



Del Monte Philippines, Inc.

Corporate Vision

Nourishing Families. Enriching Lives. Every Day.

Corporate Profile

Del Monte Philippines, Inc. is a leading producer, marketer and distributor of premium quality, healthy food and beverage products. It has been in operation in the Philippines for 95 years and is the market leader in the packaged pineapple, canned mixed fruit, ready-to-drink juices (excluding doyp/foil packs), tomato sauce and spaghetti sauce categories.

DMPI has the rights to the *Del Monte* trademark for the Philippines for processed products. It also sells products under the well-known *S&W*, *Contadina* and *Today's* brands. About two-thirds of DMPI's sales are in the Philippines and the balance for exports.

DMPI operates a fully-integrated pineapple operation with its 26,000-hectare pineapple plantation in Bukidnon, Philippines, and a factory that is about an hour's drive away from the plantation. It also operates a frozen fruit processing facility in Bukidnon, and a beverage bottling plant in Cabuyao, Laguna.

Post-IPO, it is expected to be about 70%-owned by Del Monte Pacific Limited (www.delmontepacific.com), a company listed on the Singapore Exchange and the Philippine Stock Exchange.

Key Brands



Key Product Segments

Convenience Cooking and Dessert: Spaghetti and Tomato Sauces, Ketchup, Tomato Paste, Meal Mixes, Pasta, Vinegar, and Packaged Fruit for the Philippine market

Healthy Beverages and Snacks: Juices, Juice drinks, Milk and Biscuits

Premium Fresh Fruit: Fresh Pineapple

Packaged Fruit and Beverages - Exports

Key Markets

Philippines, rest of Asia Pacific and Americas

Major Shareholder

87% indirectly-owned by Del Monte Pacific Ltd.
c. 70% post-IPO

Board of Directors

Rolando C. Gapud, Chairman
Joselito D. Campos, Jr., Director
Edgardo M. Cruz, Jr., Director
Jose T. Pardo, Independent Director
Emil Q. Javier, Independent Director
Corazon S. De La Paz-Bernardo, Independent Director
Godfrey E. Scotchbrook, Independent Director

Key Executive Officers

Joselito D. Campos, Jr., President and Chief Executive Officer
Luis F. Alejandro, Chief Operating Officer
Parag Sachdeva, Chief Financial Officer and Treasurer
Antonio Eugenio S. Ungson, Chief Legal Counsel, Chief Compliance Officer and Company Secretary



Del Monte Philippines, Inc.

Ruiz G. Salazar, Chief Human Resource Officer
Philip G. Macahilig, Group Head for Philippine Market Commercial Operations
Chooi Khim Tan, Group Head for International Commercial Operations

Employees

Approximately 4,200 full time employees

Business Office

JY Campos Centre
9th Avenue corner 30th Street
Bonifacio Global City
Taguig City, 1634 Philippines
Tel: (632) 8856 2888 Fax: (632) 8856 2590

Investor Relations

Ignacio 'Iggay' Sison
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Email: sisonio@delmonte-phil.com
Websites: www.delmontephil.com (corporate website)
www.lifegetsbetter.ph (consumer website)

Company Secretary

Antonio Eugenio S. Ungson
Email: ungsonaes@delmonte-phil.com

Auditor

SGV

Bankers

Australia and New Zealand Banking Group Ltd.
BDO Unibank, Inc.
Bank of Commerce
Bank of the Philippine Islands
China Banking Corporation
Development Bank of the Philippines
The Hongkong & Shanghai Banking Corporation
Metropolitan Bank and Trust Company
Mizuho Bank Ltd.
Philippine Bank of Communications
Philippine National Bank
Rizal Commercial Banking Corporation
Robinsons Bank Corporation
Security Bank Corporation
Union Bank of the Philippines
Wealth Development Bank Corporation

Listing Details

To be listed on the Philippine Stock Exchange

Outstanding Shares

2,797,320,004

Reporting Currency

Philippine Pesos