of the principal payments is shown below.

Financial year ending	DBP	BDO
2024	₽187,500	₽500,000
2025	750,000	666,667
2026	562,500	333,333

# 18. Bonds Payable

	2022	2021	2020
Face value of bonds	₽6,478,460	₽6,478,460	₽-
Debt issuance costs	(56,062)	(88,668)	_
Carrying Value	₽6,422,398	₽6,389,792	₽-

On October 30, 2020, the Parent Company issued peso-denominated fixed-rate bonds with an aggregate principal amount of P5,000,000,000 with an oversubscription option of up to P2,500,000,000.

The following are the series of the bonds:

- (i) 3.4840% p.a. three-year fixed-rate bonds due 2023 and
- (ii) 3.7563% p.a. five-year fixed-rate bonds due 2025.

The net proceeds of the bonds was used by the Parent Company to repay its existing short-term and unsecured loans. As of April 30, 2022 and 2021, ₱5,832,560 three-year fixed-rate and ₱645,900 five-year fixed-rate bonds were issued.





The movement in unamortized debt issuance costs follow:

	2022	2021	2020
Balance at beginning of year	₽88,668	₽-	₽-
Additions	_	104,466	_
Amortization	(32,606)	(15,798)	_
Balance at end of year	₽56,062	₽88,668	₽-

Interest expense on bonds payable amounted to ₱258,875 and ₱114,998 for the years ended April 30, 2022 and 2021, respectively (see Note 26).

The agreements require a debt service coverage ratio of at least 1.2x and debt-to-equity ratio of not exceeding 2.5x based on consolidated financial statements. The Parent Company is compliant with its debt covenants as at April 30, 2022 and 2021.

# 19. Accounts Payable and Accrued Expenses

	2022	2021	2020
Accounts payable:			
Trade	₽5,115,778	₽3,622,280	₽3,369,598
Nontrade	98,919	198,481	90,305
Royalties payable (Note 39)	_	_	113,456
Due to related parties (Note 34)	107,857	69,282	81,300
Accrued expenses:			
Advertising, promotions			
and discounts	309,705	316,974	233,201
Tinplate and consigned stocks	225,434	194,844	190,469
Payable to government			
agencies	184,060	174,112	145,367
Freight and warehousing	173,375	134,843	106,724
Salaries, bonuses and other			
employee benefits			
(Note 33)	171,352	205,689	139,576
Professional and outside			
services	105,770	114,011	161,049
Rental	105,051	103,497	173,727
Utilities	65,316	63,603	66,144
Interest	32,563	31,997	21,350
Others	96,973	185,336	149,789
	₽6,792,153	₽5,414,949	₽5,042,055

Trade payables are noninterest-bearing and are normally settled on 30 to 60-day terms.

Nontrade payables consist of insurance premiums, employee loans and other deductions that are normally remitted within the following year.

Royalties payable are from the royalty agreement with ALCOR Hungary Szogaltato Kft. Capita International Financial Services ("ALCOR"). Royalties payable are noninterest-bearing and are paid and remitted within thirty (30) days after each calendar quarter, except the last quarter, which is made within fifteen (15) days after the issuance of the external auditor's certificate verifying the amount of



the Parent Company's net sales for the period. On May 1, 2020, the royalty agreement with ALCOR has been terminated completely.

With the assignment by Dewey Sdn. Bhd., to PPMSC of various trademarks including the "Del Monte" and "Today's" trademarks, the Parent Company now pays royalties to PPMSC. The balance of royalty payable due to PPMSC is eliminated at the consolidated financial statements (see Note 39).

Due to related parties are unsecured and noninterest-bearing purchases of services, rentals, toll pack and management services from related parties which are expected to be paid within the next fiscal year (see Note 34).

Accrued expenses are payable within the next fiscal year.

# 20. Cost of Sales

	2022	2021	2020
Inventories (see Note 7)	₽13,231,445	₽13,003,540	₽14,301,556
Depreciation and amortization			
(Notes 13, 14 and 28)	6,102,533	4,783,415	3,068,847
Personnel (Note 27)	2,850,137	2,913,557	2,435,584
Fuel, light and power	1,001,539	889,676	763,110
Repairs and maintenance	488,220	475,407	381,789
Freight and logistics	368,685	409,902	361,815
Rent (Note 38)	333,021	359,365	496,095
Materials and supplies	159,593	141,445	123,559
Provision for obsolescence			
(Note 7)	88,184	132,343	98,534
Taxes and licenses	64,641	53,469	42,559
Royalty expense (Note 39)	21,380	17,824	602,914
Insurance	13,534	14,207	11,851
Travel and transportation	7,202	6,064	17,427
Others	1,012,087	901,656	678,600
	₽25,742,201	₽24,101,870	₽23,384,240

# 21. Distribution and Selling Expenses

	2022	2021	2020
Freight and storage	₽1,799,164	₽1,556,377	₽1,417,329
Personnel (Note 27)	931,779	816,792	776,850
Advertising and promotion	592,062	578,068	631,931
Research and development	124,166	121,420	106,203
Depreciation and amortization			
(Notes 13, 14 and 28)	45,245	55,667	63,097
Taxes and licenses	35,429	46,817	37,296
Entertainment, amusement and			
recreation	20,825	19,610	49,240
Rent (Note 38)	12,781	8,712	17,030
Others (Note 6)	69,889	84,834	109,315
	₽3,631,340	₽3,288,297	₽3,208,291



22.	General	and	Adm	inist	rative	Expenses
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	2022	2021	2020
Personnel (Note 27)	₽443,106	₽503,807	₽424,223
Depreciation and amortization			
(Notes 13, 14 and 28)	116,492	113,616	105,404
Professional fees	81,243	80,919	57,187
Technology cost	55,099	55,483	54,550
Training and employee activities	50,196	31,944	24,723
Travel and transportation	20,755	24,253	32,743
Taxes and insurance	19,359	19,778	19,418
Rent (Note 38)	16,178	17,228	17,048
Utilities	16,035	14,447	29,455
Outside services	13,488	11,721	14,877
Supplies	9,795	11,658	8,869
Others	22,418	17,397	28,935
	₽864,164	₽902,251	₽817,432

# 23. Revenues

	2022	2021	2020
Revenue from customer contracts:	_0	2021	2020
Convenience cooking and			
dessert	₽12,057,162	₽12,257,607	₽10,710,842
Packaged fruit and beverages	7,639,408	6,614,827	5,767,381
Healthy beverage and snacks	6,889,267	6,937,487	6,686,881
Premium fresh fruit	6,586,671	5,803,524	5,740,785
Others	87,825	118,038	87,351
Changes in fair values of			
biological assets	3,296,124	2,733,121	2,923,050
X	₽36,556,457	₽34,464,604	₽31,916,290

The changes in fair values are recognized under:

	2022	2021	2020
Cost of sales	₽3,021,154	₽2,607,633	₽2,306,554
Inventories	170,763	262,485	190,111
Unharvested agricultural produce			
(Note 8)	104,207	(136,997)	426,385
	₽3,296,124	₽2,733,121	₽2,923,050

The fair value adjustments of pineapple and papaya fruits harvested that were subsequently sold as fresh pineapples and those used in production as pineapple-based canned products for the years ended April 30, 2022, 2021 and 2020 amounted to P3,021,154, P2,609,258, and P2,306,554, respectively.



# 24. Other Income

	2022	2021	2020
Reversal of long-outstanding			
payable	₽73,919	₽42,714	₽110,927
Rental income (Notes 13 and 38)	44,249	83,996	40,881
Forfeited personal retirement			
account	30,727	13,085	34,202
Scrap sales	27,621	36,212	18,601
Management income (Note 34)	8,033	3,378	445
Reversal of employee incentives	_	16,756	890
Others	4,089	8,149	20,856
	₽188,638	₽204,290	₽226,802

Certain payables were reversed upon determining the final settlement or status of the accounts.

Rental income pertains to income generated from rental of investment properties.

Forfeited personal retirement account pertains to the contributions of the Parent Company to the employees' personal retirement account which are forfeited once the employee resigns before the vesting period.

Scrap sales include sales of copper wires and other scrap materials.

Reversal of employee incentives are reversal of over accrued employee incentives paid within the financial year.

# 25. Other Expense

	2022	2021	2020
Management fee (Note 34)	₽182,008	₽150,035	₽92,686
Depreciation and amortization			
(Notes 13, 14 and 28)	6,179	20,255	11,640
Property operating expenses	42,339	12,938	17,947
Others	10,452	5,137	18
	₽240,978	₽188,365	₽122,291

Other expenses include various write-off due to overdue or stale accounts.

# 26. Finance Cost

	2022	2021	2020
Interest expense:			
Short-term and long-term			
payables (Notes 16			
and 17)	₽309,333	₽447,166	₽556,781
Lease liabilities (Note 38)	156,820	134,351	125,234
Bonds payable (Note 18)	258,875	114,998	—
Capitalized borrowing costs			
(Note 14)	(119,982)	(48,923)	(92,350)
	605,046	647,592	589,665
Bank charges	93,312	115,025	105,496
	₽698,358	₽762,617	₽695,161

# 27. Personnel

	2022	2021	2020
Outsourced labor	₽3,338,369	₽2,792,436	₽2,264,639
Wages and salaries	2,568,829	2,275,066	2,059,733
Retirement costs and provident			
fund contributions (Note 33)	143,902	157,797	107,668
Social security costs	240,967	228,093	93,013
	6,292,067	5,453,392	4,525,053
Personnel expenses included in inventories and expenditures			
on agricultural produce	(2,067,045)	(1,219,236)	(888,396)
	₽4,225,022	₽4,234,156	₽3,636,657

Personnel expenses are included in:

	2022	2021	2020
Cost of sales (Note 20)	₽2,850,137	₽2,913,557	₽2,435,584
Distribution and selling expenses			
(Note 21)	931,779	816,792	776,850
General and administrative			
expenses (Note 22)	443,106	503,807	424,223
	₽4,225,022	₽4,234,156	₽3,636,657



# 28. Depreciation and Amortization

Depreciation and amortization of investment property and property, plant and equipment are included in:

	2022	2021	2020
Cost of sales (Note 20)	₽6,102,533	₽4,783,415	₽3,068,847
Inventories and biological assets			
(Notes 7 and 8)	499,286	743,998	2,093,754
General and administrative			
expenses (Note 22)	116,492	113,616	105,404
Distribution and selling expenses			
(Note 21)	45,245	55,667	63,097
Other expense (Note 25)	6,179	20,255	11,640
	₽6,769,735	₽5,716,951	₽5,342,742

# 29. Income Taxes

The details of the Group's deferred tax assets (liabilities) are as follows:

|--|

	2022	2021	2020
Items recognized in profit or			
loss			
Allowance for:			
Excess of cost over NRV of			
inventories	₽24,465	₽46,558	₽44,004
Impairment losses on			
receivables and property,			
plant and equipment	4,928	11,393	15,049
Accrued expenses	69,704	101,312	126,270
Accrued leases / PFRS 16			
adjustment	93,276	51,571	58,158
Changes in fair value of			
biological assets	(94,579)	(83,400)	(93,298)
Retirement plan	(28,880)	(58,499)	(104,265)
Taxes on sweetened beverages	(9,006)	(11,582)	(15,988)
Capitalized customs duties and			
taxes on property, plant and			
equipment	(2,060)	(1,877)	(1,902)
Unrealized foreign exchange			
losses (gains)	(1,797)	3	11,707
	56,051	55,479	39,735

(Forward)



	2022	2021	2020
Items recognized in other			
comprehensive income			
Revaluation increment	(₽152,532)	(₽152,532)	(₽183,039)
Remeasurement effects -			
retirement plan	(92,165)	(36,481)	3,246
Unrealized gain on financial			
assets at FVOCI	(2,243)	(1,823)	(1,898)
	(246,940)	(190,836)	(181,691)
	(₽190,889)	(₽135,357)	(₽141,956)
<u>MSC</u>			
	2022	2021	2020
Items recognized in profit or			
loss			
PFRS 16 adjustment	(₽813)	(₽755)	(₽819)
Allowance for impairment losses			. ,
on receivables	713	967	1,148
	(₽100)	₽212	₽329

# <u>DMTDI</u>

The Tax Reform Act of 1997 (the "Act") introduced net operating loss carry-over (NOLCO) benefit which can be applied to an entity's taxable income for three (3) succeeding years from the year the loss was incurred. On the other hand, any excess of MCIT over RCIT is carried forward annually and applied against RCIT for the next 3 succeeding taxable years. Pursuant to the "Bayanihan to Recover as One Act" and Revenue Regulation No. 25-2020 issued by the Bureau of Internal Revenue (BIR) on September 30, 2020, NOLCO incurred by DMTDI in taxable year 2021 can be carried over and claimed as deduction from the regular taxable income for the next five (5) consecutive taxable years.

As at April 30, 2022 the Group's NOLCO coming from DMTDI, which could be applied against future taxable income are as follows:

	Amount	Amount		
Year Incurred	Incurred	Applied/Expired	Balance	Expiry Date
2022	₽111	₽–	₽111	2027
2021	146	_	146	2026
2020	114	_	114	2023
2019	89	89	_	2022
2018	122	122	_	2021
2017	198	198	_	2020
	₽780	₽409	₽371	



	2022	2021	2020
Income before income tax	₽5,686,077	₽5,518,329	₽4,098,175
Income tax at 25% in 2022,			
25.83% in 2021 and 30% in			
2020	1,421,519	1,425,568	1,228,919
Add (deduct) tax effects of the			
following:			
Nondeductible expenses	75,440	7,959	2,259
Nontaxable income	(17,016)	_	_
Movement in unrecognized			
deferred tax assets	_	_	(34)
Interest income subjected to			
final tax	(923)	(382)	(1,909)
Income from PEZA-			
registered activities			
subject to lowered tax			
rate	(686,719)	(762,129)	(604,672)
Effect of CREATE Law	_	231,153	-
	₽792,301	₽902,169	₽624,563

The reconciliation of the income tax expense computed at statutory rate to the income tax expense shown in profit or loss is as follows:

Corporate Recovery and Tax Incentive for Enterprise (CREATE) Act

President Rodrigo Duterte signed into law on March 26, 2021 the Corporate Recovery and Tax Incentives for Enterprises (CREATE) Act to attract more investments and maintain fiscal prudence and stability in the Philippines. Republic Act (RA) 11534 or the CREATE Act introduces reforms to the corporate income tax and incentives systems. It took effect 15 days after its complete publication in a newspaper of general circulation on April 11, 2021.

The following are the key changes to the Philippine tax law pursuant to the CREATE Act which have an impact on the Company:

- Effective July 1, 2020, Regular Corporate Income Tax (RCIT) rate is decreased from 30% to 20% for corporations with total assets (excluding the value of land on which the particular business entity's office, plant and equipment are situated during the taxable year) of ₱100 million or below and taxable income of ₱5 million and below. All other corporations not meeting the criteria are subject to lower RCIT rate of 25% from 30%;
- Effective July 1, 2020 and for a period of 3 years, Minimum Corporate Income Tax (MCIT) rate is lowered from 2% to 1% of gross income; and
- Improperly accumulated earnings tax of 10% is repealed.

The RCIT and MCIT applied in the preparation of the Group's financial statements as of and for the fiscal year ended April 30, 2021 are based on the enacted tax rate of 30% RCIT for the months covered before the effectivity of CREATE, and 25% or 20% RCIT, as the case may be, for the months covered under CREATE. In the computation of current income tax, income and expenses were deemed to have been earned and spent equally for each month of the fiscal period. The effective RCIT rate for the Parent Company for the year ended April 30, 2021 is 25.83%.



# 30. Capital Stock

	2022	2021	2020
Common stock - ₽1 par value:			
Authorized - 3,000,000,000			
shares			
Issued - 2,797,320,004 shares	₽2,797,320	₽2,797,320	₽2,797,320

On December 9, 2019, in a joint special meeting of the Board and stockholders of the Parent Company, the conversion of the authorized common shares amounting to P3,000,000,000 to common shares convertible to voting, participating RCPS was approved. The RCPS shall be convertible to common shares. The SEC approved the amendment of the Parent Company's Articles of Incorporation on February 11, 2020 (see Note 1).

On August 3, 2020, the SEC approved the amendment of the Parent Company's Articles of Incorporation to reflect the conversion of 335,678,400 convertible common shares to RCPS and the removal of the conversion feature of the remaining convertible common shares.

The RCPS shall have the following rights:

- a. Dividends The holders of the RCPS shall be entitled to receive dividends and distributions payable on the same basis as the common shares, to the extent permitted under applicable law, as and when declared by the Board. No dividends or distributions, in whatever form, shall be declared or paid to the holders of the common shares. without a declaration of payment of dividends on the same basis to the holders of the RCPS.
- b. Liquidation Preference In the event of the liquidation, dissolution or winding up of the Parent Company (whether voluntary or involuntary), the RCPS shall have preference over the common shares in respect of the assets of the Parent Company available for distribution after payment of the liabilities of the Parent Company.
- c. Voting Rights The holders of the RCPS then outstanding are entitled to receive notice of, and to attend and speak at, general meetings of the Parent Company, and to receive a copy of any written resolution circulated to eligible stockholders on the circulation date in accordance with law. The holders of the RCPS have voting rights.
- d. Conversion to Common Shares At any time and from time to time, any holder of the RCPS then outstanding shall have the right, at its option, to require the Parent Company to convert all or any part of such RCPS held into common shares, provided, however, that in the event of an initial public offering by the Parent Company, all the preferred shares then outstanding shall be automatically converted into common shares.
- e. Redemption The preferred shares shall be redeemable in accordance with the relevant provisions in the Articles of Incorporation and the Enabling Resolutions, subject to compliance with applicable laws.

On February 5, 2021, the Board approved the conversion of 335,678,400 RCPS issued to SEA Diner to 335,678,400 common shares. The common shares do not have the dividend and liquidation preference and conversion and redemption features of the RCPS.



As discussed in Note 1, the SHA requires the Group to continuously maintain the following financial covenants for as long as SEA Diner is a significant minority:

- i. The ratio of the Group's total indebtedness to the Group's consolidated earnings before interest and taxes shall not exceed 3.75x at any time during each quarter
- ii. The ratio of the Group's total indebtedness to the Group's shareholder's equity shall not exceed 2.00x at any time during each quarter

The Group is compliant with these financial covenants as at April 30, 2022 and 2021.

# 31. Dividends

On March 3, 2022, the Parent Company declared cash dividend of P0.16975 per share amounting to P474,845, to holders as of close of business of March 17, 2022. Dividends amounting to P52,470 and P351,148, both net of final taxes, were remitted to SEA Diner and CARI, respectively.

On December 7, 2021, the Parent Company declared cash dividend of  $\mathbb{P}0.15$  per share to the holders of common shares of the Parent Company as of close of December 21, 2021 amounting to  $\mathbb{P}419,598$ . Dividends amounting to  $\mathbb{P}46,366$ , net of final tax, were remitted to SEA Diner. The remaining balance was subsequently entered by the Parent Company and CARI into an offsetting agreement wherein the dividend payable to CARI amounting to  $\mathbb{P}310,293$ , net of final tax, was offset against the receivables from DMPL of  $\mathbb{P}380,321$  and payables to S&W Fine Foods International Ltd. of  $\mathbb{P}66,328$ .

On August 18, 2021, the Parent Company declared cash dividend of P0.147559 per share to the holders of common shares of the Parent Company as of close of September 6, 2021 amounting to P412,770. Dividends amounting to P45,611 and P289,208, both net of final taxes, were remitted to SEA Diner and CARI, respectively. The remaining balance due to CARI amounting to P16,035 was offset against the receivables from DMPL.

On May 27, 2021, the Parent Company declared cash dividend of P0.336356 per share to the holders of common shares of the Parent Company of record as of June 11, 2021 amounting to P940,895. Dividends amounting to P103,969, net of final tax, were remitted to SEA Diner. The remaining balance was subsequently entered by the Parent Company and CARI into an offsetting agreement wherein the dividend payable to CARI amounting to P695,792, net of final tax, was offset against the receivables from DMPL of P263,990 and receivables from S&W Fine Foods International Ltd., of P431,802.

On March 3, 2021, the Parent Company declared cash dividend of  $\mathbb{P}0.9013$  per share to the holders of common shares of the Parent Company as of close of business of March 29, 2021 amounting to  $\mathbb{P}2,521,225$ . Dividends amounting to  $\mathbb{P}278,595$ , net of tax, were remitted to SEA Diner. The remaining balance was subsequently entered by the Parent Company and CARI into an offsetting agreement wherein the dividend payable to CARI amounting to  $\mathbb{P}1,864,445$ , net of final tax, was offset against the receivables from S&W Fine Foods International Ltd., amounting to  $\mathbb{P}305,409$  and receivables from DMPL amounting to  $\mathbb{P}1,559,036$  (see Note 41).

On July 5, 2020, the Parent Company declared cash dividend of ₱0.9235 per share to the holders of common shares of the Parent Company as of close of business of July 6, 2020 amounting to ₱2,583,325. The dividends were partially remitted to CARI amounting to ₱259,358, net of final tax, while the remaining balance was subsequently entered by the Parent Company and CARI into an offsetting agreement wherein the dividend payable to CARI amounting to ₱1,912,612, net of final tax, was offset against the receivables from S&W Fine Foods International Ltd., DMPL and DMPL Management Service Pte. Ltd. (see Note 41).



As at April 30, 2022, 2021 and 2020, dividends payable amounted to nil.

## 32. Retained Earnings

The Group's retained earnings is restricted to the extent of P227,032, P116,868 and P47,489 as at April 30, 2022, 2021 and 2020, respectively, for the undistributed earnings of subsidiaries.

On March 3, 2020, the Board approved the appropriation of retained earnings of ₱2,793,541 intended to fund the Parent Company's various long-range plan capital expenditure projects beginning 2021 until 2023.

#### 33. Employee Benefits

The Group has both funded defined benefit and defined contribution retirement plan (the "Plan") which covers all of its regular employees. Contributions and costs are determined in accordance with the actuarial study made for the Plan. Annual cost is determined using the projected unit credit method. The Company's latest actuarial valuation date is April 30, 2022. Valuations are obtained on a periodic basis.

Starting on the date of membership of an employee in the Plan, the Group shall contribute to the retirement fund 7.00% of the member's salary as defined every month. In addition, the Group shall contribute periodically to the fund the amounts which shall be required, if any, to meet the guaranteed minimum benefit provision of the plan. Such contributions shall not be allocated nor credited to the individual accounts of the members but shall be retained in a separate account to be used in cases where guaranteed minimum benefit applies.

Benefits are based on the total amount of contributions and earnings credited to the personal retirement account of the plan member at the time of separation or the 125% of the final basis salary multiplied by the number of credited years of service under the plan, whichever is higher. The manner of payment is lump sum, payable immediately. The retirement plan meets the minimum retirement benefit specified under Republic Act No. 7641, *The Philippine Retirement Pay Law*. The fund is administered by a trustee bank under the supervision of the Board of Trustees of the Plan.

The Board of Trustees is responsible for investment strategy of the Plan.

The net retirement benefits expense is recognized in the following line items in profit or loss:

	2022	2021	2020
Included in inventories and			
biological assets	₽5,838	₽15,497	₽14,558
Cost of sales	69,442	67,832	41,337
General and administrative			
expenses	21,605	24,380	17,420
Distribution and selling expenses	21,591	22,007	12,015
	₽118,476	₽129,716	₽85,330

Remeasurement gain (loss) in retirement benefit liability, recorded in other comprehensive income reserves amounted to P222,734, P156,743 and (P37,539) for the years ended April 30, 2022, 2021 and 2020, respectively.



Balance of the reserves, net of tax effect, amounted to P112,125, (P54,926) and (P171,942) as at April 30, 2022, 2021 and 2020, respectively.

Actual return on plan assets amounted to ₱154,010, ₱193,928 and ₱219,252 the years ended April 30, 2022, 2021 and 2020, respectively.

2022 2021 2020 ₽797,118 Real estate ₽778,923 ₽744,433 Government securities 646,257 540,434 674,115 309,909 Equities 328,631 264,992 Unit investment trust funds and other funds 246,473 144.768 188.367 Debt instruments 217,476 260,416 161,637 11,904 Bank deposits 5,253 4,368 Others (15,969) 14,769 (54,714)₽2,101,221 ₽2,080,003 ₽2,088,336

Fair value of plan assets consists of the following:

All government securities are issued by the Philippine government which are rated by Standard and Poor's Financial Services. Real estate is an investment property occupied by the Parent Company's Manila office. Government securities, equities (including 14,478,368, 14,609,798 and 15,220,508 DMPL ordinary shares amounting to P225,000, P192,653 and P516,794 as at April 30, 2022, 2021 and 2020, respectively, and 220,000 DMPL preferred shares amounting to P106,455, P114,957 and P114,631 as at April 30, 2022, 2021 and 2020, respectively), debt instruments and unit investment trust funds and other funds have quoted prices in active markets.

The retirement plan exposes the Parent Company to certain risk such as interest risk and market (investment) risk.



The following table shows a reconciliation of the net defined benefit retirement obligation and its components as of April 30, 2022, 2021 and 2020:

	Present Value of Defined Benefit Retirement Obligation		Fair V	Fair Value of Plan Assets		Net Defined Benefit Retirement Obligation			
	2022	2021	2020	2022	2021	2020	2022	2021	2020
Balance at beginning of the year	₽1,670,911	₽1,724,091	₽1,499,332	₽2,080,003	₽2,088,336	₽2,007,153	(₽409,092)	(₽364,245)	(₽507,821)
Recognized in profit or loss									
Current service cost	133,136	139,958	107,108	-	-	-	133,136	139,958	107,108
Interest expense	65,332	76,377	90,859	-	-	-	65,332	76,377	90,859
Interest income	-	-	-	81,085	87,837	117,450	(81,085)	(87,837)	(117,450)
Interest on the effect of asset ceiling	-	-	_	-	-	-	1,093	1,218	4,813
	198,468	216,335	197,967	81,085	87,837	117,450	118,476	129,716	85,330
Recognized in other comprehensive income (loss)									
Remeasurements:									
Actuarial losses (gains) arising from:									
Changes in demographic assumptions	(1,872)	(102,041)	40,769	-	_	-	(1,872)	(102,041)	40,769
Experience adjustments	(11,876)	117,969	(76,484)	-	_	_	(11,876)	117,969	(76,484)
Changes in financial assumptions	(193,366)	(67,016)	227,305	-	_	_	(193,366)	(67,016)	227,305
Changes in the Effect of the Asset Ceiling	_	_	_	-	_	-	57,305		_
Return on plan assets (excluding interest)	-	-	_	72,925	106,091	101,802	(72,925)	(106,091)	(101,802)
	(207,114)	(51,088)	191,590	72,925	106,091	101,802	(222,734)	(157,179)	89,788
Others									
Benefits paid	(161, 326)	(218, 427)	(164,798)	(161,326)	(211,099)	(164,798)	-	(7,328)	_
Contributions	· · · ·	· · · ·	· · · ·	28,534	8,838	26,729	(28,534)	(8,838)	(26,729)
	(161,326)	(218,427)	(164,798)	(132,792)	(202,261)	(138,069)	(28,534)	(16,166)	(26,729)
Effect of asset ceiling	_	_	_	_	_	_	29,034	27,954	22,703
Balance at end of the year	₽1,500,939	₽1,670,911	₽1,724,091	₽2,101,221	₽2,080,003	₽2,088,336	(₽512,850)	(₽379,920)	(₽336,729)



The Board of Trustees reviews the level of funding required for the retirement fund. Such a review includes the asset-liability matching (ALM) strategy and investment risk management policy. The Parent Company's ALM objective is to match maturities of the plan assets to the retirement benefit obligation as they fall due. The Parent Company monitors how the duration and expected yield of the investments are matching the expected cash outflows arising from the retirement benefit obligation.

The Board of Trustees approves the percentage of asset to be allocated for fixed income instruments and equities. The retirement plan has set maximum exposure limits for each type of permissible investments in marketable securities and deposit instruments. The Board of Trustees may, from time to time, in the exercise of its reasonable discretion and taking into account existing investment opportunities, review and revise such allocation and limits.

The principal actuarial assumptions used in determining retirement obligations for the Company's retirement plan as at April 30, 2022, 2021 and 2020 are as follows (expressed in annual rates):

	2022	2021	2020
Discount rate	5.4%	3.9%	4.3%
Salary increase rate:			
Bugo hourlies	5.0%	5.0%	6.0%
Plantation hourlies	5.0%	5.0%	6.0%
Supervisors and non-			
supervisory monthlies	5.0%	5.0%	6.0%

As at April 30, 2022, 2021 and 2020, the reasonably possible changes to one of the relevant actuarial assumptions holding other assumptions constant, would have affected the defined benefit obligation by the amounts below.

	2022		
	1% Increase	1% Decrease	
Discount rate	(₽108,063)	₽124,205	
Salary increase rate	123,463	(109,430)	
	2021		
	1% Increase	1% Decrease	
Discount rate	(₱129,455)	₽150,124	
Salary increase rate	146,937	(129,351)	
	2020		
	1% Increase	1% Decrease	
Discount rate	(₱146,000)	₽170,801	
Salary increase rate	166,367	(145,266)	

Assumptions for mortality and disability rate are based on published statistics and mortality and disability tables.



Financial year ending	2022	2021	2020
One year	₽153,797	₽110,450	₽87,419
More than one year to two years	205,458	211,863	228,445
More than 2 years to 3 years	158,794	209,949	126,554
More than 3 years to 4 years	150,639	165,090	216,618
More than 4 years to 5 years	126,286	151,946	167,937
More than 5 years	926,428	876,207	839,008

The maturity analysis of the undiscounted benefit payments is shown below.

As at April 30, 2022, 2021 and 2020, the weighted average duration of defined benefit retirement obligation is 7.7, 8.4, and 9.2 years, respectively.

The Parent Company provides its regular employees, through the Supplementary Provident Plan, a supplemental savings in the form of lump sum payment at the time of retirement or separation from the Parent Company. The employee who chooses to participate in the plan may, at his option, elect to contribute a fixed amount or a percentage equal to one percent (1%) to thirty percent (30%) of his salary beginning on the date he joined the plan.

The Parent Company contributes monthly to the Provident Fund an amount equal to forty percent (40%) of the members' monthly contribution which in no case shall exceed two percent (2%) of the member's salary.

Contributions to the Provident Fund amounted to ₱25,426, ₱28,081 and ₱22,338 for the years ended April 30, 2022, 2021 and 2020, respectively.

Unremitted contribution (employee and employer share) recognized as part of "Accounts payable and accrued expenses" amounted to ₱14,780, ₱14,459, and ₱13,316 as at April 30, 2022, 2021 and 2020, respectively.

#### 34. Related Party Transactions

The Company has transactions with related parties as described below. These transactions are done in the normal course of business and outstanding balances are usually settled in cash.

A summary of significant transactions and account balances with related parties follows:

Category/ Transaction		Note	Amount of the Transactions for the year ended April 30	Outstanding Balance Due from (Due to) Related Parties as at April 30	Terms	Conditions
Ultimate Parent						
Sales	2022	34a	₽611	₽2,012	Noninterest-bearing	Unsecured; no
	2021		816	2,047	-	impairment
	2020		226	23		*
Purchases and advanced	2022	34b	(9,363)	(2,743)	Noninterest-bearing	Unsecured
payment of toll pack fee	2021		(2,748)	1,464	e e	
1 5 1	2020		(11,767)	2,120		
Advances and security	2022	34c	(376)	, –	Noninterest-bearing	Unsecured; no
deposit	2021		(	_	8	impairment
1	2020		283,109	282,794		I

(Forward)



Category/ Transaction		Note	Amount of the Transactions for the year ended April 30	Outstanding Balance Due from (Due to) Related Parties as at April 30	Terms	Conditions
Services and other	2022	34a	₽10,452	₽2,298	Noninterest-bearing	Unsecured; no
reimbursement	2021		9,432	15,057		impairment
	2020		6,789	6,819		
Under Common Control						
Sales	2022	34d	6,056,154	3,564,801	Noninterest-bearing	Unsecured; no
	2021		5,105,049	2,759,493		Impairment
	2020		4,686,147	2,879,403		
Purchases and royalties	2022	34d	(17,553)	(14,155)	Noninterest-bearing	Unsecured
	2021		(24,629)	(117,533)		
	2020		(211,944)	(121,848)		
Advances	2022	34e	3,257,294	-	Interest bearing	Unsecured; no
	2021		11,270,530	467,624		impairment
	2020		2,483,119	1,821,331		
Services and other	2022	34e	6,790	46,599	Noninterest-bearing	Unsecured
reimbursement	2021		539,354	(63,502)		
	2020		(127,374)	(27,647)		
Other Related Party						
Sales	2022	34f	299,775	380,896	Noninterest-bearing	Unsecured; no
	2021		221,847	179,991		impairment
	2020		196,934	127,123		<u>^</u>
Purchases	2022	34f	(71,007)	(49,383)	Noninterest-bearing	Unsecured
	2021	•	(52,824)	(47,548)	-	
	2020		(78,616)	(27,717)		
Rendering of services	2022	34g	199,489	214,675	Noninterest-bearing	Unsecured; no
e	2021	Ũ	205	(126)	c	impairment
	2020		202	77		
Lease receivable	2022	34h	159	3,385	Noninterest-bearing	Unsecured: no
	2021		98	3,397	8	impairment
	2020		3,271	3,192		pullinent
Rental of office space and	2020	34g	(124,922)	(23,241)	Noninterest-bearing	Unsecured
common use service area	2021	5.8	(124,922) (100,207)	(23,241)		_ 110000100
	2021		(100,207) (86,903)			
			( )	(32,157)		
	2022		₽9,607,503	₽4,125,144		
	2021		₽16,966,923	₽3,200,028		
	2020		₽7,143,193	₽4,913,513		

All outstanding balances with these related parties are due to be settled within twelve months as at reporting date. None of the balance is secured. Intercompany receivable and payable eliminated upon consolidation amounted to P3,078,045, P3,009,058 and P44,257 as at April 30, 2022, 2021 and 2020, respectively.

- a. The Parent Company sells apple juice concentrate and charges NutriAsia, Inc. for the share in Information Technology services, including share in the repair of the data center.
- b. The Parent Company purchases production materials and incurs toll packing fees due to NutriAsia, Inc. for seasoning, ketchup and other sauces. The Parent Company also receives debit note for beyond allowable utilization of raw and packaging materials.
- c. In 2019, the Parent Company advanced ₱312,966 to NutriAsia, Inc. and was recorded under the due from related party account. In 2020, the same amount was reclassified to security deposit presented under other noncurrent assets as security for the additional capacity for the toll manufacturing to be contracted by the Company. In 2021, additional capacity agreement was not finalized, and such deposit has been returned since the Parent Company no longer foresees any tolling agreement with NutriAsia, Inc.
- d. The Parent Company sells and buys products to and from S&W Fine Foods International Ltd. and Del Monte Foods, Inc. Beginning May 2019, the Parent Company reorganized the export business that previously routed sales through GTL Limited for Del Monte and unbranded products, and S&W Fine Foods International Ltd for S&W branded fresh products. The



Company shifted to directly billing the end customers for fresh and processed products, excluding S&W branded processed products and buyer's own label products. Due to the reorganization, the Parent Company incurs additional royalties due to S&W Fine Foods International Ltd. for the direct sale of S&W fresh products. In 2021, purchases and royalties decreased due to the purchase by PPMSC of 'Del Monte' and 'Todays' trademarks.

- e. The Parent Company charges and incurs services fee, management fees and other recharges. The Parent Company also extended interest-bearing notes to DMPL with interest rates ranging from 2% to 3.5% p.a. In 2021, the Parent Company extended funds to DMPL for payment of quarterly dividends and working capital purposes, which was settled in the same year.
- f. The Parent Company sells and bills Nice Fruit Hong Kong Ltd. for Nice Frozen Dry products for plant operating costs. Also, the Parent Company incurs processing and packaging costs due to Nice Fruit S&W Philippines, Inc.
- g. The Parent Company charges management fee for the services rendered to DMPI Retirement Fund. The Parent Company also rents building owned by the DMPI Retirement Fund/Provident Fund.
- h. As a zone developer, the Parent Company leases land to the BAREZ of which Nice Fruit S&W Philippines, Inc. is a locator.

	2022	2021	2020
Salaries	₽130,805	₽131,792	₽123,770
Short-term benefits	45,493	28,792	14,079
Post-employment benefits	6,829	7,036	8,048
Other long-term benefits	1,256	1,126	6,419
Total	₽184,383	₽168,746	₽152,316

Compensation of Key Management Personnel of the Company

# 35. Financial Risk and Capital Management Objectives and Policies

The Company has exposure to the following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Market risk

This note presents information about the Group's exposure to each of the foregoing risks, the Company's objectives, policies and processes for measuring and managing risks, and the Group's management of capital.

The Board has the overall responsibility for the establishment and oversight of the Group's risk management framework. The Group's risk management policies are established to identify and analyze the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities. The Group, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.



The Board constituted DMPI's Audit and Risk Committee to assist the Board in fulfilling its oversight responsibility of the Group's corporate governance process relating to the: a) quality and integrity of the consolidated financial statements and financial reporting process and the systems of internal accounting and financial controls; b) performance of the internal auditors; c) annual independent audit of the consolidated financial statements, the engagement of the independent auditors and the evaluation of the independent auditors' qualifications, independence and performance; d) compliance with legal and regulatory requirements, including disclosure control and procedures; e) evaluation of management's process to assess and manage the enterprise risk issues; and f) fulfillment of the other responsibilities set out by the Board.

DMPI's Audit and Risk Committee oversees how management monitors compliance with the Group's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the Group. DMPI's Audit and Risk Committee is assisted in its oversight role by Internal Audit. Internal Audit undertakes both regular and ad hoc reviews of risk management controls and procedures, the results of which are reported to the Audit and Risk Committee.

# Credit Risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations and arise principally from the Group's receivable from customers and refundable deposits. In monitoring credit risk, customers are grouped according to their credit characteristics, geographic location, industry, aging profile, maturity and existence of previous financial difficulties. The Group manages its credit risk mainly through the application of transaction limits and close risk monitoring. It is the Group's policy to enter into transactions with a wide diversity of creditworthy counterparties to mitigate any significant concentration of credit risk.

The Group sells its products through major distributors and key accounts in various geographical regions. Management has a credit risk policy which includes, among others, the requirements for standby letter of credit to secure prompt observance and performance of the obligations of its distributors and other buyers from time to time. The Group ensures that sales of products are made to customers with appropriate credit history and has internal mechanism to monitor the granting of credit and management of credit exposures.

The Group establishes an allowance for impairment that represents its estimate of incurred losses in respect of receivables from customers. The main components of this allowance are a specific loss component that relates to individually significant exposures, and a collective loss component established for groups of similar assets in respect of losses that have been incurred but not yet identified. The collective loss allowance is determined based on historical data of payment statistics for similar financial assets.



	2022	2021	2020
Cash and cash equivalents*	₽853,353	₽1,001,739	₽1,168,017
Receivables**	7,854,042	6,245,637	7,301,312
Refundable deposits	111,561	99,480	95,824
Short-term deposit	21,172	21,101	_
Financial assets at FVOCI	15,384	12,557	13,058
Security deposits	57,969	61,995	312,966
Total credit risk exposure	₽8,913,481	₽7,442,509	₽8,891,177

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risks are as follows:

\*Excluding cash on hand  $\neq$ 3,300,  $\neq$ 3,076 and  $\neq$ 2,899 as at April 2022, 2021 and 2020, respectively. \*\*Includes noncurrent portion of lease receivable amounting to  $\neq$ 10,168,  $\neq$ 36,117 and  $\neq$ 3,108 as at April 2022, 2021 and 2020, respectively, and receivable from third parties amounting to P147,459, P151,981 and nil as at April 2022, 2021 and 2020, respectively.

The table below shows the maximum exposure to credit risk for the Company's financial instruments as at April 30, 2022, 2021 and 2020 based on credit rating grades:

			2022		
	Stage 1 12-month ECL	Stage 2 Lifetime ECL	Stage 3 Lifetime ECL	Lifetime ECL Simplified Approach	Total
High grade	₽889,909	₽_	₽_	₽846,326	₽1,736,235
Standard grade	4,977,806	_	_	2,291,333	7,269,139
Gross carrying amount Less allowance	5,867,715		_	3,137,659 (91,893)	9,005,374 (91,893)
Carrying amount	₽5,867,715	₽_	₽-	₽3,045,766	₽8,913,481
_			2021		
	Stage 1	Stage 2	Stage 3	Lifetime ECL	
	12-month ECL	Lifetime ECL	Lifetime ECL	Simplified Approach	Total
High grade	₽1,035,397	₽_	₽_	₽426,976	₽1,462,373
Standard grade	3,906,598	_	_	2,121,562	6,028,160
Gross carrying amount Less allowance	4,941,995		_	2,548,538 (48,024)	7,490,533 (48,024)
Carrying amount	₽4,941,995	₽	₽_	₽2,500,514	₽7,442,509
_			2020		
	Stage 1	Stage 2	Stage 3	Lifetime ECL	
	12-month	Lifetime	Lifetime	Simplified	
	ECL	ECL	ECL	Approach	Total
High grade	₽1,181,075	₽	₽	₽492,527	₽1,673,602
Standard grade	5,623,023	_	_	1,649,226	7,272,249
Gross carrying amount	6,804,098	_	-	2,141,753	8,945,851

₽

Less allowance

Carrying amount

₽6,804,098

(54,674)

₽8,891,177

(54,674)

₽2,087,079

₽\_

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The Company uses the following criteria to rate credit quality:

Class	Description
High Grade	Financial assets that have a recognized foreign or local third-party rating or instruments which carry guaranty or collateral.
Standard Grade	Financial assets of companies that have the apparent ability to satisfy its obligations in full.

The credit qualities of the financial assets were determined as follows:

Cash in banks and cash equivalents, and short-term deposits are classified as high grade since these are deposited or transacted with reputable banks which have low probability of insolvency.

Financial assets at FVOCI are classified as high grade since these are publicly traded instruments and quoted market price in ad active market.

Receivables, refundable and security deposits are classified as standard grade since these are unsecured from third parties with good paying habits.

The table below shows information about the credit risk exposure for the Company's trade receivables using a provision matrix as at April 30, 2022, 2021 and 2020:

				2022			
	_		Days pa	st due			
					<b>Over 120</b>	Credit-	
	Current	<30 days	30-60 days	61-120 days	days	impaired	Total
Trade receivables	₽172,337	₽1,709,383	₽520,132	₽352,582	₽352,730	₽30,495	₽3,137,659
ECL rate	0.32%	0.03%	0.08%	0.07%	16.93%	100.00%	
ECL	₽550	₽472	<b>₽</b> 394	<b>₽260</b>	₽59,722	₽30,495	₽91,893

				2021			
			Days pa	ist due			
					Over 120	Credit-	
	Current	<30 days	30-60 days	61-120 days	days	impaired	Total
Trade receivables	₽2,013,782	₽271,280	₽104,391	₽32,698	₽95,909	₽30,478	₽2,548,538
ECL rate	0.12%	1.14%	3.39%	13.48%	4.25%	100.00%	
ECL	₽2,434	₽3,088	₽3,538	₽4,407	₽4,079	₽30,478	₽48,024

			Days pa	ast due			
					Over 120	Credit-	
	Current	<30 days	30-60 days	61-120 days	days	impaired	Total
Trade receivables	₽1,710,631	₽250,518	₽35,532	₽20,533	₽93,864	₽30,675	₽2,141,753
ECL rate	0.33%	1.52%	5.64%	10.55%	10.99%	100.00%	
ECL	₽5,707	₽3,803	₽2,005	₽2,167	₽10,317	₽30,675	₽54,674



The table below shows the maximum exposure to credit risk for the Company's financial instruments as at April 30, 2022, 2021 and 2020 based on corresponding credit enhancements:

		2022			2021			2020		
	Gross		Net	Gross		Net	Gross		Net	
	Maximum	Credit	Maximum	Maximum	Credit	Maximum	Maximum	Credit	Maximum	
	Exposure	Enhancement	Exposure	Exposure	Enhancement	Exposure	Exposure	Enhancement	Exposure	
Cash and cash equivalents*	₽853,353	₽9,160	₽844,193	₽1,001,739	₽6,294	₽995,445	₽1,168,017	₽7,778	₽1,160,239	
Receivables**	7,854,042	468,522	7,385,520	6,245,637	468,522	5,777,115	7,301,312	468,522	6,832,790	
Refundable deposits	111,561	-	111,561	99,480	_	99,480	95,824	_	95,824	
Short-term deposit	21,172	-	21,172	21,101	-	21,101	-	-	-	
Financial asset at FVOCI	15,384	-	15,384	12,557	-	12,557	13,058	-	13,058	
Security deposits	57,969	-	57,969	61,995	_	61,995	312,966	_	312,966	
	₽8 913 481	₽477 682	₽8 435 799	₽7 442 509	₽474 816	₽6 967 693	₽8 891 177	₽476 300	₽8 414 877	

\* Credit enhancement is the portion insured by Philippine Deposit Insurance Corporation. \*\*Credit enhancement is the portion covered by letter of credit from various banks.

#### Liquidity Risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Group's approach to manage liquidity is to ensure as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risk damage to the Group's reputation.

The Group's objectives to manage its liquidity risk are as follows: a) to ensure that adequate funding is available at all times; b) to meet commitments as they arise without incurring unnecessary costs; c) to be able to access funding when needed at the least possible cost; and d) to maintain an adequate time spread of refinancing maturities. The Group maintains a balance between continuity of funding and flexibility through the use of credit lines available from local and international banks. The Group addresses short-term liquidity needs by using its available short-term credit facilities with the banks.

The table below summarizes the maturity profile of the Group's financial assets based on contractual undiscounted payments:

	2022								
	Less than	1 to 3	3 to 5	More than					
	1 year	Years	years	5 years	Total				
Cash and cash equivalents	₽853,353	₽-	₽-	₽-	₽853,353				
Receivables	7,848,590	909	606	3,937	7,854,042				
Refundable deposits	_	111,561	_	_	111,561				
Short-term deposit	21,172	· -	_	-	21,172				
Financial assets at FVOCI	15,384	_	_	-	15,384				
Security deposit	_	57,969	_	-	57,969				
	₽8,738,499	₽170,439	₽606	₽3,937	₽8,913,481				

	2021					
	Less than	1 to 3	3 to 5	More than		
	1 year	Years	years	5 years	Total	
Cash and cash equivalents	₽1,001,739	₽_	₽_	₽_	₽1,001,739	
Receivables	6,239,882	909	606	4,240	6,245,637	
Refundable deposits	_	99,480	_	_	99,480	
Short-term deposit	21,101	_	_	_	21,101	
Financial assets at FVOCI	12,557	_	_	_	12,557	
Security deposit	_	61,995	-	-	61,995	
	₽7,275,279	₽162,384	₽606	₽4,240	₽7,442,509	



		2020

	2020					
	Less than	1 to 3	3 to 5	More than		
	1 year	Years	years	5 years	Total	
Cash and cash equivalents	₽1,168,017	₽-	₽-	₽-	₽1,168,017	
Receivables	7,296,047	554	554	4,157	7,301,312	
Refundable deposits	_	95,824	-	-	95,824	
Financial assets at FVOCI	_	-	-	13,058	13,058	
Security deposit	_	312,966	-	-	312,966	
	₽8,464,064	₽409,344	₽554	₽17,215	₽8,891,177	

The table below summarizes the maturity profile of the Group's non-derivative financial liabilities based on contractual undiscounted payments:

	2022				
	Less than	1 to 3	3 to 5	More than	
	1 year	Years	years	5 years	Total
Accounts payable and accrued expenses*	₽6,618,041	₽-	₽-	₽-	₽6,618,041
Short-term notes payable**	8,810,352	-	-	_	8,810,352
Long-term notes payable**	108,359	2,270,057	909,474	_	3,287,890
Bonds payable**	173,761	6,700,222		_	6,873,983
Lease liabilities	816,992	1,187,637	881,902	2,433,026	5,319,557
	₽16,527,505	₽10,157,916	₽1,791,376	₽2,433,026	₽30,909,823

\*Net of amount owed to agencies of the government.

\*\*Includes future interest payables.

	2021				
	Less than	1 to 3	3 to 5	More than	
	1 year	Years	years	5 years	Total
Accounts payable and accrued expenses*	₽5,240,837	₽-	₽-	₽-	₽5,240,837
Short-term notes payable**	7,920,662	-	-	-	7,920,662
Long-term notes payable**	151,484	2,378,417	909,474	-	3,439,375
Bonds payable**	173,761	6,266,550	664,299	-	7,104,610
Lease liabilities	698,022	932,925	470,983	1,312,011	3,413,941
	₽14,184,766	₽9,577,892	₽2,044,756	₽1,312,011	₽27,119,425

\*Net of amount owed to agencies of the government.

\*\*Includes future interest payables.

	2020				
	Less than	1 to 3	3 to 5	More than	
	1 year	Years	years	5 years	Total
Accounts payable and accrued expenses*	₽4,896,688	₽_	₽_	₽_	₽4,896,688
Short-term notes payable**	11,461,100	-	-	-	11,461,100
Long-term notes payable**	3,035,625	-	-	-	3,035,625
Lease liabilities	366,523	918,226	739,519	1,767,014	3,791,282
	₽19,759,936	₽918,226	₽739,519	₽1,767,014	₽23,184,695

\*Net of amount owed to agencies of the government.

\*\*Includes future interest payables.

#### Market Risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and other market prices will affect the Group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return.

The Group is subject to various market risks, including risks from changes in commodity prices, interest rates, currency exchange rates and risks related to agricultural activities.

#### Foreign Currency Risk

The Group's exposure to foreign currency risk results from significant movement in foreign exchange rates that adversely affect the foreign-currency denominated transactions of the Group. The Group's risk management objective with respect to foreign currency risk is to reduce or eliminate earnings volatility and any adverse impact on equity. The Group regularly monitors outstanding financial assets and liabilities in foreign currencies and maintains them at a level responsive to the current exchange rates so as to minimize the risks related to these foreign currency-denominated assets and liabilities.



The Group's foreign currency-denominated assets and liabilities Philippine Peso equivalent of each as at April 30, 2022, 2021 and 2020 is presented as follows:

			April 30, 20	22
	US Dollar	SG Dollar	Euro	Total Peso Equivalent
Assets				
Cash	\$2,494	\$122	€-	₽135,112
Receivables	101,419	117	-	5,312,164
Other noncurrent assets	15,945	-	149	843,150
	119,858	239	149	6,290,446
Liabilities				
Short-term notes payable	55,370	_	_	2,897,789
Accounts payable and accrued				
expenses	19,253	-	_	1,007,606
· ·	74,623	-	-	3,905,395
Net foreign currency-denominated				
assets	\$45,235	\$239	€149	₽2,385,031

*The spot exchange rates used were* ₽52.335:US\$1, ₽37.613:SG\$1, ₽58.0046:EURO€1 as at April 30, 2022.

			April 30, 202	1
-				Total Peso
	US Dollar	SG Dollar	Euro	Equivalent
Assets				
Cash	\$7,953	\$250	€-	₽392,108
Receivables	89,847	300	-	4,337,619
Other noncurrent assets	879	—	-	42,329
	98,679	550	-	4,772,056
Liabilities				
Short-term notes payable	65,800	—	-	3,168,665
Accounts payable and accrued				
expenses	11,461	-	-	551,916
	77,261	-	_	3,720,581
Net foreign currency-denominated				
assets	\$21,418	\$550	€-	₽1,051,475

The spot exchange rates used were P48.156:US\$1, and P36.491:SG\$1 as at April 30, 2021.

			April 30, 2020	I.
	US Dollar	SG Dollar	Euro	Total Peso Equivalent
Assets				
Cash	\$14,669	\$819	-	₽769,314
Receivables	112,423	66	-	5,673,432
Other noncurrent assets	10,179	_	-	513,469
	137,271	885	_	6,956,215
Liabilities Short-term notes payable	76,575	_	_	3,862,749
Accounts payable and accrued	10,010			2,002,719
expenses	12,226	_	_	616,728
<b>*</b>	88,801	_	-	4,479,477
Net foreign currency-denominated				
assets	\$48,470	\$885	-	₽2,476,738

*The spot exchange rates used were* P50.444:US\$1, and P35.838:SG\$1 as at April 30, 2020.

The translation of these foreign currency-denominated assets and liabilities of the Group resulted in net unrealized foreign exchange (gain)/losses amounting to (₱80,970), ₱3,153 and ₱51,956 for the fiscal years ended April 30, 2022, 2021 and 2020, respectively.



The following table demonstrates the sensitivity to a reasonably possible change in foreign exchange rates, with all variables held constant, of the Group's profit before tax (due to changes in the fair value of monetary assets and liabilities) and equity as at April 30, 2022, 2021 and 2020.

	Increase/Decrease in Peso and U.S Dollar, and S.G. Dollar Exchange Rates	Foreign Exchange Rate	Effect on Income Before Income Tax
<b>2022</b> U.S. Dollar	100/	53 225	<b>B034 000</b>
S.G. Dollar	+10% +10%	52.335 37.613	<b>₽824,808</b>
Euro	+10%	58.005	(17) 866
U.S. Dollar	-10%	52.335	(824,808)
S.G. Dollar	-10%	37.613	(024,000)
Euro	-10%	58.005	(866)
	Increase/Decrease in		
	Peso and U.S Dollar,		
	and S.G. Dollar	Foreign	Effect on Income
	Exchange Rates	Exchange Rate	Before Income Tax
2021			
U.S. Dollar	+10%	48.156	₽103,140
S.G. Dollar	+10%	36.491	2,007
U.S. Dollar	-10%	48.156	(103,140)
S.G. Dollar	-10%	36.491	(2,007)
	Increase/Decrease in		
	Peso and U.S Dollar,		
	and S.G. Dollar	Foreign	Effect on Income
	Exchange Rates	Exchange Rate	Before Income Tax
2020			
U.S. Dollar	+10%	50.444	₽244,502
S.G. Dollar	+10%	35.838	3,172
U.S. Dollar	-10%	50.444	(244,502)
S.G. Dollar	-10%	35.838	(3,172)

#### Commodity Price Risk

The Group is regularly engaged in the purchase of tinplates and fuel and is significantly exposed to commodity price risk. The Group ensures future supply of tinplates while minimizing the impact of price movements by purchasing tinplates and fuel in advance of the production requirements. These purchase contracts are entered into for the purpose of receipt or delivery of tinplates and fuel in accordance with the expected usage requirements of the Group.

Also, the Group purchases large volumes of papaya fruits for production and is significantly exposed to commodity price risk related to papaya. The Group ensures long-term supply of papaya at stable prices by executing papaya supply agreements with farmers. The Group is also subsidizing some of the farmers' costs related to papaya to ensure long-term relationships with them.

# Risk Related to Agricultural Activities

The Group is exposed to risks arising from changes in cost and volume of fruits harvested from the growing crops which is influenced by natural phenomenon such as weather patterns, volume of rainfall and field performance. The cost of growing crops is also exposed to the change in cost and supply of agricultural supplies and labor which are determined by constantly changing market forces of supply and demand.



The Group is subject to risk relating to its ability to maintain the physical condition of its fruit crops. Plant diseases could adversely impact production and consumer confidence, which impact sales.

The Group secures favorable harvest of pineapples and other agricultural produce from biological assets by continuously assessing factors that could affect harvest and responding to them on a timely manner. The Group is equipped with necessary technical manpower, farm inputs, such as fertilizer, chemicals and equipment to respond to any changes brought about by the factors as mentioned above.

The Group is subject to laws and regulations in the Philippines where it operates its agricultural activities. The Group has established environmental policies and procedures aimed at compliance with local environmental and other laws.

#### Capital Management

The primary objective of the Group's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximize shareholder value. The Chief Financial Officer has overall responsibility for monitoring of capital in proportion to risk. Profiles for capital ratios are set in the light of changes in the Group's external environment and the risks underlying the Group's business operation and industry.

The Group defines capital as total equity, which is equivalent to the paid-in capital stock, retained earnings (both appropriated and unappropriated) and recognized income and expenses.

Management uses debt-to-equity ratio to monitor, on a regular basis, the Group's capital, defined as total equity in the consolidated statements of financial position.

The debt-to-equity ratios are as follows:

	2022	2021	2020
Total liabilities	₽28,161,225	₽25,306,284	₽22,489,548
Total equity	13,521,936	10,706,810	11,048,103
Debt-to-equity ratio	2.08	2.36	2.04

There were no changes in the Company's approach to capital management for the years ended April 30, 2022, 2021 and 2020.

#### 36. Fair Value

The table below presents a comparison by category of carrying amounts and fair values of the Group's financial instruments, other than those with carrying amounts that are reasonable approximate of fair values as at April 30, 2022, 2021 and 2020.

	2022		2	2021		
-	Carrying	Fair	Carrying	Fair	Carrying	Fair
	Amount	Value	Amount	Value	Amount	Value
Financial Liabilities						
Measured at amortized cost:						
Long-term notes payable	₽2,985,632	₽2,984,270	₽2,980,124	₽2,959,045	₽3,000,000	₽3,000,000
Bonds payable	6,422,398	6,414,308	6,389,792	6,631,228	-	-
	₽9,408,030	₽9,398,578	₽9,369,916	₽9,590,273	₽3,000,000	₽3,000,000



The following methods and assumptions were used to estimate the fair value of each class of financial assets and financial liabilities for which it is practicable to estimate such value:

# Cash and Cash Equivalents, Receivables, Short-term Deposits and Accounts Payable and Accrued Expenses

The Group has determined that carrying amounts of cash and cash equivalents, receivables, shortterm deposits and accounts payable and accrued expenses reasonably approximate their fair values because these are mostly short-term in nature.

#### Security and Refundable Deposits

The fair value approximates the carrying amount since the Group does not anticipate its carrying amount to be significantly different from the actual value that the deposit would be eventually collected.

#### Financial Assets at FVOCI

The fair values of publicly traded instruments and similar investments are based on quoted market prices in an active market.

#### Short-term Notes Payable

The carrying amount of short-term loans approximates its fair value as at reporting date due to its short-term in nature.

#### Long-term Notes Payable

The fair value of interest-bearing floating rate loans, categorized as Level 3 input, is based on discounted value of expected future cash flows using the applicable market rates for similar types of instrument as of reporting date. As at April 30, 2022, the fair value of the long-term loan amounted to P2,984,270 using 3.00% average incremental borrowing rate of the Group as at the same date.

As at April 30, 2021, the fair value of the long-term loan amounted to  $\cancel{P}2,959,045$  using 4.10% average incremental borrowing rate of the Company as at the same date.

#### **Bonds** Payable

The fair value of interest-bearing bonds, categorized as Level 1 input, is based on quoted market prices in an active market as of reporting date.

#### Fair Value Hierarchy

The following table provides the measurement hierarchy of assets measured at fair value:

As at April 30, 2022	Level 1	Level 2	Level 3	Total
Financial Assets				
Financial assets at FVOCI	₽15,384	₽-	₽-	₽15,384
Non-financial Assets				
Fair value of agricultural produce:				
Harvested*	_	_	3,872,298	3,872,298
Unharvested	_	_	2,476,150	2,476,150
Land	_	_	610,232	610,232
Investment Property	_	_	171,703	171,703

\* Pertains to fair value of agricultural produce being processed as cased goods as of year-end



As at April 30, 2021	Level 1	Level 2	Level 3	Total
Financial Assets				
Financial assets at FVOCI	₽12,557	₽-	₽-	₽12,557
Non-financial Assets				
Fair value of agricultural produce:				
Harvested*	-	-	3,734,508	3,734,508
Unharvested	-	-	2,158,274	2,158,274
Land	-	_	610,232	610,232
Investment Property	_	_	177,882	177,882
* Pertains to fair value of agricultural produce b	eing processed as cased	goods as of year-end.		
As at April 30, 2020	Level 1	Level 2	Level 3	Total
Financial Assets				
Financial assets at FVOCI	₽13,058	₽-	₽-	₽13,058
Non-financial Assets				
Fair value of agricultural produce:				
Harvested*	-	-	3,058,772	3,058,772
Unharvested	-	-	3,076,198	3,076,198
Land	-	-	610,232	610,232
Investment property	_	_	206,185	206,185

\* Pertains to fair value of agricultural produce being processed as cased goods as of year-end.

During the year, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

Fair values of non-financial assets have been determined for measurement and/or disclosure purposes based on the following methods.

Assets	Valuation technique	Significant unobservable inputs
Harvested crops – sold as fresh fruit	The fair values of harvested crops are based on the most reliable estimate of market prices, in both local and international markets at the point of harvest. The market price is based on the selling price of fresh fruits as sold in the local and international markets (Level 3).	The unobservable input is the estimated selling price of pineapple per ton specific for fresh products.
Harvested crops – used in processed products	The fair values of harvested crops are based on the most reliable estimate of market prices, in both local and international markets at the point of harvest. The market price is derived from average sales price of the processed product (concentrates, pineapple beverages, sliced pineapples, etc.) adjusted for margin and associated costs related to production (Level 3).	The unobservable input is the estimated selling price of pineapple and gross margin per ton specific for processed products.



Assets	Valuation technique	Significant unobservable inputs
Unharvested crops – fruits growing on the bearer plants	The growing produce are measured at fair value from the time of maturity of the bearer plant until harvest. Management used estimated gross margin at point of harvest less future growing costs to be incurred until harvest as the basis of fair value.	The unobservable inputs are estimated selling price of pineapple and gross margin per ton for fresh and processed products, respectively, estimated volume of harvest and future growing costs.
Land	The fair value of the land was estimated using comparative approach to value that considers the sales of similar or substitute properties and related market data and establishes a value estimate by involving comparison.	The unobservable inputs used to determine market value are the net selling prices, sizes, property location and market values. Other factors considered to determine market value are the desirability, neighborhood, utility, terrain, and the time element involved.
Investment Property	The valuation method used to determine fair value is Sales Comparison Approach and Income Approach for land and buildings, respectively.	The unobservable inputs used to determine market value are the prevailing rental rates and return on investment as at valuation date.

Significant increase (decrease) in the significant unobservable inputs of harvested crops sold as fresh fruit and harvested crop used in processed products would result in higher (lower) fair values.

Significant increase (decrease) in the estimated future selling price of pineapple, gross margin per ton and estimated volume of harvest would result in higher (lower) fair value of growing produce, while significant increase (decrease) in the future growing costs would result in lower (higher) fair value.

# 37. Comprehensive Agrarian Reform Law

In compliance with the Comprehensive Agrarian Reform Law under Executive Order No. 229 and Republic Act No. 6657, a substantial portion of the land previously leased by the Group from the National Development Company ("NDC") was submitted for land distribution to the Department of Agrarian Reform ("DAR") and subsequently awarded to beneficiaries who formed a cooperative.

On February 21, 1989, the Group and the beneficiaries' cooperative entered into a lease agreement on the said land at a certain fee for a period of 25 years starting March 1, 1989. The Group used the land and paid rentals based on the lease agreement on January 11, 1991. The DAR ratified the amendment in the existing lease agreement, which reduced the lease period to 10 years and increased the annual fee effective December 12, 1988. On January 11, 1997, the Group and the beneficiaries' cooperative entered into a new lease agreement extending the lease period for another 25 years starting January 11, 1999.

The remaining land leased from NDC devoted to non-agricultural activities was not submitted for land distribution and continues to be rented based on the Group's agreement with NDC.



Privately owned lands are covered by existing lease agreements which are continually being renewed. For certain private lands that exceeded the allowable retention limits, the law requires compulsory acquisition until June 30, 2014 and distribution to qualified beneficiaries. The continuation of these lease agreements is dependent on the terms and conditions to be agreed upon by the parties involved.

#### 38. Leases

#### Group as a lessee

The Group has various lease agreements for land, building and warehouses lease agreements. Its lease agreements generally have lease terms between 5 to 20 years (Note 3). There are certain contracts that include extension and termination options.

Right-of-use assets from land leases include pineapple and papaya fields leased by the Group from DMPI Employees Agrarian Reform Beneficiaries Cooperative (DEARBC), National Development Corporation (NDC), and various crop producers and growers which are amortized over the remaining lease term. Meanwhile, right-of-use asset for office space include the Parent Company's JYCC Office while right-of-use assets for warehouses include the warehouse and pallet racking system in Cebu leased from Adsia Logistics, Inc., warehouse in Bulacan leased from Sprint Industrial & Development Corporation and warehouse leased from LSL Realty Corporation.

In April 2021, the Group entered a sale and leaseback of buildings, warehouses and equipment located on foreshore land. The assets were sold to DEARBC to be paid in installment for 20 years and subsequently leased back by the Group with a term of 20 years. Right-of-use assets recognized at commencement date amounted to P339,796 which comprises the proportion of the previous carrying amount of the assets that relates to right of use retained by the Group and the adjustment for below-market terms on the sale of assets. Lease liability and gain on sale and leaseback at commencement date amounted to P331,725 and P11,162, respectively.

	2022	2021	2020
Depreciation expense of right-of-			
use assets included in			
property and equipment and			
investment properties			
(Notes 13 and 14)	₽703,253	₽642,418	₽482,472
Interest expense on lease			
liabilities (Note 26)	156,820	134,351	125,234
Gain on sale and leaseback	-	11,162	_
Expense relating to short-term			
leases:			
Cost of sales (Note 20)	332,416	359,365	496,095
Inventories and biological			
assets (Notes 8 and 9)	95,306	100,524	140,868
Distribution and selling			
expenses (Note 21)	12,781	8,712	17,030
General and administrative			
expenses (Note 22)	16,145	17,228	17,048
	₽1,316,721	₽1,273,760	₽1,278,747

The following are the amounts recognized in profit or loss:



	2022	2021	2021
Balance at beginning of the year	₽2,404,981	₽2,636,372	₽2,601,012
Additions during the year	841,456	671,722	120,347
Payments	(531,072)	(490,027)	(210,221)
Modification and reassessment of			
term (Note 14)	-	(491,284)	_
Interest expense (Note 23)	156,820	134,351	125,234
Adjustments	(1,111)	(54,130)	_
Retired	—	(2,023)	
Balance at end of the year	2,871,074	2,404,981	2,636,372
Current lease liabilities	(472,454)	(291,236)	(289,191)
Noncurrent lease liabilities	₽2,398,620	₽2,113,745	₽2,347,181

Lease liabilities represents payments to be made over the remaining lease term. Movement of the lease liabilities during the period are as follows:

The approximate annual future minimum rent payable of the Group under its existing non-cancellable lease agreements as a lessor as at April 30, 2022, 2021 and 2020 are as follows:

	2022	2021	2020
1 year	₽816,992	₽698,022	₽366,523
more than 1 year to 2 years	692,790	547,166	425,974
more than 2 years to 3 years	494,847	385,759	492,252
more than 3 years to 4 years	455,196	247,763	364,374
more than 4 years to 5 years	426,706	223,220	375,145
more than 5 years	2,433,026	1,312,011	1,767,014
	₽5,319,557	₽3,413,941	₽3,791,282

The Parent Company has lease contracts with DEARBC that has termination option. This option is negotiated by management to provide flexibility in managing the leased-asset portfolio and align with the Parent Company's business needs. Management exercises significant judgement in determining whether the termination option is reasonably certain to be exercised (see Note 4).

# Group as a lessor

The Company has sublease agreements which provides for lease rentals based on an agreed fixed monthly rate. Rental income related to these sublease agreement amounted to P25,475, P24,043 and P277 for the years ended April 30, 2022, 2021 and 2020, respectively.

Lease receivable represents receipts to be received over the remaining lease term. Movement of the lease receivables during the period are as follows:

	2022	2021	2020
Balance at beginning of the year	<b>₽</b> 59,767	₽3,108	₽3,271
Additions	_	77,713	_
Adjustments	89	381	—
Contractual receipts	(25,475)	(24,043)	(277)
Interest income	1,822	2,608	198
Balance at end of the year	36,203	59,767	3,192
Current lease receivable	(26,035)	(23,650)	(84)
Noncurrent lease receivable	₽10,168	₽36,117	₽3,108





The Parent Company has lease contract with DEARBC that has termination option. This option is negotiated by management to provide flexibility in managing the leased-asset portfolio and align with the Parent Company's business needs. Management exercises significant judgement in determining whether the termination option is reasonably certain to be exercised (see Note 4).

The Group has various short-term lease agreements relating to rental of overflow warehouses, equipment and inventory pallets. The rates provided in these agreements shall be fixed during its term. For the years ended April 30, 2022, 2021 and 2020, rent expense related to short-term leases amounted to P457,253, P485,829 and P671,041, respectively.

The approximate annual future minimum rent receivable of the Group under its existing noncancellable lease agreements as a lessor as at April 30, 2021 and 2020 are as follows:

	2022	2021	2020
1 year	₽27,319	₽25,467	₽277
more than 1 year to 2 years	7,575	26,977	277
more than 2 years to 3 years	645	7,233	277
more than 3 years to 4 years	645	303	277
more than 4 years to 5 years	645	303	277
more than 5 years	15,643	4,240	4,157
	₽52,472	₽64,523	₽5,542

# 39. Contracts, Commitments and Contingencies

a. Royalty agreement with ALCOR Hungary Szogaltato Kft. Capita International Financial Services ("ALCOR") provides for the payment of a royalty computed at 3% of net sales as defined in Section 8 of the License and Technical Assistance Agreement between the Parent Company and ALCOR. Effective May 1, 2020, Dewey Sdn. Bhd., assigned to PPMSC the various trademarks which includes the "Del Monte" and "Today's" trademarks for use in connection with processed foods in the Philippines. With the assignment, the Parent Company now pays royalties to its subsidiary, PPMSC, computed at 1% of net sales which is eliminated in the consolidated financial statements.

For the years ended April 30, 2022, 2021 and 2020, royalty expense recognized in profit or loss under "Cost of sales" amounted to nil, nil and ₱475,271, respectively (see Note 20).

- b. Royalty agreement with S&W Fine Foods International Limited and the Parent Company provides for the payment of royalty computed at 3% of list sales, effective May 1, 2019 for 10 years. Royalty expense recognized under "Cost of sales" account amounted to ₱21,380, ₱17,824 and ₱127,643 for the years ended April 30, 2022, 2021 and 2020, respectively (see Note 20).
- c. Future capital expenditures based on approved budgets and executable contracts are as follows:

	2022	2021	2020
Amounts approved by the Board	₽94,118	₽150,945	₽729,267
Commitments in respect of			
contracts made	359,993	580,154	227,282
	₽454,111	₽731,099	₽956,549



d. There are lawsuits, tax assessments and certain claims arising out of the normal course of business. Management, in consultation with legal counsel, believes that the resolution of these contingencies, other than those already with provision, will not have a material effect on the consolidated financial statements.

The Parent Company has a pending case with the Court of Tax Appeals En Banc (CTA EB) pertaining to deficiency withholding tax on wages assessment covering taxable year 2013 amounting to P6,796. The Bureau of Internal Revenue filed a motion for reconsideration on July 31, 2019 which was denied by CTA 2<sup>nd</sup> Division in a resolution dated October 1, 2019. The BIR has filed a petition for review with the CTA EB. As of July 5 2022, the said petition is pending resolution.

# 40. PEZA Registration

On November 22, 2007, the President of the Philippines issued Proclamation No. 1420, s.2007 "Creating and designating certain parcels of land of the private domain situated at Barangay Bugo, Cagayan de Oro City, province of Misamis Oriental, Island of Mindanao, as a Special Economic Zone pursuant to Republic Act No. 7916 as amended by Republic Act No. 8748". On the same date, the cannery operations of the Parent Company was registered in the Philippine Economic Zone Authority as an Export Zone Enterprise, with registration certificate No. 07-68.

The same registration certificate was amended last October 12, 2015 to include the Fresh Fruit Processing Project of the Parent Company at the BAREZ, and amended again on August 18, 2017 to include production of peeled, cut fresh frozen pineapples at the BAREZ.

PEZA Board Resolution 18-386 approved the Parent Company's new activity, Not From Concentrate (NFC) Juicing Plant at the BAREZ. The said project shall be entitled to incentives granted to Non-Pioneer projects under RA 7916, as amended, subject to the Parent Company's signing of a supplemental agreement under standard registration terms and conditions.

The Parent Company registered the following activities under the original and amended PEZA Agreement:

- Production of processed foods and beverages for export at the PPAEPZ;
- Importation of raw materials, machinery, equipment, tools, goods, wares, articles, or merchandise directly used in the registered operations at the PPAEPZ; and
- Fresh Fruit Processing Project at the BAREZ
- Production of peeled, cut fresh frozen pineapples at the BAREZ

Fiscal and non-fiscal incentives available for the Parent Company as provided in its registration agreement with PEZA for the cannery operations at PPAEPZ, are as follows:

- 5% gross income tax (5% GIT), in lieu of all national and local taxes, and to duty and tax-free importation privilege under Article 77, Book VI of E. O. 226.
- Non-fiscal incentives shall include simplified import and export procedures, employment of foreign nationals and permanent resident status within the ecozone for foreign investors with initial investment of at least US\$150.
- Qualified for purposes of VAT zero-rating of its transactions with local suppliers of goods, properties and services in accordance with Section 4.106-6 and 4.108-6 of Revenue Regulation 16-2005, *The Consolidated Value Added Tax Regulation of 2005*.



For the Fresh Fruit Processing Project at BAREZ under the Supplemental Agreement amended last June 28, 2016, the Parent Company is subject to the following fiscal and non-fiscal incentives:

- 5% GIT, in lieu of all national and local taxes, and to duty and tax-free importation privilege under Article 77, Book VI of E. O. 226.
- Non-fiscal incentives shall include simplified import and export procedures, employment of foreign nationals and permanent resident status within the ecozone for foreign investors with initial investment of at least US\$150.
- Qualified for purposes of VAT zero-rating of its transactions with local suppliers of capital equipment and parts, and on direct production requirements.

For the production of peeled, cut fresh frozen pineapples at BAREZ under the Supplemental Agreement amended last August 18, 2017, the Parent Company is subject to the following fiscal and non-fiscal incentives:

- Income tax holiday (ITH) incentive to incremental sales arising from the new lines transferred from Nice Fruit S&W Philippines, Inc., subject to the issuance by PEZA of a Notice of Confirmation/Validation of the project's entitlement to ITH
- Qualified for purposes of VAT zero-rating of its transactions with local suppliers of capital equipment and parts, and on direct production requirements.

PEZA issued Letter of Authority (LOA) No. 18-EOD-LS/FP/EE-2969 on November 22, 2018 to renew DMPI's authority to locally sell a portion of its production of processed foods and beverage produced at its PPAEPZ facility and fresh fruit processing project in its plant at BAREZ. Said LOA was amended by LOA No. 19-EOD-LS/FP/EE-0956 dated March 13, 2019 to include peeled, cut fresh frozen pineapples. Both of the LOAs expired on April 30, 2019.

On August 29, 2019, PEZA issued LOA No. 19-EOD-LS/FP/EE-2429 to renew DMPI's authority to sell to the domestic market a portion of its production of its registered products produced at the PPAEPZ / BAREZ. Said LOA expired on April 30, 2020.

On December 22, 2020, PEZA issued LOA No. 20-EOD-LS/FP/EE-2606 to renew DMPI's authority to sell to the domestic market a portion of its production of its registered products produced at the PPAEPZ / BAREZ. Said LOA will expire on April 30, 2021.

On December 23, 2020, PEZA issued Notice of Confirmation No. 20-ERD-ITH/CONF/EE-069 (ITH Entitlement) to confirm DMPI's entitlement to four (4) years ITH incentive of its New Project, i.e., Production of peeled, cut fresh frozen pineapples (take-over of Nice Fruit S&W Philippines Inc.'s (NFSPI) operations, except operation of the Nice Frozen Dry (NFD) System/black Box) at BAREZ which started commercial operations on 27 April 2018 per Notice of SCO Approval No. EE – dated 18 November 2020.

On May 7, 2021, PEZA issued LOA No. 21-EOD-LS/F/EE-1006 that provides for extension of the Parent Company's Ecozone Export Enterprise (EEE) status until the Implementing Rules and Regulation (IRR) of CREATE is issued. The status of the Parent Company as a PEZA registered export enterprise is expected to be retained being part of the Investment Priority Plan (IPP) and for meeting the conditions set forth by PEZA to allow a company to continue availing of the incentives despite exceeding local sales.



On August 17, 2021, PEZA issued LOA No. 21-EOD-LS/FP/EE-1916 to renew DMPI's authority to sell to the domestic market a portion of its production of its registered products produced at the PPAEPZ / BAREZ. Said LOA expired December 31, 2021. On January 24, 2022, LOA No. 22-EOD-LS/FP/EE-0166 was issued to cover the period January 1, 2022 to July 31, 2022.

# 41. Supplemental Disclosure of Cash Flow Information

The changes in liabilities arising from financing activities of the Group for the years ended April 30, 2022, 2021 and 2020 are as follows:

		Cash	flows		
	May 1, 2021	Proceeds	Payments	Others*	April 30, 2022
Short-term notes payable	₽7,888,665	₽108,189,786	(₽107,335,096)	₽34,434	₽8,777,789
Interest payable	31,997	-	(471,727)	472,293	32,563
Dividends payable	_	-	(248,416)	248,416	-
Long-term notes payable	2,980,124	-	_	5,508	2,985,632
Bonds payable	6,389,792	-	-	32,606	6,422,398
Lease liabilities	2,404,981	_	(531,072)	997,165	2,871,074
Total liabilities from financing					
,· ·,·	D10 (05 550	D100 100 70/	(D100 50( 211)	D1 500 433	DO1 000 454

activities **P19,695,559 P108,189,786** (**P108,586,311**) **P1,790,422 P21,089,456** \*Others include accruals, foreign exchange movement, dividend declaration, amortization of debt issuance costs, recognition and interest accretion of lease liabilities, and effect in change in lease term assessment and lease contract modifications and offsetting of receivables.

		Cash			
	May 1, 2020	Proceeds	Payments	Others*	April 30, 2021
Short-term notes payable	₽11,442,750	₽144,863,254	(₱148,391,372)	(₽25,967)	₽7,888,665
Interest payable	21,350	_	(435,059)	445,706	31,997
Dividends payable	_	-	(537,953)	537,953	-
Long-term notes payable	3,000,000	1,480,124	(1,500,000)	_	2,980,124
Bonds payable	_	6,373,994	_	15,798	6,389,792
Lease liabilities	2,636,372	_	(490,027)	258,636	2,404,981
Total liabilities from financing					
activities	₽17,100,472	₽152,717,372	(₽151,354,411)	₽1,232,126	₽19,695,559

\*Others include accruals, foreign exchange movement, amortization of debt issuance costs, and recognition and interest accretion of lease liabilities.

	Cash flows				
	May 1, 2019	Proceeds	Payments	Others*	April 30, 2020
Short-term notes payable	₽9,836,102	₽161,839,072	(₱160,206,051)	(₽26,373)	₽11,442,750
Interest payable	21,622	_	(557,053)	556,781	21,350
Long-term notes payable	_	3,000,000	_	_	3,000,000
Lease liabilities	2,601,012	_	(210,221)	245,581	2,636,372
Total liabilities from financing					
activities	₽12,458,736	₽164,839,072	(₱160,973,325)	₽775,989	₽17,100,472

\*Others include accruals, foreign exchange movement, and recognition and interest accretion of lease liabilities.

#### **Significant Non-Cash Transactions**

The Company engaged in the following significant non-cash activities:

- a) Offsetting of dividends payable to related party balances amounting to ₱1,311,328, ₱3,777,057 and ₱11,726,683, net of final tax, for the years ended 2022, 2021 and 2020, respectively (see Notes 6 and 31);
- b) Offsetting of payables related to the acquisition of trademark to related party balances amounting to nil, ₱2,987,400, and nil for the years ended 2022, 2021 and 2020 (see Note 10);
- c) Reclassification of property, plant and equipment amounting ₱1,627 to investment property for the year ended 2020 (see Notes 13 and 14);



- d) Reclassification of receivables from a related party amounting to ₱312,966 to security deposits under 'Other noncurrent assets' for the year ended 2020 (see Note 15);
- e) Capitalized borrowing cost to property, plant and equipment amounting to ₱672, ₱1,461 and ₱20,031 for the years ended 2022, 2021 and 2020, respectively (see Note 14); and
- f) Additions to right-of-use assets under property, plant and equipment amounted to ₱1,030,650 with corresponding increase in lease liabilities of ₱841,456 while in 2021, additions in right-of-use assets and lease liability amounted to ₱959,979 and ₱142,851 (see Note 38).

#### 42. Earnings per Share

EPS is calculated by dividing the net profit attributable to ordinary shareholders by the weighted average number of ordinary shares in issue during the year. The basic EPS attributable to equity holders of the Parent are shown below:

	2022	2021	2020
Profit attributable to owners of			
the Parent Company (a)	₽4,893,831	₽4,616,184	₽3,473,665
Weighted average number of			
common shares issued (b)	2,797,320	2,797,320	2,797,320
Basic Earnings per Common			
Share attributable to equity			
holders of the Parent (a/b)	<b>₽</b> 1.75	₽1.65	₽1.24

For the purpose of calculation of the diluted earnings per ordinary share, the weighted average number of ordinary shares in issue is adjusted to take into account the dilutive effect arising from the conversion of common shares to RCPS, with the potential ordinary shares weighted for the period outstanding.

	2022	2021	2020
Weighted average number of			
common shares outstanding	₽2,797,320	₽2,797,320	₽2,797,320
Convertible preference shares	_	_	
Weighted average number of			
common shares outstanding			
(Diluted)	₽2,797,320	₽2,797,320	₽2,797,320
Diluted Earnings per Common			
Share attributable to equity			
holders of the Parent	<b>₽1.75</b>	₽1.65	₽1.24

#### 43. Events after Report date

On July 5, 2022, the BOD has approved the declaration of cash dividends in the amount of P0.80143 per share to the holders of common shareholders of the Parent Company as of close of July 4, 2022 and payable on July 7, 2022, amounting to P2,241,856. The source of dividend payment is the Company's unrestricted retained earnings as of July 5, 2022.



# 44. Segment Reporting

The BOD (Chief Operating Decision Maker) monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on income before interest and income tax and is measured consistently with income before income tax in the consolidated financial statements. The amounts of segment assets and liabilities, and segment profit or loss are based on measurement principles that are similar to those used in measuring the assets, liabilities and profit or loss in the consolidated financial statements, which is in accordance with PFRS.

In 2021, the Group reorganized its product segments to better reflect how the Group monitors the performance of its business units for the purpose of making decisions about resource allocation as the Group ventured into the dairy and snacks market, and the demand for convenience cooking and healthy products increased. The Group also reclassified the prior year segment results based on the new product segments for comparative purposes.

#### Product segment

- Convenience Cooking and Dessert. The convenience cooking and dessert segment includes sales and profit of processed fruit products under 'Del Monte' brand packaged in can, plastic cup, pouch and aseptic bag, packaged tomato-based products such as ketchup, tomato sauce, pasta sauce, recipe sauce and pizza sauce, pasta, broth and condiments under 'Del Monte' brand which are sold locally. Key products under this segment are canned pineapples and tropical mixed fruits.
- Healthy Beverages and Snacks. Healthy beverages and snacks include sales and profit of 100% pineapple juice in can, juice drinks in various flavours in can, tetra and PET packaging and pineapple juice concentrate. This also includes the recently launched dairy products and biscuit snacks. Products are available in single and multi-serve cans, as well as in cartons.
- Packaged Fruits and Beverages Export. This segment includes packaged fruit and beverages products sold internationally. The packaged fruit segment includes sales and profit of processed fruit products under the S&W brand, as well as buyer's labels, that are packaged in different formats such as can, plastic cup, pouch and aseptic bag. Beverage includes sales and profit of 100% pineapple juice in can, juice drinks in various flavours in can and tetra packaging and pineapple juice concentrate.
- Premium Fresh Fruit. Premium Fresh Fruit includes sales and profit of S&W branded fresh pineapples in Asia-Pacific and buyer's label or non-branded fresh pineapples in Asia.
- Others. The cattle operation helps in the disposal of pineapple pulp, a residue of pineapple processing which is fed to the animals. This also includes culinary products sold internationally.

#### Geographical segment

- Export. Included in the Export segment are sales and profit in America, Europe and Asia Pacific other than the Philippines. Majority of this segment's sales are principally sold under the S&W and Del Monte branded products.
- Philippines. Included in Philippine segment are sales comprising primarily of Del Monte branded products, Today's, S&W products.



### Financial information on the operating segments are summarized as follows:

	2022			2021			2020	
Combined	Elimination	Consolidated	Combined	Elimination	Consolidated	Combined	Elimination	Consolidated
₽12,057,162	₽-	₽12,057,162	₽12,257,607	₽-	₽12,257,607	₽10,710,842	₽-	₽10,710,842
6,889,267	-	6,889,267	6,937,487	-	6,937,487	6,686,881	-	6,686,881
6,843,981	(257, 310)	6,586,671	6,223,168	(419,644)	5,803,524	5,916,522	(175,737)	5,740,785
7,639,408	_	7,639,408	6,614,827	_	6,614,827	5,767,381	_	5,767,381
286,064	(198, 239)	87,825	118,038	-	118,038		-	87,351
3,296,124	· · ·	3,296,124	2,733,121	_	2,733,121	2,923,050	_	2,923,050
₽37,012,006	(₽455,549)	₽36,556,457	₽34,884,248	(₽419,644)	₽34,464,604	₽32,092,027	(₽175,737)	₽31,916,290
<b>₽2 831 606</b>	Ð	<b>₽2 831 606</b>	₽2 022 065	Ð	₽2 022 065	<b>Đ</b> 1 770 400	Ð	₽1,779,409
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F0,177,501	F-	F0,177,501	F0,180,119	(144,144)	F0,141,975	14,008,050	F=	F4,008,050
<b>P2 102 (12</b>	в	<b>B2 102 (12</b>	<b>B1</b> 112 695	в	Đ1 112 605	<b>P2 041 260</b>	n	₽2,041,369
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		· · ·	, ,				-	1,274,446
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<b>#0,</b> 557, <b>135</b>	f-	£0,337,133	F0,010,319	ŕ-	£0,010,319	£3,323,794	ŕ-	F3,323,79
₽2,454,545	₽-	₽2,454,545	₽1.247.442	₽-	₽1,247,442	₽1.973.745	₽-	₽1,973,745
1,402,487	-	1,402,487	1,621,709	_	1,621,709	1,232,228	_	1,232,228
, ,	_	, ,	, ,	_	, ,		_	1,057,880
	_			_			_	1,062,78
	_	17,924	625	_	625	16,096	_	16,096
₽6,769,735	₽-	₽6,769,735	₽5,716,951	₽_	₽5,716,951	₽5,342,742	₽	₽5,342,742
	<ul> <li>₽12,057,162</li> <li>6,889,267</li> <li>6,843,981</li> <li>7,639,408</li> <li>286,064</li> <li>3,296,124</li> <li>₽37,012,006</li> <li>₽37,012,006</li> <li>713,494</li> <li>1,931,491</li> <li>679,470</li> <li>31,462</li> <li>12,038</li> <li>₽6,199,561</li> <li>₽3,102,613</li> <li>1,772,783</li> <li>1,693,267</li> <li>1,965,813</li> <li>22,657</li> <li>₽8,557,133</li> <li>₽2,454,545</li> <li>1,402,487</li> <li>1,339,581</li> <li>1,555,198</li> <li>17,924</li> </ul>	Combined         Elimination           ₱12,057,162         ₱-           6,889,267         -           6,843,981         (257,310)           7,639,408         -           -286,064         (198,239)           3,296,124         -           ₱37,012,006         (₱455,549)           ₱2,831,606         ₱-           713,494         -           1,931,491         -           679,470         -           31,462         -           12,038         -           ₱4,199,561         ₱-           1,693,267         -           1,693,267         -           1,693,267         -           1,965,813         -           22,657         -           ₱8,557,133         ₱-           ₱3,102,613         ₽-           1,339,581         -           1,339,581         -           1,339,581         -           1,555,198         -           17,924         -	Combined         Elimination         Consolidated           ₱12,057,162         ₽         ₱12,057,162         6,889,267         -         6,889,267           6,843,981         (257,310)         6,586,671         7,639,408         -         7,639,408           286,064         (198,239)         87,825         3,296,124         -         3,296,124           ₱37,012,006         (₱455,549)         ₱36,556,457         9         936,556,457           9         7,012,006         (₱455,549)         ₱36,556,457           9         7,012,006         (₱455,549)         ₱36,556,457           9         7,3,494         -         713,494           1,931,491         -         1,931,491         -           679,470         -         679,470         31,462           12,038         -         12,038         -         12,038           ₱46,199,561         ₽         ₱3,102,613         -         1,72,783           1,772,783         -         1,772,783         -         1,2,657           1,693,267         -         22,657         22,657         22,657           ₱8,557,133         ₽         ₱8,557,133         ₽         +           ₱2,4545	Combined         Elimination         Consolidated         Combined           P12,057,162         P.         P12,057,162         P12,257,607           6,889,267         -         6,889,267         6,937,487           6,843,981         (257,310)         6,586,671         6,223,168           7,639,408         -         7,639,408         6,614,827           286,064         (198,239)         87,825         118,038           3,296,124         -         3,296,124         2,733,121           P37,012,006         (₱455,549)         ₱36,556,457         ₱34,884,248           P2,831,606         P.         ₽2,831,606         ₱3,023,965           713,494         -         713,494         1,129,523           1,931,491         -         679,470         387,892           31,462         -         31,462         38,724           12,038         -         12,038         (68,268)           ₱6,199,561         P-         ₱6,199,561         ₱6,186,119           94,557,133         P.         ₱3,102,613         1,876,831           1,693,267         -         1,965,813         1,876,255           1,965,813         -         1,965,813         1,876,257	Combined         Elimination Consolidated         Combined         Elimination           ₱12,057,162         ₱-         ₱12,057,162         ₱12,257,607         ₱-           6,889,267         -         6,889,267         6,937,487         -           6,843,981         (257,310)         6,586,671         6,223,168         (419,644)           7,639,408         -         7,639,408         6,614,827         -           286,064         (198,239)         87,825         118,038         -           3,296,124         -         3,296,124         2,733,121         -           ₱37,012,006         (₱455,549)         ₱36,556,457         ₱34,884,248         (₱419,644)           97,012,006         (₱455,549)         ₱36,556,457         ₱34,884,248         (₱419,644)           97,012,006         (₱455,549)         ₱36,556,457         ₱34,884,248         (₱419,644)           1,931,491         -         1,931,491         1,674,283         -           31,462         -         31,462         38,724         (44,144)           12,038         -         12,038         -         12,038         -           1,772,783         -         1,772,783         1,876,831         -         -<	Combined         Elimination         Consolidated         Combined         Elimination         Consolidated           P12,057,162         P -         P12,057,162         P12,257,607         P -         P12,257,607           6,889,267         -         6,889,267         6,937,487         -         6,937,487           6,843,981         (257,310)         6,586,671         6,223,168         (419,644)         5,803,524           7,639,408         -         7,639,408         6,614,827         -         6,614,827           286,064         (198,239)         87,825         118,038         -         118,038           3,296,124         -         3,296,124         2,733,121         -         2,733,121           P37,012,006         (P455,549)         P36,556,457         P34,884,248         (P419,644)         P34,464,604           P3,102,013         P         70,3494         1,129,523         -         1,674,283           679,470         -         679,470         387,892         -         387,892           31,462         -         31,462         38,724         (44,144)         (6,4268)           P6,199,561         P         P6,199,561         P6,186,119         (P44,144)         P6,141,975 </td <td>Combined         Elimination         Consolidated         Combined         Elimination         Consolidated         Combined           P12,057,162         P         P12,057,162         P12,257,607         P         P12,257,607         P10,710,842           6,889,267         -         6,889,267         6,937,487         -         6,937,487         6,6686,881           6,843,981         (257,310)         6,586,671         6,223,168         (419,644)         5,803,524         5,916,522           7,639,408         -         7,639,408         6,614,827         -         6,614,827         5,767,381           3,296,124         -         3,296,124         2,733,121         -         2,733,121         2,923,050           P37,012,006         (P455,549)         P36,556,457         P34,884,248         (P419,644)         P34,464,604         P32,092,027           713,494         -         713,494         1,129,523         -         1,129,523         716,050           19,31,491         -         19,31491         1,674,283         -         1,674,283         1,714,781           679,470         -         679,470         387,892         -         387,892         139,343         31,462         -         31,462</td> <td>Combined         Elimination         Consolidated         Combined         Elimination         Consolidated         Combined         Elimination           P12,057,162         P -         P12,257,607         P -         P12,257,607         P10,710,842         P -           6,889,267         -         6,889,267         6,937,487         -         6,937,487         6,686,881         -           6,843,981         (257,310)         6,586,671         6,223,168         (419,644)         5,803,524         5,916,522         (175,737)           7,639,408         -         7,639,408         6,614,827         -         5,767,381         -           286,064         (198,239)         87,825         118,038         -         118,038         87,351         -           7,703,906         P -         P2,831,606         P3,023,965         P -         P3,023,965         P1,779,409         P           713,494         -         713,494         1,129,523         -         1,674,283         1,714,781         -           679,470         -         679,470         387,892         -         387,892         139,343         -           31,462         -         31,462         38,724         (44,144)         <td< td=""></td<></td>	Combined         Elimination         Consolidated         Combined         Elimination         Consolidated         Combined           P12,057,162         P         P12,057,162         P12,257,607         P         P12,257,607         P10,710,842           6,889,267         -         6,889,267         6,937,487         -         6,937,487         6,6686,881           6,843,981         (257,310)         6,586,671         6,223,168         (419,644)         5,803,524         5,916,522           7,639,408         -         7,639,408         6,614,827         -         6,614,827         5,767,381           3,296,124         -         3,296,124         2,733,121         -         2,733,121         2,923,050           P37,012,006         (P455,549)         P36,556,457         P34,884,248         (P419,644)         P34,464,604         P32,092,027           713,494         -         713,494         1,129,523         -         1,129,523         716,050           19,31,491         -         19,31491         1,674,283         -         1,674,283         1,714,781           679,470         -         679,470         387,892         -         387,892         139,343         31,462         -         31,462	Combined         Elimination         Consolidated         Combined         Elimination         Consolidated         Combined         Elimination           P12,057,162         P -         P12,257,607         P -         P12,257,607         P10,710,842         P -           6,889,267         -         6,889,267         6,937,487         -         6,937,487         6,686,881         -           6,843,981         (257,310)         6,586,671         6,223,168         (419,644)         5,803,524         5,916,522         (175,737)           7,639,408         -         7,639,408         6,614,827         -         5,767,381         -           286,064         (198,239)         87,825         118,038         -         118,038         87,351         -           7,703,906         P -         P2,831,606         P3,023,965         P -         P3,023,965         P1,779,409         P           713,494         -         713,494         1,129,523         -         1,674,283         1,714,781         -           679,470         -         679,470         387,892         -         387,892         139,343         -           31,462         -         31,462         38,724         (44,144) <td< td=""></td<>

\*Interest does not include bank charges amounting to P93,312 in 2022, P79,389 in 2021 and P82,919 in 2020 (Note 23).

		2022			2021		2020		
	Combined	Elimination	Consolidated	Combined	Elimination	Consolidated	Combined	Elimination	Consolidated
Segment Assets*									
Convenience cooking and desert	₽12,671,981	₽-	₽12,671,981	₽11,497,514	₽-	₽11,497,514	₽12,380,703	₽-	₽12,380,703
Healthy beverage and snacks	9,205,656	-	9,205,656	9,526,801	-	9,526,801	7,721,588	-	7,721,588
Premium fresh fruit	9,789,903	(13,622)	9,776,281	6,731,107	(10,000)	6,721,107	6,683,175	(20,482)	6,662,693
Packaged fruit and beverages	9,987,232	(1,234)	9,985,998	8,203,450	-	8,203,450	6,462,665	-	6,462,665
Others	48,709	(5,464)	43,245	69,474	(5,464)	64,010	309,673	-	309,673
Total	₽41,703,481	(₽20,320)	₽41,683,161	₽36,028,346	(₽15,464)	₽36,012,882	₽33,557,804	(₽20,482)	₽33,537,322
Segment Liabilities**									
Convenience cooking and desert	₽10,141,344	₽-	₽ 10,141,344	₽ 9,723,321	₽-	₽9,723,321	₽8,249,881	₽-	₽8,249,881
Healthy beverage and snacks	5,794,600	-	5,794,600	5,503,147	-	5,503,147	5,145,280	-	5,145,280
Premium fresh fruit	5,538,313	(3,622)	5,534,691	4,603,633	-	4,603,633	4,444,703	(5,018)	4,439,685
Packaged fruit and beverages	6,426,781	(1,234)	6,425,547	5,247,197	-	5,247,197	4,306,396	_	4,306,396
Others	74,054	_	74,054	93,629	-	93,629	206,350	_	206,350
Total	₽27,975,092	(₽4,856)	₽27,970,236	₽ 25,170,927	₽_	₽25,170,927	₽22,352,610	(₽5,018)	₽22,347,592

\*Segment assets excludes deferred tax assets amounting to nil,  $\neq$ 212 and  $\neq$ 329 in 2022, 2021 and 2020, respectively \*\*Segment liabilities exclude deferred tax liabilities amounting to  $\neq$ 190,989,  $\neq$ 135,357and  $\neq$ 141,956 in 2022, 2021 and 2020, respectively.



		2022				2021				
	Philippines	Export	Elimination	Total	Philippines	Export	Elimination	Total		
Revenues	₽20,433,235	₽16,578,771	(₽455,549)	₽36,556,457	₽19,990,483	₽14,893,765	(₽419,644)	₽34,464,604		
Income before interest and income										
tax	3,623,990	2,575,571		6,199,561	1,931,146	4,246,829	(36,000)	6,141,975		
Capital expenditures	4,941,608	3,615,524	l –	8,557,132	3,379,641	3,236,678	_	6,616,319		
Depreciation and amortization	3,909,414	2,860,321		6,769,735	2,920,241	2,796,710	-	5,716,951		
Segment assets	21,877,637	19,825,844	(20,320)	41,683,161	21,333,705	14,694,641	(15,464)	36,012,882		
Segment liabilities	15,935,944	12,039,148	3 (4,856)	27,970,236	15,441,986	9,728,941	-	25,170,927		

		2020		
	Philippines	Export	Elimination	Total
Revenues	₽17,802,189	₽14,289,838	(₽175,737)	₽31,916,290
Income before interest and income tax	2,492,076	2,176,580	_	4,668,656
Capital expenditures	3,065,286	2,460,508	-	5,525,794
Depreciation and amortization	2,991,458	2,351,284	-	5,342,742
Segment assets	19,031,575	14,526,229	(20,482)	33,537,322
Segment liabilities	12,686,589	9,666,021	(5,018)	22,347,592





1226 Makati Citv Philippines

SyCip Gorres Velayo & Co. Tel: (632) 889 1 0007 Fax: (632) 889 1 0007 Fax: (632) 8819 0872 ev.com/ph

### **INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY SCHEDULES**

The Board of Directors and Stockholders Del Monte Philippines, Inc. JY Campos Centre, 9th Avenue corner 30th Street Bonifacio Global City, Taguig City

We have audited in accordance with Philippine Standards on Auditing, the consolidated financial statements of Del Monte Philippines, Inc. and Subsidiaries (the Group), as at April 30, 2022, 2021 and 2020, and for each of the three years in the period ended April 30, 2022, 2021 and 2020, included in this Form 17-A, and have issued our report thereon dated July 5, 2022. Our audits were made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The schedules listed in the Index to the Supplementary Schedules are the responsibility of the Company's management. These schedules are presented for purposes of complying with the Revised Securities Regulation Code Rule 68, and are not part of the basic consolidated financial statements. These schedules have been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements and, in our opinion, fairly states, in all material respects, the information required to be set forth therein in relation to the basic consolidated financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.

Ewin A. Paisma

Erwin A. Paigma Partner CPA Certificate No. 0118576 Tax Identification No. 944-093-568 BOA/PRC Reg. No. 0001, August 25, 2021, valid until April 15, 2024 SEC Partner Accreditation No. 118576-SEC (Group A) Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions SEC Firm Accreditation No. 0001-SEC (Group A) Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions BIR Accreditation No. 08-001998-137-2021, November 10, 2021, valid until November 9, 2024 PTR No. 8854346, January 3, 2022, Makati City

July 5, 2022





SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines

Tel: (632) 8891 0307 Fax: (632) 8819 0872 ey.com/ph

### INDEPENDENT AUDITOR'S REPORT ON COMPONENTS OF FINANCIAL SOUNDNESS INDICATORS

The Board of Directors and Stockholders Del Monte Philippines, Inc. JY Campos Centre, 9th Avenue corner 30th Street Bonifacio Global City, Taguig City

We have audited in accordance with Philippine Standards on Auditing, the consolidated financial statements of Del Monte Philippines, Inc. and Subsidiaries (the Group) as at April 30, 2022, 2021 and 2020, and for the years then ended, and have issued our report thereon dated July 5, 2022. Our audits were made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The Supplementary Schedule on Financial Soundness Indicators, including their definitions, formulas, calculation, and their appropriateness or usefulness to the intended users, are the responsibility of the Group's management. These financial soundness indicators are not measures of operating performance defined by Philippine Financial Reporting Standards (PFRS) and may not be comparable to similarly titled measures presented by other companies. This schedule is presented for the purpose of complying with the Revised Securities Regulation Code Rule 68 issued by the Securities and Exchange Commission, and is not a required part of the basic consolidated financial statements prepared in accordance with PFRS. The components of these financial soundness indicators have been traced to the Group's consolidated financial statements as at April 30, 2022, 2021 and 2020 and for the years then ended and no material exceptions were noted.

SYCIP GORRES VELAYO & CO.

Ewin A. Paisma

Erwin A. Paigma Partner CPA Certificate No. 0118576 Tax Identification No. 944-093-568 BOA/PRC Reg. No. 0001, August 25, 2021, valid until April 15, 2024 SEC Partner Accreditation No. 118576-SEC (Group A) Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions SEC Firm Accreditation No. 0001-SEC (Group A) Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions BIR Accreditation No. 08-001998-137-2021, November 10, 2021, valid until November 9, 2024 PTR No. 8854346, January 3, 2022, Makati City

July 5, 2022



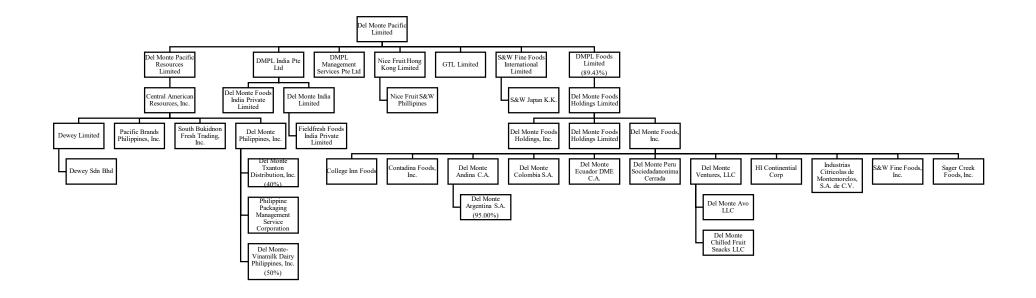
### DEL MONTE PHILIPPINES, INC. AND SUBSIDIARIES Index to the Consolidated Financial Statements and Supplementary Schedules April 30, 2022

- Schedule I: Reconciliation of retained earnings available for dividend declaration
- Schedule II: Map of the relationships of the companies within the group
- Schedule III. Supplementary schedules required by paragraph 6D, Part II under Revised SRC Rule 68

### DEL MONTE PHILIPPINES, INC. AND SUBSIDIARIES RECONCILIATION OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION

Unappropriated Retained Earnings, available for dividend as at April 30, 2020		₽3,855,871
Net income based on the face of the Audited Financial Statements for the period ended April 30, 2021 Add (less) - net of tax:	4,499,293	
Movement of deferred tax items Unrealized gain on fair value of biological assets	(1,415) 13,964	
Net income actually earned/realized for the year ended April 30, 2022	-	4,511,842
Add (Less): Cash dividend declarations during the period		(5,104,550)
Unappropriated Retained Earnings, available for dividend as at April 30, 2021	-	₽3,263,163
Net income based on the face of the Audited Financial Statements for the period ended April 30, 2022 Add (less) - net of tax:	4,742,575	
Movement of deferred tax items	571	
Unrealized gain on fair value of biological assets	(78,155)	4.664.001
Net income actually earned/realized for the year ended April 30, 2022	-	4,664,991
Add (Less): Cash dividend declarations during the period	-	(2,248,107)
Unappropriated Retained Earnings, available for dividend as at April 30, 2022	-	₽5,680,047

### MAP OF RELATIONSHIPS OF THE COMPANIES WITHIN THE GROUP AS OF APRIL 30, 2022



### DEL MONTE PHILIPPINES, INC. AND SUBSIDIARIES SUPPLEMENTARY SCHEDULE ON FINANCIAL SOUNDNESS INDICATORS AS OF APRIL 30, 2022

Ratio	Formula				2022	2021	2020
Liquidity Analysis Ratios							
Current Ratio					1.07	1.09	0.8
0		2022	2021	2020	100	1.05	0.00
	Total current assets	₽17,342	₽14,968	₽16,627			
	Divide by: Total current liabilities	16,035	13,687	20,000			
	Current ratio	1.07	1.09	0.83			
Acid Test Ratio					0.53	0.52	0.42
		2022	2021	2020			
	Total current assets less inventories,						
	biological assets and prepaid expenses	₽8,553	₽7,062	₽8,469			
	Divide by: Total current liabilities	16,164	13,687	20,000			
	Acid Test ratio	0.53	0.52	0.42			
Solvency Ratio					1.48	1.42	1.4
		2022	2021	2020			
	Total assets	₽41,683	₽36,013	₽33,538			
	Divide by: Total liabilities	28,161	25,306	22,490			
	Solvency ratio	1.48	1.42	1.49			
Financial Leverage Ratio							
Debt-to-Equity Ratio					2.08	2.36	2.0
Dest-to-Equity Ratio		2022	2021	2020	2.00	2.30	2.04
	Total liabilities	₽28,161	₽25,306	₽22,490			
	Divide by: Total stockholder's equity	13,522	10,707	11,048			
	Debt-to-Equity Ratio	2.08	2.36	2.04			

Ratio	Formula				2022	2021	2020
Asset-to-Equity					3.08	3.36	3.04
Ratio		2022	2021	2020			
	Total assets	₽41,683	₽36,013	₽33,538	•		
	Divide by: Total stockholder's equity	13,522	10,707	11,048			
	Asset-to-Equity Ratio	3.08	3.36	3.04			
Interest Rate					11.45	9.85	8.7
Coverage Ratio		2022	2021	2020			
	Earnings before interest and taxes		2021	2020	-		
	(EBIT)	₽6,230	₽6,142	₽4,669			
	Divivde by: Finance cost (excluding bank charges)	544	623	570			
	Interest Rate Coverage Ratio	11.45	9.85	8.79			
Profitability Ratios							
Return on equity					36.34%	43.11%	31.44%
		2022	2021	2020			011117
	Net income	₽4,894	₽4,616	₽3,474			
	Divide by: Total stockholder's equity	13,522	10,707	11,048			
	Return on equity	36.34%	43.11%	31.44%			
Return on asset					11.74%	12.68%	10.36%
		2022	2021	2020			
	Net Income	₽4,894	₽4,616	₽3,474			
	Divide by: Total assets	41,683	36,013	33,538			
	Return on asset	11.74%	12.68%	10.36%			
Net income margin					13.39%	13.39%	10.889
		2022	2021	2020			
	Net income	₽4,894	₽4,616	₽3,474			
	Divide by: Total revenue	36,556	34,465	31,916			
	Net income margin	13.39%	13.39%	10.88%			

Ratio	Formula				2022	2021	2020
Debt to EBITDA Ratio					2.14	2.11	2.21
		2022	2021	2020			
	Total debt*	<b>₽27,84</b> 9	₽25,079	₽22,121			
	Divide by: Earnings before interest,						
	taxes, depreciation and amortization						
	(EBITDA)	13,000	11,859	10,011			
	Debt to EBITDA Ratio	2.14	2.11	2.21			
Net Debt to Equity					2.00	2.25	1.90
Ratio							
		2022	2021	2020			
	Total debt* less cash	₽26,992	₽24,074	₽20,950			
	Divide by: Total stockholder's equity	13,522	10,707	11,048			
	Net Debt to Equity Ratio	2.00	2.25	1.90			

Note: \* Total debt refers to total liabilities which composed of financial liabilities, trade payables, accrued expenses, and other liabilities.

### DEL MONTE PHILIPPINES, INC. AND SUBSIDIARIES SCHEDULE A. FINANCIAL ASSETS AS OF APRIL 30, 2022

Name of Issuing entity and association of each	Number of shares or principal amount of bonds and	Amount shown in the balance sheet	Valued based on market quotation at April 30, 2022	Income received and accrued
issue	notes			
Cash and Cash				
Equivalents	_	₽856,353	₽856,353	₽878
Short-term deposit	15,009	21,172	21,172	66
Receivables	_	7,696,415	7,696,415	50,980
Refundable Deposits	_	111,561	111,561	_
Security Deposits	_	57,969	57,969	_
Financial assets at				
FVOCI	_	_	_	_
Alabang Country				
Club	2	15,300	15,300	(2,800)
PLDT	45	84	84	(27)
		₽8,758,854	₽8,758,854	₽49,097

### SCHEDULE B. AMOUNTS RECEIVABLE FROM DIRECTORS, OFFICERS, EMPLOYEES, RELATED PARTIES AND PRINCIPAL STOCKHOLDERS (OTHER THAN RELATED PARTIES) AS OF APRIL 30, 2022

	Receivable balance	Current	1-60 days	61-90days	91-120	Over 120 days
Advances to officers and employees	₽45,132	₽18,628	₽8,258	₽2,528	₽1,175	₽14,543

# SCHEDULE C. AMOUNTS RECEIVABLE FROM RELATED PARTIES WHICH ARE ELIMINATED DURING THE CONSOLIDATION OF FINANCIAL STATEMENTS AS OF APRIL 30, 2022

	Balance at						Balance at
	beginning of		Amounts	Amounts		Not	end of
Name and designation of debtor	the year	Additions	collected	written off	Current	Current	the year
Philippine Packing Management Service							
Corporation	₽3,009,054	₽3,068,481	(₽57,252)	₽	₽3,011,229	_	3,011,229

SCHEDULE D. INTANGIBLE ASSETS – OTHER ASSETS AS OF APRIL 30, 2022

Description	Beginning balance	Additions at cost	Charged to cost and	Charged to other	Other changes	Ending balance
			expenses	accounts	additions (deductions)	
Trademark	₽2,987,400	₽	₽	₽	₽	₽2,987,400

### SCHEDULE E. LONG-TERM DEBT AS OF APRIL 30, 2022

Title of Issue and type of obligation	Amount authorized by indenture	Amount shown under caption "Current portion of Long-term notes payable" in related balance sheet	Amount shown under caption "Long- term notes payable – net of current portion" in related balance sheet
Unsecured Loan availment Long-term – Banco de Oro	₽1,500,000	₽_	₽1,500,000
Long-term – Development Bank of the		1	11,500,000
Philippines	1,500,000	_	1,500,000

### SCHEDULE F. INDEBTEDNESS TO RELATED PARTIES (LONG-TERM LOANS FROM RELATED COMPANIES) AS OF APRIL 30, 2022

Name of related party	NOT ADDI ICADI E	Balance at end of the year
	NOT APPLICABLE	

SCHEDULE G. GUARANTEES OF SECURITIES AND OTHER ISSUERS AS OF APRIL 30, 2022

Name of issuing entity of securities guaranteed	Title of is		∽d and	Amount owned by person	Nature of guarantee
by the company for which this statement is filed	S	NOT APPLICABLE	nding	for which statement is filed	-

SCHEDULE H. CAPITAL STOCK AS OF APRIL 30, 2022

Title of issue	Number of shares authorized	Number of shares issued and outstanding at shown under related balance sheet caption	Number of shares declared as stock dividends	Number of shares reserved for options, warrants, conversion and other rights	Number of shares held by related parties	Directors, officers and employees	Others
Common	3,000,000,000	2,797,320,004	_	_	2,433,668,397	7	_

COVER SHEET															
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(Business Ac	ddress : No	o. Street	Comp	any /	Tow	n / P	rovin	ce)							
Parag Sachdeva								(0	88	) 8	55-4	431	12		
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Total No. of Stockholders	Total Amount of Borrowings       Total No. of Stockholders       Domestic   Foreign														
To be acco	omplished	d by S	EC P	erso	nnel	con	cern	ed							
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### SECURITIES AND EXCHANGE COMMISSION

### SEC FORM 17-Q

### QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2) (b) THEREUNDER

- 1. For the quarterly period ended July 31, 2022
- 2. Commission identification number. N/A
- 3. BIR Tax Identification No. 000-291-799-000
- 4. Exact name of issuer as specified in its charter <u>Del Monte Philippines.</u> Incorporated
- 5. <u>Philippines</u> Province, country or other jurisdiction of incorporation or organization
- 6. Industry Classification Code: (SEC Use Only)
- 7. Address:

JY Campos Centre, 9<sup>th</sup> Avenue corner 30<sup>th</sup> Street, Fort Bonifacio, Taguig City, Philippines

### 8. <u>(088) 855-4312</u> Issuer's telephone number, including area code

### 9. <u>N/A</u>

Former name, former address and former fiscal year, if changed since last report

10. Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA

Title of each Class	Number of shares of common stock outstanding and amount of debt outstanding
Common Shares	2,797,320,004
Preference Shares	-
Bonds	PHP 6,478,460,000

### 11. Are any or all of the securities listed on a Stock Exchange?

Yes [ ] No [/]

If yes, state the name of such Stock Exchange and the class/es of securities listed therein:

- 12. Indicate by check mark whether the registrant:
  - (a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)

Yes [/] No []

(b) has been subject to such filing requirements for the past ninety (90) days.

Yes [] No [/]

### **PART I--FINANCIAL INFORMATION**

### Item 1. Financial Statements.

Please refer to the Financial Statements (FS) section of this report

### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

None

### PART II--OTHER INFORMATION

Not Applicable

### SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Issuer

Del Monte Philippines, Inc.

Signature and Title

p. sackel

Parag Sachdeva Chief Financial Officer and Duly Authorized Officer

Date September 14, 2022

### Del Monte Philippines, Inc. and its Subsidiaries

Unaudited Interim Condensed Consolidated Financial Statements As at 31 July 2022 and for the Three-month Periods Ended 31 July 2021 and 2020 (With Comparative Audited Consolidated Statement of Financial Position as at 30 April 2022 and 2021)

## DEL MONTE PHILIPPINES, INC. AND SUBSIDIARIES INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

	31 July 2022	30 April 2022	30 April 2021
	(Unaudited)	(Audited)	(Audited)
Current assets			
Cash and cash equivalents (Note 5)	₱892,014	₱856,653	₱1,004,815
Receivables (Note 6, 20 and 23)	9,288,470	7,696,415	6,057,539
Inventories (Note 7)	7,052,451	5,170,899	5,121,377
Biological assets (Note 8)	2,372,876	2,476,150	2,158,274
Prepaid expenses and other current assets (Note 9)	1,361,657	1,142,001	625,649
Total Current Assets	20,967,468	17,342,118	14,967,654
Noncurrent assets			
Investment in Joint Venture (Note 10)	-	-	-
Biological assets (Note 8)	148,077	144,876	129,530
Financial assets at fair value through other comprehensive			
income (FVOCI)	17,275	15,384	12,557
Investment property	170,158	171,703	177,882
Property, plant and equipment (Note 11)	19,275,407	19,261,622	16,498,849
Intangible assets (Note 12)	2,987,400	2,987,400	2,987,400
Receivable – net of current portion (Note 6 and 23)	157,627	157,627	188,098
Net retirement benefits asset	497,611	512,850	379,920
Deferred tax assets - net	-	-	212
Other noncurrent assets (Note 13)	1,043,904	1,089,581	670,992
Total Noncurrent Assets	24,297,459	24,341,043	21,045,440
Total Assets	₱45,264,927	₱41,683,161	₱36,013,094
Short-term notes payable (Note 14) Accounts payable and accrued expenses (Note 17 and 20)	₱12,769,936 7,475,161	₱8,777,789 6,792,153	₱7,888,665 5,414,949
Current portion of:			
Lease liabilities (Note 23)	460,544	472,454	291,236
Income tax payable	215,542	121,190	92,416
Total Current Liabilities	20,921,183	16,163,586	13,687,266
Noncurrent liabilities			
Long-term debt- net of current portion (Note 15)	2,986,989	2,985,632	2,980,124
Bonds payable (Note 16)	6,430,846	6,422,398	6,389,792
Deferred tax liabilities – net	202,894	190,989	135,357
Lease liabilities- net of current portion (Note 23)	2,401,645	2,398,620	2,113,745
Total Noncurrent Liabilities	12,022,374	11,997,639	11,619,018
Total liabilities	32,943,557	28,161,225	25,306,284
<b>P</b> 14			
Equity	2 505 220	2,797,320	2 707 220
Common stock (Note 19) Other comprehensive income reserves	2,797,320	582,420	2,797,320
Retained earnings:	584,026	382,420	412,963
	2 706 541	2 706 541	2 706 541
Appropriated	2,796,541	2,796,541	2,796,541
Unappropriated	6,135,410	7,337,584	4,691,860
Total Equity attributable to Equity Holders of the Parent	12,313,297	13,513,865	10,698,684
Non-controlling interest	8,073	8,071	8,126
Total equity	12,321,370	13,521,936	10,706,810
Total equity and liabilities	₱45,264,927	₱41,683,161	₱36,013,094

### DEL MONTE PHILIPPINES, INC. AND SUBSIDIARIES UNAUDITED INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	31 July 2022	31 July 2021	31 July 2020
REVENUES	₽8,911,107	₱8,599,669	₽7,398,019
COST OF SALES	(6,338,025)	(6,010,713)	(5,201,837)
GROSS INCOME	2,573,082	2,588,956	2,196,182
DISTRIBUTION AND SELLING EXPENSES	(1,028,961)	(773,932)	(660,554)
GENERAL AND ADMINISTRATIVE	(1,020,901)	(113,752)	(000,001)
EXPENSES (Note 17)	(237,336)	(222,494)	(192,262)
FINANCE COST	(202,083)	(186,004)	(200,431)
FOREIGN EXCHANGE GAIN	101,461	70,172	49,241
INTEREST INCOME	19,466	11,129	5,462
OTHER INCOME	188,638	30,435	32,903
OTHER EXPENSE	(221,313)	(57,126)	(24,651)
INCOME BEFORE INCOME TAX	1,192,954	1,461,136	1,205,890
INCOME TAX EXPENSE			
Current	141,650	218,211	283,159
Deferred	11,621	(7,899)	(17,595)
	153,271	210,312	265,564
NET INCOME	1,039,683	1,250,824	940,326
Items that will never be reclassified to profit or loss Unrealized gain (loss) on change in fair value of financial assets at FVOCI Revaluation of land	1,891	498	(998)
Income tax effect	(285)	(75)	150
TOTAL COMPREHENSIVE INCOME	<b>₽1,041,289</b>	₱ 1,251,247	₱939,478
Total net income (loss) attributable to:			
Equity holders of the Company	₱1,039,681	₽1,250,818	₱940,320
Non-controlling interests	2	6	6
	₽ <u></u> ₽1,039,683	₱1,250,824	₱940,326
Total comprehensive income (loss) attributable to:			
Equity holders of the Company	₱1,041,287	₱1,251,241	₱939,472
Non-controlling interests	2	6	6
	₱1,041,289	₱1,251,247	₱939,478
Attributable to equity holders of the parent			
Basic earnings per share (Note 25)	<b>₽0.37</b>	₱0.45	₱0.34

### UNAUDITED INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

		Capital Stock			Retained	Earnings	<b>Total Equity</b>		
		Convertible		Other			Attributable to		
	Preferred	Common	Common	Comprehensive			Holders of the	Non-Controlling	
	(Note 18)	(Note 18)	(Note 18)	Income Reserves	Appropriated	Unappropriated	Parent	Interest	Total Equity
As at May 1, 2022	₽-	₽-	₽2,797,320	<b>₽582,420</b>	₽2,796,541	₽7,337,584	₽13,513,865	<b>₽8,071</b>	₽13,521,936
Total comprehensive income for the year									
Net income (loss) for the year	-	-	-	-	-	1,039,681	1,039,681	2	1,039,683
Other comprehensive income during the year - net of tax	-	-	-	1,606	-	-	1,606	-	1,606
Total comprehensive income (loss) for the year	-	-	-	1,606	-	1,039,681	1,041,287	2	1,041,289
Cash Dividend	-	-	-	-	-	(2,241,855)	(2,241,855)	-	(2,241,855)
As at July 31, 2022	₽-	₽-	₽2,797,320	<b>₽584,026</b>	₽2,796,541	<b>P6,135,410</b>	₽12,313,297	₽8,073	P12,321,370
As at May 1, 2021	₽-	₽-	₽2,797,320	₽412,963	₽2,796,541	₽4,691,860	₽10,698,684	₽8,126	₽10,706,810
Total comprehensive income for the year			· · · ·	· · · · ·	· · ·	, ,	, ,	· · ·	<u>, , ,  </u>
Net income (loss) for the year	-	-	-	-	-	1,250,818	1,250,818	6	1,250,824
Other comprehensive income during the year - net of tax	-	-	-	423	-	-	423		423
Total comprehensive income (loss) for the year	-	-	-	423	-	1,250,818	1,251,241	6	1,251,247
Conversion of convertible common shares to RCPS (Note 18)	-	-	-	_					
Cash dividend	-	-	-	_	-	(940,895)	(940,895)	-	(940,895)
As at July 31, 2021	₽-	₽-	₽2,797,320	₽413,386	₽2,796,541	₽5,001,783	₽11,009,030	₽8,132	₽11,017,162
As at May 1, 2020	₽-	₽2,797,320	₽-	₽265,866	₽2,796,541	₽5,180,226	₽11,039,953	₽8,150	₽11,048,103
Total comprehensive income for the year		· ·							
Net income (loss) for the year	-	-	-	-	-	931,724	931,724	6	931,730
Other comprehensive income during the year - net of tax	-	-	-	(1,013)	-	-	(1,013)	-	(1,013)
Total comprehensive income (loss) for the year	-	-	-	(1,013)	-	931,724	930,711	6	930,717
Reversal of appropriation							-	-	-
Cash dividend	-	-	-	-	-	(2,583,327)	(2,583,327)	-	(2,583,327)
As at July 31, 2020	₽-	₽2,797,320	₽-	₽412,963	₽2,796,541	₽3,528,523	₽9,387,337	₽8,156	₽9,395,493

### UNAUDITED INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS

	<b>31 July</b>	31 July	31 July
	2022	2021	2020
CASH FLOWS FROM OPERATING ACTIVITIES			
Income before income tax	₱1,192,955	₽1,461,136	₽1,205,890
Adjustments for:		,,	, ,
Depreciation of property, plant and equipment	2,058,032	1,818,238	1,047,128
Finance cost	170,281	154,399	174,583
Net retirement benefit expense	20,986	29,657	31,249
Unrealized foreign exchange gains (loss) - net	(292,174)	(54,803)	6,605
Interest income	(19,393)	(11,129)	(5,462)
Amortization of debt issue cost	9,805	12,704	
Gain (loss) on disposal of property, plant and equipment	(1,337)	(1,408)	(609)
	3,139,155	3,408,794	2,459,384
Changes in:			
Trade and other receivables	(2,839,748)	(688,160)	(2,183,585)
Inventories	(1,881,552)	(275,836)	(275,629)
Biological assets	100,073	(15,854)	116,324
Prepaid and other current assets	(194,724)	(199,464)	(212,780)
Trade and other payables	113,134	(284,732)	(131,838)
Operating cash flows	(1,563,662)	1,944,748	(228,124)
Interest received	19,071	10,597	5,413
Net cash flows generated from operating activities	(1,544,591)	1,955,345	(222,711)
CASH ELOWCEDOM INVESTING ACTIVITIES			
CASH FLOWS FROM INVESTING ACTIVITIES Purchase of property, plant and equipment	(1,960,105)	(1,749,370)	(1,229,750)
Other noncurrent assets	(1,900,103) 9,434	(1,749,370) (150,396)	(1,229,750)
Proceeds from disposal of property, plant and equipment	2,105	3,299	1,143
Investment in joint venture	2,103	(9,000)	1,145
Net cash flows used in investing activities	(1,948,566)	(1,905,467)	(1,285,350)
Net cash hows used in investing activities	(1,940,500)	(1,905,407)	(1,285,550)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from borrowings	7,051,291	25,643,376	54,768,151
Repayment of borrowings	(3,059,712)	(25,557,898)	(53,032,088)
Interest paid	(92,421)	(128,412)	(138,435)
Payments of lease liability- net of proceeds from lease	. , ,		
receivables	(129,086)	(177,128)	(63,422)
Dividends paid	(247,725)	(103,969)	-
Net cash flows provided by financing activities	3,522,347	(324,031)	1,534,206
EFFECT OF EXCHANGE RATE CHANGES ON CASH	0,022,011	( ', ')	-,
AND CASH EQUIVALENTS	6,171	3,561	(9,258)
NET INCREASE (DECREASE) IN CASH AND CASH	,		
EQUIVALENTS	35,361	(270,592)	16,887
CASH AND CASH EQUIVALENTS AT BEGINNING OF			
PERIOD	856,653	1,004,815	1,170,915
CASH AND CASH EQUIVALENTS AT END OF			
	₱892,014	₱734,223	₱1,187,802

### Selected Notes to the Unaudited Interim Condensed Consolidated Financial Statements

### **1. Reporting Entity**

Del Monte Philippines, Inc. ("DMPI" or the "Parent Company") was incorporated in the Philippines on January 11, 1926. On September 13, 1963, the Board of Directors (the "Board") amended the Parent Company's Articles of Incorporation to extend its life by 50 years from January 11, 1976, which was approved by the Philippine Securities and Exchange Commission ("SEC") on February 23, 1966. On March 1, 2021, the SEC approved the Parent Company's amended Articles of Incorporation to extend the corporate term to perpetual life. The Parent Company's principal activities are the growing, processing and distribution of food products mainly under the brand names "Del Monte", "Today's" and "S&W".

The Parent Company is a subsidiary of Central American Resources, Inc. ("CARI"), a company incorporated in Panama. The intermediate parent company is Del Monte Pacific Ltd. ("DMPL"), a company incorporated in the British Virgin Islands and a listed entity in the Singapore Exchange Securities Trading Limited and the Philippine Stock Exchange. The Parent Company's u ltimate shareholders is NutriAsia Inc., which is also incorporated in the British Virgin Islands.

The Parent Company's cannery operation is registered with the Philippine Economic Zone Authority ("PEZA") at the Philippine Packing Agricultural Export Processing Zone ("PPAEPZ") as an Ecozone Export Enterprise under Certificate of Registration No. 05-34F which was approved on December 3, 2007. On October 12, 2015, Certificate of Registration No. 07-68 was approved for the registration of its additional activity, particularly the Fresh Fruit Processing Project at the Bukidnon Agro-Resource Export Zone (BAREZ) in Manolo Fortich, Bukidnon.

The Parent Company's registered address is JY Campos Centre 9th Avenue corner 30th Street, Bonifacio Global City, Taguig City, Philippines.

The Parent Company and its subsidiaries (collectively referred to as the "Group") are all incorporated in the Philippines. The principal activities of the Parent Company's subsidiaries are as follows:

				ctive equit by DMPI	-
	Principal Place of	of	<b>July 31</b> , <i>A</i>	April 30, A	April 30,
Name of subsidiary	Business	Principal Activities	2022	2022	2021
Philippines Packing Management Services Corporation (PPMSC)	Philippines	Own and administer intellectual property assets; management, logistics and support services	100%	100%	100%
Del Monte Txanton Distribution Inc. (DMTDI)	Philippines	Trading, selling and distributing food, beverages and other related products	40%	40%	40%

On May 1, 2020, Dewey Sdn. Bhd., a subsidiary of CARI and organized and existing under the laws of Malaysia, assigned to PPMSC the various trademarks which includes the "Del Monte" and "Today's" trademarks for use in connection with processed foods in the Philippines for US\$60 million.

On July 27, 2020, the SEC approved the amendment of the Articles of Incorporation of PPMSC to adopt the acquisition, ownership, holding and management of intellectual property assets as its primary purpose and the provision of management, logistical and support services as its secondary purpose.

On April 22, 2019, at a joint special meeting, the Board and stockholders of DMTDI authorized the dissolution and liquidation of DMTDI by shortening its corporate term. As at April 30, 2022, the application for the dissolution and liquidation is yet to be submitted with the SEC due to certain regulatory and documentary requirements.

On December 9, 2019, in a joint special meeting of the Board and stockholders of the Parent Company, the following amendments to the Articles of Incorporation were unanimously approved:

- 1. Conversion of the authorized common shares amounting to ₱3,000,000,000 to common shares convertible to voting, participating, redeemable and convertible preferred shares (RCPS). The RCPS shall be convertible to common shares.
- 2. The RCPS may be issued from time to time as the Board may determine the amount and the issue price, cash dividend rate, and period and manner of redemption of the RCPS. To the extent not set forth in this amended articles of incorporation, the specific terms and restrictions of each issuance of the RCPS shall be specified through Enabling Resolutions as may be adopted by the Board prior to the issuance thereof, which Enabling Resolutions shall be filed with the SEC and thereupon be deemed a part of the amended articles of incorporation.

The SEC approved these amendments to the Articles of Incorporation on February 11, 2020.

On January 24, 2020, DMPL, CARI, the Parent Company and SEA Diner Holdings (S) Pte. Ltd. (SEA Diner), a company incorporated in Singapore, entered into a Share Purchase Agreement whereby CARI will sell 335,678,400 shares equivalent to 12% ownership interest in the Parent Company to SEA Diner for a consideration of US\$120 million. Under the Shareholders' Agreement (SHA) entered into by the same parties, upon the occurrence of any of certain agreed RCPS default events, SEA Diner may require the Parent Company, DMPL or CARI to redeem all of the shares sold by CARI at such price that will allow SEA Diner to meet certain internal rate of return in case of default events, including but not limited to, any of DMPL, CARI or the Parent Company is in breach of the agreed transaction documents, the Parent Company fails to comply with its obligation to effect the conversion of the ordinary shares sold to SEA Diner to RCPS, enter the name of SEA Diner as the registered holder of the RCPS, and issue to SEA Diner the RCPS certificates within the agreed long-stop date, and any of NutriAsia Pacific Ltd. or NutriAsia, Inc. ceasing to be the direct or indirect controlling shareholder of DMPL or DMPL or the Parent Company.

In the case of any other redemption events, including but not limited to, an exit not completed within five years from the closing date, breach of any financial covenant by DMPL, CARI and the Parent Company or a relevant DMPL Group Company is in default on any of its indebtedness which is not cured within 30 business days from written notice thereof, and any relevant DMPL Group Company or Del Monte Foods Holdings Limited or its subsidiaries suffers insolvency, the Parent Company shall redeem the RCPS subject to the mutual consent of the Parent Company and the holder of the RCPS.

The Board and the stockholders approved the share purchase transaction above and other transaction documents on March 3, 2020, including the conversion of the convertible common shares to RCPS. On August 3, 2020, the SEC approved the amendment of the Parent Company's Articles of Incorporation to reflect the conversion of 335,678,400 convertible common shares to RCPS and the removal of the conversion feature of the remaining convertible common shares.

On October 30, 2020, the Parent Company issued peso-denominated fixed-rate bonds with an aggregate principal amount of P6,478,460,000, with the following series of the Bonds: (i) 3.4840% p.a. three-year fixed-rate bonds due 2023 and (ii) 3.7563% p.a. five-year fixed-rate bonds due 2025.

On December 16, 2020, CARI sold additional 27,973,200 common shares of the Parent Company to SEA Diner for US\$10 million, which increased the ownership of SEA Diner in the Parent Company to 13%.

On February 5, 2021, the Board approved the amendment to the Articles of Incorporation to change the authorized capital stock to common shares in the amount of three (3) billion pesos (P3,000,000,000) and with par value of P1 per share. Consequently, the 335,678,400 RCPS issued to SEA Diner were converted to 335,678,400 common shares. The SEC approved this amendment to the Articles of Incorporation on March 1, 2021. As a result, SEA Diner owns 363,651,600 common shares or 13% of the Parent Company, while CARI owns 2,433,668,396 common shares or 87% of the Parent Company.

### 2. Basis of preparation

### 2.1 Statement of compliance

The consolidated financial statements of the Company have been prepared in compliance with Philippine Financial Reporting Standards (PFRSs). PFRSs are based on International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB). PFRSs also includes Philippine Accounting Standards (PAS) and Philippine Interpretations issued by the Financial Reporting Standards Council (FRSC).

### 2.2 Basis of measurement

The consolidated financial statements of the Company have been prepared on a historical cost basis, except for the following items which are measured on the following basis at each reporting date:

- Financial instruments at fair value through other comprehensive income (FVOCI) are measured at fair value;
- Land under "Property, plant and equipment" account is measured at revalued amount;
- Biological assets are measured at fair value less point-of-sale costs, except for those whose fair value cannot be measured reliably, have no active markets or no similar assets are available in the relevant market. In such cases, these biological assets are stated at cost; and
- Retirement benefits asset/liability is measured at the net total of the fair value of the plan assets less the present value of the defined benefit obligation.

### 2.3 Functional and presentation currency

The consolidated financial statements are presented in Philippine peso, which is also the Company's functional currency. All amounts have been rounded off to the nearest thousand (P000), unless otherwise indicated.

### 2.4 Basis of consolidation

Subsidiaries are entities controlled by the Parent Company. The Parent Company controls an investee if and only if the Parent Company has:

power over the investee (i.e. existing rights that give the current ability to direct the relevant activities of the investee);

- exposure, or rights, to variable returns from its involvement with the investee; and
- the ability to use its power over the investee to affect its returns.

When the Parent Company has less than majority of the voting rights or similar rights to an investee, the Parent Company considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- the contractual arrangement with the other vote holders of the investee;
- rights arising from other contractual arrangements; and
- the Parent Company's voting rights and potential voting rights.

The Parent Company re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Subsidiaries are fully consolidated from the date control is obtained by the Parent Company and cease to be consolidated from the date the Parent Company loses control over the subsidiaries. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Parent Company gains control until the date the Parent Company ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the Parent Company and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Parent Company's accounting policies. All significant intra-Company assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Company are eliminated in full on consolidation.

Non-controlling interests represent the portion of profit or loss and net assets not held by the Parent Company and are presented separately from equity attributable to equity holders of the Parent Company in the consolidated financial statements. This includes non-controlling equity interests in DMTDI.

### 2.5 Loss of control

If the Parent loses control over a subsidiary, it:

- Derecognizes the assets (including goodwill) and liabilities of the subsidiary
- Derecognizes the carrying amount of any non-controlling interest
- Derecognizes the cumulative translation differences recorded in equity
- Recognizes the fair value of the consideration received
- Recognizes the fair value of any investment retained
- Recognizes any surplus or deficit in profit or loss
- Reclassifies the parent's share of components previously recognized in OCI to profit or loss or retained earnings, as appropriate

### 2.6 Transaction eliminated during consolidation

Intra-company balances and transactions, and any unrealized income or expenses arising from intracompany transactions, are eliminated in preparing the consolidated financial statements. Unrealized gains arising from transactions with joint ventures are eliminated against the investment to the extent of the Parent Company's interest in the investee. Unrealized losses are eliminated in the same way as unrealized gains, but only to the extent that there is no evidence of impairment.

### 2.7 Events after reporting period

Post year-end events up to the date when the financial statements are authorized for issue that provide additional information about the Company's position at each reporting date (adjusting events) are reflected in the financial statements. Significant post year-end events that are not adjusting events are disclosed in the notes to the financial statements, when material.

### **3.** Significant accounting policies

### **Changes in Accounting Policies and Disclosures**

The accounting policies adopted in the preparation of the unaudited interim condensed consolidated financial statements are consistent with those followed in the preparation of the Company's 2021 annual consolidated financial statements, except for the adoption of the following amendments effective beginning 1 May 2021, which did not have any significant impact on the Company's financial position or performance, unless otherwise indicated:

 Amendments to PFRS 9, PFRS 7, PFRS 4 and PFRS 16, Interest Rate Benchmark Reform – Phase 2

The amendments provide the following temporary reliefs which address the financial reporting effects when an interbank offered rate (IBOR) is replaced with an alternative nearly risk-free interest rate (RFR):

- Practical expedient for changes in the basis for determining the contractual cash flows as a result of IBOR reform
- Relief from discontinuing hedging relationships
- Relief from the separately identifiable requirement when an RFR instrument is designated as a hedge of a risk component

The Company shall also disclose information about:

- The about the nature and extent of risks to which the entity is exposed arising from financial instruments subject to IBOR reform, and how the entity manages those risks; and
- Their progress in completing the transition to alternative benchmark rates, and how the entity is managing that transition

The amendments are effective for annual reporting periods beginning on or after May 1, 2021 and apply retrospectively.

### 4. Seasonality of Operations

The Company's business is subject to seasonal fluctuations as a result of increased demand during the end of year festive season. The Company's sales are usually highest during the three months from October to December. This seasonal production primarily relates to the majority of processed fruits and toll pack goods.

### 5. Cash and cash equivalents

	31 July 2022	30 April 2022	30 April 2021
Cash on hand	₽3,911	₽3,300	₽3,076
Cash in banks	888,103	853,353	1,001,739
	<b>₽892,014</b>	₽856,653	₽1,004,815

Certain cash in bank accounts earn interest at floating rates based on daily bank deposit rates ranging from 0.063% to 0.50% as of 31 July 2022 (30 April 2022: 0.01% to 0.50% per annum).

### 6. Receivables

	31 July 2022	30 April 2022	30 April 2021
Trade receivables from third parties	<b>₽3,001,201</b>	₽3,137,659	₽2,548,538
Due from related parties	5,797,597	4,233,001	3,269,310
Advances to officers and employees	42,566	45,132	28,600
Others	694,064	530,143	447,213
	9,535,428	7,945,935	6,293,661
Less allowance for ECL	89,331	91,893	48,024
	9,446,097	7,854,042	6,245,637
Less noncurrent portion:			
Lease receivable	10,168	10,168	36,117
Receivable from third parties	147,459	147,459	151,981
Noncurrent portion	157,627	157,627	188,098
Current Portion	₽9,288,470	₽7,696,415	₽6,057,539

The movements in allowance for expected credit losses are as follows:

	31 July 2022	30 April 2022	30 April 2021
Trade Receivables	-		
Balance at beginning of year	₽85,510	₽37,782	₽37,834
Additional provision	-	47,728	-
Reversals	(2,943)	-	(52)
	82,567	85,510	37,782
Nontrade Receivables			
Balance at beginning of year	6,383	10,242	16,840
Additional provision	381	-	-
Reversals	-	(3,859)	(6,598)
	6,764	6,383	10,242
Balance at the end of year	₽89,331	₽91,893	₽48,024

### Source of estimation uncertainty

The Company maintains an allowance for impairment of accounts receivables at a level considered adequate to provide for potential uncollectible receivables based on the applicable ECL methodology. The level of this allowance is evaluated by the Company on the basis of factors that affect the collectability of the accounts. These factors include, but are not limited to, the length of the Company's relationship with debtors, their payment behaviour r and known market factors. The Company reviews the age and status of receivables, and identifies accounts that are to be provided with allowance on a continuous basis. Additionally, allowance is also determined through a provision matrix based on the Company's historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment. The amount and timing of recorded expenses for any period would differ if the Company made different judgement or utilised different estimates. An increase in the Company's allowance for impairment would increase the Company's recorded operating expenses and decrease current assets.

### 7. Inventories

	31 July 2022	30 April 2022	30 April 2021
Cased goods and other merchandise			
At NRV -net	₱2,477,498	₱1,269,502	₱1,468,272
At cost	1,251,519	956,754	997,632
Production materials and supplies- at			
NRV	2,507,331	2,260,832	2,138,061
Storeroom supplies- at NRV	816,103	683,811	517,412
	₱7,052,451	₱5,170,899	₱5,121,377

Inventories are stated after allowance for inventory obsolescence. Movements in the allowance for inventory obsolescence during the period/year are as follows:

	31 July 2022	30 April 2022	30 April 2021
At beginning of the period/year	₱250,906	₱390,938	₱352,516
Allowance for the period/year	28,035	88,184	132,343
Write-off against allowance	(10,028)	(228,216)	(93,921)
At end of the period/year	₱268,913	₱250,906	₱390,938

#### Source of estimation uncertainty

The Company recognizes allowance on inventory obsolescence when inventory items are identified as obsolete. Obsolescence is based on the physical and internal condition of inventory items. Obsolescence is also established when inventory items are no longer marketable. Obsolete goods when identified are charged to income statement and are written off. In addition to an allowance for specifically identified obsolete inventory, estimation is made on a group basis based on the age of the inventory items. The Company believes such estimates represent a fair charge of the level of inventory obsolescence in a given year. The Company reviews on a monthly basis the condition of its inventory. The assessment of the condition of the inventory either increases or decreases the expenses or total inventory.

Estimates of net realisable value are based on the most reliable evidence available at the time the estimates are made of the amount the inventories expected to be realised. These estimates take into consideration fluctuations of price or cost directly relating to events occurring after reporting date to the extent that such events confirm conditions existing at the reporting date.

The Company reviews on a continuous basis the product movement, changes in customer demands and introductions of new products to identify inventories which are to be written down to the net realisable values. The write-down of inventories is reviewed periodically to reflect the accurate valuation in the financial records. An increase in write-down of inventories would increase the recorded cost of sales and decrease current assets.

### 8. Biological assets

	31 July 2022	30 April 2022	30 April 2021
Current -			
Unharvested agricultural			
produce - at fair value	2,372,876	2,476,150	2,158,274
Noncurrent -			
Growing herd - at cost	148,077	144,876	129,530
	₱2,520,953	₱ 2,621,026	₱2,287,804

	31 July 2022	30 April 2022	30 April, 2021
Balance at beginning of year	₽2,476,150	₽2,158,274	₽3,076,198
Additions	262,937	894,050	83,463
Harvest	(1,036,216)	(3,872,298)	(3,734,508)
Fair value attributable to price			
changes, actual harvest and			
estimated future harvest	670,005	3,296,124	2,733,121
Balance at end of year	₽2,372,876	₽2,476,150	₽2,158,274

Carrying amounts of the unharvested agricultural produce are as follows:

Movements in the carrying amounts of growing herd, are as follows:

	31 July 2022	30 April 2022	30 April, 2021
Balance at beginning of year	<b>₽144,876</b>	₽129,530	₽107,265
Purchases	15,835	46,517	52,827
Sales and transfers	(12,634)	(31,171)	(30,562)
Balance at end of year	<b>₽148,077</b>	₽144,876	₽129,530

### 9. Prepaid expenses and other current assets

	31 July 2022	30 April 2022	30 April 2021
Advances to suppliers	₱927,166	₱664,830	₱192,428
Input VAT – net	111,531	162,790	48,539
Deferred transportation cost	97,264	93,166	58,850
Prepaid expenses	94,086	88,242	194,680
Prepaid taxes	93,023	96,844	76,789
Short-term deposit	21,172	21,172	21,101
Prepaid rent	14,119	13,992	24,947
Others	3,296	965	8,315
	₱1,361,657	₱1,142,001	₱625,649

Advances to suppliers are down payments incurred by the Company for the purchase of materials and supplies that will be used for operations.

Input VAT pertain to prepayments made to regulatory authorities for the purchase of materials and supplies that will be used for manufacturing goods.

Deferred transportation cost pertains to advanced payment on delivery and transportation services and is normally incurred within the next financial period.

Prepaid expenses pertain to costs associated with subscription fees, employee benefits, and insurance on stocks and bonds.

Prepaid taxes pertain to real property, local business, and excise taxes which are paid in advance to regulatory authorities and are usually amortized within the next reporting period.

Short-term deposit pertains to a 182-day deposit in Robinsons Bank, with an interest rate of 0.75%, maturing on October 11, 2022 and April 12, 2022, for period as of July 31, 2022 and April 30, 2022, respectively.

Prepaid rent pertains to advance payments to suppliers for the lease of various warehouses.

Other current assets consist of advances to employees and insurance.

### 10. Investment in Joint Venture

On March 2021, the Parent Company entered into a joint venture with Vietnam Dairy Products Joint Stock Company. Del Monte – Vinamilk Dairy Philippines, Inc. (DMVDPI) was incorporated in the Philippines on July 2021 to undertake importation, marketing, promotion, selling and distribution of any and all goods, commodities, wares, merchandise of every nature and description related to milk and dairy. The equity held by the Group on the joint venture is 50% as at July 31, 2022 and amounts to nil as of the same date.

### 11. Property, Plant and Equipment

	Buildings, land improvements and leasehold improvements	Machineries and equipment	Construction -in-progress	Rearer Plants	Right of use assets	Land (At revalued amount)	Total
<b>Gross Carrying Amount</b>		equipment	in progress	Dearer Flands		uniount)	Total
At 1 May 2022	₽3,774,387	₱12,413,528	₽1,263,267	₱18,463,026	₱ 4,896,093	₱ 610,232	₱41,420,533
Additions	100,442	9,025	126,912	1,741,088	92,896	-	2,070,363
Disposals		(14,014)		(1,424,273)	(10,222)	_	(1,448,509)
Transfers/Adjustment	7,040	85,727	(92,767)	(_, , , ,		_	(_,,,,
At 31 July 2022	3,881,869	12,494,266	1,297,412	18,779,841	4,978,767	610,232	42,042,387
Accumulated Depreciatio	on and						
At 1 May 2022	₽1,898,702	₱9,570,147	-	₱9,194,783	<b>₽</b> 1,495,279	-	₱22,158,911
Charge for the year	-	-	-	-	-	-	-
Depreciation and amortization	57,399	167,231	-	1,650,060	181,797	-	2,056,487
Disposals	_	(13,246)	_	(1,424,273)	(10,222)	_	(1,447,741)
Transfers/Adjustment	(49)	(628)	_	(1,-2-,273)	(10,222)	_	(1,447,741) (677)
At 31 July 2022	1,956,052	9,723,504	_	9,420,570	1,666,854	_	22,766,980
Carrying Value	₱1.925.817	₽2,770,762	₱1,297,412	₱9.359.271	₱3,311,913	₱610.232	₱19.275.407
ourrying varie	1 1 -	, , , -	1 1		-)- )	/ -	- , - , -
	Buildings, land improvements		Construction		Right of use	Land (At	
	land improvements and leasehold	and	Construction	Rogram Plants	Right of use assets	revalued	Total
Gross Corrying Amount	land improvements and leasehold improvements		Construction -in-progress	Bearer Plants	0		Total
Gross Carrying Amount	land improvements and leasehold improvements	and equipment	-in-progress		assets	revalued amount)	
At 1 May 2021	land improvements and leasehold improvements ₱3,409,828	and equipment ₱11,593,571	-in-progress ₱763,944	₱18,003,802	assets ₱4,152,258	revalued	₱38,533,635
At 1 May 2021 Additions	land improvements and leasehold improvements	and equipment	-in-progress		assets	revalued amount) ₱610,232	
At 1 May 2021 Additions Disposals	land improvements and leasehold improvements ₱3,409,828 345,224	and equipment ₱11,593,571 718,573	-in-progress ₱763,944 647,793	₱18,003,802	assets ₱4,152,258	revalued amount) ₱610,232	₱38,533,635
At 1 May 2021 Additions	land improvements and leasehold improvements ₱3,409,828 345,224	and equipment ₱11,593,571 718,573 129,135	-in-progress ₱763,944 647,793	₱18,003,802 6,784,988 -	assets ₱4,152,258 1,030,650	revalued amount) ₱610,232 -	₱38,533,635 9,527,228
At 1 May 2021 Additions Disposals Change in lease term	land improvements and leasehold improvements ₱3,409,828 345,224 19,335 3,774,387	and equipment ₱11,593,571 718,573 129,135 (27,751)	-in-progress ₱763,944 647,793 (148,470)	₱18,003,802 6,784,988 - (6,325,764)	assets ₱4,152,258 1,030,650 - (286,815)	revalued amount) ₱610,232 - -	₱38,533,635 9,527,228 (6,640,330)
At 1 May 2021 Additions Disposals Change in lease term At 30 April 2022 Accumulated Depreciation	land improvements and leasehold improvements ₱3,409,828 345,224 19,335 3,774,387	and equipment ₱11,593,571 718,573 129,135 (27,751)	-in-progress ₱763,944 647,793 (148,470)	₱18,003,802 6,784,988 - (6,325,764)	assets ₱4,152,258 1,030,650 - (286,815)	revalued amount) ₱610,232 - -	₱38,533,635 9,527,228 (6,640,330)
At 1 May 2021 Additions Disposals Change in lease term At 30 April 2022 Accumulated Depreciation	land improvements and leasehold improvements ₱3,409,828 345,224 19,335 	and equipment ₱11,593,571 718,573 129,135 (27,751) 12,413,528	-in-progress ₱763,944 647,793 (148,470) - 1,263,267	₱18,003,802 6,784,988 (6,325,764) 18,463,026	assets ₱4,152,258 1,030,650 (286,815) 4,896,093	revalued amount) ₱610,232 - - - 610,232	₱38,533,635 9,527,228 (6,640,330) 41,420,533
At 1 May 2021 Additions Disposals Change in lease term At 30 April 2022 Accumulated Depreciation Amortization At 1 May 2021	land improvements and leasehold improvements ₱3,409,828 345,224 19,335 	and equipment ₱11,593,571 718,573 129,135 (27,751) 12,413,528 ₱8,960,615	-in-progress ₱763,944 647,793 (148,470) - 1,263,267	₱18,003,802 6,784,988 (6,325,764) 18,463,026 ₱10,300,809	assets ₱4,152,258 1,030,650 - (286,815) 4,896,093 ₱1,078,841	revalued amount) ₱610,232 - - - 610,232	₱38,533,635         9,527,228         (6,640,330)         41,420,533         ₱22,034,786
At 1 May 2021 Additions Disposals <u>Change in lease term</u> <u>At 30 April 2022</u> Accumulated Depreciation <u>Amortization</u> At 1 May 2021 Charge for the year Transfers/Adjustment Disposals	land improvements and leasehold improvements ₱3,409,828 345,224 19,335 3,774,387 on and ₱1,694,521 204,375 (194)	and equipment ₱11,593,571 718,573 129,135 (27,751) 12,413,528 ₱8,960,615 636,190 (2,625) (24,033)	-in-progress ₱763,944 647,793 (148,470) - 1,263,267 - -	<ul> <li>₱18,003,802</li> <li>6,784,988</li> <li>(6,325,764)</li> <li>18,463,026</li> <li>₱10,300,809</li> <li>5,219,738</li> <li>(6,325,764)</li> </ul>	assets ₱4,152,258 1,030,650 (286,815) 4,896,093 ₱1,078,841 703,253 (286,815)	revalued amount) ₱610,232 - - - - - - - - - - -	<ul> <li>₱38,533,635</li> <li>9,527,228</li> <li>(6,640,330)</li> <li>41,420,533</li> <li>₱22,034,786</li> <li>6,763,556</li> <li>(2,819)</li> <li>(6,636,612)</li> </ul>
At 1 May 2021 Additions Disposals Change in lease term At 30 April 2022 Accumulated Depreciation At 1 May 2021 Charge for the year Transfers/Adjustment	land improvements and leasehold improvements ₱3,409,828 345,224 19,335 	and equipment ₱11,593,571 718,573 129,135 (27,751) 12,413,528 ₱8,960,615 636,190 (2,625)	-in-progress ₱763,944 647,793 (148,470) - 1,263,267 - -	₱18,003,802 6,784,988 (6,325,764) 18,463,026 ₱10,300,809 5,219,738 (6,325,764)	assets ₱4,152,258 1,030,650 (286,815) 4,896,093 ₱1,078,841 703,253	revalued amount) ₱610,232 - - - - - - - - - - -	<ul> <li>₱38,533,635</li> <li>9,527,228</li> <li>(6,640,330)</li> <li>41,420,533</li> <li>₱22,034,786</li> <li>6,763,556</li> <li>(2,819)</li> </ul>

	Buildings, land improvements and leasehold improvements	Machineries and equipment	Construction -in-progress	Bearer Plants	Right of use assets	Land (At revalued amount)	Total
<b>Gross Carrying Amount</b>							
At 1 May 2020	₱3,459,256	₱11,310,024	₱597,724	₱18,207,559	₱3,762,302	₱610,232	₱37,947,097
Additions	208,402	165,570	406,642	5,881,764	959,979	-	7,622,357
Disposals	(342,821)	(37,454)	-	(6,085,521)	(35,394)	-	(6,501,190)
Change in lease term	-	-	-			(491,284)	(491,284)
Transfers/Adjustment	84,991	155,431	(240,422)	-	(43,345)	-	(43,345)
At 30 April 2021	3,409,828	11,593,571	763,944	18,003,802	4,643,542	118,948	38,533,635
Accumulated Depreciatio Amortization	n and						
At 1 May 2020	₽1,616,636	₱8,363,620	-	₱12,150,623	₱476,151	-	₱22,607,030
Charge for the year	203,792	628,854	-	4,235,707	642,418	_	5,710,771
Disposals	(125,681)	(29,222)	-	(6,085,521)	(35,394)	_	(6,275,818)
Transfers/Adjustment	(226)	(2,637)	_	_	(4,334)	_	(7,197)
At 30 April 2021	1,694,521	8,960,615	_	10,300,809	1,078,841	-	22,034,786
Carrying Value	₽1,715,307	₱2,632,956	₱763,944	₽7,702,993	₱3,564,701	₱118,948	₱16,498,849

# 12. Intangible asset

On May 1, 2020, Dewey Sdn. Bhd., assigned to PPMSC, various trademarks which includes the "Del Monte" and "Today's" trademarks for use in connection with processed foods in the Philippines. The Parent Company and Dewey Sdn. Bhd. subsequently entered into an offsetting agreement wherein the payable amounting ₽2,987,400 to Dewey Sdn. Bhd. was offset against the receivables from DMPL.

Management has assessed the trademark as having indefinite useful life as the Group has exclusive access to the use of these trademarks. The trademark is expected to be used indefinitely by the Group as they relate to continuing businesses that have a proven track record with stable cash flows. The trademark has a carrying value of P2,987,400 as at July 31, 2022, April 30, 2022 and 2021.

## **13.** Other noncurrent assets

	31 July 2022	30 April 2022	30 April 2021
Advance rent	₱693,806	₱632,887	₱413,767
Advances to suppliers	120,221	220,416	51,740
Refundable deposits	95,978	111,561	99,480
Security deposits	57,969	57,969	61,995
Deferred input VAT	22,943	25,988	30,262
Others	52,987	40,760	13,748
	₱1,043,904	₱1,089,581	₱670,992

Advance rent pertains to payments related to lease contracts which will commence beyond one year from the reporting period.

Advances to supplier represent advance payments made to cover capital expenditures of the Parent Company.

Refundable rental deposits are deposits made under lease contracts entered by the Parent Company and expected to be refunded at a future date.

Security deposits pertain to deposits made under lease contracts entered by the Parent Company and DEARBC.

Deferred input VAT on capital goods represents input VAT on property and equipment that are to be amortized over its useful life or 5 years, whichever is shorter.

Other noncurrent assets pertain to deferred expenses expected to be amortized beyond one year from the next reporting period.

#### 14. Short-term notes payable

	31 July 2022	30 April 2022	30 April 2021
Peso-denominated loans	₱6,570,000	₱5,880,000	₱4,720,000
Dollar-denominated loans	6,199,937	2,897,789	3,168,665
	₱12,769,937	₱8,777,789	₽7,888,665

The unsecured peso-denominated loans bear interest at 2.50% to 3.75%, 2.125% to 2.250% and 2.50% to 4.125% as at July 31, 2022, April 30, 2022, and April 30, 2021 respectively, and usually mature after 30 to 90 days.

As at July 31, 2022, April 30, 2022, April 30, 2021 the balance of dollar-denominated unsecured notes payable in original currency amounted to US\$112,070 or P6,199,937, US\$55,370 or P2,897,789, and US\$65,800 or P3,168,665, respectively. These dollar-denominated loans bear an interest at 1.85% to 2.75%, 1.85% to 2.00% and 2.25% to 2.65%, as at July 31, 2022, April 30, 2022 and April 30, 2021, respectively, and usually mature after 28 to 90 days.

Total interest expense on short-term loans amounted to ₱51,690, ₱63,895 and ₱88,034 for three-month period ended July 31, 2022, July 31, 2021 and July 31, 2020, respectively.

	31 July 2022	30 April 2022	30 April 2021
Bank and Financial Institutions:			
BDO	₽1,500,000	₽1,500,000	₱1,500,000
DBP	1,500,000	1,500,000	1,500,000
	3,000,000	3,000,000	3,000,000
Less debt issuance cost	13,011	14,368	19,876
	2,986,989	2,985,632	2,980,124
Less current portion		-	-
	₱2,986,989	₱2,985,632	₱2,980,124

# 15. Long-term debt

On August 3, 2020, the Company repaid P1,500,000 of the long-term loan through its existing short-term credit facility. On October 23, 2020 the Company has refinanced its P1,500,000 loan payable over 9 equal quarterly installments with the first repayment date on August 3, 2023 and last repayment date on August 3, 2025.

On November 6, 2020, the Company availed of an unsecured long-term credit facility amounting to P1,500,000 at an interest rate of 3.00% p. a., maturing on 2025, to partially finance its general corporate requirements and/or refinance existing debts. The Company shall repay the loan in 5 years, inclusive of a 3-year grace period on the principal, the principal payable in 8 equal quarterly installments to commence at the end of the 13th quarter from the initial drawdown date until fully paid.

Interest expense on long-term loans amounted to ₱27,313, ₱12,015 and ₱34,500 for the three-month periods ended July 31, 2022, July 31, 2021 and July 31, 2020, respectively.

The Company is compliant with its loan covenants as at July 31, 2022, April 30, 2022 and April 30, 2021.

# 16. Bonds Payable

	31 July 2022	30 April 2022	30 April 2021
Face Value of Bonds	₱6,478,460	₱6,478,460	₱6,478,460
Less: Discount on Bonds Payable	47,614	56,062	88,668
Carrying Value	₱6,430,846	₱6,422,398	₱6,389,792

On October 30, 2020, the Parent Company issued peso-denominated fixed-rate bonds with an aggregate principal amount of 5,000,000,000 with an oversubscription option of up to 2,500,000,000.

The following are the series of the bonds:

- (i) 3.4840% p.a. three-year fixed-rate bonds due 2023 and
- (ii) 3.7563% p.a. five-year fixed-rate bonds due 2025.

The net proceeds of the bonds were used by the Company to repay its existing short-term and unsecured loans. As of July 31, 2022, ₱5,832,560 three-year fixed-rate and ₱645,900 five-year fixed-rate bonds were issued.

The movement in unamortized debt issuance costs follow:

<b>31 July 2022</b> 30 April 2022 30 Ap			
Balance at beginning of year	₱56,062	₱88,668	₹–
Additions	-	-	104,466
Amortisations	8,448	32,606	15,798
Balance at end of year	₱47,614	₱56,062	₱88,668

# 17. Accounts payable and accrued expenses

	31 July 2022	30 April 2022	30 April 2021
Accounts payable:	-		
Trade	₽4,847,417	₱5,115,778	₱3,622,280
Nontrade	111,867	98,919	198,481
Due to related parties:	567,670	107,857	69,282
Accrued operating expenses:			
Salaries, bonuses and other employee	257,581	171,352	205,689
benefits			
Advertising, promotions and discount	261,035	309,705	316,974
Tinplate and consigned stocks	453,002	225,434	194,844
Professional and outside services	169,074	105,770	114,011
Freight and warehousing	270,501	173,375	134,843
Payable to government agencies	190,369	184,060	174,112
Land preparation and rental	78,769	105,051	103,497
Utilities	74,855	65,316	63,603
Interest	85,161	32,563	31,997
Others	107,860	96,973	185,336
	₽7,475,161	₱6,792,153	₱5,414,949

Trade payables are noninterest-bearing and are normally settled on 30 to 120-day terms.

Due to related parties are unsecured and noninterest-bearing purchases of services, rentals, toll pack and management services from related parties which are expected to be paid within the next fiscal year. Accrued expenses are payable within the next fiscal year.

# 18. General and administrative expenses

This account consists of the following:

	31 July 2022	31 July 2021	31 July 2020
Personnel	<b>₱</b> 118,379	₱127,740	₱102,199
Depreciation and amortization	28,860	28,477	31,519
Professional fees	24,019	16,687	14,820
Technology cost	15,233	12,617	13,324
Training and employee activities	20,332	10,011	6,852
Travel and transportation	6,388	4,663	6,028
Taxes and insurance	5,148	4,077	1,250
Rent	4,271	4,252	4,920
Utilities	3,946	3,803	2,885
Outside services	3,217	2,624	2,706
Supplies	1,942	3,578	3,928
Others	5,601	3,965	1,831
	₱237,336	₱222,494	₱192,262

# 19. Common Stock

	<b>31 July 2022</b> 3	0 April 2022 3	30 April 2021
	No.	of shares	
Common stock – ₱1 par value			
Authorized – 3,000,000,000			
Issued – 2,797,320,004	2,797,320	2,797,320	2,797,320
	2,797,320	2,797,320	2,797,320

On December 9, 2019, in a joint special meeting of the Board and stockholders of the Parent Company, the conversion of the authorized common shares amounting to P3,000,000,000 to common shares convertible to voting, participating RCPS was approved. The RCPS shall be convertible to common shares. The SEC approved the amendment of the Parent Company's articles of incorporation on February 11, 2020 (see Note 1).

On August 3, 2020, the SEC approved the amendment of the Parent Company's Articles of Incorporation to reflect the conversion of 335,678 convertible common shares to RCPS and the removal of the conversion feature of the remaining convertible common shares.

On February 5, 2021, the Board approved the conversion of 335,678,400 RCPS issued to SEA Diner to 335,678,400 common shares. The common shares do not have the dividend and liquidation preference and conversion and redemption features of the RCPS.

# 20. Related Party Transactions

#### **Related party transactions**

The Company has transactions with related parties as described below. These transactions are done in the normal course of business and outstanding balances are usually settled in cash.

A summary of significant transactions and accounts balances with related parties follows:

Category/ Transaction	Period	Amount of the transaction, 31 July	Outstanding balance – receivables/ (payables) as of 31 July 2022, 30 April 2022 and 2021	Terms	Conditions
Ultimate Parent					
Sales	<b>2023</b> 2022	(754)	<b>1,606</b> 2,012	non-interest bearing	no impairment
- D 1	2021	_	2,047	• • • • •	· · /
<ul> <li>Purchases</li> </ul>	<b>2023</b> 2022	(1,257)	<b>120</b>	non-interest bearing	no impairment
		(896)	(2,743)		
- 4 1 1 1	2021	(97)	1,464	• • •	,
<ul> <li>Advances and security</li> </ul>	2023	54	573	non-interest bearing	no impairment
deposits	2022	—	-		
<ul> <li>Services and other</li> </ul>	2021 2023	- 122	-	non interest bearing	na immainmant
		2,122	3,374	non-interest bearing	no impairment
reimbursements	2022 2021		2,298 15,057		
Under Common Control	2021	2,317	15,057		
Sales	2023	1 900 220	5,079,090	non interact hearing	no impoirmont
- Sales	2023	<b>1,809,339</b> 1,378,511	3,564,801	non-interest bearing	no impairment
	2022	918,643	2,759,492		
	2021	710,045	2,757,472		
Purchases and royalties	2023	(9,853)	(24,210)	non-interest bearing	no impairment
i dienases and is james	2022	(1,819)	(14,155)	non morest cearing	no impairment
	2021	(22,288)	(117,533)		
<ul> <li>Advances</li> </ul>	2023	(1,374,250)	(453,640)	non-interest bearing	no impairment
	2022	1,749,638	(100,010)	8	F
	2021	4,908,821	467,624		
<ul> <li>Services and other</li> </ul>	2023	97,200	60,013	non-interest bearing	no impairment
reimbursements	2022	(6,437)	46,599	C	1
	2021	649,646	(63,502)		
Other Related Party					
Sales	2023	119,914	464,683	non-interest bearing	no impairment
	2022	108,490	380,896		
• Downland	2021	54,849	179,991		
<ul> <li>Purchases</li> </ul>	2023	(20,587)	( <b>69,519</b> )	non-interest bearing	no impairment
	2022	(10,445)	(49,383)		
Dendering of convious	2021	(10,922)	(47,548)	non interest bearing	na immainmant
<ul> <li>Rendering of services</li> </ul>	<b>2023</b> 2022	<b>14,646</b> 51	<b>176,126</b> 214,675	non-interest bearing	no impairment
	2022	51	(126)		
Lease receivables	2021 2023	26	<b>3,359</b>	non-interest bearing	no impairment
- Lease receivables	2023	20 53	3,385	non-interest bearing	no impairment
	2022	98	3,385		
Rental of office space and	2021	(31,635)	(11,647)	non-interest bearing	no impairment
common use area	2023	(29,940)	(23,241)	non interest bearing	no impairment
common use area	2022	(34,191)	(336)		
	2021	₱604,965	₱5,229,928		
	2023	₽3,187,206	₽4,125,144		
	2022	₽6,466,927	₽3,200,027		

The transactions with related parties are carried out on an arms-length basis and on normal commercial terms consistent with the Company's usual business practices and policies, which are generally no more favorable to the related parties than those extended to unrelated parties. Pricing for the sales of products is market driven, less certain allowances in accordance with applicable business norms. For purchases, the Company's policy is governed by the same internal control procedures which detail matters such as the constitution of internal approving authorities, their monetary jurisdictions, the number of vendors from whom bids are to be obtained and the review procedures. The guiding principle is to objectively obtain the best products and/or services on the best possible terms.

Except for transactions identified in the previous section as interest-bearing, outstanding balances at financial reporting date are unsecured, interest-free and settlement occurs in cash and are collectible or payable on demand. As at July 31, 2022, April 30, 2022 and April 30, 2021, the Company has not made any provision for doubtful accounts relating to amounts owed by related parties.

# 21. Accounting classification and fair values

The table below presents a comparison by category of carrying amounts and fair values of the Group's financial instruments, other than those with carrying amounts that are reasonable approximate of fair values as at July 31, 2022, April 30, 2022 and April 30, 2021.

	July 31, 2022		April 30, 2022		April 30, 2021	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Financial Liabilities Measured at amortized cost: Long-term notes payable Bonds payable	₽2,986,989 6,430,846	¥2,984,270 6,414,308	₽2,985,632 6,422,398	₽2,984,270 6,414,308	₽2,980,124 6,389,792	₽2,959,045 6,631,228
	₽9,417,835	₽9,398,578	₽9,408,030	₽9,398,578	₽9,369,916	₽9,590,273

The following methods and assumptions were used to estimate the fair value of each class of financial assets and financial liabilities for which it is practicable to estimate such value:

# Cash and Cash Equivalents, Receivables, Short-term Deposits and Accounts Payable and Accrued Expenses

The Company has determined that carrying amounts of cash and cash equivalents, receivables, shortterm deposits and accounts payable and accrued expenses reasonably approximate their fair values because these are mostly short-term in nature.

## Security and Refundable Deposits

The fair value approximates the carrying amount since the Company does not anticipate its carrying amount to be significantly different from the actual value that the deposit would be eventually collected.

## Financial Assets at FVOCI

The fair values of publicly traded instruments and similar investments are based on quoted market prices in an active market.

## Short-term Notes Payable

The carrying amount of short-term loans approximates its fair value as at reporting date due to its short-term in nature.

## Long-term Notes Payable

The fair value of interest-bearing floating rate loans, categorized as Level 3 input, is based on discounted value of expected future cash flows using the applicable market rates for similar types of instrument as of reporting date. As at July 31, 2022, the fair value of the long-term loan amounted to P2,984,270 using 3.00% average incremental borrowing rate of the Company as at the same date.

## Bonds Payable

The fair value of interest-bearing bonds, categorized as Level 1 input, is based on quoted market prices in an active market as of reporting date.

# 22. Determination of fair values

# Fair value hierarchy

The following table provides the measurement hierarchy of assets measured at fair value:

	31 July 2022					
	Level 1	Level 2	Level 3	Totals		
Financial assets						
Financial Assets at FVOCI	₱17,275	₽-	₽-	₽17,275		
Non-financial assets						
Fair value of agricultural produce						
Harvested*	-	_	1,036,216	1,036,216		
Unharvested	_	_	2,372,876	2,372,876		
Land	_	_	610,232	610,232		
Investment Property			170,158	170,158		

\* Pertains to fair value of agricultural produce being processed as cased goods as of end of period

	30 April 2022					
	Level 1	Level 2	Level 3	Totals		
Financial assets						
Financial Assets at FVOCI	₽15,384	₽-	₽-	₽15,384		
Non-financial assets						
Fair value of agricultural produce						
Harvested*	_	_	3,872,298	3,872,298		
Unharvested	_	_	2,476,150	2,476,150		
Land	_	_	610,232	610,232		
Investment Property			171,703	171,703		

\* Pertains to fair value of agricultural produce being processed as cased goods as of year-end

	30 April 2021					
	Level 1	Level 2	Level 3	Totals		
Financial Assets						
Financial assets at FVOCI	₱12,557	₽-	₽-	₽12,557		
Non-financial Assets						
Fair value of agricultural produce:						
Harvested*	_	_	3,734,508	3,734,508		
Unharvested	_	_	2,158,274	2,158,274		
Land	_	_	610,232	610,232		
Investment property			177,882	177,882		

\* Pertains to fair value of agricultural produce being processed as cased goods as of year-end

During the period, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

Fair values of non-financial assets have been determined for measurement and/or disclosure purposes based on the following methods.

Assets	Valuation technique	Significant unobservable inputs
Harvested crops -	The fair values of harvested crops	The unobservable input is the
sold as fresh fruit	are based on the most reliable	estimated selling price of pineapple
	estimate of market prices, in both	per ton specific for fresh products.
	local and international markets at	
	the point of harvest. The market	
	price is based on the selling price	
	of fresh fruits as sold in the local	
	and international markets (Level 3).	
Harvested crops -	The fair values of harvested crops	The unobservable input is the
used in processed	are based on the most reliable	estimated selling price of pineapple
products	estimate of market prices, in both	and gross margin per ton specific

Assets	Valuation technique	Significant unobservable inputs
	local and international markets at the point of harvest. The market price is derived from average sales price of the processed product (concentrates, pineapple beverages, sliced pineapples, etc.) adjusted for margin and associated costs related to production (Level 3).	for processed products.
Unharvested crops – fruits growing on the bearer plants	The growing produce are measured at fair value from the time of maturity of the bearer plant until harvest. Management used estimated gross margin at point of harvest less future growing costs to be incurred until harvest as the basis of fair value.	The unobservable inputs are estimated selling price of pineapple and gross margin per ton for fresh and processed products, respectively, estimated volume of harvest and future growing costs.
Land	The fair value of the land was estimated using comparative approach to value that considers the sales of similar or substitute properties and related market data and establishes a value estimate by involving comparison.	The unobservable inputs used to determine market value are the net selling prices, sizes, property location and market values. Other factors considered to determine market value are the desirability, neighborhood, utility, terrain, and the time element involved.
Investment Property	The valuation method used to determine fair value is Sales Comparison Approach and Income Approach for land and buildings, respectively.	The unobservable inputs used to determine market value are the prevailing rental rates and return on investment as at valuation date.

Significant increase (decrease) in the significant unobservable inputs of harvested crops sold as fresh fruit and harvested crop used in processed products would result in higher (lower) fair values.

Significant increase (decrease) in the estimated future selling price of pineapple, gross margin per ton and estimated volume of harvest would result in higher (lower) fair value of growing produce, while significant increase (decrease) in the future growing costs would result in lower (higher) fair value.

# 23. Leases

# Company as a lessee

The following are the amounts recognised in income statement for the periods ended:

	31 July 2022	31 July 2021	31 July 2020
Depreciation expense of right-to-use assets included in property and equipment and	181,797	169,339	120,568
investment properties			
Interest expense on lease liabilities	44,058	36,824	39,621
Expenses relating to short-term leases	107,673	104,619	99,853
Total amount recognized in statement of income	333,528	310,782	260,042

	31 July 2022	30 April 2022	30 April 2021
At the beginning of period/year	₱2,871,074	₱2,404,981	₱2,636,372
Additions	78,484	841,456	671,722
Adjustments/Transitions	-	(1,111)	(54,130)
Accretion of interest	44,058	156,820	134,351
Payments	(137,358)	(531,072)	(490,027)
Prepayments	5,931	-	-
Modification of lease term	-	-	(491,284)
Retired	-	-	(2,023)
At the end of period/year	2,862,189	2,871,074	2,404,981
Current lease liabilities	(460,544)	(472,454)	(291,236)
Noncurrent lease liabilities	₱2,401,645	₱2,398,620	₱2,113,745

Set out below are the carrying amounts of lease liabilities and the movements during the period:

## Company as a lessor

The company has sublease agreements which provide for lease rentals based in an agreed fixed monthly rate.

Lease receivable represents receipts to be received over the remaining lease term. Movement of the lease receivables during the period are as follows:

	31 July 2022	30 April 2022	30 April 2021
At the beginning of period/year	₱36,203	₱59,767	₱3,108
Additions	-	-	77,713
Adjustments/Transitions	-	89	381
Contractual receipts	(6,615)	(25,475)	(24,043)
Interest income	322	1,822	2,608
At the end of period/year	29,910	36,203	59,767
Current lease receivable	(10,394)	(26,035)	(23,650)
Non-current lease receivable	₱19,516	₱10,168	₱36,117

The Parent Company has lease contract with DEARBC that has termination option. This option is negotiated by management to provide flexibility in managing the leased-asset portfolio and align with the Parent Company's business needs. Management exercises significant judgement in determining whether the termination option is reasonably certain to be exercised.

## 24. Commitments and contingencies

- a. Royalty agreement with S&W Fine Foods International Limited and the Parent Company provides for the payment of royalty computed at 3% of list sales, effective May 1, 2019 and 0.5% of list sales, effective May 1, 2020 for 10 years. Royalty expense recognized under "Cost of Sales" account amounted to ₱6,166, ₱4,918 and ₱8,793 as of July 31, 2022, 2021 and 2020.
- b. Future capital expenditures based on approved budgets and executable contracts are as follows:

	31 July 2022	April 2022	April 2021
Amounts approved by the board	₱1,005,398	₱94,118	₱150,945
Commitments in respect of			
contracts made	548,569	359,993	580,154
Total capex commitments	₱1,533,967	₱454,111	₱731,099

c. There are lawsuits, tax assessments and certain claims arising out of the normal course of business. Management, in consultation with legal counsel, believes that the resolution of these contingencies, other than those already with provision, will not have a material effect on the consolidated financial statements.

The Company has a pending case for decision of the Court of Tax En Banc (CTA EB) pertaining to deficiency tax assessment covering taxable year 2013 amounting P6,796. The Company continues to cooperate with the Court of Tax Appeals by submitting all the requested documents and information explaining how the Assessment Notices for 2013 were rebutted. As of September 14, the case is pending resolution.

# 25. Earnings (loss) per share

Basic and diluted earnings per share are calculated by dividing the net income (loss) attributable to owners of the Company by the weighted average number of ordinary shares in issue during the period.

	31 July 2022	31 July 2021	31 July 2020
Profit (loss) attributable to owners of the Company (a)	1,039,681	1,250,818	940,320
Weighted average number of common shares issued (b)	2,797,320	2,797,320	2,797,320
Basic Earnings per Common Share attributable to equity holders of the Parent ( <b>a/b</b> )	0.37	0.45	0.34

For the purpose of calculation of the diluted earnings per ordinary share, the weighted average number of common shares is adjusted to take into account the dilutive effect arising the conversion of common shares to RCPS, with the potential ordinary shares weighted for the period outstanding.

	31 July 2022	31 July 2021	31 July 2020
Weighted average number of common shares issued	2,797,320	2,797,320	2,797,320
Convertible preference shares	-	-	-
Weighted average number of common shares issued (diluted) (c)	2,797,320	2,797,320	2,797,320
Diluted Earnings per Common Share attributable to equity holders of the Parent ( <b>a</b> / <b>c</b> )	0.37	0.45	0.34

# 26. Operating segments

## **Product Segments**

In 2021, the Company reorganized its product segments to better reflect how the Company monitors the performance of its business units for the purpose of making decisions about resource allocation as the Company ventured into the dairy and snacks market, and the demand for convenience cooking and healthy products increased. The Company also reclassified the prior year segment results based on the new product segments for comparative purposes.

## **Convenience** Cooking and Dessert

The Company's convenience cooking and dessert includes sales of packaged tomato-based and nontomato-based products, such as tomato sauce and paste, spaghetti sauce, ketchup, pasta sauce, recipe sauce, pizza sauce, pasta, broth and condiments, sold under the Del Monte and Contadina brands and soy sauces under the Kikkoman brand as part of an exclusive distributorship arrangement for the Philippines. This category also includes packaged pineapple solids and tropical mixed fruit products sold within the Philippines under the Del Monte, Fiesta and Today's brands.

# Healthy Beverages and Snacks

The Company's healthy beverages which are sold in the Philippines under the Del Monte brand include ready-to-drink juices, fruit and vegetable juice drinks, and pineapple juice concentrate in various packaging formats, including Tetra Pak and PET. The Company's hallmark product in the beverage segment is 100% Pineapple Juice, including derivations thereof, such as 100% Pineapple Juice that is enriched with additional vitamins, fiber or calcium or that is specifically developed to help manage cholesterol. In addition, the beverage segment covers juice drinks made from other fruits, vegetables, herbs and botanicals, such as Tipco juice, and the Company's Fit 'n Right products, which are drinks fortified with green coffee extract (an antioxidant-containing supplement derived from unroasted raw coffee beans, which is believed to improve blood pressure and cholesterol levels) to help reduce sugar absorption from food and L-carnitine (a chemical compound similar to an amino acid that is produced by the body and which helps the body to metabolize fat into energy) to assist in fat metabolism. This segment also includes the Company's recently launched dairy products and biscuit snacks.

# Premium Fresh Fruit

The Company's Premium Fresh Fruit category include sales of S&W-branded premium fresh pineapples in Asia Pacific and private label or non-branded MD2 and C74 fresh pineapples in Asia. The Company's key product in the Premium Fresh Fruit segment is the MD2 pineapple variant, which is the Company's main export product and sold under the "S&W Sweet 16" brand.

# Packaged Fruit and Beverages – Export

This segment includes revenues from sales of packaged fruit and beverage products sold internationally. Packaged fruit in this segment includes fruit products that are packaged in different formats such as can, plastic cup, pouch and aseptic bag, and which are sold under the S&W brand in approximately 30 countries and the Del Monte brand for parties who have the license rights to Del Monte in other markets, as well as under the private labels of non-affiliated parties. A portion of MD2 pineapples that are not exported as fresh fruit are used to produce Nice Fruit frozen pineapple products and not-from-concentrate juices or packaged as a premium version of the Company's Del Monte-branded packaged pineapples, Deluxe Gold. Deluxe Gold products. Beverage products in this segment include 100% Pineapple Juice and juice drinks in various flavors in can and Tetra Pak packaging and pineapple juice concentrate is prepared solely from the juice of whole pineapples at the Company's not-from-concentrate juicing plant and contains no additional ingredients. The Company produces 100% MD2 not-from-concentrate pineapple juice for export to certain countries within Asia for industrial use and for resale to consumers under buyer's own labels.

## Others

The Company's cattle operation helps in the disposal of pineapple pulp, a residue of pineapple processing which is fed to animals. This segment also includes culinary products sold internationally. The BOD (Chief Operating Decision Maker) monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss and is measured consistently with operating profit or loss in the consolidated financial statements. The amounts of segment assets and liabilities, and segment profit or loss are based on measurement principles that are similar to those used in measuring the assets, liabilities and profit or loss in the consolidated financial statements, which is in accordance with PFRS.

# Information about reportable segments

	Three months ended 31 July 2022			Three months ended 31 July 2021			Three months ended 31 July 2020		
	Combined	Elimination	Consolidated	Combined	Elimination	Consolidated	Combined	Elimination	Consolidated
Revenues									
Convenience Cooking and Desert	₱2,308,878	-	₱2,308,878	₽2,748,406	-	₱2,748,406	₱2,560,634	-	₱2,560,634
Healthy Beverages and Snacks	1,705,924	-	1,705,924	1,695,049	-	1,695,049	1,965,529	-	1,965,529
Premium Fresh Fruit	2,265,852	₱(185,757)	2,080,095	1,666,629	₱(93,827)	1,572,802	1,271,689	₱(47,806)	1,223,883
Packaged fruit and Beverages	2,124,918		2,124,918	1,729,180	-	1,729,180	1,190,328		1,190,328
Others	65,339	(44,052)	21,287	58,813	(41,320)	17,493	60,236	(41,721)	18,515
Changes in fair value – PAS 41	670,005	-	670,005	836,739	-	836,739	439,130	-	439,130
Total	₱9,140,916	₱(229,809)	₱8,911,107	₱8,734,816	₱(135,147)	₱8,599,669	₽7,487,546	₱(89,527)	₱7,398,019
Income before interest and tax									
Convenience Cooking and Desert	₱544,402	-	₱544,402	₽716,113	-	₽716.113	₱675,015	-	₱675,015
Healthy Beverages and Snacks	213,236	-	213,236	286,802	-	286,802	492,188	-	492,188
Premium Fresh Fruit	467,718	-	467,718	466,253	-	466,253	287,614	-	287,614
Packaged fruit and Beverages	169,171	-	169,171	97,318	-	97,318	28,328	-	28,328
Others	5,505	-	5,505	4,908	-	4,908	2,777	-	2,777
Changes in fair value – PAS 41	(46,384)	-	(46,384)	45,717	-	45,717	(110,911)	-	(110,911)
Total	₱1,353,648	-	₱1,353,648	₽1,617,111	-	₽1,617,111	₽1,375,011		₱1,375,011

# 27. Events after the Reporting Period

On September 1, 2022, the board approved the declaration of cash dividends in the amount of  $\mathbb{P}0.17906$  per share to all common shareholders of record as of close of business of September 19, 2022, payable on September 22, 2022. The source of dividend payment is the Company's unrestricted earnings as of September 1, 2022.

# **28.** Other Matters

- a. There were no known trends, demands, commitments, events or uncertainties that will have a material impact on the Company's liquidity.
- b. There were no known trends, events or uncertainties that have had or that are reasonably expected to have a favourable or unfavourable impact on net sales or revenues or income from continuing operations.
- c. There were no known events that will trigger direct or contingent financial obligation that is material to the Company, including any default or acceleration of an obligation and there were no changes in contingent liabilities and contingent assets since the last annual statements of financial position date.
- d. There were no material off-statements of financial position transactions, arrangements, obligations (including contingent obligations), and other relationship of the Company with unconsolidated entities or other persons created during the reporting period.
- e. The effects of seasonality or cyclicality on the interim operations of the Company's businesses are explained in Note 4, Seasonality of operations.
- f. The Company's material commitments for capital expenditure projects have been approved but are still ongoing and not yet completed as of end of July 31, 2022. These consist of construction, acquisition, upgrade or repair of fixed assets needed for normal operations of the business. The said projects will be carried forward to the next quarter until its completion. The fund to be used for these projects will come from available cash, short and long-term loans.
- g. The Company is the subject of, or a party to, various suits and pending or threatened litigations. While it is not feasible to predict or determine the ultimate outcome of these matters, the Company believes that none of these legal proceedings will have a material adverse effect on its financial position.
- h. The retained earnings is restricted for the payment of dividends to the extent representing the accumulated equity in net earnings of the subsidiaries and unrealised asset revaluation reserve. The accumulated equity in net earnings of the subsidiaries is not available for dividend distribution until such time that the Company receives the dividends from the subsidiaries.

# Annex A

#### **Key Performance Indicators**

The following sets forth the explanation why certain performance ratios (i.e. current ratio, debt to equity ratio, net profit margin, return on asset, and return on equity) do not fall within the benchmarks indicated by SEC.

#### A. Current Ratio

	31-Jul-22	30-Apr-22	30-Apr-21	Benchmark
Current Ratio	1.00	1.07	1.09	Minimum of 1.20

Lower compared to April 2022 and April 2021 due to increase in current liabilities, primarily short-term notes payables.

#### B. Debt to Equity

	31-Jul-22	30-Apr-22	30-Apr-21	Benchmark
Debt* to Equity	2.67	2.08	2.36	Maximum of 2.50

Higher compared to April 2021 and April 2020 due to higher debt as of July 2022.

#### C. Net Profit Margin

	31-Jul-22	31-Jul-21	31-Jul-20	Benchmark
Net Profit Margin attributable to owners of the company	11.67%	14.55%	12.71%	Minimum of 3%

Lower net profit compared to April 2021 and April 2020 due to lower gross income.

#### D. Return on Asset

	31-Jul-22	30-Apr-22	30-Apr-21	Benchmark
Return** on Asset	10.35%	11.74%	12.68%	Minimum of 1.21

Lower return on asset compared to April 2022 and April 2021 due to lower net income.

#### E. Return on Equity

	31-Jul-22	30-Apr-22	30-Apr-21	Benchmark
Return** on Equity	38.00%	36.34%	43.11%	Minimum of 8%

Higher return on equity compared to April 2022 and April 2021 due to lower retained earnings during the period.

\* Total Debt used for July 2022 refers to total liabilities which composed of financial liabilities, bonds payable and leases.
 \*\* Net Income uses trailing twelve months for July 2022

# **Causes for any Material Changes in the Financial Statements**

# A. Inventories

Inventories increased by  $\mathbb{P}1,881.6$  million, or 36.4%, from  $\mathbb{P}5,170.9$  million as of April 30, 2022 to  $\mathbb{P}7,052.5$  million as of July 31, 2022 due to higher sales requirement in the upcoming months.

# **B.** Receivables

Receivables increased by ₱1,592.1 million, or 20.7%, from ₱7,696.4 million as of April 30, 2022 to ₱9,288.5 million as of July 31, 2022 due to increase of intercompany trade sales during the period.

# C. Short-term notes payable

Short-term notes increased by ₱3,992.1 million, or 45.5%, from ₱8,777.8 million as of April 30, 2022 to ₱12,769.9 million as of July 31, 2022 to support working capital needs.

# **D.** Prepaid expenses and other current assets

Prepaid and other current assets increased by ₱219.7 million, or 19.2%, from ₱1,142.0 million as of April 30, 2022 to ₱1,361.7 million as of July 31, 2022. The increase is mainly driven by advances to suppliers.

# E. Accounts payable and accrued expenses

Accounts payable increased by P683.0 million, or 10.1%, from P6,792.2 million as of April 30, 2022 to P7,475.2 million as of July 31, 2022. The increase is mainly driven by higher freight and warehousing charges.

# Liquidity and Covenant Compliance

Certain unsecured bank loan agreements contain various covenants that are typical of these types of facilities such as financial covenants relating to required debt-to-equity ratio, interest cover, and maximum annual capital expenditure restrictions.

The Company monitors its liquidity risk to ensure that it has sufficient resources to meet its liabilities as they become due, under both normal and stressed circumstances without incurring unacceptable losses or risk to the Company's reputation. The Company maintains a balance between continuity of cash inflows and flexibility in the use of available and collateral free credit lines from local and international banks and constantly maintains good relations with its banks, such that additional facilities, whether for short or long term requirements, may be made available.

As of July 31, 2022, April 30, 2022 and April 30, 2021, the Company is in compliance with the covenants stipulated in its loan agreements.

# Annex B DEL MONTE PHILIPPINES, INC. SUPPLEMENTARY SCHEDULE OF FINANCIAL SOUNDNESS INDICATORS

Ratio	Formula			
		31 July 2022	30 April 2022	30 April 2021
(i) Liquidity Analysis Ratio	05:			
Current Ratio or Working Capital Ratio	Current Assets / Current Liabilities	1.00	1.07	1.09
Quick Ratio	(Current Assets - Inventory - Biological – Prepaid Expenses) / Current Liabilities	0.49	0.53	0.52
(ii) Solvency Ratio	Total Assets / Total Liabilities*	1.37	1.48	1.42
Financial Leverage Ratios:				
Debt Ratio	Total Liabilities*/Total Assets	0.55	0.51	0.55
Debt-to-Equity Ratio	Total Liabilities*/Total Stockholders' Equity	2.67	2.08	2.36
(iii) Asset to Equity Ratio	Total Assets / Total Stockholders' Equity	3.67	3.08	3.36
(iv) Interest Coverage	Earnings Before Interest and Taxes (EBIT)** / Interest Charges	7.5	11.45	9.85
(v) Profitability Ratios				
Return on Assets	Net Income*** / Total Assets	10.35%	11.74%	12.68%
Return on Equity	Net Income*** / Total Stockholders' Equity	38.00%	36.34%	43.11%
		31 July 2022	31 July 2021	31 July 2020
Gross Profit Margin	Sales - Cost of Goods Sold or Cost of Service / Sales	28.87%	30.11%	29.69%
Net Profit Margin attributable to owners of the company	Net Profit attributable to owners / Sales	11.67%	14.54%	12.71%
Net Profit Margin	Net Profit / Sales	11.67%	14.55%	12.71%

\* Total Liabilities used for July 2022 refers to total liabilities which composed of financial liabilities, bonds payable and leases.

\*\* EBIT = Earnings before interests and taxes

\*\*\* Net Income uses trailing twelve months for July 2022



**Del Monte Philippines, Inc.** 

#### STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR CONSOLIDATED FINANCIAL STATEMENTS

The management of **Del Monte Philippines, Inc. and Subsidiaries** (the **Group**) is responsible for the preparation and fair presentation of the consolidated financial statements including the schedules attached therein, for the fiscal period ended April 30, 2022, April 30, 2021 and April 30, 2020, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Group's financial reporting process.

The Board of Directors reviews and approves the consolidated financial statements including the schedules attached therein, and submits the same to the stockholders or members.

SyCip Gorres Velayo & Co., the independent auditors appointed by the stockholders, has audited the consolidated financial statements of the Group in accordance with Philippine Standards on Auditing, and in its report to the Stockholders, has expressed its opinion on the fairness of presentation upon completion of such audit.

Rolande C. Gapud, Chairman of the Board

Signature

Joselito D. Campos, Chief Executive Officer

Signature:

Signature:

Parag Sachdeva, Chief Financial Officer

Signed this 5<sup>th</sup> day of July, 2022

**Del Monte Philippines, Inc.** 

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Signature:
Rolando C. Gapud, Chairman of the Board
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Signature: Salling Mark
Signature.
Joselito D. Campos, Chief Executive Officer
E A
Neu ISCU
Signature:

Parag Sachdeva, Chief Financial Officer

Signed this 5th day of July, 2022

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#### ACKNOWLEDGMENT

REPUBLIC OF THE PHILIPPINES ) CITY OF TAGUIG, METRO MANILA ) S.S.

BEFORE ME, a Notary Public for and in the City of Taguig, on this 29<sup>th</sup> day of July, 2022, personally came and appeared:

P7796935B	07 Oct 2021 / DFA-Manila
Z4816522	16 May 2018 / Manila

known to me and to me known to be the same persons who executed the foregoing instrument, and acknowledged that the same is their true and voluntary act and deed.

WITNESS MY HAND AND SEAL on the date and place first above-written.

Doc. No: 320 Page No: <u>65</u>;

Book No: <u>1</u>;

Series of 2022.



JORDAN NEIL S. PUGEDA Notary Public for Taguig City Appointment No. 16 (2019-2020) Until 31 December 2022 (BM No. 3795 07/05/2022) Roll No. 55474 IBP Lifetime No. 07417, 04/08/2008, Cavite PTR No. A-537 0351, 01/12/2022, Taguig City MCLE Compliance No. VII-0008165, 01/28/2022 7th Floor Bonifacio Stopover Corporate Center 31st Street comer 2nd Avenue Bonifacio Global City, Taguig City 1634

# DEL MONTE PHILIPPINES, INC.

## NOTICE OF THE ANNUAL MEETING OF THE STOCKHOLDERS

## **DECEMBER 1, 2022**

Notice is hereby given that the Annual Meeting of the stockholders of the Company will be held via videoconference in accordance with the rules of the Securities and Exchange Commission at:

https://us06web.zoom.us/j/85120167939?pwd=UDYwZmtnREZaZXFDdWVuazh4REhFQT09

Meeting ID : 851 2016 7939

Passcode : 903170

as follows:

DATE : December 1, 2022, Thursday

**TIME** : 2:00 p.m.

# AGENDA

- 1. Proof of notice of the meeting and existence of a quorum
- 2. Approval of minutes of previous meeting
- 3. Approval of the proposed amendment of the Company's Articles of Incorporation to add "to raise animals such as but not limited to livestock and poultry, process animal products and by-products, operate dairy farms, meat processing plants, feedmills and slaughterhouses, and otherwise engage in livestock operations;" as part of the Company's purposes
- 4. Approval/ ratification of appointment of external auditors
- 5. Re-election of the following Directors of the Company:
  - a. Rolando C. Gapud, as Director
  - b. Joselito D. Campos, Jr., as Director
  - c. Edgardo M. Cruz, Jr., as Director
  - d. Luis F. Alejandro, as Director
  - e. Emil Q. Javier, as Independent Director
  - f. Corazon S. De La Paz-Bernardo, as Independent Director
  - g. Jose T. Pardo, as Independent Director
  - h. Godfrey E. Scotchbrook, as Independent Director
- 6. Consideration of such other matters as may properly come during the meeting
- 7. Adjournment

A brief explanation of the agenda items requiring the stockholders' approval is provided in the Information Statement that is sent to the stockholders with this Notice.

Due to the pandemic, stockholders may only attend the meeting by remote communication. Considering that this meeting will be held virtually and in accordance with SEC Memorandum No. 6, Series of 2020, the following are the internal procedures describing the steps to be taken by stockholders for the latter to cast/submit their votes online:

a) Stockholders of record as of November 8, 2022 are entitled to attend and participate and vote in absentia during the meeting on December 1, 2022 provided, they:

- (i) Register by sending an email, together with the applicable requirements provided in the following paragraph, to the Corporate Secretary at ungsonaes@delmonte-phil.com on or before November 24,2022 (5:00 p.m., Philippine time); and
- (ii) Have their shares authenticated and verified through the registration process and Proxies, if any and applicable, accompanied by their respective authorities (Special Power of Attorney or Secretary's Certificate) validated.

b) Only stockholders who have registered and whose shares have been verified, proxies validated, shall be counted in the determination of quorum and for other corporate actions.

c) Stockholders may send their questions, comments and/or remarks prior to or during the meeting to the Corporate Secretary at ungsonaes@delmonte-phil.com.

Since the meeting will be conducted virtually, voting shall be cast through the submission of votes/ballots to any of the following addresses:

(1) Office of the Corporate Secretary at 10/F JY Campos Centre, 9<sup>th</sup> Avenue corner 30<sup>th</sup> Street, Bonifacio Global City, Taguig City; or

(2) Submission of the vote/ballot forms through email to the Corporate Secretary at ungsonaes@delmonte-phil.com.

The registration, authentication and validation process shall commence on November 24, 2022 and close at 5:00 p.m. on November 28, 2022. Thereafter, stockholders may no longer avail of the option to vote *in absentia*.

The meeting will be recorded pursuant to SEC requirements.

Printed copies of this Notice will be sent to the stockholders. A copy of this Notice will also be made available on the Company's website at the URL https://www.delmontephil.com/investors/shareholder-center#Notice\_of\_AGM.

The Company reserves the right to reject the processing of registration and to deny access to the meeting facilities for incomplete documents or for any discrepancy found in any information provided. An email confirmation on the status of the stockholder of record's registration shall be sent to the latter's registered email.

Issued on October 20, 2022 in Taguig City.

ANTONIQ E. S. UNGSON Corporate Secretary

Distribution

- (1)
   (2)
   (3)
   (4)
   (5)
   (6)
   (7)
   (8) Central American Resources, Inc.
  - SEA Diner Holdings (S) Pte. Ltd.
- Rolando C. Gapud Joselito D. Campos, Jr. Edgardo M. Cruz, Jr. Luis F. Alejandro

- Jose T. Pardo
- Corazon dela Paz-Bernardo
- (9) Emil Q. Javier
- Godfrey E. Scotchbrook

# (10) By Invitation

- (11)
- Ignacio C. O. Sison Parag Sachdeva Jason M Rosenblatt (12)
- (13)

#### **PROXY FORM**

Due to the current COVID-19 situation, a stockholder will <u>NOT</u> be able to attend the annual stockholders' meeting ("Meeting") in person. The Meeting will be held virtually and the stockholder can attend if he/she/it wishes to but will not be able to speak and vote live. A stockholder (whether individual or corporate) must complete this Proxy Form to effect the appointment of the Chairman of the Meeting as his/her/its proxy to speak and vote on his/her/its behalf at the Meeting in respect of the stockholder's shares.

The undersigned, being a stockholder of DEL MONTE PHILIPPINES, INC. (the "Company"), hereby constitutes and appoints:

The Chairman of the Meeting, as proxy, to represent, act and vote in his/her name and stead at the annual meeting of the stockholders of the Company to be held by way of electronic means on 1 December 2022 at 2:00 p.m. and at any adjournment thereof, as fully and to all intents and purposes as the undersigned might do if present and acting in person.

#### (Please indicate your vote "For" or "Against" or "Abstain" with a tick $[\sqrt{}]$ within the box provided.)

	Resolutions relating to:	For	Against	Abstain
1	Proof of notice of the meeting and existence of a quorum			
2	Approval of minutes of previous meeting			
3	Approval of the proposed amendment of the Company's Articles of Incorporation to add "to raise animals such as but not limited to livestock and poultry, process animal products and by-products, operate dairy farms, meat processing plants, feedmills and slaughterhouses, and otherwise engage in livestock operations;" as part of the Company's purposes			
4	Approval/ ratification of appointment of external auditors			
5	Re-election of Rolando C. Gapud as a Director of the Company			
6	Re-election of Joselito D. Campos, Jr. as a Director of the Company			
7	Re-election of Edgardo M. Cruz, Jr. as a Director of the Company			
8	Re-election of Luis F. Alejandro as a Director of the Company			
9	Re-election of Emil Q. Javier as an Independent Director of the Company			
10	Re-election of Corazon S. De La Paz-Bernardo as an Independent Director of the Company			
11	Re-election of Jose T. Pardo as an Independent Director of the Company			
12	Re-election of Godfrey E. Scotchbrook as an Independent Director of the Company			
13	Such other matters as may properly come during the meeting			

Printed Name and Signature of Stockholder

Number of Shares Held

Date/Place

#### NOTES:

- This Proxy Form should be duly completed, submitted to, and received by, the Company via either (a) email to ungsonaes@delmontephil.com on or before 24 November 2022 (5:00 p.m. Philippine time) or (b) by post or courier or submission by hand to the Office of the Corporate Secretary at 10/F, JY Campos Centre, 9<sup>th</sup> Avenue corner 30<sup>th</sup> Street, Bonifacio Global City, Taguig City, 1634 Philippines on or before 24 November 2022 (5:00 p.m. Philippine time).
- 2. Validation of proxies shall be held starting on 24 November 2022 up to 5:00 p.m. on 28 November 2022.
- This proxy, when properly executed, will be voted in the manner as directed herein by the stockholder(s). If no direction is made, this proxy will be voted for the approval of the matters stated above and for such other matters as may properly come before the meeting in the manner described in the information statement and/or as recommended by management or the board of directors.
   A stockholder giving a proxy has the power to revoke it at any time before the right granted is exercised.
- The Company shall be entitled to reject any proxy form which is incomplete, improperly completed or illegible, or where the true intentions of the stockholder are not ascertainable from the instructions of the stockholder specified on any proxy form. It is the stockholder's responsibility to ensure that this proxy form is properly completed.