



# Del Monte Philippines, Inc.

## **Corporate Vision**

Nourishing Families. Enriching Lives. Every Day.

## **Corporate Profile**

To be listed on the Philippine Stock Exchange, Inc., Del Monte Philippines, Inc. is a leading producer, distributor and marketer of premium quality, healthy food and beverage products. It has been in operation in the Philippines for over 90 years and is the market leader in the packaged pineapple, canned mixed fruit, canned and carton ready-to-drink juices, tomato sauce and spaghetti sauce categories.

DMPI has the rights to the *Del Monte* trademark for the Philippines for processed products. It also sells products under the well-known *S&W*, *Contadina* and *Today's* brands. Two-thirds of DMPI's sales are in the Philippines and the balance for exports.

DMPI operates a fully-integrated pineapple operation with its 25,000-hectare pineapple plantation in Bukidnon, Philippines, and a factory that is about an hour's drive away from the plantation. It also operates a beverage PET plant in Cabuyao, Laguna.

Post-IPO, it is expected to be 80%-owned by Del Monte Pacific Limited ([www.delmontepacific.com](http://www.delmontepacific.com)), a company listed on the Singapore Exchange and the Philippine Stock Exchange.

## **Key Brands**



## **Key Product Segments**

Packaged Food: Packaged fruit, ketchup, tomato paste, sauces (spaghetti, tomato and recipe sauce), meal mixes, pasta and vinegar.

Beverages: Juices, juice drinks, concentrate and isotonic drinks

Non-Packaged Products: Fresh pineapple and pineapple-fed cattle

## **Key Markets**

Philippines, rest of Asia Pacific and Americas

## **Major Shareholder**

Effectively-owned by Del Monte Pacific Ltd. with an estimated stake of 80% post-IPO

## **Board of Directors**

Rolando C. Gapud, Executive Chairman  
Joselito D. Campos, Jr., Executive Director  
Edgardo M. Cruz, Jr., Executive Director  
Luis F. Alejandro, Executive Director  
Jose T. Pardo, Independent Director  
Emil Q. Javier, Independent Director  
Corazon S. De La Paz-Bernardo, Independent Director

## **Key Executive Officers**

Joselito D. Campos, Jr., President and Chief Executive Officer  
Luis F. Alejandro, General Manager and Chief Operating Officer  
Parag Sachdeva, Chief Financial Officer and Treasurer  
Antonio E. S. Ungson, Chief Legal Counsel, Chief Compliance Officer and Company Secretary  
Ruiz G. Salazar, Chief Human Resource Officer  
Ma. Bella B. Javier, Chief Scientific Officer

## **Employees**

Approximately 3,500 full time employees



# Del Monte Philippines, Inc.

**Business Office**

JY Campos Centre  
9<sup>th</sup> Avenue corner 30<sup>th</sup> Street  
Bonifacio Global City  
Taguig City, 1634 Philippines  
Tel: (632) 856 2888 Fax: (632) 856 2590

**Investor Relations**

Ignacio 'Iggy' Sison  
Tel: (632) 856 2888 Fax: (632) 856 2636  
Email: [isison@delmontepacific.com](mailto:isison@delmontepacific.com)  
Websites: [www.delmontephil.com](http://www.delmontephil.com) (corporate website)  
[www.lifegetsbetter.ph](http://www.lifegetsbetter.ph) (consumer website)

**Company Secretary**

Antonio E. S. Ungson  
Email: [ungsonaes@delmonte-phil.com](mailto:ungsonaes@delmonte-phil.com)

**Share Transfer Agent**

BDO Unibank Inc. – Trust and Investments Group  
Securities Services and Corporate Agencies Department  
15<sup>th</sup> Floor South Tower, BDO Corporate Center  
7899 Makati Avenue, Makati City 0726, Philippines  
Tel: (632) 878 4963  
Fax: (632) 878 4056

**Auditor**

SGV

**Bankers**

Australia and New Zealand Banking Group Ltd.  
BDO Universal Bank, Inc.  
Bank of Commerce  
Bank of the Philippines Islands  
China Banking Corporation  
Hongkong and Shanghai Banking Corp. Ltd.  
Metropolitan Bank and Trust Co.  
MUFG Bank Ltd. (previously Bank of Tokyo Mitsubishi – UFJ Ltd.)  
Philippine National Bank  
Rizal Commercial Banking Corporation  
Robinsons Bank Corporation  
Security Bank Corporation  
Union Bank of the Philippines  
Wealth Bank

**Listing Details**

To be listed on the Philippine Stock Exchange

**Outstanding Shares**

2,797,320,002

**Reporting Currency**

Philippine Pesos